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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

NATIONAL Interim Report No. 1, February 1983

The National Interim Report No. 1 provides data on beginning salary offers for the 1982-83 recruiting season made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 provide data on a national level for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 185 placement offices at 160 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

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ISSN 0196-1004

AVERAGE MONTHLY SALARY OFFERS

FEBRUARY 1983
NATIONAL Interim Report No. 1

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (1/8/83 through 2/4/83)					CUMULATIVE (9/1/82 through 2/4/83)				
By Curriculum for All Types of Employers	Number of Offers	Average	Percentiles			Number of Offers	Average	Percentiles		
			90th	50th	10th			90th	50th	10th
BUSINESS										
Accounting	881	$1,569	$1,750	$1,550	$1,442	2,243	$1,558	$1,725	$1,550	$1,400
Business-General (incl. Management)	171	1,522	2,000	1,500	1,114	720	1,488	1,916	1,500	1,083
Marketing & Distribution	87	1,470	1,875	1,335	1,166	336	1,402	1,750	1,375	1,083
HUMANITIES & SOCIAL SCIENCES										
Humanities	20	1,051	1,375	1,000	693	117	1,186	1,667	1,166	833
Economics[1]	22	1,365	1,625	1,383	1,005	48	1,356	1,667	1,342	1,005
Other Social Sciences	38	1,228	1,667	1,184	800	221	1,203	1,667	1,150	820
ENGINEERING										
Aeronautical	65	1,863	2,253	1,960	1,200	127	1,946	2,318	2,060	1,447
Chemical	131	2,279	2,525	2,300	2,027	306	2,273	2,500	2,300	2,075
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	50	1,870	2,225	1,794	1,568	183	1,849	2,225	1,794	1,500
Electrical (incl. Computer Engrg.)	520	2,144	2,333	2,163	1,916	1,579	2,103	2,333	2,135	1,794
Geological	3	2,361	*	*	*	13	2,154	*	*	*
Industrial	46	2,035	2,250	2,100	1,750	201	2,041	2,250	2,083	1,750
Mechanical	281	2,134	2,333	2,158	1,833	837	2,086	2,333	2,140	1,793
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	17	2,180	*	*	*	43	2,199	2,356	2,199	1,920
Mining	4	1,671	*	*	*	13	1,974	*	*	*
Nuclear (incl. Engrg. Physics)	8	2,064	*	*	*	23	2,123	2,292	2,135	1,930
Petroleum	36	2,637	2,750	2,650	2,525	92	2,599	2,725	2,650	2,424
Engineering Technology	71	1,995	2,290	2,058	1,667	196	2,007	2,250	2,042	1,667
SCIENCES										
Agricultural Sciences	7	1,219	*	*	*	62	1,360	1,833	1,250	1,000
Biological Sciences	5	1,277	*	*	*	41	1,428	1,833	1,333	1,000
Chemistry	18	1,651	*	*	*	39	1,643	1,975	1,745	1,115
Computer Science	129	1,926	2,180	2,000	1,541	480	1,914	2,183	1,975	1,583
Health (Medical) Professions	67	1,757	2,215	1,667	1,417	97	1,634	2,083	1,600	1,200
Mathematics	22	1,759	2,238	1,800	1,333	56	1,684	2,150	1,725	1,250
Other Physical & Earth Sciences	8	1,826	*	*	*	30	1,810	2,336	2,008	1,200
Totals	2,707					8,103				

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[1] Includes economics programs with both business and social science orientation.
*Not computed for fewer than 20 offers.

FEBRUARY 1983
NATIONAL Interim Report No. 1

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (1/8/83 through 2/4/83)					CUMULATIVE (9/1/82 through 2/4/83)				
			Percentiles					Percentiles		
By Functional Area for All Types of Employers	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Accounting/Auditing	885	$1,567	$1,750	$1,550	$1,441	2,269	$1,556	$1,725	$1,550	$1,400
Business Administration	115	1,443	1,917	1,448	1,000	417	1,456	1,916	1,417	1,000
Communications	11	960	*	*	*	46	1,192	1,755	1,125	750
Community & Service Orgs. Work	19	1,237	*	*	*	68	1,203	1,667	1,146	800
EDP-Programming/Systems	160	1,937	2,192	1,998	1,600	542	1,913	2,190	1,966	1,580
Engineering	1,143	2,145	2,400	2,167	1,794	3,366	2,105	2,379	2,145	1,793
Farm & Natural Resources Management	4	1,504	*	*	*	15	1,361	*	*	*
Finance & Economics	45	1,446	1,770	1,417	1,150	183	1,427	1,750	1,416	1,083
Health (Medical) Services	70	1,739	2,167	1,667	1,417	117	1,570	2,083	1,575	1,100
Manufacturing &/or Industrial Operations	59	1,936	2,267	2,000	1,475	186	1,909	2,250	1,995	1,400
Mathematics/Statistics	7	1,644	*	*	*	31	1,578	1,992	1,666	1,114
Merchandising/Sales Promotion	60	1,383	1,750	1,296	1,166	301	1,324	1,667	1,250	1,016
Personnel/Employee Relations	7	1,246	*	*	*	30	1,288	1,750	1,250	880
Research--Non-Scientific	6	1,591	*	*	*	26	1,469	1,958	1,375	900
Research--Scientific	38	1,820	2,292	1,852	1,250	120	1,789	2,270	1,833	1,200
Rotational Training--Non-Technical	17	1,350	*	*	*	94	1,349	1,750	1,292	1,000
Rotational Training--Technical	16	1,814	*	*	*	44	1,691	2,195	1,695	1,000
Sales--Non-Technical Degree	41	1,482	1,925	1,500	1,083	218	1,418	1,785	1,450	1,000
Sales--Technical/Scientific Degree	4	1,850	*	*	*	30	1,957	2,260	2,000	1,500
Totals	2,707					8,103				

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*Not computed for fewer than 20 offers.

FEBRUARY 1983
NATIONAL Interim Report No. 1
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

	INTERIM PERIOD (1/8/83 through 2/4/83)					CUMULATIVE (9/1/82 through 2/4/83)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	39	$1,893	$2,083	$1,917	$1,667	121	$1,908	$2,100	$1,917	$1,667
MBA (Non-Technical Undergraduate)	71	1,916	2,333	1,875	1,583	245	1,923	2,375	1,958	1,500
MBA (Technical Undergraduate)	13	2,208	*	*	*	45	2,204	2,733	2,250	1,666
MS-Business (incl. Management, Marketing, Finance, etc.)	7	1,893	*	*	*	38	1,988	2,500	2,028	1,454
Industrial Management (incl. Industrial Administration)	4	2,192	*	*	*	8	2,182	*	*	*
Administration (incl. Public, Hospital, etc.)	+	+				21	1,970	2,420	2,000	1,575
HUMANITIES & SOCIAL SCIENCES										
Humanities	1	917	*	*	*	12	1,595	*	*	*
Social Sciences	3	2,348	*	*	*	31	1,625	2,167	1,500	1,087
ENGINEERING										
Chemical	3	2,478	*	*	*	13	2,437	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	6	2,435	*	*	*	15	2,313	*	*	*
Electrical (incl. Computer Engrg.)	43	2,426	2,665	2,450	2,208	105	2,395	2,656	2,400	2,100
Industrial	8	2,407	*	*	*	21	2,336	2,567	2,370	2,088
Mechanical	30	2,345	2,556	2,325	2,084	77	2,375	2,625	2,375	2,084
Nuclear (incl. Engrg. Physics)	2	2,300	*	*	*	9	2,196	*	*	*
SCIENCES										
Chemistry	1	2,107	*	*	*	5	2,141	*	*	*
Computer Science	11	2,258	*	*	*	37	2,290	2,500	2,325	2,000
Geology & Related Geological Sciences	10	2,605	*	*	*	26	2,446	2,708	2,500	1,917
Mathematics	3	2,222	*	*	*	5	2,039	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	1	2,350	*	*	*	2	2,459	*	*	*
Totals	256					836				

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*Not computed for fewer than 20 offers.
+No offers reported.

FEBRUARY 1983
NATIONAL Interim Report No. 1
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (1/8/83 through 2/4/83)					CUMULATIVE (9/1/82 through 2/4/83)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	17	$1,983	*	*	*	57	$2,063	$2,540	$2,083	$1,500
MBA--Technical Undergraduate	6	2,530	*	*	*	18	2,692	*	*	*
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	20	2,031	$2,500	$2,017	$1,550	38	2,101	2,833	2,017	1,583
MBA--Technical Undergraduate	1	2,166	*	*	*	8	2,277	*	*	*
Over 4 years										
MBA--Non-Technical Undergraduate	22	2,349	2,820	2,354	1,833	36	2,381	2,917	2,354	1,833
MBA--Technical Undergraduate	4	3,029	*	*	*	9	2,865	*	*	*
Totals	70					166				

DOCTORAL DEGREE CANDIDATES

ENGINEERING										
Chemical	2	$3,000	*	*	*	9	$3,057	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+				3	2,572	*	*	*
Electrical (incl. Computer Engrg.)	9	3,286	*	*	*	26	3,092	$3,433	$3,113	$2,675
Mechanical	1	3,350	*	*	*	7	3,141	*	*	*
SCIENCES										
Chemistry	9	2,234	*	*	*	33	2,248	2,800	2,550	1,167
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	3,125	*	*	*	10	2,466	*	*	*
Metallurgy (incl Met. Engrg., Materials Engrg./Science & Ceramics)	+	+				3	2,958	*	*	*
Physics	5	2,961	*	*	*	22	2,778	3,250	2,900	2,245
Totals	27					113				

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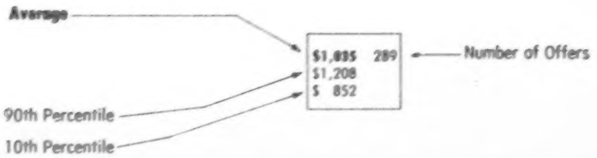
[1] Years of previous full-time, non-military employment.
*Not computed for fewer than 20 offers.
+No offers reported.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report No. 1 ■ February 1983 ■ Data combined for men and women*

Diagram indicates arrangement of data in blocks.



The 90th percentile is that salary offer above which 10 percent of the offers are located. The 10th percentile is that salary offer below which 10 percent of the offers are located. Not computed for fewer than 20 offers.

BACHELOR'S DEGREE

NON-TECHNICAL

	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
CURRICULUM	Accounting— Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities— Public (incl. Transportation)	Government— Federal	Government— Local	Non-Profit Orgs. & Educational Institutions
Accounting	$1,569 777 $1,725 $1,458	$1,527 13	$1,145 5	$1,653 13	$1,375 3	$1,400 1	$1,533 5	$1,671 4	$1,501 5	$1,527 4	$1,558 3	$1,692 32 $1,825 $1,500	$1,300 1		$1,666 4	$1,500 2	$1,444 8	$1,512 1
Business—General (incl. Mgmt.)	$1,672 8	$1,438 53 $1,875 $1,088	$1,274 31 $1,500 $1,083	$1,733 22 $2,250 $1,191	$1,458 1	$1,709 2	$1,952 5	$1,730 3	$1,294 3	$1,258 5		$1,713 9	$1,749 7	$1,500 1	$1,788 10	$1,452 3	$1,250 1	$1,234 7
Marketing & Distribution		$1,430 7	$1,339 41 $1,800 $1,166	$1,646 3	$1,692 3	$1,613 2	$1,750 6	$1,508 11	$1,641 5	$2,100 1		$1,794 4	$1,167 1		$1,100 1		$1,250 1	$1,669 1
Humanities		$1,333 1	$ 951 13		$1,667 1											$1,750 1		$ 977 4
Economics	$1,550 5	$1,282 7	$1,193 4				$1,566 1	$1,541 1	$1,350 1	$1,583 1		$ 900 1			$1,600 1			
Other Social Sciences		$1,100 2	$ 980 9			$ 833 1	$1,925 1	$1,629 1							$2,333 1	$1,334 2	$1,397 4	$1,216 17

MASTER'S DEGREE — INEXPERIENCED

	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
CURRICULUM	Accounting— Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities— Public (incl. Transportation)	Government— Federal	Government— Local	Non-Profit Orgs. & Educational Institutions
MBA—Non-Technical Undergraduate Degree	$1,779 34 $2,000 $1,583	$2,045 15	$1,777 5	$2,199 5		$1,875 1	$2,328 5		$1,665 1			$2,442 3	$1,500 1					$1,000 1
MBA—Technical Undergraduate Degree	$1,500 1			$2,187 4			$2,400 1					$2,450 1	$2,421 5					$1,500 1

BACHELOR'S SUMMARY

	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
CURRICULUM	Accounting— Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities— Public (incl. Transportation)	Government— Federal	Government— Local	Non-Profit Orgs. & Educational Institutions
Non-Technical Curricula	$1,570 790 $1,725 $1,458	$1,429 83 $1,875 $1,083	$1,224 103 $1,500 $ 900	$1,699 38 $2,217 $1,272	$1,541 8	$1,479 6	$1,745 18	$1,582 20 $1,700 $1,417	$1,496 14	$1,462 11	$1,558 3	$1,727 46 $1,950 $1,500	$1,634 9	$1,500 1	$1,740 17	$1,472 8	$1,403 14	$1,213 30 $1,667 $ 750
Technical Curricula	$1,429 5	$1,395 9	$1,633 16	$2,125 637 $2,296 $1,950	$2,062 39 $2,333 $1,683	$1,901 37 $2,297 $1,333	$2,174 106 $2,375 $1,858	$2,124 84 $2,236 $2,000	$2,156 26 $2,334 $1,516	$2,188 17	$2,054 23 $2,275 $1,500	$2,443 130 $2,725 $2,100	$1,947 29 $2,500 $1,333	$2,172 3	$2,152 115 $2,350 $1,958	$1,710 122 $2,027 $1,400	$1,719 20 $1,983 $1,535	$1,689 70 $2,083 $1,300

*Data in block tables are for interim period only (1/8/83 through 2/4/83).

Bachelor's Degree

TECHNICAL

	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
CURRICULUM	Accounting—Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities—Public (incl. Transportation)	Government—Federal	Government—Local / State	Non-Profit Orgs. & Educational Institutions
Aeronautical Engineering	$1,043 1	$1,250 1	$1,233 3	$2,007 47 $2,266 $1,600	$2,130 1	$1,475 2									$1,800 1	$1,541 9		
Chemical Engineering			$2,300 1	$2,101 15	$2,167 2	$1,882 2	$2,321 41 $2,400 $2,235		$2,318 11	$2,249 6	$2,083 1	$2,433 37 $2,575 $2,225	$2,400 1		$2,236 4	$1,902 10		
Civil Engineering (incl. Construction, Sanitary, & Transportation Engrg.)			$1,804 2	$2,025 1	$2,000 1	$1,876 4	$2,135 1		$2,250 2	$2,308 1	$2,175 1	$2,322 3	$1,948 4		$1,998 5	$1,726 13	$1,673 12	
Electrical Engineering (incl. Computer Engrg.)				$2,169 315 $2,313 $2,025	$2,026 6	$2,165 7	$2,178 10	$2,119 56 $2,225 $2,000	$2,292 2	$2,094 4	$2,244 4	$2,483 19	$2,242 6		$2,192 50 $2,400 $2,058	$1,736 39 $2,066 $1,448	$1,983 2	
Geological Engineering												$2,361 3						
Industrial Engineering				$2,078 21 $2,208 $1,865	$1,770 4	$2,063 3	$2,201 6		$2,250 3				$1,709 2		$2,138 2	$1,939 2		$1,722 3
Mechanical Engineering				$2,134 123 $2,295 $2,017	$2,155 10	$2,197 6	$2,225 21 $2,300 $2,125	$2,166 16	$2,189 5	$2,350 1	$2,138 2	$2,391 19	$1,983 4	$2,375 2	$2,165 38 $2,300 $2,008	$1,780 34 $2,081 $1,449		
Metallurgical Engineering (incl. Metallurgy & Ceramic Engrg.)				$2,166 1	$2,267 2						$2,184 9				$2,356 3	$1,814 2		
Mining Engineering							$2,200 1				$1,495 3							
Nuclear Engineering (incl. Engrg. Physics)				$2,218 2								$2,250 1			$2,096 4	$1,445 1		
Petroleum Engineering												$2,637 35 $2,750 $2,525	$2,625 1					
Engineering Technology				$2,184 40 $2,250 $1,890	$2,233 5	$1,660 13	$2,192 2	$2,117 2		$2,167 1	$1,867 3		$1,625 2		$1,791 1	$1,667 1	$1,667 1	
Agricultural Sciences		$1,151 2	$1,350 2				$1,730 1		$ 800 1							$1,000 1		
Biological Sciences													$1,313 2					$1,253 3
Chemistry			$1,300 1				$1,752 12		$1,458 1					$1,765 1		$1,254 2	$1,667 1	
Computer Science	$1,525 4	$1,625 4	$1,708 1	$2,009 62 $2,200 $1,833	$1,930 8		$2,021 10	$2,023 6		$2,125 4		$2,005 10	$1,937 6		$1,886 5	$1,316 4	$1,771 2	$1,133 3
Health (Medical) Professions			$1,933 5														$2,083 1	$1,737 61 $2,215 $1,417
Mathematics		$1,250 2		$1,852 6			$1,883 1	$2,192 4	$1,516 1			$2,000 1	$1,333 1		$1,982 2	$1,420 3	$1,375 1	
Other Physical & Earth Sciences			$1,148 1	$1,933 4								$2,175 2				$1,380 1		

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

NATIONAL Interim Report No. 2, April 1983

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APRIL 1983
NATIONAL Interim Report No. 2

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Curriculum for All Types of Employers	INTERIM PERIOD (3/5/83 through 4/8/83)					CUMULATIVE (9/1/82 through 4/8/83)				
	Number of Offers	Average	Percentiles 90th	50th	10th	Number of Offers	Average	Percentiles 90th	50th	10th
BUSINESS										
Accounting	695	$1,564	$1,750	$1,583	$1,400	3,528	$1,562	$1,733	$1,550	$1,400
Business-General (incl. Management)	342	1,484	1,875	1,468	1,076	1,215	1,488	1,916	1,500	1,076
Marketing & Distribution	143	1,429	1,800	1,458	1,000	536	1,409	1,750	1,416	1,033
HUMANITIES & SOCIAL SCIENCES										
Humanities	50	1,348	1,834	1,354	835	175	1,234	1,730	1,168	833
Economics[1]	62	1,508	1,833	1,500	1,160	120	1,439	1,775	1,458	1,100
Other Social Sciences	65	1,249	1,700	1,200	800	294	1,214	1,667	1,166	820
ENGINEERING										
Aeronautical	73	2,028	2,250	2,100	1,700	228	1,982	2,296	2,083	1,500
Chemical	218	2,234	2,475	2,250	1,966	676	2,264	2,475	2,290	2,065
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	64	1,917	2,208	1,888	1,604	303	1,870	2,208	1,800	1,500
Electrical (incl. Computer Engrg.)	1,147	2,107	2,300	2,150	1,794	3,578	2,110	2,303	2,150	1,794
Geological	7	2,170	*	*	*	23	2,171	2,400	2,260	1,833
Industrial	152	2,040	2,250	2,058	1,794	423	2,042	2,250	2,083	1,793
Mechanical	709	2,088	2,300	2,101	1,794	1,934	2,090	2,315	2,125	1,794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	37	2,180	2,300	2,175	2,083	113	2,177	2,300	2,185	2,000
Mining	5	2,136	*	*	*	18	2,019	*	*	*
Nuclear (incl. Engrg. Physics)	24	2,062	2,250	2,176	1,450	53	2,093	2,292	2,167	1,777
Petroleum	34	2,559	2,750	2,618	2,167	164	2,581	2,750	2,650	2,225
Engineering Technology	67	2,027	2,225	2,058	1,750	295	2,022	2,250	2,052	1,670
SCIENCES										
Agricultural Sciences	22	1,520	2,088	1,410	1,114	96	1,384	1,917	1,292	1,000
Biological Sciences	8	1,407	*	*	*	52	1,444	1,833	1,409	1,000
Chemistry	17	1,752	*	*	*	65	1,703	2,083	1,750	1,200
Computer Science	338	1,902	2,190	1,966	1,380	999	1,921	2,175	1,975	1,575
Health (Medical) Professions	39	1,694	2,083	1,667	1,260	142	1,649	2,083	1,619	1,250
Mathematics	68	1,845	2,140	1,896	1,380	150	1,772	2,145	1,806	1,375
Other Physical & Earth Sciences	26	1,616	2,275	1,380	1,000	63	1,739	2,336	1,733	1,148
Totals	4,412					15,243				

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[1] Includes economics programs with both business and social science orientation.
*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

APRIL 1983
NATIONAL Interim Report No. 2

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (3/5/83 through 4/8/83)					CUMULATIVE (9/1/82 through 4/8/83)				
			Percentiles					Percentiles		
By Functional Area for All Types of Employers	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Accounting/Auditing	704	$1,565	$1,750	$1,583	$1,400	3,580	$1,561	$1,733	$1,550	$1,400
Business Administration	211	1,481	1,950	1,417	1,000	721	1,469	1,917	1,458	1,000
Communications	28	1,639	2,290	1,604	867	78	1,360	2,167	1,200	800
Community & Service Orgs. Work	20	1,265	1,825	1,382	833	94	1,222	1,700	1,158	816
EDP-Programming/Systems	423	1,919	2,200	1,975	1,448	1,175	1,928	2,190	1,983	1,580
Engineering	2,361	2,108	2,318	2,150	1,794	7,306	2,112	2,350	2,150	1,794
Farm & Natural Resources Management	13	1,391	*	*	*	30	1,369	1,909	1,271	1,114
Finance & Economics	93	1,508	1,833	1,500	1,115	312	1,458	1,792	1,458	1,100
Health (Medical) Services	43	1,647	2,083	1,667	1,250	168	1,588	2,083	1,583	1,100
Manufacturing &/or Industrial Operations	52	1,997	2,335	2,009	1,583	267	1,925	2,250	2,000	1,417
Mathematics/Statistics	47	1,771	2,100	1.800	1,379	93	1,680	2,110	1,733	1,114
Merchandising/Sales Promotion	95	1,316	1,791	1,250	850	414	1,317	1,667	1,250	1,000
Personnel/Employee Relations	8	1,116	*	*	*	43	1,218	1,700	1,208	750
Research--Non-Scientific	17	1,395	*	*	*	46	1,453	2,050	1,378	1,000
Research--Scientific	57	1,792	2,275	1,795	1,375	210	1,819	2,292	1,850	1,238
Rotational Training--Non-Technical	39	1,371	1,800	1,333	1,000	158	1,373	1,800	1,300	1,000
Rotational Training--Technical	36	2,040	2,250	2,095	1,800	100	1,914	2,233	2,063	1,317
Sales--Non-Technical Degree	134	1,474	1,833	1,500	1,000	382	1,440	1,825	1,488	1,000
Sales--Technical/Scientific Degree	31	1,941	2,217	2,000	1,500	66	1,952	2,250	2,000	1,333
Totals	4,412					15,243				

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*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

APRIL 1983
NATIONAL Interim Report No. 2
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

	INTERIM PERIOD (3/5/83 through 4/8/83)					CUMULATIVE (9/1/82 through 4/8/83)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	35	$1,884	$2,100	$1,958	$1,500	206	$1,910	$2,100	$1,950	$1,667
MBA (Non-Technical Undergraduate)	266	2,352	3,333	2,250	1,750	593	2,123	2,750	2,083	1,583
MBA (Technical Undergraduate)	45	2,473	3,333	2,500	1,725	109	2,350	2,900	2,358	1,725
MS-Business (incl. Management, Marketing, Finance, etc.)	30	2,311	2,700	2,396	1,791	74	2,137	2,625	2,117	1,500
Industrial Management (incl. Industrial Administration)	28	2,194	2,550	2,183	1,850	36	2,191	2,546	2,167	1,875
Administration (incl. Public, Hospital, etc.)	+	+				23	1,936	2,420	1,935	1,500
HUMANITIES & SOCIAL SCIENCES										
Humanities	11	1,533	*	*	*	23	1,565	2,025	1,583	1,114
Social Sciences	10	1,610	*	*	*	43	1,642	2,292	1,500	1,050
ENGINEERING										
Chemical	31	2,395	2,600	2,417	2,166	54	2,422	2,625	2,433	2,167
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	26	2,182	2,483	2,250	1,798	44	2,226	2,500	2,275	1,800
Electrical (incl. Computer Engrg.)	122	2,416	2,625	2,441	2,125	285	2,417	2,665	2,425	2,158
Industrial	16	2,140	*	*	*	41	2,266	2,550	2,250	2,065
Mechanical	40	2,354	2,550	2,400	2,085	163	2,393	2,641	2,400	2,135
Nuclear (incl. Engrg. Physics)	6	2,468	*	*	*	16	2,314	*	*	*
SCIENCES										
Chemistry	5	2,374	*	*	*	10	2,258	*	*	*
Computer Science	37	2,356	2,671	2,340	2,075	85	2,326	2,576	2,333	2,083
Geology & Related Geological Sciences	17	2,545	*	*	*	47	2,469	2,750	2,545	1,917
Mathematics	17	2,288	*	*	*	22	2,231	2,550	2,203	1,791
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	7	2,485	*	*	*	14	2,470	*	*	*
Totals	749					1,888				

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*Not computed for fewer than 20 offers.
+No offers reported.

APRIL 1983
NATIONAL Interim Report No. 2
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (3/5/83 through 4/8/83)					CUMULATIVE (9/1/82 through 4/8/83)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	117	$2,596	$3,500	$2,625	$1,833	188	$2,394	$3,166	$2,317	$1,666
MBA--Technical Undergraduate	27	2,758	3,583	2,666	2,133	50	2,655	3,500	2,500	2,000
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	129	2,785	3,542	2,750	2,100	187	2,594	3,500	2,625	1,750
MBA--Technical Undergraduate	30	2,784	3,166	2,750	2,416	43	2,659	3,166	2,708	2,083
Over 4 years										
MBA--Non-Technical Undergraduate	67	2,811	3,333	2,750	2,333	112	2,625	3,333	2,666	1,916
MBA--Technical Undergraduate	19	2,621	*	*	*	29	2,721	3,208	2,750	1,917
Totals	389					609				

DOCTORAL DEGREE CANDIDATES

ENGINEERING										
Chemical	20	$3,021	$3,250	$3,100	$2,583	39	$3,058	$3,300	$3,100	$2,759
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+				4	2,712	*	*	*
Electrical (incl. Computer Engrg.)	24	3,159	3,416	3,197	2,875	63	3,141	3,430	3,146	2,830
Mechanical	1	2,425	*	*	*	12	3,110	*	*	*
SCIENCES										
Chemistry	59	2,770	3,050	2,812	2,700	100	2,599	3,000	2,785	1,590
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+				12	2,504	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	4	2,960	*	*	*	8	3,001	*	*	*
Physics	14	3,093	*	*	*	43	2,896	3,333	3,072	2,416
Totals	122					281				

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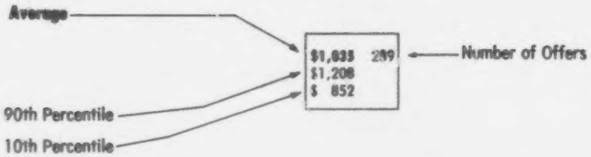
[1] Years of previous full-time, non-military employment.
*Not computed for fewer than 20 offers.
+No offers reported.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report No. 2 ■ April 1983 ■ Data combined for men and women*

Diagram indicates arrangement of data in blocks.



The 90th percentile is that salary offer above which 10 percent of the offers are located. The 10th percentile is that salary offer below which 10 percent of the offers are located. Not computed for fewer than 20 offers.

	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
CURRICULUM	Accounting—Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities—Public (incl. Transportation)	Government—Federal	Government—Local / State	Non-Profit Orgs. & Educational Institutions
BACHELOR'S DEGREE																		
NON-TECHNICAL																		
Accounting	$1,572 550 $1,742 $1,433	$1,553 18	$1,260 11	$1,565 19	$1,580 5	$1,448 4	$1,623 9	$1,410 5	$1,553 17	$1,711 5	$1,749 3	$1,642 23 $1,916 $1,400	$ 900 1		$1,523 13	$1,409 4	$1,311 6	$1,479 2
Business—General (incl. Mgmt.)	$1,633 15	$1,432 75 $1,833 $1,070	$1,244 84 $1,625 $ 900	$1,628 32 $2,000 $1,250	$1,736 4	$1,469 4	$1,756 27 $2,150 $1,417	$1,651 10	$1,665 28 $2,085 $1,167	$1,556 11	$1,244 3	$1,637 11	$1,422 9		$1,791 11	$1,393 13	$1,325 3	$1,125 2
Marketing & Distribution		$1,315 16	$1,228 47 $1,500 $ 800	$1,558 11	$1,842 2	$1,489 10	$1,656 13	$1,386 7	$1,735 12	$1,547 10	$1,828 5	$1,583 1	$ 915 2	$1,350 5	$1,492 2			
Humanities		$1,130 7	$1,225 18	$1,488 4	$1,617 2	$1,459 2	$1,737 4	$1,930 2	$1,000 1	$ 500 1	$2,000 1		$1,521 2			$1,542 3		$1,194 3
Economics	$1,611 5	$1,436 32 $1,667 $1,125	$1,167 5			$1,000 1	$1,692 4	$1,808 2	$1,804 2	$1,575 1		$1,666 1	$1,676 5		$1,750 1			$1,755 3
Other Social Sciences	$1,083 1	$1,249 7	$1,206 19	$1,600 1			$1,708 1	$1,667 1	$ 864 2	$1,166 1		$1,700 1	$1,550 1		$2,125 1	$1,571 3	$1,331 10	$1,072 16
MASTER'S DEGREE — INEXPERIENCED																		
MBA—Non-Technical Undergraduate Degree	$1,879 42 $2,167 $1,666	$2,578 104 $3,500 $1,950	$2,260 16	$2,227 18	$2,728 3	$2,459 2	$2,413 15	$2,393 13	$2,544 12	$2,083 1	$1,938 2	$2,426 6	$2,324 12		$2,052 8	$1,627 2	$1,936 3	$3,666 1
MBA—Technical Undergraduate Degree	$2,111 4	$2,558 10	$2,791 1	$2,333 9			$2,292 1	$3,117 3	$2,415 4	$2,600 1	$2,400 1	$2,187 5	$2,755 5		$2,500 1			
BACHELOR'S SUMMARY																		
Non-Technical Curricula	$1,573 571 $1,750 $1,433	$1,413 155 $1,808 $1,050	$1,233 184 $1,600 $ 850	$1,590 67 $1,983 $1,250	$1,674 13	$1,451 21 $1,575 $1,250	$1,707 58 $1,950 $1,458	$1,563 27 $1,833 $1,100	$1,616 62 $1,835 $1,167	$1,531 29 $1,833 $1,083	$1,677 12	$1,641 37 $1,916 $1,361	$1,425 20 $1,875 $1,083	$1,350 5	$1,636 28 $2,100 $1,375	$1,438 23 $1,875 $ 900	$1,324 19	$1,200 26 $1,583 $ 833
Technical Curricula	$1,847 23 $2,017 $1,625	$1,699 33 $2,056 $1,333	$1,868 38 $2,166 $1,209	$2,117 1335 $2,291 $1,958	$2,142 98 $2,325 $1,833	$2,079 62 $2,275 $1,800	$2,156 210 $2,345 $1,900	$2,137 237 $2,235 $2,000	$2,134 66 $2,250 $1,833	$2,128 47 $2,292 $1,920	$2,105 52 $2,225 $1,900	$2,322 166 $2,610 $1,950	$2,055 79 $2,350 $1,667	$2,114 12	$2,132 172 $2,280 $1,958	$1,674 369 $1,833 $1,380	$1,740 13	$1,623 43 $1,950 $1,083

*Data in block tables are for interim period only (3/5/83 through 4/8/83)

Bachelor's Degree

TECHNICAL

	BUSINESS			MANUFACTURING ■ INDUSTRIAL											GOV'T ■ NON-PROFIT		
CURRICULUM	Accounting—Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities—Public (incl. Transportation)	Government—Federal	Government—Local / State	Non-Profit Orgs. & Educational Institutions
Aeronautical Engineering				$2,097 59 $2,262 $1,794	$1,500 1		$2,291 1	$2,125 1					$1,800 1			$1,666 10		
Chemical Engineering				$2,081 16	$2,101 3	$2,200 2	$2,229 88 $2,350 $1,967	$2,209 6	$2,238 16	$2,216 17	$2,188 2	$2,413 50 $2,525 $2,250	$2,169 4		$2,153 3	$1,791 10	$2,020 1	
Civil Engineering (incl. Construction, Sanitary, & Transportation Engrg.)				$2,201 8	$2,251 1	$1,936 22 $2,141 $1,670		$2,166 1			$2,125 1	$1,833 1	$1,943 9		$2,009 2	$1,702 13	$1,749 6	
Electrical Engineering (incl. Computer Engrg.)	$1,833 2		$2,068 12	$2,168 682 $2,317 $2,025	$2,186 23 $2,275 $2,090	$2,217 13	$2,254 26 $2,400 $2,180	$2,162 104 $2,235 $2,080	$2,171 4	$2,157 5	$2,097 7	$2,237 12	$2,107 25 $2,292 $1,833		$2,156 78 $2,275 $2,025	$1,704 149 $2,047 $1,448	$2,361 2	$2,241 3
Geological Engineering												$2,312 5	$2,250 1			$1,300 1		
Industrial Engineering	$1,948 11	$2,125 1	$2,000 1	$2,055 52 $2,232 $1,850	$2,172 8	$2,095 5	$2,121 15	$2,049 10	$2,317 10	$2,099 6	$2,117 3	$2,192 2			$2,136 5	$1,754 23 $1,794 $1,600		
Mechanical Engineering			$2,138 3	$2,104 257 $2,229 $2,025	$2,154 49 $2,327 $1,833	$2,128 15	$2,170 37 $2,300 $2,000	$2,147 83 $2,225 $2,050	$2,187 24 $2,250 $2,100	$2,211 13	$2,158 17	$2,340 38 $2,500 $2,150	$2,122 17	$2,137 7	$2,145 47 $2,240 $2,041	$1,751 101 $1,800 $1,449	$1,830 1	
Metallurgical Engineering (incl. Metallurgy & Ceramic Engrg.)				$2,150 9	$2,291 1	$2,175 1	$2,300 1	$2,269 4			$2,165 15		$2,166 1	$2,230 2	$2,280 2	$1,794 1		
Mining Engineering						$2,000 1	$2,250 1				$2,050 1	$2,830 1				$1,550 1		
Nuclear Engineering (incl. Engrg. Physics)				2,209 5		$2,163 3		$2,117 2					$1,625 1		$2,182 10	$1,426 3		
Petroleum Engineering		$2,167 1						$2,250 1				$2,587 27 $2,750 $2,250	$2,725 2		$2,430 3			
Engineering Technology				$2,039 38 $2,188 $1,875	$2,087 3		$2,264 6	$1,986 6	$1,899 4		$1,963 2	$1,729 2	$1,417 1	$2,350 1	$1,948 4			
Agricultural Sciences		$1,400 1	$1,713 3				$1,736 3		$1,614 7			$1,200 1	$1,420 1		$2,088 1	$1,114 3	$1,350 1	$1,000 1
Biological Sciences				$1,522 2			$1,546 2		$1,833 1									$1,095 3
Chemistry			$1,384 2	$1,232 1			$1,845 12						$1,625 2					
Computer Science	$1,740 8	$1,494 10	$1,737 15	$2,006 184 $2,208 $1,760	$1,987 6		$1,936 13	$2,014 11		$1,801 5	$1,706 4	$1,969 22 $2,125 $1,900	$2,063 10	$1,798 2	$1,941 12	$1,426 30 $1,833 $1,125		$1,708 6
Health (Medical) Professions			$2,083 1		$1,750 1		$2,000 5								$2,500 1		$1,200 1	$1,618 30 $1,833 $1,417
Mathematics	$1,737 2	$1,794 19	$1,298 1	$1,990 16	$2,223 2			$1,973 8				$2,050 2	$2,083 3		$1,902 3	$1,537 12		
Other Physical & Earth Sciences		$1,333 1		$2,172 6						$1,200 1		$2,161 3	$ 975 1		$1,500 1	$1,374 12	$1,000 1	

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

NATIONAL Interim Report No. 3, May 1983

The National Interim Report No. 3 provides data on beginning salary offers for the 1982-83 recruiting season made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 provide data on a national level for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 185 placement offices at 160 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

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AVERAGE MONTHLY SALARY OFFERS

MAY 1983
NATIONAL Interim Report No. 3

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (4/9/83 through 5/6/83)					CUMULATIVE (9/1/82 through 5/6/83)				
			Percentiles					Percentiles		
By Curriculum for All Types of Employers	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	906	$1,574	$1,766	$1,583	$1,400	4,434	$1,564	$1,750	$1,554	$1,400
Business-General (incl. Management)	701	1,483	1,875	1,465	1,125	1,916	1,486	1,916	1,500	1,083
Marketing & Distribution	311	1,435	1,750	1,450	1,120	847	1,419	1,750	1,417	1,083
HUMANITIES & SOCIAL SCIENCES										
Humanities	139	1,376	1,916	1,300	958	314	1,297	1,833	1,250	875
Economics[1]	102	1,575	2,000	1,575	1,200	222	1,501	1,916	1,500	1,150
Other Social Sciences	164	1,337	1,792	1,300	958	458	1,258	1,708	1,200	833
ENGINEERING										
Aeronautical	97	1,998	2,252	2,033	1,650	325	1,987	2,288	2,075	1,545
Chemical	210	2,204	2,400	2,233	2,000	886	2,250	2,475	2,263	2,016
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	212	1,873	2,200	1,888	1,500	515	1,872	2,208	1,833	1,500
Electrical (incl. Computer Engrg.)	2,140	2,150	2,320	2,175	1,958	5,718	2,125	2,317	2,165	1,812
Geological	3	1,960	*	*	*	26	2,147	2,400	2,250	1,550
Industrial	198	2,050	2,275	2,083	1,794	621	2,045	2,258	2,083	1,794
Mechanical	839	2,113	2,301	2,150	1,800	2,773	2,097	2,310	2,135	1,794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	83	2,118	2,300	2,157	1,794	196	2,152	2,300	2,175	1,875
Mining	8	2,095	*	*	*	26	2,042	2,300	2,063	1,500
Nuclear (incl. Engrg. Physics)	29	2,070	2,276	2,135	1,633	82	2,085	2,276	2,150	1,777
Petroleum	51	2,599	2,750	2,650	2,400	215	2,586	2,750	2,650	2,250
Engineering Technology	155	2,007	2,250	2,033	1,750	450	2,017	2,250	2,044	1,708
SCIENCES										
Agricultural Sciences	55	1,327	1,833	1,250	1,000	151	1,364	1,835	1,291	1,000
Biological Sciences	39	1,440	2,000	1,500	880	91	1,442	1,965	1,475	1,000
Chemistry	38	1,738	2,200	1,755	1,333	103	1,716	2,095	1,750	1,238
Computer Science	664	1,954	2,215	2,000	1,542	1,663	1,934	2,200	1,987	1,575
Health (Medical) Professions	87	1,472	1,750	1,400	1,248	229	1,582	2,080	1,500	1,250
Mathematics	111	1,789	2,166	1,833	1,375	261	1,779	2,150	1.820	1,375
Other Physical & Earth Sciences	40	1,844	2,500	1,884	1,114	103	1,780	2,400	1,825	1,135
Totals	7,382					22,625				

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[1] Includes economics programs with both business and social science orientation.
*Not computed for fewer than 20 offers.

MAY 1983
NATIONAL Interim Report No. 3

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (4/9/83 through 5/6/83)					CUMULATIVE (9/1/82 through 5/6/83)				
			Percentiles					Percentiles		
By Functional Area for All Types of Employers	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Accounting/Auditing	930	$1,574	$1,766	$1,583	$1,400	4,510	$1,564	$1,750	$1,550	$1,400
Business Administration	350	1,475	1,835	1,499	1,060	1,071	1,471	1,916	1,466	1,000
Communications	56	1,569	2,208	1,500	936	134	1,447	2,200	1,382	867
Community & Service Orgs. Work	27	1,079	1,306	1,050	721	121	1,190	1,667	1,120	800
EDP-Programming/Systems	749	1,952	2,233	2,000	1,541	1,924	1,938	2,200	1,993	1,550
Engineering	3,718	2,126	2,325	2,166	1,800	11,024	2,117	2,340	2,150	1,794
Farm & Natural Resources Management	19	1,194	*	*	*	49	1,301	1,909	1,250	1,000
Finance & Economics	259	1,565	1,958	1,583	1,200	571	1,506	1,833	1,500	1,150
Health (Medical) Services	101	1,445	1,750	1,400	1,235	269	1,535	2,000	1,500	1,200
Manufacturing &/or Industrial Operations	151	1,934	2,250	2,000	1,500	418	1,928	2,250	2,000	1,450
Mathematics/Statistics	64	1,715	2,020	1,791	1,313	157	1,694	2,083	1,750	1,300
Merchandising/Sales Promotion	304	1,329	1,725	1,250	1,040	718	1,322	1,700	1,250	1,000
Personnel/Employee Relations	24	1,517	2,000	1,515	1,030	67	1,325	1,800	1,260	800
Research--Non-Scientific	20	1,720	2,000	1,750	1,150	66	1,534	2,050	1,521	1,000
Research--Scientific	142	1,841	2,260	1,919	1,320	352	1,828	2,288	1,898	1,250
Rotational Training--Non-Technical	86	1,351	1,666	1,321	1,099	244	1,365	1,750	1,304	1,083
Rotational Training--Technical	98	1,892	2,267	2,042	1,333	198	1,903	2,250	2,046	1,317
Sales--Non-Technical Degree	241	1,467	1,750	1,500	1,167	623	1,451	1,791	1,500	1,083
Sales--Technical/Scientific Degree	43	1,867	2,250	1,900	1,200	109	1,918	2,250	2,000	1,333
Totals	7,382					22,625				

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*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

MAY 1983
NATIONAL Interim Report No. 3
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

	INTERIM PERIOD (4/9/83 through 5/6/83)					CUMULATIVE (9/1/82 through 5/6/83)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	39	$1,921	$2,083	$1,950	$1,700	245	$1,911	$2,100	$1,950	$1,667
MBA (Non-Technical Undergraduate)	305	2,278	2,833	2,250	1,750	898	2,176	2,775	2,100	1,625
MBA (Technical Undergraduate)	84	2,522	3,000	2,500	2,000	193	2,424	2,916	2,417	1,917
MS-Business (incl. Management, Marketing, Finance, etc.)	13	1,948	*	*	*	87	2,108	2,600	2,083	1,500
Industrial Management (incl. Industrial Administration)	9	2,323	*	*	*	45	2,218	2,550	2,225	1,875
Administration (incl. Public, Hospital, etc.)	27	1,818	2,300	1,800	1,308	50	1,872	2,333	1,813	1,475
HUMANITIES & SOCIAL SCIENCES										
Humanities	3	1,867	*	*	*	26	1,600	2,200	1,617	1,114
Social Sciences	22	1,869	2,400	1,950	1,300	65	1,719	2,333	1,820	1,083
ENGINEERING										
Chemical	26	2,367	2,555	2,398	2,083	80	2,404	2,625	2,417	2,166
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	45	2,315	2,625	2,314	2,000	89	2,271	2,565	2,314	1,850
Electrical (incl. Computer Engrg.)	231	2,481	2,666	2,483	2,300	516	2,445	2,665	2,450	2,217
Industrial	10	2,387	*	*	*	51	2,290	2,550	2,280	2,083
Mechanical	112	2,356	2,575	2,375	2,083	275	2,378	2,625	2,395	2,110
Nuclear (incl. Engrg. Physics)	14	2,449	*	*	*	30	2,377	2,602	2,350	2,250
SCIENCES										
Chemistry	3	2,467	*	*	*	13	2,306	*	*	*
Computer Science	86	2,326	2,550	2,350	2,108	171	2,326	2,550	2,333	2,108
Geology & Related Geological Sciences	12	2,500	*	*	*	59	2,475	2,750	2,545	1,917
Mathematics	17	2,168	*	*	*	39	2,204	2,643	2,240	1,725
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	11	2,329	*	*	*	25	2,408	2,567	2,410	2,292
Totals	1,069					2,957				

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*Not computed for fewer than 20 offers.

MAY 1983
NATIONAL Interim Report No. 3
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (4/9/83 through 5/6/83)					CUMULATIVE (9/1/82 through 5/6/83)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	195	$2,550	$3,083	$2,583	$2,042	383	$2,474	$3,085	$2,500	$1,833
MBA--Technical Undergraduate	47	2,813	3,333	2,833	2,083	97	2,731	3,500	2,708	2,000
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	176	2,706	3,500	2,750	2,083	363	2,648	3,500	2,667	1,916
MBA--Technical Undergraduate	46	2,760	3,175	2,708	2,350	89	2,711	3,167	2,708	2,166
Over 4 years										
MBA--Non-Technical Undergraduate	103	2,572	3,125	2,583	2,000	215	2,600	3,208	2,666	1,916
MBA--Technical Undergraduate	24	3,023	3,583	3,030	2,500	53	2,858	3,375	2,833	2,266
Totals	591					1,200				

DOCTORAL DEGREE CANDIDATES

Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
ENGINEERING										
Chemical	19	$3,167	*	*	*	58	$3,094	$3,350	$3,100	$2,900
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	3,044	*	*	*	6	2,823	*	*	*
Electrical (incl. Computer Engrg.)	22	3,226	$3,402	$3,175	$2,920	85	3,163	3,430	3,175	2,875
Mechanical	7	3,062	*	*	*	19	3,092	*	*	*
SCIENCES										
Chemistry	66	2,822	3,083	2,827	2,658	166	2,687	3,041	2,792	2,160
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	3	2,667	*	*	*	15	2,536	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	8	3,194	*	*	*	16	3,097	*	*	*
Physics	10	2,972	*	*	*	53	2,911	3,333	3,050	2,416
Totals	137					418				

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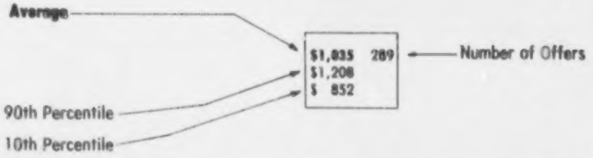
[1] Years of previous full-time, non-military employment.
*Not computed for fewer than 20 offers.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report No. 3 ■ May 1983 ■ Data combined for men and women*

Diagram indicates arrangement of data in blocks.



The 90th percentile is that salary offer above which 10 percent of the offers are located. The 10th percentile is that salary offer below which 10 percent of the offers are located. Not computed for fewer than 20 offers.

		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities—Public (incl. Transportation)	Government—Federal	Government—Local / State	Non-Profit Orgs. & Educational Institutions
BACHELOR'S DEGREE																			
NON-TECHNICAL	Accounting	$1,589 681 $1,760 $1,458	$1,390 41 $1,625 $1,005	$1,451 29 $1,700 $1,200	$1,520 21 $1,675 $1,292	$1,417 4	$1,582 8	$1,649 13	$1,587 11	$1,577 10	$1,479 7	$1,390 2	$1,673 36 $1,800 $1,567	$1,793 5		$1,626 14	$1,404 7	$1,478 14	$1,347 3
	Business—General (incl. Mgmt.)	$1,695 20 $1,936 $1,542	$1,419 204 $1,752 $1,100	$1,288 168 $1,583 $1,000	$1,618 52 $1,950 $1,234	$1,819 9	$1,621 9	$1,634 39 $2,000 $1,308	$1,698 31 $2,000 $1,500	$1,632 44 $1,916 $1,350	$1,565 13	$1,695 6	$1,749 21 $2,108 $1,375	$1,555 22 $2,000 $1,125	$1,582 7	$1,579 21 $1,925 $1,000	$1,499 25 $1,958 $1,114	$1,291 3	$1,336 7
	Marketing & Distribution	$1,542 1	$1,448 20 $1,667 $1,125	$1,313 138 $1,583 $1,041	$1,535 22 $1,750 $1,200	$1,612 7	$1,531 10	$1,634 37 $1,833 $1,333	$1,449 14	$1,570 26 $1,833 $1,333	$1,445 9	$1,521 10	$1,500 1	$1,175 2	$1,333 3	$1,657 5	$1,474 3	$1,350 2	$1,250 1
	Humanities		$1,537 20 $1,916 $1,166	$1,219 47 $1,583 $ 920	$1,783 8		$1,600 1	$1,628 4	$1,833 6	$1,317 6	$1,467 2	$2,000 1	$1,475 2	$1,494 10		$1,507 6	$1,372 11	$ 913 7	$1,081 8
	Economics		$1,588 44 $2,000 $1,296	$1,264 15	$1,519 4		$1,575 1	$1,504 4	$1,700 5	$1,615 4	$1,687 4	$2,092 2	$1,892 3	$1,745 11		$1,750 1	$1,328 2		$1,488 2
	Other Social Sciences		$1,413 28 $2,000 $ 833	$1,174 61 $1,500 $ 925	$1,399 6		$2,500 1	$1,569 6	$1,637 6	$1,450 5		$1,600 1		$1,345 11		$1,639 8	$1,490 12	$1,238 6	$1,220 13
MASTER'S DEGREE — INEXPERIENCED																			
	MBA—Non-Technical Undergraduate Degree	$1,902 34 $2,150 $1,667	$2,416 103 $3,333 $1,833	$2,133 35 $2,791 $1,333	$2,258 24 $2,475 $2,000	$2,401 9	$2,200 5	$2,356 16	$2,075 8	$2,378 30 $2,750 $1,940	$2,467 4	$2,100 2	$2,414 7	$2,445 14		$2,141 7	$2,042 1	$1,546 2	$2,219 4
	MBA—Technical Undergraduate Degree	$2,104 6	$2,480 12	$2,304 10	$2,473 15	$3,783 1	$2,072 3	$2,552 7	$2,625 7	$2,800 1	$2,812 2	$2,675 2	$2,487 5	$2,702 7		$2,654 6			
BACHELOR'S SUMMARY																			
	Non-Technical Curricula	$1,592 702 $1,792 $1,460	$1,444 357 $1,833 $1,125	$1,283 458 $1,583 $1,000	$1,580 113 $1,944 $1,234	$1,666 20 $2,176 $1,333	$1,608 30 $2,000 $1,250	$1,627 103 $1,833 $1,333	$1,640 73 $2,000 $1,333	$1,579 95 $1,835 $1,300	$1,525 35 $1,833 $1,291	$1,634 22 $2,083 $1,200	$1,700 63 $1,975 $1,400	$1,548 61 $2,000 $1,166	$1,507 10	$1,602 55 $2,000 $1,060	$1,456 60 $1,750 $1,114	$1,284 32 $1,591 $ 958	$1,239 34 $1,750 $ 804
	Technical Curricula	$1,837 17	$1,579 87 $1,936 $1,275	$1,658 67 $2,208 $1,040	$2,144 2516 $2,308 $1,965	$2,152 172 $2,328 $1,917	$1,947 146 $2,250 $1,625	$2,109 241 $2,300 $1,850	$2,129 418 $2,250 $1,980	$1,950 76 $2,250 $1,250	$2,118 57 $2,333 $1,875	$2,073 81 $2,250 $1,800	$2,373 181 $2,700 $2,000	$1,983 151 $2,250 $1,541	$2,07[illegible] 18	$2,086 269 $2,300 $1,750	$1,711 438 $2,000 $1,380	$1,623 35 $2,000 $1,112	$1,475 89 $1,875 $1,235

*Data in block tables are for interim period only (4/9/83 through 5/6/83)

Bachelor's Degree

		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting—Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities—Public (incl. Transportation)	Government—Federal	Government—Local / State	Non-Profit Orgs. & Educational Institutions
TECHNICAL	Aeronautical Engineering			$1,920 1	$2,101 66 $2,292 $1,920			$2,100 1	$2,304 1					$2,181 2		$1,400 1	$1,730 24 $1,800 $1,500	$1,561 1	
	Chemical Engineering			$1,600 1	$2,131 34 $2,233 $1,984	$2,174 5	$2,300 1	$2,232 68 $2,350 $2,083	$2,267 11	$2,203 21 $2,250 $2,085	$2,250 16	$2,175 2	$2,443 24 $2,575 $2,323	$2,300 1	$2,240 2	$2,217 10	$1,808 13	$1,166 1	
	Civil Engineering (incl. Construction, Sanitary, & Transportation Engrg.)				$1,996 13	$2,018 1	$1,849 86 $2,083 $1,600	$2,230 1	$2,166 1	$2,250 1			$2,264 10	$1,964 39 $2,140 $1,560		$1,894 14	$1,685 23 $2,000 $1,449	$1,717 22 $1,933 $1,350	$1,229 1
	Electrical Engineering (incl. Computer Engrg.)		$1,722 3	$1,942 4	$2,186 1456 $2,333 $2,040	$2,198 39 $2,326 $2,012	$2,292 12	$2,192 41 $2,300 $2,117	$2,153 226 $2,265 $2,040	$2,065 5	$2,213 10	$2,202 13	$2,294 19	$2,156 40 $2,300 $2,000	$2,165 2	$2,198 102 $2,385 $2,050	$1,762 165 $2,000 $1,448	$1,791 1	$1,950 2
	Geological Engineering				$2,100 1								$2,230 1				$1,550 1		
	Industrial Engineering	$1,876 4	$1,500 1	$1,678 3	$2,078 89 $2,250 $1,900	$2,181 20 $2,344 $2,000	$2,024 8	$2,140 17	$2,118 12	$2,111 3	$2,200 1	$2,027 4	$2,250 3	$1,845 5		$2,092 8	$1,778 19	$2,230 1	
	Mechanical Engineering	$2,130 1		$2,184 3	$2,143 313 $2,300 $2,020	$2,144 74 $2,330 $1,908	$2,102 26 $2,312 $1,775	$2,188 46 $2,275 $2,083	$2,149 91 $2,235 $2,033	$2,179 14	$2,133 20 $2,250 $2,050	$2,111 30 $2,208 $2,050	$2,372 38 $2,550 $2,100	$2,130 15	$2,213 7	$2,121 68 $2,249 $1,950	$1,775 93 $2,081 $1,449		
	Metallurgical Engineering (incl. Metallurgy & Ceramic Engrg.)				$2,105 25 $2,180 $2,012	$2,219 13		$2,264 11	$2,100 5			$2,159 16	$2,373 1	$2,125 1		$2,175 1	$1,769 10		
	Mining Engineering					$2,140 1	$1,800 1					$2,000 2	$2,150 2			$2,260 2			
	Nuclear Engineering (incl. Engrg. Physics)				$2,143 7								$2,250 2	$2,111 2		$2,135 13	$1,710 5		
	Petroleum Engineering		$2,600 1	$2,340 1				$2,225 2	$2,250 1				$2,628 46 $2,750 $2,450						
	Engineering Technology				$2,055 82 $2,250 $1,850	$2,043 8	$1,927 8	$1,933 8	$2,042 17	$1,840 5	$1,956 3	$1,785 4		$1,821 5	$2,175 1	$2,034 8	$1,783 3		$1,850 3
	Agricultural Sciences		$1,352 10	$1,188 11			$1,417 1	$1,303 5	$1,400 1	$1,433 12	$1,200 2	$1,500 1	$1,835 2	$1,200 1		$1,750 1	$1,188 4	$1,175 2	$1,150 2
	Biological Sciences			$1,098 5	$1,970 7			$1,520 2		$1,383 4				$ 902 3		$1,425 4	$1,579 6	$1,364 5	$1,201 3
	Chemistry			$1,917 1	$2,213 2			$1,708 21 $1,955 $1,333		$1,792 2	$1,875 1	$1,875 1	$2,153 2	$1,360 2	$1,760 1	$1,563 2	$1,527 3		
	Computer Science	$1,812 9	$1,519 31 $1,900 $1,291	$1,766 30 $2,150 $1,275	$2,054 384 $2,250 $1,875	$1,984 11	$1,989 3	$1,967 12	$1,980 40 $2,175 $1,808	$1,907 8	$1,898 4	$1,821 6	$2,046 20 $2,250 $1,948	$1,931 30 $2,166 $1,541	$1,826 5	$1,962 15	$1,549 45 $1,933 $1,325		$1,882 11
	Health (Medical) Professions			$2,127 4				$1,894 3								$1,514 11	$1,449 2	$2,000 1	$1,399 66 $1,611 $1,248
	Mathematics	$1,764 3	$1,647 41 $1,883 $1,333	$1,133 2	$1,961 27 $2,200 $1,583			$1,582 1	$2,057 12			$2,100 1	$2,000 1	$1,750 3		$2,012 8	$1,603 10	$1,112 1	$1,666 1
	Other Physical & Earth Sciences			$1,683 1	$2,081 10			$2,084 2		$1,750 1		$1,425 1	$2,254 10	$1,725 2		$2,375 1	$1,297 12		

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

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ISSN 0196-1004

ECPO REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	66	881	$1491	$1569	$1583	$1500	$1375	72	2243	$1487	$1558	$1583	$1500	$1375
Business—General (incl. Mgmt.)	7	171	1287	1522	*	*	*	7	720	1287	1488	*	*	*
Marketing & Distribution	2	87	1704	1470	*	*	*	3	336	1580	1402	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	20	†	1051				17	117	1164	1186	*	*	*
Economics[2]	1	22	1333	1365	*	*	*	2	48	1208	1356	*	*	*
Other Social Sciences	2	38	1125	1228	*	*	*	11	221	1079	1203	*	*	*
ENGINEERING														
Aeronautical	4	65	2253	1863	*	*	*	4	127	2253	1946	*	*	*
Chemical	6	131	2227	2279	*	*	*	11	306	2199	2273	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	50	†	1870				1	183	2233	1849	*	*	*
Electrical (incl. Computer Engrg.)	23	520	2087	2144	2225	2083	1920	47	1579	2110	2103	2285	2125	1920
Geological	†	3	†	2361				†	13	†	2154			
Industrial	1	46	1833	2035	*	*	*	6	201	2220	2041	*	*	*
Mechanical	11	281	2144	2134	*	*	*	35	837	2069	2086	2340	2100	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	†	17	†	2180				2	43	2317	2199	*	*	*
Mining	†	4	†	1671				†	13	†	1974			
Nuclear (incl. Engrg. Physics)	2	8	2246	2064	*	*	*	2	23	2246	2123	*	*	*
Petroleum	†	36	†	2637				†	92	†	2599			
Engineering Technology	4	71	2004	1975	*	*	*	4	196	2004	2007	*	*	*
SCIENCES														
Agricultural Sciences	†	7	†	1219				2	62	1875	1360	*	*	*
Biological Sciences	†	5	†	1277				10	41	1661	1428	*	*	*
Chemistry	†	18	†	1651				4	39	1791	1643	*	*	*
Computer Science	8	129	1716	1926	*	*	*	21	480	1894	1914	2106	2000	1541
Health (Medical) Professions	†	67	†	1757				10	97	1574	1634	*	*	*
Mathematics	2	22	1842	1759	*	*	*	3	56	1755	1684	*	*	*
Other Physical & Earth Sciences	1	8	1148	1826	*	*	*	2	30	1578	1810	*	*	*
Totals	140	2707						276	8103					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

ECPO REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles¹			Number of Offers		Average $ Offers		Percentiles¹		
By Functional Area For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	67	885	$1489	$1567	$1583	$1500	$1375	75	2269	$1458	$1556	$1583	$1500	$1375
Business Administration	4	115	1163	1443	*	*	*	14	417	1290	1456	*	*	*
Communications	1	11	833	960	*	*	*	4	46	917	1192	*	*	*
Community & Service Orgs. Work	2	19	1125	1237	*	*	*	4	68	1000	1203	*	*	*
EDP-Programming/Systems	11	160	1892	1937	*	*	*	25	542	1947	1913	2225	2000	1583
Engineering	49	1143	2119	2145	2292	2125	1920	105	3366	2130	2105	2340	2125	1833
Farm & Natural Resources Mgmt.	†	4	†	1504				†	15	†	1361			
Finance & Economics	3	45	1486	1446	*	*	*	6	183	1557	1427	*	*	*
Health (Medical) Services	†	70	†	1739				11	117	1493	1570	*	*	*
Manufacturing &/or Industrial Opns.	†	59	†	1936				5	186	1862	1909	*	*	*
Mathematics/Statistics	†	7	†	1644				†	31	†	1578			
Merchandising/Sales Promotion	1	60	1300	1383	*	*	*	4	301	1221	1324	*	*	*
Personnel/Employee Relations	1	7	1700	1246	*	*	*	1	30	1700	1288	*	*	*
Research—Non-Scientific	†	6	†	1591				2	26	1292	1469	*	*	*
Research—Scientific	†	38	†	1820				12	120	1758	1789	*	*	*
Rotational Training—Non-Technical	†	17	†	1350				3	94	1597	1349	*	*	*
Rotational Training—Technical	†	16	†	1814				1	44	1250	1691	*	*	*
Sales—Non-Technical Degree	1	41	1708	1482	*	*	*	4	218	1256	1418	*	*	*
Sales—Technical/Scientific Degree	†	4	†	1850				†	30	†	1957			
Totals	140	2707						276	8103					

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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

ECPO REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number of Offers		Average $ Offers		Percentiles'			Number Of Offers		Average $ Offers		Percentiles'		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	39	+	$1893				+	121	+	$1908			
MBA (Non-technical Undergraduate)	1	71	$1500	1916	*	*	*	7	245	$2186	1923	*	*	*
MBA (Technical Undergraduate)	1	13	2916	2208	*	*	*	3	45	2647	2204	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	7	+	1893				+	38	+	1988			
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2192				1	8	2167	2182	*	*	*
Administration (incl. Public, Hospital, etc.)	+	+	+	+				+	21	+	1970			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	1	+	917				+	12	+	1595			
Social Sciences	+	3	+	2348				+	31	+	1625			
ENGINEERING														
Chemical	+	3	+	2478				1	13	2167	2437	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	6	2242	2435	*	*	*	2	15	2242	2313	*	*	*
Electrical (incl. Computer Engrg.)	8	43	2303	2426	*	*	*	14	105	2368	2395	*	*	*
Industrial	2	8	2441	2407	*	*	*	7	21	2329	2336	*	*	*
Mechanical	3	30	2460	2345	*	*	*	8	77	2416	2375	*	*	*
Nuclear (incl. Engrg. Physics)	+	2	+	2300				+	9	+	2196			
SCIENCES														
Chemistry	+	1	+	2107				+	5	+	2141			
Computer Science	3	11	2235	2258	*	*	*	6	37	2301	2290	*	*	*
Geology & Related Geological Sciences	+	10	+	2605				+	26	+	2446			
Mathematics	+	3	+	2222				+	5	+	2039			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	+	1	+	2350				+	2	+	2459			
Totals	20	256						49	836					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

ECPO REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	17	$2400	$1983	*	*	*	12	57	$2335	$2063	*	*	*
MBA - Tech Undergraduate	†	6	†	2530				4	18	3025	2692	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	†	20	†	2031				6	38	2774	2101	*	*	*
MBA - Tech Undergraduate	†	1	†	2166				1	8	3003	2277	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	†	22	†	2349				3	36	3028	2381	*	*	*
MBA - Tech Undergraduate	†	4	†	3029				4	9	2958	2865	*	*	*
	-----	-----						-----	-----					
Totals	1	70						30	166					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	2	†	$3000				†	9	†	$3057			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				1	3	$3242	2572	*	*	*
Electrical (incl. Computer Engrg.)	†	9	†	3286				3	26	3017	3092	*	*	*
Mechanical	†	1	†	3350				1	7	3358	3141	*	*	*
SCIENCES														
Chemistry	1	9	$2975	2234	*	*	*	2	33	2923	2248	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	1	†	3125				†	10	†	2466			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	†	†	†				1	3	2792	2958	*	*	*
Physics	†	5	†	2961				3	22	3194	2778	*	*	*
	-----	-----						-----	-----					
Totals	1	27						11	113					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1493 64 1583 1375			1600 1		
BUSINESS - GENERAL		1349 3	1300 1			
MARKETING/DISTRIBUTN						1700 1
HUMANITIES						
ECONOMICS		1333 1				
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2253 4		
CHEMICAL				1958 1		
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR				2133 16		
GEOLOGICAL						
INDUSTRIAL				1833 1		
MECHANICAL				2118 6	2200 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS				2242 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2006 1		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		2083 1		1745 5		
HEALTH (MED) PROFSNS						
MATHEMATICS				1800 1		
OTHR PHYSCL/EARTH SC			1148 1			

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING						
BUSINESS - GENERAL				1333 1		
MARKETING/DISTRIBUTN	1708 1					
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2321 2			2253 3		
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2180 1			2150 1		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL		2108 2				
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						2250 1
PETROLEUM -NATL GAS						
ENGINEERING TECH	2050 1			2167 1		

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 ECPO   REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE						
HEALTH (MED) PROFSNS						
MATHEMATICS	1883 1					
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1268 1	
BUSINESS - GENERAL						1167 2
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						1125 2

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR			1989 2	1793 2	1983 1	
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL			2233 2			
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			1791 1			

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			1541 1	1379 1		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MACH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1500 1					
MBA - TECHNICAL				2916 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

A 3940-1.2

4/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1983

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

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ECPO REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	62	590	$1477	$1575	$1583	$1500	$1333	134	2833	$1482	$1562	$1583	$1500	$1375
Business—General (incl Mgmt)	2	153	1729	1499	*	*	*	9	873	1386	1490	*	*	*
Marketing & Distribution	1	57	1308	1403	*	*	*	4	393	1512	1402	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	8	†	1213				17	125	1164	1188	*	*	*
Economics[2]	2	10	1250	1407	*	*	*	4	58	1229	1365	*	*	*
Other Social Sciences	2	8	1042	1244	*	*	*	13	229	1073	1205	*	*	*
ENGINEERING														
Aeronautical	11	28	2087	2027	*	*	*	15	155	2131	1960	*	*	*
Chemical	20	152	2278	2288	2475	2300	2166	31	458	2250	2278	2458	2300	1958
Civil (incl Construction, Sanitary, & Transportation Engrg)	†	56	†	1885				1	239	2233	1858	*	*	*
Electrical (incl Computer Engrg)	82	852	2160	2126	2275	2166	2083	129	2431	2142	2111	2278	2157	2041
Geological	†	3	†	2247				†	16	†	2172			
Industrial	3	70	2163	2049	*	*	*	9	271	2201	2043	*	*	*
Mechanical	44	388	2127	2102	2375	2113	1960	79	1225	2101	2091	2361	2106	1833
Metallurgical (incl Metallurgy & Ceramic Engrg)	4	33	2227	2146	*	*	*	6	76	2257	2176	*	*	*
Mining	†	†	†	†				†	13	†	1974			
Nuclear (incl Engrg Physics)	1	6	2093	2098	*	*	*	3	29	2195	2118	*	*	*
Petroleum	†	38	†	2560				†	130	†	2587			
Engineering Technology	1	32	2167	2107	*	*	*	5	228	2036	2021	*	*	*
SCIENCES														
Agricultural Sciences	1	12	1417	1257	*	*	*	3	74	1722	1344	*	*	*
Biological Sciences	†	3	†	1768				10	44	1661	1451	*	*	*
Chemistry	2	9	2063	1872	*	*	*	6	48	1881	1686	*	*	*
Computer Science	35	181	2039	1975	2165	2000	1916	56	661	1985	1931	2165	2000	1817
Health (Medical) Professions	1	6	1583	1597	*	*	*	11	103	1574	1632	*	*	*
Mathematics	1	26	1750	1772	*	*	*	4	82	1754	1712	*	*	*
Other Physical & Earth Sciences	1	7	2520	1893	*	*	*	3	37	1892	1826	*	*	*
Totals	276	2728						552	10831					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

ECPO REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
By Functional Area For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	64	607	$1479	$1576	$1583	$1500	$1250	139	2876	$1467	$1560	$1583	$1500	$1333
Business Administration	4	93	1512	1500	*	*	*	18	510	1339	1464	*	*	*
Communications	†	4	†	1342				4	50	917	1204	*	*	*
Community & Service Orgs. Work	1	6	1083	1302	*	*	*	5	74	1017	1211	*	*	*
EDP-Programming/Systems	45	210	2065	1987	2183	2083	1916	70	752	2022	1933	2183	2042	1817
Engineering	153	1579	2163	2133	2319	2166	2016	258	4945	2150	2114	2340	2159	1960
Farm & Natural Resources Mgmt.	†	2	†	1296				†	17	†	1353			
Finance & Economics	†	36	†	1484				6	219	1557	1436	*	*	*
Health (Medical) Services	1	8	1583	1535	*	*	*	12	125	1501	1568	*	*	*
Manufacturing &/or Industrial Opns.	1	29	2333	1893	*	*	*	6	215	1940	1907	*	*	*
Mathematics/Statistics	1	15	1750	1606	*	*	*	1	46	1750	1587	*	*	*
Merchandising/Sales Promotion	1	18	1308	1200	*	*	*	5	319	1238	1317	*	*	*
Personnel/Employee Relations	†	5	†	962				1	35	1700	1241	*	*	*
Research—Non-Scientific	†	3	†	1644				2	29	1292	1487	*	*	*
Research—Scientific	3	33	2215	1971	*	*	*	15	153	1849	1829	*	*	*
Rotational Training—Non-Technical	2	25	1709	1463	*	*	*	5	119	1642	1373	*	*	*
Rotational Training—Technical	†	20	†	2177				1	64	1250	1843	*	*	*
Sales—Non-Technical Degree	†	30	†	1448				4	248	1256	1422	*	*	*
Sales—Technical/Scientific Degree	†	5	†	1988				†	35	†	1961			
Totals	276	2728						552	10831					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

ECPO REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	50	$1833	$1932	*	*	*	1	171	$1833	$1915	*	*	*
MBA (Non-technical Undergraduate)	2	82	2354	1978	*	*	*	9	327	2223	1936	*	*	*
MBA (Technical Undergraduate)	6	19	2508	2401	*	*	*	9	64	2534	2263	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	†	6	†	2209				†	44	†	2018			
Industrial Mgmt. (incl. Industrial Admin.)	†	†	†	†				1	8	2167	2182	*	*	*
Administration (incl. Public, Hospital, etc.)	†	2	†	1583				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	†	†	†				†	12	†	1595			
Social Sciences	†	2	†	2063				†	33	†	1652			
ENGINEERING														
Chemical	5	10	2586	2486	*	*	*	6	23	2517	2458	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3	2475	2169	*	*	*	3	18	2319	2289	*	*	*
Electrical (incl. Computer Engrg.)	21	58	2518	2458	$2720	$2560	$2333	35	163	2458	2418	$2708	$2416	$2208
Industrial	2	4	2379	2407	*	*	*	9	25	2340	2347	*	*	*
Mechanical	19	46	2569	2457	*	*	*	27	123	2523	2406	2791	2567	2200
Nuclear (incl. Engrg. Physics)	1	1	2458	2458	*	*	*	1	10	2458	2222	*	*	*
SCIENCES														
Chemistry	†	†	†	†				†	5	†	2141			
Computer Science	3	11	2433	2345	*	*	*	9	48	2345	2303	*	*	*
Geology & Related Geological Sciences	†	4	†	2291				†	30	†	2425			
Mathematics	†	†	†	†				†	5	†	2039			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	1	5	2425	2455	*	*	*	1	7	2425	2456	*	*	*
Totals	62	303						111	1139					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	3	14	$1689	$2056	*	*	*	15	71	$2205	$2062	*	*	*
MBA - Tech Undergraduate	†	5	†	1967				4	23	3025	2534	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	2	20	2333	2305	*	*	*	8	58	2664	2171	*	*	*
MBA - Tech Undergraduate	†	5	†	2520				1	13	3003	2370	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	†	9	†	2225				3	45	3028	2350	*	*	*
MBA - Tech Undergraduate	†	1	†	3333				4	10	2938	2912	*	*	*
Totals	5	54						35	220					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	10	†	$3134				†	19	†	$3097			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	1	†	3133				1	4	$3242	2712	*	*	*
Electrical (incl. Computer Engrg.)	2	13	$3071	3205	*	*	*	5	39	3038	3129	*	*	*
Mechanical	†	4	†	3225				1	11	3358	3172	*	*	*
SCIENCES														
Chemistry	2	8	3054	2781	*	*	*	4	41	2988	2352	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	2	†	2693				†	12	†	2504			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	1	†	3291				1	4	2792	3042	*	*	*
Physics	2	7	3425	2876	*	*	*	5	29	3287	2802	*	*	*
Totals	6	46						17	159					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 ECPO REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1480 56 1583 1348	1250 1	1479 2			
BUSINESS - GENERAL						1500 1
MARKETING/DISTRIBUTN			1308 1			
HUMANITIES						
ECONOMICS		1250 2				
OTHR SOCIAL SCIENCES		1000 1				

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2152 10		
CHEMICAL						
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR		2000 1	2250 1	2175 57 2250 2083	2252 3	
GEOLOGICAL						
INDUSTRIAL				2166 1		
MECHANICAL				2111 26 2166 2050	2036 3	
METALLURGICAL				2165 2	2319 1	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 ECPO REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1417 1				
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		2000 1		2052 24 2165 1983		
HEALTH (MED) PROFSNS						
MATHEMATICS				1750 1		
OTHR PHYSCL/EARTH SC				2520 1		

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1541 1		1333 1		1666 1
BUSINESS - GENERAL						
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 ECPO REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2332 10			2278 5		2500 2
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2284 4	2175 9		2167 1		
GEOLOGICAL						
INDUSTRIAL	2308 1					
MECHANICAL	2425 2	2097 2		2100 1	2000 1	2446 4
METALLURGICAL						2260 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2167 1		

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 ECPO REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	2063 2					
COMPUTER SCIENCE	2000 1	2107 5				
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	1958 1					
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						1083 1

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 ECPO REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1441 1		
CHEMICAL		2230 1		1815 2		
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2250 1		2181 2	1564 3		
GEOLOGICAL						
INDUSTRIAL	2016 1					
MECHANICAL		2125 1	2121 2	1647 2		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS			2093 1			
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1930 3		1817 1			
HEALTH (MED) PROFSNS						1583 1
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MARCH   1983 ECPO REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL		2354 2				
MBA - TECHNICAL				2630 3		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL	2500 1	2448 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL	2208 1					

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1983

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 5 through April 8) and cumulatively (September 1 through April 8). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	49	695	$1488	$1564	$1625	$1516	$1250	183	3526	$1484	$1562	$1625	$1500	$1333
Business—General (incl. Mgmt.)	10	342	1816	1484	*	*	*	19	1215	1612	1488	*	*	*
Marketing & Distribution	1	143	1708	1429	*	*	*	5	536	1551	1409	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	50	1319	1348	*	*	*	21	175	1193	1234	1416	1167	958
Economics[2]	9	62	1563	1508	*	*	*	13	120	1460	1439	*	*	*
Other Social Sciences	7	65	1214	1249	*	*	*	20	294	1123	1214	1458	1104	800
ENGINEERING														
Aeronautical	11	73	1991	2028	*	*	*	26	228	2072	1982	2357	2125	1791
Chemical	16	218	2174	2234	*	*	*	47	676	2224	2264	2458	2292	1958
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	6	64	1963	1917	*	*	*	7	303	2001	1870	*	*	*
Electrical (incl. Computer Engrg.)	205	1147	2154	2107	2316	2167	1983	334	3578	2149	2110	2300	2166	2000
Geological	†	7	†	2170				†	23	†	2171			
Industrial	11	152	2048	2040	*	*	*	20	423	2117	2042	2308	2138	1921
Mechanical	126	709	2079	2088	2233	2082	1950	205	1934	2087	2090	2250	2100	1950
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	37	2148	2180	*	*	*	9	113	2220	2177	*	*	*
Mining	†	5	†	2136				†	18	†	2019			
Nuclear (incl. Engrg. Physics)	3	24	2183	2062	*	*	*	6	53	2189	2093	*	*	*
Petroleum	†	34	†	2559				†	164	†	2581			
Engineering Technology	7	67	2015	2027	*	*	*	12	295	2024	2022	*	*	*
SCIENCES														
Agricultural Sciences	†	22	†	1520				3	96	1722	1384	*	*	*
Biological Sciences	†	8	†	1407				10	52	1661	1444	*	*	*
Chemistry	1	17	1950	1752	*	*	*	7	65	1891	1703	*	*	*
Computer Science	47	338	1859	1902	2166	1971	1333	103	999	1928	1921	2166	2000	1541
Health (Medical) Professions	1	39	1260	1694	*	*	*	12	142	1548	1649	*	*	*
Mathematics	12	68	1914	1845	*	*	*	16	150	1874	1772	*	*	*
Other Physical & Earth Sciences	2	26	1609	1616	*	*	*	5	63	1779	1739	*	*	*
Totals	531	4412						1083	15243					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

ECPO REGIONAL · Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	48	704	$1483	$1565	$1625	$1508	$1250	187	3580	$1471	$1561	$1603	$1500	$1291
Business Administration	11	211	1638	1481	*	*	*	29	721	1452	1469	2000	1333	1000
Communications	1	28	800	1639	*	*	*	5	78	893	1360	*	*	*
Community & Service Orgs. Work	1	20	1458	1265	*	*	*	6	94	1090	1222	*	*	*
EDP-Programming/Systems	76	423	1978	1919	2316	2000	1583	146	1175	1999	1928	2257	2009	1750
Engineering	357	2361	2113	2108	2275	2141	1920	615	7306	2129	2112	2300	2150	1950
Farm & Natural Resources Mgmt.	†	13	†	1391				†	30	†	1369			
Finance & Economics	5	93	1642	1508	*	*	*	11	312	1595	1458	*	*	*
Health (Medical) Services	1	43	1166	1647	*	*	*	13	168	1475	1588	*	*	*
Manufacturing &/or Industrial Opns.	4	52	1675	1997	*	*	*	10	267	1834	1925	*	*	*
Mathematics/Statistics	9	47	1902	1771	*	*	*	10	93	1887	1680	*	*	*
Merchandising/Sales Promotion	2	95	1208	1316	*	*	*	7	414	1230	1317	*	*	*
Personnel/Employee Relations	†	8	†	1116				1	43	1700	1218	*	*	*
Research—Non-Scientific	1	17	2083	1395	*	*	*	3	46	1555	1453	*	*	*
Research—Scientific	1	57	1950	1792	[illegible]	*	*	16	210	1855	1819	*	*	*
Rotational Training—Non-Technical	2	39	1542	1371	*	*	*	7	158	1613	1373	*	*	*
Rotational Training—Technical	4	36	2212	2040	*	*	*	5	100	2020	1914	*	*	*
Sales—Non-Technical Degree	5	134	1432	1474	*	*	*	9	382	1354	1440	*	*	*
Sales—Technical/Scientific Degree	3	31	1333	1941	*	*	*	3	66	1333	1952	*	*	*
Totals	531	4412						1083	15243					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

ECPO REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	†	35	†	$1884				1	206	$1833	$1910	*	*	*
MBA (Non-technical Undergraduate)	36	266	$2554	2352	$3500	$2375	$2042	45	593	2487	2123	$3333	$2333	$2000
MBA (Technical Undergraduate)	9	45	2684	2473	*	*	*	18	109	2619	2350	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	†	30	†	2311				†	74	†	2137			
Industrial Mgmt. (incl. Industrial Admin.)	†	28	†	2194				1	36	2167	2191	*	*	*
Administration (incl. Public, Hospital, etc.)	†	†	†	†				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	3	11	1855	1533	*	*	*	3	23	1855	1565	*	*	*
Social Sciences	†	10	†	1610				†	43	†	1642			
ENGINEERING														
Chemical	3	31	2403	2395	*	*	*	9	54	2479	2422	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	6	26	2083	2182	*	*	*	9	44	2162	2226	*	*	*
Electrical (incl. Computer Engrg.)	28	122	2365	2416	2535	2391	2083	63	285	2417	2417	2666	2395	2166
Industrial	4	16	2112	2140	*	*	*	13	41	2270	2266	*	*	*
Mechanical	2	40	2308	2354	*	*	*	29	163	2509	2393	2791	2566	2200
Nuclear (incl. Engrg. Physics)	†	6	†	2468				1	16	2458	2314	*	*	*
SCIENCES														
Chemistry	1	5	2120	2374	*	*	*	1	10	2120	2258	*	*	*
Computer Science	6	37	2347	2356	*	*	*	15	85	2346	2326	*	*	*
Geology & Related Geological Sciences	†	17	†	2545				†	47	†	2469			
Mathematics	4	17	2300	2288	*	*	*	4	22	2300	2231	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science & Ceramics)	3	7	2498	2485	*	*	*	4	14	2480	2470	*	*	*
Totals	105	749						216	1888					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	30	117	$2675	$2596	$3167	$2688	$2083	45	188	$2518	$2394	$3167	$2500	$2000
MBA - Tech Undergraduate	3	27	3278	2758	*	*	*	7	50	3133	2655	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	50	129	3015	2785	3583	3000	2500	58	187	2966	2594	3583	2917	2333
MBA - Tech Undergraduate	6	30	2917	2784	*	*	*	7	43	2929	2659	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	22	67	3011	2811	3500	3021	2500	25	112	3013	2625	3500	3000	2500
MBA - Tech Undergraduate	7	19	2506	2621	*	*	*	11	29	2670	2721	*	*	*
Totals	118	389						153	609					

DOCTORAL DEGREE CANDIDATES

	INTERIM Regional	INTERIM National	INTERIM Avg Regional	INTERIM Avg National	90th	50th	10th	CUMULATIVE Regional	CUMULATIVE National	CUMULATIVE Avg Regional	CUMULATIVE Avg National	90th	50th	10th
ENGINEERING														
Chemical	1	20	$2583	$3021	*	*	*	1	39	$2583	$3058	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				1	4	3242	2712	*	*	*
Electrical (incl. Computer Engrg.)	†	24	†	3159				5	63	3038	3141	*	*	*
Mechanical	†	1	†	2425				1	12	3358	3110	*	*	*
SCIENCES														
Chemistry	3	59	2923	2770	*	*	*	7	100	2960	2599	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	†	†	†				†	12	†	2504			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science & Ceramics)	†	4	†	2960				1	8	2792	3001	*	*	*
Physics	†	14	†	3093				5	43	3287	2896	*	*	*
Totals	4	122						21	281					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1492 35 1625 1291	1444 3	1305 3	1436 4		1603 1
BUSINESS - GENERAL			1333 1	1943 5		
MARKETING/DISTRIBUTN						
HUMANITIES			1208 2		1150 1	
ECONOMICS		1386 3				1000 1
OTHR SOCIAL SCIENCES	1083 1		963 2			

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2113 5		
CHEMICAL				1833 1		
CIVIL -CNSTR/SAN/TRP				2037 3		1875 1
ELECTRICAL -COMPTR	1666 1		2133 5	2187 137 2340 2050	2165 4	2050 1
GEOLOGICAL						
INDUSTRIAL	2000 3			2034 4		
MECHANICAL				2080 70 2167 2025	2283 3	2058 5
METALLURGICAL						2175 1
MINING						
NUCLEAR -ENGRG PHYS						2150 2
PETROLEUM -NATL GAS						
ENGINEERING TECH				2045 6		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 ECPD REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1698 4	1209 2	1533 4	1944 28 2166 1500	1925 1	
HEALTH (MED) PROFSNS						
MATHEMATICS		1500 1		1981 6	2029 1	
OTHR PHYSCL/EARTH SC		1333 1		1885 1		

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 ECPO REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1675	1	1750	1			1675	1				
BUSINESS - GENERAL	1929	2	1750	1								
MARKETING/DISTRIBUTN	1708	1										
HUMANITIES	1708	1										
ECONOMICS	1625	2					1575	1				
OTHR SOCIAL SCIENCES	1708	1										

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL	2291 1	2125 1				
CHEMICAL	2093 6			2212 6		2372 3
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2310 5	2133 26 2225 2080		2125 1		
GEOLOGICAL						
INDUSTRIAL	2200 1			2200 2		
MECHANICAL	2278 3	2162 17	2250 1	2291 2	2100 1	
METALLURGICAL					2134 2	
MINING						
NUCLEAR -ENGRG PHYS		2250 1				
PETROLEUM -NATL GAS						
ENGINEERING TECH		1833 1				

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 ECPO REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1950 1					
COMPUTER SCIENCE		1886 1		2000 1		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL				1500 1		
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS	2042 2					
OTHR SOCIAL SCIENCES						1261 3

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1730 4		
CHEMICAL						
CIVIL -CNSTR/SAN/TRP				1791 1	2000 1	
ELECTRICAL -COMPTR	2154 6		2136 8	1736 10		1791 1
GEOLOGICAL						
INDUSTRIAL				1791 1		
MECHANICAL	1950 1	1958 1	2141 12	1709 10		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2034 3		2171 2	1379 1		
HEALTH (MED) PROFSNS						1260 1
MATHEMATICS	2042 2		2083 1	1379 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1983 ECPO REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2049 6	2766 17	2569 3			3167 1
MBA - TECHNICAL		2917 5		2341 2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL		2258 5	2653 3			
MBA - TECHNICAL	2292 1			2600 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			2492 1			
MBA - TECHNICAL						

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1983

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	50	906	$1493	$1574	$1667	$1541	$1208	233	4434	$1486	$1564	$1625	$1500	$1268
Business—General (incl Mgmt)	35	701	1367	1483	1708	1375	1083	54	1916	1453	1486	1958	1438	1083
Marketing & Distribution	23	311	1327	1435	1625	1208	1000	28	847	1367	1419	1708	1342	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	25	139	1577	1376	1916	1583	1250	46	314	1402	1297	1875	1329	1029
Economics[2]	27	102	1785	1575	2083	1791	1300	40	222	1680	1501	2042	1750	1250
Other Social Sciences	20	164	1433	1337	2000	1500	875	40	458	1278	1258	1833	1162	833
ENGINEERING														
Aeronautical	7	97	1840	1998	*	*	*	33	325	2023	1987	2291	2100	1791
Chemical	29	210	2195	2204	2333	2208	2000	76	886	2213	2250	2458	2250	1958
Civil (incl Construction, Sanitary & Transportation Engrg)	19	212	1822	1873	*	*	*	26	515	1870	1872	2208	1888	1350
Electrical (incl Computer Engrg)	233	2140	2161	2150	2291	2166	2050	567	5718	2154	2125	2297	2166	2040
Geological	†	3	†	1960				†	26	†	2147			
Industrial	8	198	1962	2050	*	*	*	28	621	2072	2045	2308	2050	1800
Mechanical	120	839	2091	2113	2250	2083	1794	325	2773	2089	2097	2250	2091	1833
Metallurgical (incl Metallurgy & Ceramic Engrg)	7	83	2177	2118	*	*	*	16	196	2202	2152	*	*	*
Mining	†	8	†	2095				†	26	†	2042			
Nuclear (incl Engrg Physics)	4	29	1978	2070	*	*	*	10	82	2105	2085	*	*	*
Petroleum	†	51	†	2599				†	215	†	2586			
Engineering Technology	17	155	2022	2007	*	*	*	29	450	2023	2017	2167	2025	1833
SCIENCES														
Agricultural Sciences	3	55	1139	1327	*	*	*	6	151	1431	1364	*	*	*
Biological Sciences	10	39	1599	1440	*	*	*	20	91	1630	1442	2000	1833	1083
Chemistry	1	38	1760	1738	*	*	*	8	103	1875	1716	*	*	*
Computer Science	119	664	1903	1954	2175	2000	1400	222	1663	1914	1934	2167	2000	1468
Health (Medical) Professions	†	87	†	1472				12	229	1548	1582	*	*	*
Mathematics	12	111	1739	1789	*	*	*	28	261	1816	1779	2083	1885	1375
Other Physical & Earth Sciences	1	40	2208	1844	*	*	*	6	103	1850	1780	*	*	*
Totals	770	7382						1853	22625					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

† No offers reported.

ECPO REGIONAL Interim Report No 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	53	930	$1506	$1574	$1700	$1541	$1225	240	4510	$1479	$1564	$1625	$1500	$1250
Business Administration	8	350	1361	1475	*	*	*	37	1071	1433	1471	2000	1333	1000
Communications	1	56	1500	1569	*	*	*	6	134	994	1447	*	*	*
Community & Service Orgs Work	1	27	1083	1079	*	*	*	7	121	1089	1190	*	*	*
EDP-Programming/Systems	155	749	1962	1952	2250	2004	1475	301	1924	1980	1938	2250	2004	1583
Engineering	401	3718	2112	2126	2275	2150	1833	1016	11024	2122	2117	2292	2150	1917
Farm & Natural Resources Mgmt	†	19	†	1194				†	49	†	1301			
Finance & Economics	42	259	1786	1565	2041	1833	1417	53	571	1746	1506	2041	1750	1417
Health (Medical) Services	1	101	1000	1445	*	*	*	14	269	1441	1535	*	*	*
Manufacturing &/or Industrial Opns	3	151	1646	1934	*	*	*	13	418	1791	1928	*	*	*
Mathematics/Statistics	5	64	1836	1715	*	*	*	15	157	1870	1694	*	*	*
Merchandising/Sales Promotion	39	304	1192	1329	1583	1125	960	46	718	1197	1322	1541	1166	960
Personnel/Employee Relations	2	24	1729	1517	*	*	*	3	67	1719	1325	*	*	*
Research—Non-Scientific	5	20	2017	1720	*	*	*	8	66	1844	1534	*	*	*
Research—Scientific	6	142	1523	1841	*	*	*	22	352	1765	1828	2167	1892	1125
Rotational Training—Non-Technical	11	86	1252	1351	*	*	*	18	244	1393	1365	*	*	*
Rotational Training—Technical	15	98	1687	1892	*	*	*	20	198	1770	1903	2233	2000	1208
Sales—Non-Technical Degree	17	241	1560	1467	*	*	*	26	623	1488	1451	1750	1600	1000
Sales—Technical/Scientific Degree	5	43	1947	1867	*	*	*	8	109	1717	1918	*	*	*
Totals	770	7382						1853	22625					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

ECPO REGIONAL   Interim Report No. 4   May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number of Offers		Average $ Offers		Percentiles'			Number Of Offers		Average $ Offers		Percentiles'		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	✦	39	✦	$1921				1	245	$1833	$1911	*	*	*
MBA (Non technical Undergraduate)	58	305	$2499	2278	$3500	$2500	$1833	103	898	2494	2176	$3500	$2417	$1884
MBA (Technical Undergraduate)	6	84	2833	2522	*	*	*	24	193	2673	2424	3333	2558	2208
MS-Business (incl Mgmt, Mktg, Finance, etc.)	1	13	2375	1948	*	*	*	1	87	2375	2108	*	*	*
Industrial Mgmt. (incl Industrial Admin.)	✦	9	✦	2323				1	45	2167	2218	*	*	*
Administration (incl Public, Hospital, etc.)	✦	27	✦	1818				✦	50	✦	1872			
HUMANITIES & SOCIAL SCIENCES														
Humanities	✦	3	✦	1867				3	26	1855	1600	*	*	*
Social Sciences	✦	22	✦	1869				✦	65	✦	1719			
ENGINEERING														
Chemical	5	26	2465	2367	*	*	*	14	80	2474	2404	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg.)	1	45	2583	2315	*	*	*	10	89	2204	2271	*	*	*
Electrical (incl Computer Engrg.)	47	231	2477	2481	2643	2458	2333	110	516	2442	2445	2643	2416	2291
Industrial	2	10	2271	2387	*	*	*	15	51	2270	2290	*	*	*
Mechanical	24	112	2376	2356	2501	2388	2208	53	275	2449	2378	2665	2438	2208
Nuclear (incl Engrg Physics)	1	14	2275	2449	*	*	*	2	30	2367	2377	*	*	*
SCIENCES														
Chemistry	✦	3	✦	2467				1	13	2120	2306	*	*	*
Computer Science	23	86	2421	2326	2537	2418	2240	38	171	2391	2326	2576	2396	2205
Geology & Related Geological Sciences	✦	12	✦	2500				✦	59	✦	2475			
Mathematics	7	17	2094	2168	*	*	*	11	39	2169	2204	*	*	*
Metallurgy (incl Met Engrg, Materials Engrg, Science & Ceramics)	1	11	2350	2329	*	*	*	5	25	2454	2408	*	*	*
Totals	176	1069						392	2957					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

ECPO REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	51	195	$2734	$2550	$3333	$2750	$2208	96	383	$2633	$2474	$3167	$2667	$2083
MBA - Tech Undergraduate	14	47	2940	2813	*	*	*	21	97	3005	2731	3583	3100	2083
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	57	176	2867	2706	3500	2917	2167	115	363	2917	2648	3542	2917	2325
MBA - Tech Undergraduate	2	46	3167	2760	*	*	*	9	89	2982	2711	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	41	103	2566	2572	3000	2583	2000	66	215	2735	2600	3333	2750	2083
MBA - Tech Undergraduate	8	24	3114	3023	*	*	*	19	53	2857	2858	*	*	*
Totals	173	591						326	1200					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	19	$3375	$3167	*	*	*	2	50	$2979	$3094	*	*	*
Civil (incl Construction, Sanitary & Transportation Engrg)	†	2	†	3044				1	6	3242	2823	*	*	*
Electrical (incl Computer Engrg)	2	22	3242	3226	*	*	*	7	85	3096	3163	*	*	*
Mechanical	4	7	3146	3062	*	*	*	5	19	3188	3092	*	*	*
SCIENCES														
Chemistry	10	66	2871	2822	*	*	*	17	166	2908	2687	*	*	*
Mathematics (incl Oprs Research, Statistics & Actuarial Science)	†	3	†	2667				†	15	†	2536			
Metallurgy (incl Met Engrg , Materials Engrg Science & Ceramics)	2	8	3217	3194	*	*	*	3	16	3075	3097	*	*	*
Physics	1	10	3600	2972	*	*	*	6	53	3339	2911	*	*	*
Totals	20	137						41	418					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

AVERAGE MONTHLY SALARY OFFERS MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1507 41 1625 1225	1165 4	1700 1	1725 2		
BUSINESS - GENERAL	1666 1	1372 8	1156 15	1600 1		
MARKETING/DISTRIBUTN			1144 12	1538 4		
HUMANITIES		1745 9	1382 12			
ECONOMICS		1731 17	1250 1			
OTHR SOCIAL SCIENCES		1824 9	996 9			

AVERAGE MONTHLY SALARY OFFERS MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				1953 4		
CHEMICAL				2113 10	2000 1	
CIVIL -CNSTR/SAN/TRP				2041 1	2018 1	1762 7
ELECTRICAL -COMPTR				2184 167 2300 2083	2152 6	
GEOLOGICAL						
INDUSTRIAL				2047 4		
MECHANICAL				2089 48 2216 2016	2196 8	2020 6
METALLURGICAL				2183 3	2275 1	
MINING						
NUCLEAR -ENGRG PHYS				2016 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2022 7		

AVERAGE MONTHLY SALARY OFFERS MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1000 1				1417 1
BIOLOGICAL SCIENCES			1250 1	2046 5		
CHEMISTRY						
COMPUTER SCIENCE	1771 2	1473 13	1456 5	2024 69 2208 1833		
HEALTH (MED) PROFSNS						
MATHEMATICS	1927 1	1478 5		2200 1		
OTHR PHYSCL/EARTH SC				2208 1		

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING			1583	1			1458	1				
BUSINESS - GENERAL	1583	2	1622	5	1604	2						
MARKETING/DISTRIBUTN	1597	3	1650	1	1375	2						
HUMANITIES	1633	2										
ECONOMICS	1791	1			1750	1			2092	2	2208	1
OTHR SOCIAL SCIENCES	1625	1	1650	1								

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2185 1	2208 1	2250 5	2246 9		2525 1
CIVIL -CNSTR/SAN/TRP						2375 1
ELECTRICAL -COMPTR	2152 4	2147 29 2275 2050		2200 1		2250 1
GEOLOGICAL						
INDUSTRIAL					1800 1	
MECHANICAL	2218 6	2160 19	2250 1	1937 2	2091 10	2327 4
METALLURGICAL		2250 1				2375 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH		1956 4		2059 2		

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1000 1			
BIOLOGICAL SCIENCES	1500 1					
CHEMISTRY						
COMPUTER SCIENCE		2027 10	1989 3		2042 1	
HEALTH (MED) PROFSNS						
MATHEMATICS		1750 2				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	1750 1					
MARKETING/DISTRIBUTN			1458 1			
HUMANITIES	2000 1		1875 1			
ECONOMICS	1901 4					
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1691 3		
CHEMICAL			2141 1			
CIVIL -CNSTR/SAN/TRP			2131 3	1772 2	1479 4	
ELECTRICAL -COMPTR	2263 3	2205 1	2115 11	1828 9	1791 1	
GEOLOGICAL						
INDUSTRIAL	1812 2		2083 1			
MECHANICAL	2167 2		2029 5	1757 9		
METALLURGICAL				1793 1		
MINING						
NUCLEAR -ENGRG PHYS			2218 2	1458 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH			2069 4			

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1003 2					1000 1
CHEMISTRY		1760 1				
COMPUTER SCIENCE	2079 4		1742 2	1673 10		
HEALTH (MED) PROFSNS						
MATHEMATICS	2000 1			1926 2		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1925	7	2752 3500 2250	30	1861	7	2500	1	2792	2		
MBA - TECHNICAL	2750	1	3333	1			2125	1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2813	2			2708	3	2833	1	2025	1		
MBA - TECHNICAL												

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	3500	1			1958	1						
MBA - TECHNICAL	2930	3										

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

EASTERN REGION (ECPO)

- Bentley College
- Boston College
- Brown University
- Columbia University
- Columbia University - Graduate School of Business
- University of Connecticut
- Cornell University
- City University of New York - Bernard M. Baruch College
- City University of New York - City College
- City University of New York - Hunter College
- Dartmouth College
- University of Maine - Orono
- Massachusetts Institute of Technology
- University of Massachusetts - Amherst
- Mount Holyoke College
- New York University - Graduate School of Business
- Polytechnic Institute of New York
- Rensselaer Polytechnic Institute
- University of Rhode Island
- University of Rochester
- University of Rochester - Graduate School of Management
- Smith College
- State University of New York - Buffalo
- Union College
- Vassar College
- Williams College
- Worcester Polytechnic Institute
- Yale University
- Yale University - School of Organization and Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ECPO REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	36	1184	$1479	$1566	$1625	$1541	$1333	269	5618	$1485	$1565	$1625	$1500	$1268
Business—General (incl. Mgmt.)	34	1356	1544	1486	1916	1521	1100	88	3272	1488	1486	1958	1496	1083
Marketing & Distribution	10	610	1357	1399	*	*	*	38	1457	1364	1411	1700	1342	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	164	401	1554	1445	2000	1542	1166	210	715	1521	1380	2000	1521	1150
Economics[2]	168	355	1747	1645	2083	1750	1375	208	577	1734	1590	2083	1750	1333
Other Social Sciences	128	352	1507	1400	2000	1458	1083	168	810	1453	1320	2000	1417	960
ENGINEERING														
Aeronautical	16	114	2166	2054	*	*	*	49	439	2070	2004	2318	2100	1791
Chemical	33	270	2079	2155	2275	2150	1750	109	1156	2172	2228	2417	2208	1833
Civil (incl. Construction, Sanitary & Transportation Engrg.)	25	377	1958	1865	2400	2000	1458	51	892	1913	1869	2300	1992	1458
Electrical (incl. Computer Engrg.)	357	2567	2153	2136	2300	2167	2000	924	8285	2154	2128	2300	2166	2000
Geological	1	9	2268	1922	*	*	*	1	35	2268	2089	*	*	*
Industrial	14	220	1953	2058	*	*	*	42	841	2033	2048	2200	2017	1760
Mechanical	157	1110	2072	2095	2297	2125	1793	482	3883	2083	2096	2281	2100	1833
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	10	81	2067	2132	*	*	*	26	277	2150	2146	2350	2177	1793
Mining	†	4	†	2033				†	30	†	2041			
Nuclear (incl. Engrg. Physics)	6	32	2009	2063	*	*	*	16	114	2069	2078	*	*	*
Petroleum	†	92	†	2527				†	307	†	2568			
Engineering Technology	4	174	2019	197[illegible]	*	*	*	33	624	2022	2006	2167	2025	1833
SCIENCES														
Agricultural Sciences	2	146	1113	1387	*	*	*	8	297	1351	1375	*	*	*
Biological Sciences	25	58	1390	1383	1750	1500	866	45	149	1496	1419	2000	1583	1000
Chemistry	6	44	1667	1704	*	*	*	14	147	1786	1712	*	*	*
Computer Science	174	909	1971	1954	2250	2000	1583	396	2572	1939	1941	2210	2000	1500
Health (Medical) Professions	18	194	1451	1586	*	*	*	30	423	1490	1584	1666	1535	1209
Mathematics	63	256	1805	1819	2134	1791	1375	91	517	1809	1799	2125	1800	1375
Other Physical & Earth Sciences	18	64	1913	1692	*	*	*	24	167	1898	1746	2300	2000	1250
Totals	1469	10979						3322	33604					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

ECPO REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles'			Number of Offers		Average $ Offers		Percentiles'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	62	1285	$1513	$1570	$1625	$1541	$1333	302	5795	$1486	$1565	$1625	$1500	$1250
Business Administration	36	721	1535	1452	1983	1500	1000	73	1792	1483	1464	2000	1417	1000
Communications	5	98	1408	1566	*	*	*	11	232	1182	1498	*	*	*
Community & Service Orgs Work	9	61	1014	1144	*	*	*	16	182	1047	1175	*	*	*
EDP-Programming/Systems	221	1117	1962	1953	2250	2025	1500	522	3041	1972	1943	2250	2007	1542
Engineering	554	4624	2121	2112	2300	2163	1883	1570	15648	2122	2115	2297	2150	1916
Farm & Natural Resources Mgmt	†	57	†	1347				†	106	†	1326			
Finance & Economics	229	618	1811	1616	2083	1833	1417	282	1189	1799	1563	2083	1833	1417
Health (Medical) Services	23	225	1387	1524	1717	1411	1083	37	494	1407	1530	1690	1500	1000
Manufacturing &/or Industrial Opns	25	189	1979	1914	2300	2083	1375	38	607	1915	1924	2300	2013	1375
Mathematics/Statistics	38	130	1796	1782	2208	1750	1408	53	287	1817	1734	2150	1792	1408
Merchandising/Sales Promotion	84	533	1419	1312	1667	1417	1166	130	1251	1340	1318	1650	1333	1083
Personnel/Employee Relations	5	89	1590	1413	*	*	*	8	156	1638	1375	*	*	*
Research—Non-Scientific	65	175	1559	1692	2083	1458	1125	73	241	1590	1649	2083	1500	1125
Research—Scientific	23	153	1583	1751	2291	1583	976	45	505	1672	1805	2250	1833	1000
Rotational Training—Non-Technical	29	250	1364	1427	1750	1292	1083	47	494	1375	1397	1833	1292	1042
Rotational Training—Technical	22	76	1873	1892	2117	1858	1483	42	274	1824	1900	2217	1958	1208
Sales—Non-Technical Degree	37	510	1463	1481	1750	1417	1150	63	1133	1474	1464	1750	1500	1150
Sales—Technical/Scientific Degree	2	68	1592	1819	*	*	*	10	177	1692	1880	*	*	*
Totals	1469	10979						3322	33604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

ECPO REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	†	145	†	$1847				1	390	$1833	$1891	*	*	*
MBA (Non technical Undergraduate)	49	620	$2472	2271	$2917	$2500	$2000	152	1518	2487	2215	$3200	$2500	$1917
MBA (Technical Undergraduate)	8	334	2374	2581	*	*	*	32	527	2598	2524	3333	2500	2208
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	4	38	2366	2154	*	*	*	5	125	2367	2122	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	18	†	2142				1	63	2167	2196	*	*	*
Administration (incl. Public, Hospital, etc.)	1	2	1688	1761	*	*	*	1	52	1688	1868	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	8	†	1674				3	34	1855	1617	*	*	*
Social Sciences	†	25	†	1314				†	90	†	1606			
ENGINEERING														
Chemical	3	20	2314	2404	*	*	*	17	100	2445	2404	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	36	2583	2234	*	*	*	11	125	2238	2260	*	*	*
Electrical (incl. Computer Engrg.)	73	320	2461	2486	2678	2458	2250	183	836	2450	2461	2667	2450	2250
Industrial	†	21	†	2295				15	72	2270	2291	*	*	*
Mechanical	39	133	2456	2445	2665	2500	2082	92	408	2452	2400	2665	2464	2208
Nuclear (incl. Engrg. Physics)	3	8	2411	2419	*	*	*	5	38	2393	2386	*	*	*
SCIENCES														
Chemistry	2	5	1979	1934	*	*	*	3	18	2026	2203	*	*	*
Computer Science	17	62	2425	2449	*	*	*	55	233	2402	2359	2583	2355	2205
Geology & Related Geological Sciences	†	22	†	2466				†	81	†	2472			
Mathematics	3	17	1826	1940	*	*	*	14	56	2095	2124	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	4	8	2487	2443	*	*	*	9	33	2468	2417	*	*	*
Totals	207	1842						599	4799					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

ECPO REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	41	278	$2773	$2499	$3333	$2792	$2083	137	661	$2675	$2484	$3333	$2750	$2083
MBA - Tech Undergraduate	7	208	2762	2717	*	*	*	28	305	2944	2722	3583	3067	2083
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	77	393	2736	2617	3353	2708	2083	192	756	2844	2632	3542	2833	2250
MBA - Tech Undergraduate	8	241	3042	2806	*	*	*	17	330	3010	2780	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	52	227	2753	2740	3333	2813	2167	118	442	2743	2672	3333	2750	2100
MBA - Tech Undergraduate	8	69	2490	2755	*	*	*	27	122	2748	2800	3500	2667	2167
Totals	193	1416						519	2616					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	4	23	$2969	$3223	*	*	*	6	81	$2972	$3130	*	*	*
Civil (incl Construction, Sanitary & Transportation Engrg.)	2	7	2808	3033	*	*	*	3	13	2953	2936	*	*	*
Electrical (incl Computer Engrg.)	10	38	3221	3283	*	*	*	17	123	3169	3200	*	*	*
Mechanical	3	15	3192	3224	*	*	*	8	34	3190	3150	*	*	*
SCIENCES														
Chemistry	9	48	2827	2715	*	*	*	26	214	2880	2694	$3166	$2893	$2725
Mathematics (incl Oprs Research, Statistics & Actuarial Science)	2	4	2750	2766	*	*	*	2	19	2750	2585	*	*	*
Metallurgy (incl Met Engrg, Materials Engrg, Science & Ceramics)	2	4	2833	2969	*	*	*	5	20	2978	3072	*	*	*
Physics	8	15	2805	2875	*	*	*	14	68	3034	2903	*	*	*
Totals	40	154						81	572					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1518 1625 1375	28	1354	2	1250	2	1633	1				
BUSINESS - GENERAL	1042	1	1585	9	1238	7	1778	7				
MARKETING/DISTRIBUTN			1400	1	1155	3	1333	2				
HUMANITIES	1581	8	1709 2042 1333	68	1315 1583 1083	50	1798	4			1250	1
ECONOMICS	1574	13	1802 2083 1375	114	1320	10	1525	2			1967	2
OTHR SOCIAL SCIENCES	1542	1	1718 2041 1333	53	1241 1500 1000	27	1418	7	2083	1	1808	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2170 14		
CHEMICAL				2101 15		
CIVIL -CNSTR/SAN/TRP				2086 6		2055 3
ELECTRICAL -COMPTR		2000 1	2166 1	2178 237 2300 2058	2204 6	2041 1
GEOLOGICAL				2268 1		
INDUSTRIAL	1583 1			1963 5		
MECHANICAL			1833 1	2116 62 2253 2028	2095 18	2011 3
METALLURGICAL				2137 5	2258 1	
MINING						
NUCLEAR -ENGRG PHYS			1583 1	2015 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2081 3		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES		1347 3	1416 6	1750 4		
CHEMISTRY						
COMPUTER SCIENCE	1969 3	1674 22 2041 1208	1766 5	2064 100 2250 1850	1925 1	2083 1
HEALTH (MED) PROFSNS			1188 2			
MATHEMATICS	1812 2	1649 28 2041 1292		2021 13	2134 1	
OTHR PHYSCL/EARTH SC		1792 4		2118 6		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING				1417 1		
BUSINESS - GENERAL		1592 3		1150 1		
MARKETING/DISTRIBUTN	1528 3		1450 1			
HUMANITIES	1809 8		1528 3	1604 4		
ECONOMICS	1783 1	1700 3	1438 2	1643 5	1725 1	
OTHR SOCIAL SCIENCES	1494 4	1650 1	1583 3	1604 2	1500 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2147 7			2181 3	2130 1	2217 1
CIVIL -CNSTR/SAN/TRP	2300 1	2400 1			2325 3	
ELECTRICAL -COMPTR	2124 15	2189 48 2297 2083		2190 5	2159 2	
GEOLOGICAL						
INDUSTRIAL	2033 4	2200 1		1904 2		
MECHANICAL	2173 12	2104 24 2185 2010		2150 2	2014 7	2419 2
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS		2208 1				
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1423 4	1742 2		1200 1		
CHEMISTRY	1950 2					2000 1
COMPUTER SCIENCE	2013 5	1931 14		2166 1		
HEALTH (MED) PROFSNS						
MATHEMATICS	1986 3	1700 2				
OTHR PHYSCL/EARTH SC		2291 1	2000 1			

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING				1000 1		1458 1
BUSINESS - GENERAL	1688 4		1910 1			1500 1
MARKETING/DISTRIBUTN						
HUMANITIES	1864 8	1655 2	1350 1		1250 1	924 6
ECONOMICS	1987 10	1655 1	1739 3	940 1		
OTHR SOCIAL SCIENCES	1713 9		1625 2	1137 5	1000 1	1058 10

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2138 2					
CHEMICAL	2250 1		1667 1	1817 4		
CIVIL -CNSTR/SAN/TRP	1539 4		2025 2	1680 3	1667 2	
ELECTRICAL -COMPTR	2346 7		2146 11	1772 23 1946 1483		
GEOLOGICAL						
INDUSTRIAL				1800 1		
MECHANICAL	2007 8		2202 5	1670 13		
METALLURGICAL		2350 1		1792 3		
MINING						
NUCLEAR -ENGRG PHYS			2123 2	2000 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH			1833 1			

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES					1113 2	
BIOLOGICAL SCIENCES						967 5
CHEMISTRY			2041 1			1029 2
COMPUTER SCIENCE	2098 11		1867 2	1649 9		
HEALTH (MED) PROFSNS						1484 16
MATHEMATICS	1946 10		1925 1	1567 2		1667 1
OTHR PHYSCL/EARTH SC	2150 2		1666 1	1737 2	833 1	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2000 3	2546 21 3000 2083	2264 6	2275 8	3200 1	
MBA - TECHNICAL	1550 1			2454 4		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2667 2		2833 3	2500 1		2833 1
MBA - TECHNICAL	2375 1	2750 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL		2917 1		2583 1		2000 1
MBA - TECHNICAL	2500 1					

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1495 1625 1375	228	1295	10	1384	8	1553	8			1603	1
BUSINESS - GENERAL	1354	2	1464 1916 1100	20	1195 1368 1083	24	1828	13			1500	1
MARKETING/DISTRIBUTN			1400	1	1167	17	1469	6			1700	1
HUMANITIES	1581	8	1699 2000 1300	80	1308 1583 1083	68	1704	5	1150	1	1250	1
ECONOMICS	1574	13	1773 2083 1375	137	1295	12	1525	2			1644	3
OTHR SOCIAL SCIENCES	1313	2	1696 2041 1291	65	1161 1500 867	39	1418	7	2083	1	1808	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2143 2357 2000	37				
CHEMICAL							2086 2250 1833	29	2000	1		
CIVIL -CNSTR/SAN/TRP							2067	10	2018	1	1852	11
ELECTRICAL -COMPTR	1666	1	2000	2	2154	7	2179 2300 2077	632	2187	19	2046	2
GEOLOGICAL							2268	1				
INDUSTRIAL	1896	4					2019	16				
MECHANICAL					1833	1	2098 2210 2025	224	2134 2308 1950	33	2032	14
METALLURGICAL							2156	10	2284	3	2175	1
MINING												
NUCLEAR -ENGRG PHYS					1583	1	2091	3			2150	2
PETROLEUM -NATL GAS												
ENGINEERING TECH							2040	17				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1209 2				1417 1
BIOLOGICAL SCIENCES		1347 3	1385 8	1889 13		
CHEMISTRY						
COMPUTER SCIENCE	1804 9	1602 39 2041 1208	1589 14	2031 234 2250 1833	1964 3	2083 1
HEALTH (MED) PROFSNS			1188 2			
MATHEMATICS	1850 3	1618 35 1935 1291		1996 22 2208 1750	2082 2	
OTHR PHYSCL/EARTH SC		1700 5	1148 1	2147 9		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1675 1	1637 4		1471 4		1666 1
BUSINESS - GENERAL	1756 4	1626 9	1604 2	1242 2		
MARKETING/DISTRIBUTN	1599 8	1650 1	1400 3			
HUMANITIES	1706 12		1528 3	1604 4		
ECONOMICS	1706 4	1700 3	1542 3	1632 6	1969 3	2208 1
OTHR SOCIAL SCIENCES	1551 6	1650 2	1583 3	1604 2	1500 1	

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	2291	1	2125	1								
CHEMICAL	2225 2458 1958	27	2208	1	2224	6	2238 2333 2150	26	2130	1	2399	8
CIVIL -CNSTR/SAN/TRP	2300	1	2400	1					2325	3	2375	1
ELECTRICAL -COMPTR	2184 2350 2000	29	2168 2275 2080	114			2177	9	2161	3	2250	1
GEOLOGICAL												
INDUSTRIAL	2216	9	2200	1			2045	5	1800	1		
MECHANICAL	2175 2350 2100	25	2136 2215 2016	67	2250	2	2122	7	2060 2166 2000	20	2403	11
METALLURGICAL	2550	1	2250	1					2117	3	2318	2
MINING												
NUCLEAR -ENGRG PHYS			2229	2							2250	1
PETROLEUM -NATL GAS												
ENGINEERING TECH	2050	1	1931	5			2113	4				

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1583 3			
BIOLOGICAL SCIENCES	1468 7	1703 3		1200 1		
CHEMISTRY	1988 8					2000 1
COMPUTER SCIENCE	2009 7	1991 30 2192 1666	1989 3	2083 2	2042 1	
HEALTH (MED) PROFSNS						
MATHEMATICS	1960 4	1725 4				
OTHR PHYSCL/EARTH SC		2291 1	2000 1			

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING				1000 1	1268 1	1202 2
BUSINESS - GENERAL	1743 6		1910 1	1500 1		1278 3
MARKETING/DISTRIBUTN			1458 1			
HUMANITIES	1823 11	1655 2	1613 2		1146 2	963 11
ECONOMICS	1972 16	1655 1	1739 3	940 1		
OTHR SOCIAL SCIENCES	1666 10		1625 2	1137 5	1000 1	1116 21 1375 800

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2138 2			1679 8		
CHEMICAL	2250 1	2230 1	1904 2	1816 6		
CIVIL -CNSTR/SAN/TRP	1539 4		2113 6	1729 6	1607 7	
ELECTRICAL -COMPTR	2258 17	2205 1	2136 36 2250 2000	1763 48 1975 1449	1887 2	1791 1
GEOLOGICAL						
INDUSTRIAL	1880 3		2083 1	1796 2		
MECHANICAL	2049 12	2042 2	2136 26 2333 2000	1710 38 1800 1448		
METALLURGICAL		2350 1		1793 4		
MINING						
NUCLEAR -ENGRG PHYS			2155 5	1729 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH			1984 6			

AVERAGE MONTHLY SALARY OFFERS JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES					1113 2	
BIOLOGICAL SCIENCES	1335 3					1010 7
CHEMISTRY		1760 1	2041 1			1099 3
COMPUTER SCIENCE	2026 24 2250 1833		1864 8	1634 21 1886 1379		
HEALTH (MED) PROFSNS						1511 28 1690 1250
MATHEMATICS	1965 13		2004 2	1673 5		1667 1
OTHR PHYSCL/EARTH SC	2102 3		1666 1	1737 2	833 1	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1970 19	2667 74 3500 2167	2114 18	2300 9	2928 3	3167 1
MBA - TECHNICAL	2150 2	2987 6		2503 12		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2740 4	2258 5	2731 9	2667 2	2025 1	2833 1
MBA - TECHNICAL	2389 3	2538 3		2600 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	3500 1	2917 1	2225 2	2583 1		2000 1
MBA - TECHNICAL	2700 5					

A 3940-1.3
4/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average \$ Offers		Percentiles[1]			Number of Offers		Average \$ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	61	881	\$1532	\$1569	\$1700	\$1500	\$1417	151	2243	\$1508	\$1558	\$1666	\$1500	\$1416
Business—General (incl Mgmt)	8	171	1646	1522	*	*	*	29	720	1526	1488	1883	1525	1200
Marketing & Distribution	3	87	1897	1470	*	*	*	18	336	1539	1402	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	20	693	1051	*	*	*	2	117	763	1186	*	*	*
Economics[2]	6	22	1556	1365	*	*	*	9	48	1453	1356	*	*	*
Other Social Sciences	†	38	†	1228				3	221	1215	1203	*	*	*
ENGINEERING														
Aeronautical	1	65	2208	1863	*	*	*	2	127	2149	1946	*	*	*
Chemical	22	131	2241	2279	2334	2300	2081	38	306	2234	2273	2475	2300	1970
Civil (incl Construction, Sanitary, & Transportation Engrg)	6	50	2096	1870	*	*	*	18	183	1893	1849	*	*	*
Electrical (incl Computer Engrg)	56	520	2149	2144	2275	2166	2033	92	1579	2104	2103	2290	2138	1920
Geological	†	3	†	2361				†	13	†	2154			
Industrial	8	46	2159	2035	*	*	*	15	201	2082	2041	*	*	*
Mechanical	33	281	2118	2134	2300	2150	1794	57	837	2092	2086	2333	2135	1794
Metallurgical (incl Metallurgy & Ceramic Engrg)	5	17	2114	2180	*	*	*	16	43	2252	2199	*	*	*
Mining	1	4	2200	1671	*	*	*	3	13	2175	1974	*	*	*
Nuclear (incl Engrg Physics)	3	8	2094	2064	*	*	*	3	23	2094	2123	*	*	*
Petroleum	5	36	2622	2637	*	*	*	10	92	2537	2599	*	*	*
Engineering Technology	2	71	1895	1995	*	*	*	7	196	2015	2007	*	*	*
SCIENCES														
Agricultural Sciences	1	7	1730	1219	*	*	*	1	62	1730	1360	*	*	*
Biological Sciences	†	5	†	1277				†	41	†	1428			
Chemistry	†	18	†	1651				1	39	1000	1643	*	*	*
Computer Science	11	129	2027	1926	*	*	*	19	480	2026	1914	*	*	*
Health (Medical) Professions	†	67	†	1757				4	97	1445	1634	*	*	*
Mathematics	6	22	2084	1759	*	*	*	7	56	2071	1684	*	*	*
Other Physical & Earth Sciences	†	8	†	1826				1	30	1250	1810	*	*	*
Totals	239	2707						506	8103					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	65	885	$1531	$1567	$1700	$1500	$1417	154	2269	$1509	$1556	$1650	$1500	$1416
Business Administration	9	115	1714	1443	*	*	*	27	417	1535	1456	1980	1525	1150
Communications	1	11	693	960	*	*	*	1	46	693	1192	*	*	*
Community & Service Orgs. Work	†	19	†	1237				1	68	1730	1203	*	*	*
EDP-Programming/Systems	14	160	2064	1937	*	*	*	23	542	2047	1913	2300	2000	1833
Engineering	137	1143	2165	2145	2333	2167	1965	251	3366	2129	2105	2333	2150	1794
Farm & Natural Resources Mgmt.	†	4	†	1504				†	15	†	1361			
Finance & Economics	1	45	1650	1446	*	*	*	5	183	1493	1427	*	*	*
Health (Medical) Services	†	70	†	1739				4	117	1445	1570	*	*	*
Manufacturing &/or Industrial Opns.	†	59	†	1936				2	186	2350	1909	*	*	*
Mathematics/Statistics	†	7	†	1644				†	31	†	1578			
Merchandising/Sales Promotion	2	60	1759	1383	*	*	*	15	301	1478	1324	*	*	*
Personnel/Employee Relations	†	7	†	1246				1	30	958	1288	*	*	*
Research—Non-Scientific	1	6	1500	1591	*	*	*	1	26	1500	1469	*	*	*
Research—Scientific	1	38	2166	1820	*	*	*	3	120	1472	1789	*	*	*
Rotational Training—Non-Technical	1	17	1700	1350	*	*	*	1	94	1700	1349	*	*	*
Rotational Training—Technical	6	16	2189	1814	*	*	*	6	44	2189	1691	*	*	*
Sales—Non-Technical Degree	1	41	1583	1482	*	*	*	8	218	1390	1418	*	*	*
Sales—Technical/Scientific Degree	†	4	†	1850				3	30	1883	1957	*	*	*
Totals	239	2707						506	8103					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	39	$1625	$1893	*	*	*	5	121	$1882	$1900	*	*	*
MBA (Non-technical Undergraduate)	3	71	1716	1716	*	*	*	9	245	1890	1923	*	*	*
MBA (Technical Undergraduate)	1	13	2400	2208	*	*	*	1	45	2400	2204	*	*	*
MS-Business (incl Mgmt., Mktg., Finance, etc.)	†	7	†	1893				4	38	2213	1988	*	*	*
Industrial Mgmt. (incl Industrial Admin.)	†	4	†	2192				†	8	†	2182			
Administration (incl Public, Hospital, etc.)	†	†	†	†				†	21	†	1970			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	1	†	917				†	12	†	1595			
Social Sciences	1	3	2165	2348	*	*	*	3	31	1874	1625	*	*	*
ENGINEERING														
Chemical	†	3	†	2478				2	13	2413	2437	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg.)	†	6	†	2435				†	15	†	2313			
Electrical (incl Computer Engrg.)	1	43	2375	2426	*	*	*	3	105	2198	2395	*	*	*
Industrial	1	8	2370	2407	*	*	*	1	21	2370	2336	*	*	*
Mechanical	2	30	2468	2345	*	*	*	4	77	2411	2375	*	*	*
Nuclear (incl Engrg Physics)	†	2	†	2300				†	9	†	2196			
SCIENCES														
Chemistry	†	1	†	2107				2	5	2200	2141	*	*	*
Computer Science	†	11	†	2258				5	37	2219	2290	*	*	*
Geology & Related Geological Sciences	1	10	2540	2605	*	*	*	2	26	2505	2446	*	*	*
Mathematics	†	3	†	2222				1	5	2025	2039	*	*	*
Metallurgy (incl Met. Engrg., Materials Engrg./Science & Ceramics)	1	1	2350	2350	*	*	*	2	2	2459	2459	*	*	*
Totals	12	256						44	836					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

MAPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	†	17	†	$1983				†	57	†	$2063			
MBA - Tech Undergraduate	†	6	†	2530				†	18	†	2692			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	†	20	†	2031				†	38	†	2101			
MBA - Tech Undergraduate	†	1	†	2166				†	8	†	2277			
Over 4 years														
MBA - Non-Tech Undergraduate	†	22	†	2349				†	36	†	2381			
MBA - Tech Undergraduate	†	4	†	3029				†	9	†	2865			
Totals	-----	----- 70						-----	----- 166					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	2	2	$3000	$3000	*	*	*	6	9	$2995	3057	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	†	†	†	†				1	3	2334	2572	*	*	*
Electrical (incl Computer Engrg)	1	9	2900	3286	*	*	*	3	26	2885	3092	*	*	*
Mechanical	†	1	†	3350				1	7	2791	3141	*	*	*
SCIENCES														
Chemistry	†	9	†	2234				3	33	1968	2248	*	*	*
Mathematics (incl Oprs Research, Statistics, & Actuarial Science)	†	1	†	3125				†	10	†	2466			
Metallurgy (incl Met Engrg , Materials Engrg / Science & Ceramics)	†	†	†	†				†	3	†	2958			
Physics	†	5	†	2961				1	22	2416	2778	*	*	*
Totals	----- 3	----- 27						----- 15	----- 113					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1505 33 1625 1417			1833 1		
BUSINESS - GENERAL			1571 2			
MARKETING/DISTRIBUTN			2025 1	1834 2		
HUMANITIES			693 1			
ECONOMICS	1550 5					
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2208 1		
CHEMICAL				2320 2		1882 2
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR				2169 26 2275 2033		2050 1
GEOLOGICAL						
INDUSTRIAL				2040 1		2075 1
MECHANICAL				2130 5	2250 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2290 1		

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     AVERAGE MONTHLY SALARY OFFERS    FEBRUARY 1983 MAPA  REGIONAL INTERIM REPORT NUMBER 1
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     BY CURRICULUM & EMPLOYER         INTERIM    PERIOD   1/8/83 THROUGH 2/4/83           PART 1 - PAGE  3
     ------------------------

CURRICULUM               ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
------------------------------------------------------------------------------------------------------------------
AGRICULTURL SCIENCES   /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
------------------------------------------------------------------------------------------------------------------
BIOLOGICAL SCIENCES    /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
------------------------------------------------------------------------------------------------------------------
CHEMISTRY              /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
------------------------------------------------------------------------------------------------------------------
COMPUTER SCIENCE       /              /              /              / 2099      6  / 1917      1  /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
------------------------------------------------------------------------------------------------------------------
HEALTH (MED) PROFSNS   /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
------------------------------------------------------------------------------------------------------------------
MATHEMATICS            /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
------------------------------------------------------------------------------------------------------------------
OTHR PHYSCL/EARTH SC   /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
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AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1671 4				1833 1
BUSINESS - GENERAL		1396 2		1208 1		
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS				1583 1		
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM PERIOD 1/8/83 THROUGH 2/4/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2260 4		2310 7	2235 1		2321 4
CIVIL -CNSTR/SAN/TRP			2292 1			2350 1
ELECTRICAL -COMPTR		2136 15	2292 2		2155 1	
GEOLOGICAL						
INDUSTRIAL	2200 2		2250 2			
MECHANICAL	2231 3	2203 3	2292 1		2100 1	2833 1
METALLURGICAL					2158 3	
MINING	2200 1					
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2622 5
ENGINEERING TECH					1500 1	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1730 1					
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2150 1					1855 1
HEALTH (MED) PROFSNS						
MATHEMATICS		2192 4				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1682 2			
BUSINESS - GENERAL	1883 1		1873 2			
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL			2093 1	2081 1		
CIVIL -CNSTR/SAN/TRP			2047 3	1794 1		
ELECTRICAL -COMPTR	1835 1		2128 10			
GEOLOGICAL						
INDUSTRIAL			2176 1	2083 1		
MECHANICAL		2500 1	2130 10	1811 7		
METALLURGICAL			2300 1	1794 1		
MINING						
NUCLEAR -ENGRG PHYS			2094 3			
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS　FEBRUARY 1983 MAPA　REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER　INTERIM　PERIOD　1/8/83 THROUGH 2/4/83　PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			1892　2			
HEALTH (MED) PROFSNS						
MATHEMATICS			2238　1	1500　1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1679 2					
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	1791 1					
MBA - TECHNICAL	2400 1					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

A 3940-1.3
4/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1983

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

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The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004.

MAPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	80	590	$1540	$1575	$1650	$1542	$1417	231	2833	$1519	$1562	$1666	$1500	$1416
Business—General (incl. Mgmt.)	13	153	1626	1499	*	*	*	42	873	1557	1490	1855	1559	1250
Marketing & Distribution	3	57	1825	1403	*	*	*	21	393	1580	1402	1917	1525	1292
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	8	†	1213				2	125	763	1188	*	*	*
Economics[2]	4	10	1550	1407	*	*	*	13	58	1483	1365	*	*	*
Other Social Sciences	†	8	†	1244				3	229	1215	1205	*	*	*
ENGINEERING														
Aeronautical	†	28	†	2027				2	155	2149	1960	*	*	*
Chemical	20	152	2339	2288	2466	2317	2250	58	458	2270	2278	2475	2300	2093
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	56	2076	1885	*	*	*	20	239	1911	1858	2167	1961	1686
Electrical (incl. Computer Engrg.)	102	852	2109	2126	2250	2150	1794	194	2431	2107	2111	2290	2150	1835
Geological	†	3	†	2247				†	16	†	2172			
Industrial	10	70	2132	2049	*	*	*	25	271	2102	2043	2250	2100	1900
Mechanical	40	388	2074	2102	2300	2167	1791	97	1225	2084	2091	2300	2150	1791
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	8	33	2204	2146	*	*	*	24	76	2236	2176	2333	2200	2090
Mining	†	†	†	†				3	13	2175	1974	*	*	*
Nuclear (incl. Engrg. Physics)	†	6	†	2098				3	29	2094	2118	*	*	*
Petroleum	†	38	†	2560				10	130	2537	2587	*	*	*
Engineering Technology	8	32	2124	2107	*	*	*	15	228	2073	2021	*	*	*
SCIENCES														
Agricultural Sciences	†	12	†	1257				1	74	1730	1344	*	*	*
Biological Sciences	†	3	†	1768				†	44	†	1451			
Chemistry	1	9	1875	1872	*	*	*	2	48	1438	1686	*	*	*
Computer Science	12	181	1919	1975	*	*	*	31	661	1984	1931	2190	2000	1769
Health (Medical) Professions	†	6	†	1597				4	103	1445	1632	*	*	*
Mathematics	7	26	1954	1772	*	*	*	14	82	2012	1712	*	*	*
Other Physical & Earth Sciences	1	7	1083	1893	*	*	*	2	37	1167	1826	*	*	*
Totals	311	2728						817	10831					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	83	607	$1554	$1576	$1700	$1542	$1433	237	2876	$1525	$1560	$1666	$1500	$1416
Business Administration	18	93	1628	1500	*	*	*	45	510	1572	1464	2025	1575	1090
Communications	†	4	†	1342				1	50	693	1204	*	*	*
Community & Service Orgs. Work	†	6	†	1302				1	74	1730	1211	*	*	*
EDP-Programming/Systems	15	210	1949	1987	*	*	*	38	752	2008	1933	2285	2000	1769
Engineering	162	1579	2125	2133	2310	2167	1794	413	4945	2127	2114	2333	2155	1794
Farm & Natural Resources Mgmt.	†	2	†	1296				†	17	†	1353			
Finance & Economics	1	36	1625	1484	*	*	*	6	219	1515	1436	*	*	*
Health (Medical) Services	†	8	†	1535				4	125	1445	1568	*	*	*
Manufacturing &/or Industrial Opns.	2	29	2025	1893	*	*	*	4	215	2188	1907	*	*	*
Mathematics/Statistics	2	15	1708	1606	*	*	*	2	46	1708	1587	*	*	*
Merchandising/Sales Promotion	†	18	†	1200				15	319	1478	1317	*	*	*
Personnel/Employee Relations	†	5	†	962				1	35	958	1241	*	*	*
Research—Non-Scientific	†	3	†	1644				1	29	1500	1487	*	*	*
Research—Scientific	7	33	2076	1971	*	*	*	10	153	1895	1829	*	*	*
Rotational Training—Non-Technical	1	25	2159	1463	*	*	*	2	119	1930	1373	*	*	*
Rotational Training—Technical	19	20	2184	2177	*	*	*	25	64	2185	1843	2230	2175	2133
Sales—Non-Technical Degree	1	30	1575	1448	*	*	*	9	248	1410	1422	*	*	*
Sales—Technical/Scientific Degree	†	5	†	1988				3	35	1883	1961	*	*	*
Totals	311	2728						817	10831					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers.

† No offers reported.

MAPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced [1]

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	†	50	†	$1932				5	171	$1882	$1915	*	*	*
MBA (Non-technical Undergraduate)	1	82	$1750	1978	*	*	*	10	327	1876	1936	*	*	*
MBA (Technical Undergraduate)	1	19	2375	2401	*	*	*	2	64	2388	2263	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	6	2033	2209	*	*	*	5	44	2177	2018	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	†	†	†				†	8	†	2182			
Administration (incl. Public, Hospital, etc.)	†	2	†	1583				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	†	†	†				†	12	†	1595			
Social Sciences	†	2	†	2063				3	33	1874	1652	*	*	*
ENGINEERING														
Chemical	2	10	2450	2486	*	*	*	4	23	2431	2458	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	3	†	2169				†	18	†	2289			
Electrical (incl. Computer Engrg.)	2	58	2413	2458	*	*	*	5	163	2284	2418	*	*	*
Industrial	†	4	†	2407				1	25	2370	2347	*	*	*
Mechanical	2	46	2250	2457	*	*	*	6	123	2357	2406	*	*	*
Nuclear (incl. Engrg. Physics)	†	1	†	2458				†	10	†	2222			
SCIENCES														
Chemistry	†	†	†	†				2	5	2200	2141	*	*	*
Computer Science	†	11	†	2345				5	48	2219	2303	*	*	*
Geology & Related Geological Sciences	†	4	†	2291				2	30	2505	2425	*	*	*
Mathematics	†	†	†	†				1	5	2025	2039	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	1	5	2509	2455	*	*	*	3	7	2475	2456	*	*	*
Totals	10	303						54	1139					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

MAPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	†	14	†	$2056				†	71	†	$2062			
MBA - Tech Undergraduate	†	5	†	1967				†	23	†	2534			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	†	20	†	2305				†	58	†	2171			
MBA - Tech Undergraduate	†	5	†	2520				†	13	†	2370			
Over 4 years														
MBA - Non-Tech Undergraduate	†	9	†	2225				†	45	†	2350			
MBA - Tech Undergraduate	†	1	†	3333				†	10	†	2912			
Totals	-----	54						-----	220					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	3	10	$3266	$3134	*	*	*	9	19	$3085	$3097	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	1	†	3133				1	4	2334	2712	*	*	*
Electrical (incl. Computer Engrg.)	†	13	†	3205				3	39	2885	3129	*	*	*
Mechanical	†	4	†	3225				1	11	2791	3172	*	*	*
SCIENCES														
Chemistry	†	8	†	2781				3	41	1968	2352	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	2	2941	2693	*	*	*	1	12	2941	2504	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science & Ceramics)	†	1	†	3291				†	4	†	3042			
Physics	1	7	3125	2876	*	*	*	2	29	2771	2802	*	*	*
Totals	5	46						20	159					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1537 68 1650 1433	1396 6		1815 1		
BUSINESS - GENERAL		1409 2	1708 1			1621 2
MARKETING/DISTRIBUTN			1750 1			1575 1
HUMANITIES						
ECONOMICS	1500 2	1625 1				1575 1
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL				2157 1		
CIVIL -CNSTR/SAN/TRP				1985 1		
ELECTRICAL -COMPTR			2130 2	2151 52 2233 2080		
GEOLOGICAL						
INDUSTRIAL				2105 6		2050 1
MECHANICAL				2138 11	2325 5	
METALLURGICAL				2310 1		
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2066 3		2158 3

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			1934 4	2036 4		
HEALTH (MED) PROFSNS						
MATHEMATICS				2104 2		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1675 2				1700 3
BUSINESS - GENERAL		1650 3				1855 2
MARKETING/DISTRIBUTN	2150 1					
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2342 15			2292 1		2475 2
CIVIL -CNSTR/SAN/TRP	2167 1					
ELECTRICAL -COMPTR	2300 1	2171 23 2250 2125			2159 2	2250 1
GEOLOGICAL						
INDUSTRIAL	2200 1	2189 1				
MECHANICAL	2300 3	2015 4	2300 1		2175 1	
METALLURGICAL	2291 1	2185 1			2144 4	2275 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH		2155 1				

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY				1875 1		
COMPUTER SCIENCE					1879 2	
HEALTH (MED) PROFSNS						
MATHEMATICS		1958 2				
OTHR PHYSCL/EARTH SC			1083 1			

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	1733 2				1250 1	
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL		2250 1				
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2191 7		2319 3	1627 11		
GEOLOGICAL						
INDUSTRIAL			2250 1			
MECHANICAL			2137 6	1728 9		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			2166 1			

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			2275 1	1114 1		
HEALTH (MED) PROFSNS						
MATHEMATICS			2089 2	1379 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1983 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1750 1					
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL	2375 1					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1983

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 5 through April 8) and cumulatively (September 1 through April 8). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	28	695	$1519	$1564	$1700	$1542	$1416	259	3528	$1519	$1562	$1691	$1500	$1416
Business—General (incl Mgmt)	28	342	1485	1484	1875	1409	1100	70	1215	1529	1488	1855	1542	1167
Marketing & Distribution	8	143	1565	1429	*	*	*	29	536	1576	1409	1917	1575	1292
HUMANITIES & SOCIAL SCIENCES														
Humanities	3	50	1733	1348	*	*	*	5	175	1345	1234	*	*	*
Economics[2]	7	62	1478	1508	*	*	*	20	120	1481	1439	1625	1500	1250
Other Social Sciences	3	65	1469	1249	*	*	*	6	294	1342	1214	*	*	*
ENGINEERING														
Aeronautical	7	73	2106	2028	*	*	*	9	228	2115	1982	*	*	*
Chemical	37	218	2229	2234	2350	2250	2000	95	676	2254	2264	2433	2290	2085
Civil (incl Construction, Sanitary, & Transportation Engrg)	7	64	1839	1917	*	*	*	27	303	1892	1870	2167	1965	1542
Electrical (incl Computer Engrg)	118	1147	2114	2107	2290	2143	1794	312	3578	2110	2110	2290	2146	1794
Geological	†	7	†	2170				†	23	†	2171			
Industrial	32	152	2062	2040	2250	2088	1850	57	423	2080	2042	2250	2100	1850
Mechanical	99	709	2087	2088	2275	2100	1794	196	1934	2086	2090	2300	2119	1794
Metallurgical (incl Metallurgy & Ceramic Engrg)	15	37	2230	2180	*	*	*	39	113	2234	2177	2333	2208	2090
Mining	†	5	†	2136				3	18	2175	2019	*	*	*
Nuclear (incl Engrg Physics)	1	24	2167	2062	*	*	*	4	53	2112	2093	*	*	*
Petroleum	†	34	†	2559				10	164	2537	2581	*	*	*
Engineering Technology	4	67	2077	2027	*	*	*	19	295	2074	2022	*	*	*
SCIENCES														
Agricultural Sciences	1	22	1114	1520	*	*	*	2	96	1422	1384	*	*	*
Biological Sciences	1	8	1000	1407	*	*	*	1	52	1000	1444	*	*	*
Chemistry	2	17	1904	1752	*	*	*	4	65	1671	1703	*	*	*
Computer Science	35	338	1832	1902	2166	2000	1380	66	999	1904	1921	2175	2000	1380
Health (Medical) Professions	†	39	†	1694				4	142	1445	1649	*	*	*
Mathematics	14	68	1907	1845	*	*	*	28	150	1960	1772	2238	2044	1500
Other Physical & Earth Sciences	†	26	†	1616				2	63	1167	1739	*	*	*
Totals	450	4412						1267	15243					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	32	704	$1515	$1565	$1666	$1542	$1416	269	3580	$1524	$1561	$1666	$1500	$1416
Business Administration	30	211	1580	1481	1917	1588	1210	75	721	1575	1469	2010	1575	1167
Communications	2	28	1688	1639	*	*	*	3	78	1356	1360	*	*	*
Community & Service Orgs. Work	1	20	1825	1265	*	*	*	2	94	1778	1222	*	*	*
EDP-Programming/Systems	51	423	1964	1919	2166	2036	1750	89	1175	1983	1928	2170	2025	1750
Engineering	283	2361	2122	2108	2290	2150	1833	696	7306	2125	2112	2310	2150	1794
Farm & Natural Resources Mgmt.	†	13	†	1391				†	30	†	1369			
Finance & Economics	4	93	1423	1508	*	*	*	10	312	1478	1458	*	*	*
Health (Medical) Services	†	43	†	1647				4	168	1445	1588	*	*	*
Manufacturing &/or Industrial Opns.	7	52	2047	1997	*	*	*	11	267	2098	1925	*	*	*
Mathematics/Statistics	6	47	1462	1771	*	*	*	8	93	1523	1680	*	*	*
Merchandising/Sales Promotion	8	95	1385	1316	*	*	*	23	414	1446	1317	1733	1500	1100
Personnel/Employee Relations	†	8	†	1116				1	43	958	1218	*	*	*
Research—Non-Scientific	1	17	1000	1395	*	*	*	2	46	1250	1453	*	*	*
Research—Scientific	6	57	1774	1792	*	*	*	16	210	1850	1819	*	*	*
Rotational Training—Non-Technical	2	39	1225	1371	*	*	*	4	158	1577	1373	*	*	*
Rotational Training—Technical	10	36	2094	2040	*	*	*	35	100	2159	1914	2250	2167	2000
Sales—Non-Technical Degree	2	134	1297	1474	*	*	*	11	382	1389	1440	*	*	*
Sales—Technical/Scientific Degree	5	31	2067	1941	*	*	*	8	66	1998	1952	*	*	*
Totals	450	4412						1267	15243					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

MAPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number of Offers		Average $ Offers		Percentiles'			Number Of Offers		Average $ Offers		Percentiles'		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	35	$1000	$1884	*	*	*	6	206	$1735	$1910	*	*	*
MBA (Non-technical Undergraduate)	5	266	1726	2352	*	*	*	15	593	1826	2123	*	*	*
MBA (Technical Undergraduate)	†	45	†	2473				2	109	2388	2350	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	12	30	2521	2311	*	*	*	17	74	2419	2137	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	28	†	2194				†	36	†	2191			
Administration (incl. Public, Hospital, etc.)	†	†	†	†				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	11	†	1533				†	23	†	1565			
Social Sciences	†	10	†	1610				3	43	1874	1642	*	*	*
ENGINEERING														
Chemical	8	31	2371	2395	*	*	*	12	54	2391	2422	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	26	†	2182				†	44	†	2226			
Electrical (incl. Computer Engrg.)	3	122	2401	2416	*	*	*	8	285	2328	2417	*	*	*
Industrial	†	16	†	2140				1	41	2370	2266	*	*	*
Mechanical	3	40	2236	2354	*	*	*	9	163	2317	2393	*	*	*
Nuclear (incl. Engrg. Physics)	4	6	2468	2468	*	*	*	4	16	2468	2314	*	*	*
SCIENCES														
Chemistry	1	5	2265	2374	*	*	*	3	10	2222	2258	*	*	*
Computer Science	1	37	2550	2356	*	*	*	6	85	2274	2326	*	*	*
Geology & Related Geological Sciences	2	17	2700	2545	*	*	*	4	47	2603	2469	*	*	*
Mathematics	2	17	2308	2288	*	*	*	3	22	2213	2231	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	7	†	2485				3	14	2475	2470	*	*	*
Totals	42	749						96	1888					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	†	117	†	$2596				†	188	†	$2394			
MBA - Tech Undergraduate	†	27	†	2758				†	50	†	2655			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	2	129	$2396	2785	*	*	*	2	187	$2396	2594	*	*	*
MBA - Tech Undergraduate	†	30	†	2784				†	43	†	2659			
Over 4 years														
MBA - Non-Tech Undergraduate	1	67	2559	2811	*	*	*	1	112	2559	2625	*	*	*
MBA - Tech Undergraduate	†	19	†	2621				†	29	†	2721			
Totals	3	389						3	609					
DOCTORAL DEGREE CANDIDATES														
ENGINEERING														
Chemical	4	20	$3331	$3021	*	*	*	13	39	$3161	$3058	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				1	4	2334	2712	*	*	*
Electrical (incl. Computer Engrg.)	1	24	3086	3159	*	*	*	4	63	2935	3141	*	*	*
Mechanical	†	1	†	2425				1	12	2791	3110	*	*	*
SCIENCES														
Chemistry	3	59	3019	2770	*	*	*	6	100	2494	2599	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	†	†	†				1	12	2941	2504	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	4	†	2960				†	8	†	3001			
Physics	2	14	3263	3093	*	*	*	4	43	3017	2896	*	*	*
Totals	10	122						30	281					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MAPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1473 1625 1416	21	1700	1			1650	1				
BUSINESS - GENERAL	1333	1	1386	6	1177	5	1917	1			1413	2
MARKETING/DISTRIBUTN			1250	1							1575	3
HUMANITIES												
ECONOMICS	1458	1	1452	4	1250	1						
OTHR SOCIAL SCIENCES					1142	2						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2106 7		
CHEMICAL				2146 3		
CIVIL -CNSTR/SAN/TRP						1954 4
ELECTRICAL -COMPTR			1794 1	2169 50 2333 2080	2216 4	2172 3
GEOLOGICAL						
INDUSTRIAL	1889 3	2125 1	2000 1	1978 11	2200 1	2100 3
MECHANICAL			2082 1	2100 41 2233 2041	2195 3	
METALLURGICAL				2195 2	2291 1	
MINING						
NUCLEAR -ENGRG PHYS				2167 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2042 3		

AVERAGE MONTHLY SALARY OFFERS   APRIL 1983 MAPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 3/5/83 THROUGH 4/8/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			1750 1	2063 14		
HEALTH (MED) PROFSNS						
MATHEMATICS	1583 1	1763 2		1921 4		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MAPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1650 2	1500 1	1666 1		1775 1
BUSINESS - GENERAL	1760 1	1719 4	1554 5		1250 1	
MARKETING/DISTRIBUTN	1667 1		1542 1		1600 1	
HUMANITIES		1830 2				
ECONOMICS			1833 1			
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2225 15	2292 3	2250 8	2205 4		2397 3
CIVIL -CNSTR/SAN/TRP		2166 1				
ELECTRICAL -COMPTR	2236 3	2161 25 2216 2115				
GEOLOGICAL						
INDUSTRIAL	2181 4	2200 2	2250 1	2200 1	2084 2	
MECHANICAL	2232 3	2139 21 2175 2050	2167 5		2180 2	2263 2
METALLURGICAL		2291 3			2176 4	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH	2183 1					

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	2308 1					
COMPUTER SCIENCE		2033 6		1750 1		
HEALTH (MED) PROFSNS						
MATHEMATICS		1987 7				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	1875 1		1790 1			
MARKETING/DISTRIBUTN			1733 1			
HUMANITIES	1541 1					
ECONOMICS						
OTHR SOCIAL SCIENCES			2125 1			

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL				1794 1		
CIVIL -CNSTR/SAN/TRP				1444 2		
ELECTRICAL -COMPTR	2082 1		2132 18	1665 12		2700 1
GEOLOGICAL						
INDUSTRIAL			2104 2			
MECHANICAL		2125 2	2155 7	1768 12		
METALLURGICAL	2166 1	2230 2	2280 2			
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1114 1		
BIOLOGICAL SCIENCES						1000 1
CHEMISTRY	1500 1					
COMPUTER SCIENCE	2071 2			1353 10		1875 1
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   APRIL   1983 MAPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1726 5					
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

A3940-1.34
8/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1983

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 4   May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	123	906	$1573	$1574	$1667	$1583	$1491	382	4434	$1537	$1564	$1667	$1540	$1416
Business—General (incl Mgmt)	69	701	1525	1483	1958	1567	1208	139	1916	1527	1486	1883	1542	1167
Marketing & Distribution	11	311	1368	1435	*	*	*	40	847	1519	1419	1833	1534	1208
HUMANITIES & SOCIAL SCIENCES														
Humanities	10	139	1440	1376	*	*	*	15	314	1408	1297	*	*	*
Economics[2]	16	102	1304	1575	*	*	*	36	222	1403	1501	1666	1438	1089
Other Social Sciences	9	164	1284	1337	*	*	*	15	458	1307	1258	*	*	*
ENGINEERING														
Aeronautical	2	97	2185	1998	*	*	*	11	325	2128	1987	*	*	*
Chemical	35	210	2189	2204	2433	2230	1984	130	886	2237	2250	2433	2265	2083
Civil (incl Construction Sanitary & Transportation Engrg)	18	212	1876	1873	*	*	*	45	515	1886	1872	2167	1900	1583
Electrical (incl Computer Engrg)	302	2140	2107	2150	2250	2159	1875	614	5718	2109	2125	2274	2150	1833
Geological	†	3	†	1960				†	26	†	2147			
Industrial	65	198	2033	2050	2250	2075	1794	122	621	2055	2045	2250	2082	1850
Mechanical	116	839	2040	2113	2250	2087	1775	312	2773	2069	2097	2283	2100	1793
Metallurgical (incl Metallurgy & Ceramic Engrg)	20	83	2115	2118	2225	2150	1986	59	196	2194	2152	2325	2185	2050
Mining	1	8	2050	2095	*	*	*	4	26	2144	2042	*	*	*
Nuclear (incl Engrg Physics)	3	29	2019	2070	*	*	*	7	82	2072	2085	*	*	*
Petroleum	†	51	†	2599				10	218	2537	2586	*	*	*
Engineering Technology	14	155	1939	2007	*	*	*	33	450	2017	2017	2290	2045	1625
SCIENCES														
Agricultural Sciences	†	55	†	1327				2	151	1422	1364	*	*	*
Biological Sciences	†	39	†	1440				1	91	1000	1442	*	*	*
Chemistry	5	38	1837	1738	*	*	*	9	103	1763	1716	*	*	*
Computer Science	66	664	1836	1934	2180	1962	1375	132	1663	1870	1934	2175	2000	1379
Health (Medical) Professions	†	87	†	1472				4	229	1445	1582	*	*	*
Mathematics	21	111	2002	1789	2233	2110	1375	49	261	1978	1779	2233	2065	1500
Other Physical & Earth Sciences	5	40	1329	1844	*	*	*	7	103	1282	1780	*	*	*
Totals	911	7382						2178	22625					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

MAPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	126	930	$1574	$1574	$1675	$1583	$1483	395	4510	$1540	$1564	$1667	$1540	$1417
Business Administration	44	350	1574	1475	2075	1579	1167	119	1071	1575	1471	2025	1575	1167
Communications	3	56	1826	1569	*	*	*	6	134	1591	1447	*	*	*
Community & Service Orgs Work	+	27	+	1079				2	121	1778	1190	*	*	*
EDP-Programming/Systems	75	749	1945	1952	2233	2025	1292	164	1924	1966	1938	2208	2025	1416
Engineering	518	3718	2082	2126	2250	2145	1794	1214	11024	2107	2117	2300	2150	1794
Farm & Natural Resources Mgmt	+	19	+	1194				+	49	+	1301			
Finance & Economics	13	259	1599	1565	*	*	*	23	571	1547	1506	1833	1583	1250
Health (Medical) Services	+	101	+	1445				4	269	1445	1535	*	*	*
Manufacturing &/or Industrial Opns	18	151	2016	1934	*	*	*	29	418	2047	1928	2340	2125	1667
Mathematics/Statistics	6	64	1691	1715	*	*	*	14	157	1595	1694	*	*	*
Merchandising/Sales Promotion	31	304	1293	1329	1625	1208	1150	54	718	1358	1322	1666	1279	1126
Personnel/Employee Relations	+	24	+	1517				1	67	958	1325	*	*	*
Research—Non-Scientific	4	20	1796	1720	*	*	*	6	66	1614	1534	*	*	*
Research—Scientific	21	142	1660	1841	2095	1541	1300	37	352	1742	1828	2233	1793	1114
Rotational Training—Non-Technical	9	86	1444	1351	*	*	*	13	244	1485	1365	*	*	*
Rotational Training—Technical	27	98	1953	1892	2283	2125	1379	62	198	2069	1903	2283	2166	1500
Sales—Non-Technical Degree	13	241	1371	1467	*	*	*	24	623	1380	1451	1666	1417	1087
Sales—Technical/Scientific Degree	3	43	2233	1867	*	*	*	11	109	2062	1918	*	*	*
Totals	911	7382						2178	22625					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

MAPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	3	39	$1722	$1921	*	*	*	9	245	$1730	$1911	*	*	*
MBA (Non-technical Undergraduate)	5	305	2163	2278	*	*	*	20	898	1910	2176	$2275	$1792	$1666
MBA (Technical Undergraduate)	3	84	2348	2522	*	*	*	5	193	2364	2424	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	3	13	1642	1948	*	*	*	20	87	2333	2108	2666	2375	1985
Industrial Mgmt. (incl. Industrial Admin.)	†	9	†	2323				†	40	†	2218			
Administration (incl. Public, Hospital, etc.)	†	27	†	1818				†	50	†	1872			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	3	†	1867				†	26	†	1600			
Social Sciences	†	22	†	1869				3	69	1874	1719	*	*	*
ENGINEERING														
Chemical	4	26	2336	2367	*	*	*	16	80	2378	2404	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	45	1830	2315	*	*	*	1	89	1850	2271	*	*	*
Electrical (incl. Computer Engrg.)	10	231	2403	2481	*	*	*	18	516	2369	2445	*	*	*
Industrial	1	10	2225	2387	*	*	*	2	51	2298	2290	*	*	*
Mechanical	13	112	2407	2356	*	*	*	22	275	2370	2378	2575	2334	2082
Nuclear (incl. Engrg. Physics)	3	14	2350	2449	*	*	*	7	30	2417	2377	*	*	*
SCIENCES														
Chemistry	2	3	2804	2467	*	*	*	5	13	2455	2306	*	*	*
Computer Science	4	86	2247	2326	*	*	*	10	171	2263	2326	*	*	*
Geology & Related Geological Sciences	†	12	†	2500				4	59	2603	2475	*	*	*
Mathematics	5	17	2097	2168	*	*	*	8	39	2141	2204	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	1	11	2416	2329	*	*	*	4	25	2461	2408	*	*	*
Totals	58	1069						154	2957					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	2	195	$2100	$2550	*	*	*	2	383	$2100	$2474	*	*	*
MBA - Tech Undergraduate	†	47	†	2813				†	97	†	2731			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	176	3083	2706	*	*	*	3	363	2625	2648	*	*	*
MBA - Tech Undergraduate	†	46	†	2760				†	89	†	2711			
Over 4 years														
MBA - Non-Tech Undergraduate	†	103	†	2572				1	215	2559	2600	*	*	*
MBA - Tech Undergraduate	†	24	†	3023				†	53	†	2858			
Totals	3	591						6	1200					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	19	†	$3167				13	58	$3161	$3094	*	*	*
Civil (incl Construction Sanitary & Transportation Engrg)	†	2	†	3044				1	6	2334	2823	*	*	*
Electrical (incl Computer Engrg)	†	22	†	3226				4	85	2935	3163	*	*	*
Mechanical	1	7	$3150	3062	*	*	*	2	19	2971	3092	*	*	*
SCIENCES														
Chemistry	5	66	2845	2822	*	*	*	11	166	2653	2687	*	*	*
Mathematics (incl Oprs Research Statistics, & Actuarial Science)	†	3	†	2667				1	15	2941	2536	*	*	*
Metallurgy (incl Met Engrg , Materials Engrg / Science & Ceramics)	4	8	3279	3194	*	*	*	4	16	3279	3097	*	*	*
Physics	1	10	3083	2972	*	*	*	5	53	3030	2911	*	*	*
Totals	11	137						41	418					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1558 105 1667 1491	1685 4	1200 1			
BUSINESS - GENERAL		1538 21 1800 1250	1288 20 1600 975	1488 2		
MARKETING/DISTRIBUTN		1250 1	1218 7			1575 2
HUMANITIES			1273 8			
ECONOMICS		1313 2	1189 8	1575 1		1575 1
OTHR SOCIAL SCIENCES		1479 2	1175 6			

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2185	2				
CHEMICAL					1600	1	2171	8				
CIVIL -CNSTR/SAN/TRP							1953	3			1854	8
ELECTRICAL -COMPTR			1722	3	2042	2	2148 2275 2019	170	2104	4	2171	2
GEOLOGICAL												
INDUSTRIAL	1650	1	1500	1	1167	1	2085 2275 1850	38	2157	7	2056	2
MECHANICAL					2135	1	2109 2231 2025	42	2180	8	1814	3
METALLURGICAL							2091	5	2181	3		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH							1970	8				

AVERAGE MONTHLY SALARY OFFERS MAY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1404 6	1275 1	2033 32 2185 1902	2073 4	
HEALTH (MED) PROFSNS						
MATHEMATICS		1325 2		2110 5		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1640	6	1675	4	1417	1					1975	1
BUSINESS - GENERAL	1833	3	1983	1	1728	5	1250	1			1700	1
MARKETING/DISTRIBUTN												
HUMANITIES			2108	2								
ECONOMICS	1100	1	1700	2								
OTHR SOCIAL SCIENCES			1546	1								

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2204	9	2380	3	2267	2	2200	1			2387	6
CIVIL -CNSTR/SAN/TRP			2166	1							2300	1
ELECTRICAL -COMPTR	2143	8	2161 2250 2115.	71	1992	3			2084	2		
GEOLOGICAL												
INDUSTRIAL	2106	4	2075	3								
MECHANICAL	2113	4	2122 2225 2000	20			2163	4	2237	3	2358	3
METALLURGICAL	2325	2	2017	3					2136	6		
MINING											2050	1
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH									1655	3		

AVERAGE MONTHLY SALARY OFFERS MAY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1854 3		1750 1		1875 1	
COMPUTER SCIENCE	1416 1	2076 3				
HEALTH (MED) PROFSNS						
MATHEMATICS		2118 10			2100 1	
OTHR PHYSCL/EARTH SC			1750 1			1300 1

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	2083 1					
BUSINESS - GENERAL	1719 8	1590 2	1811 3		1250 1	1500 1
MARKETING/DISTRIBUTN			2125 1			
HUMANITIES						
ECONOMICS	1087 1					
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL												
CHEMICAL					2273	3	1397	2				
CIVIL -CNSTR/SAN/TRP	1750	1			2042	1	1633	1	1589	2		
ELECTRICAL -COMPTR	2278	3			2148	8	1713 2000 1448	26				
GEOLOGICAL												
INDUSTRIAL					2025	3	1604	4	2250	1		
MECHANICAL					2142	7	1653 1800 1400	21				
METALLURGICAL							1793	1				
MINING												
NUCLEAR -ENGRG PHYS					2212	2	1633	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH	2290	1	2175	1	1958	1						

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES										
BIOLOGICAL SCIENCES										
CHEMISTRY										
COMPUTER SCIENCE	2125	2	1865	2	1798	2	1455	13		
HEALTH (MED) PROFSNS										
MATHEMATICS					2092	2	1375	1		
OTHR PHYSCL/EARTH SC							1198	3		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1875 2	2500 1				
MBA - TECHNICAL				2318 2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL		1792 1	2775 1			
MBA - TECHNICAL	2408 1					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

MIDDLE ATLANTIC REGION (MAPA)

- Bucknell University
- Carnegie-Mellon University
- Cedar Crest College
- Delaware State College
- University of Delaware
- Fairleigh Dickinson University - Teaneck
- George Washington University
- Grove City College
- Lafayette College
- Lehigh University
- Lincoln University (PA)
- Morgan State University
- New Jersey Institute of Technology
- Pennsylvania State University
- Pennsylvania State University - Capitol Campus
- University of Pennsylvania
- University of Pennsylvania - Wharton Graduate School
- University of Pittsburgh
- Princeton University
- Rutgers University - Camden College of Arts and Sciences
- Rutgers University - New Brunswick
- Temple University
- Villanova University
- Virginia State University
- West Virginia University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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MAPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	73	1184	$1517	$1566	$1750	$1475	$1250	455	5618	$1533	$1565	$1675	$1508	$1416
Business—General (incl. Mgmt.)	137	1356	1492	1486	2000	1417	1083	276	3272	1510	1486	1950	1500	1125
Marketing & Distribution	41	610	1401	1399	1625	1333	1170	81	1457	1459	1411	1750	1486	1170
HUMANITIES & SOCIAL SCIENCES														
Humanities	79	401	1501	1445	2150	1500	888	94	715	1486	1380	2083	1400	888
Economics[2]	92	355	1721	1645	2165	1725	1250	128	577	1631	1590	2083	1584	1200
Other Social Sciences	89	352	1467	1400	2000	1400	1042	104	810	1444	1320	2000	1350	1042
ENGINEERING														
Aeronautical	5	114	2232	2054	*	*	*	16	439	2160	2004	*	*	*
Chemical	64	270	2126	2155	2300	2167	1900	194	1156	2200	2228	2390	2250	1970
Civil (incl. Construction, Sanitary & Transportation Engrg.)	80	377	1989	1865	2231	2000	1700	125	892	1952	1869	2200	2000	1633
Electrical (incl. Computer Engrg.)	277	2567	2139	2136	2300	2160	1975	891	8285	2118	2128	2290	2150	1920
Geological	†	9	†	1922				†	35	†	2089			
Industrial	8	220	2135	2058	*	*	*	130	841	2060	2048	2250	2095	1850
Mechanical	145	1110	2059	2095	2253	2100	1794	457	3883	2066	2096	2280	2100	1793
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	21	81	2183	2132	2275	2175	2140	80	277	2191	2146	2300	2185	2083
Mining	2	4	1875	2033	*	*	*	6	30	2054	2041	*	*	*
Nuclear (incl. Engrg. Physics)	†	32	†	2063				7	114	2072	2078	*	*	*
Petroleum	†	92	†	2527				10	307	2537	2568	*	*	*
Engineering Technology	20	174	1990	1978	2167	2041	1750	93	624	2007	2006	2217	2045	1625
SCIENCES														
Agricultural Sciences	3	146	1500	1387	*	*	*	5	297	1469	1375	*	*	*
Biological Sciences	11	58	1510	1383	*	*	*	12	149	1467	1419	*	*	*
Chemistry	10	44	1790	1704	*	*	*	19	147	1777	1712	*	*	*
Computer Science	72	909	1934	1954	2125	2000	1460	204	2572	1892	1941	2167	2000	1380
Health (Medical) Professions	110	194	1579	1586	1760	1546	1383	114	423	1574	1584	1760	1542	1383
Mathematics	54	256	1966	1819	2291	2058	1600	103	517	1972	1799	2233	2065	1900
Other Physical & Earth Sciences	16	64	1635	1692	*	*	*	23	167	1528	1746	2000	1577	1100
Totals	1409	10979						3587	33604					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	104	1285	$1595	$1570	$2000	$1542	$1275	499	5795	$1551	$1565	$1750	$1541	$1416
Business Administration	118	721	1490	1452	1958	1454	1125	237	1792	1532	1464	2000	1500	1166
Communications	22	98	1369	1566	1958	1180	975	28	232	1416	1498	2000	1450	920
Community & Service Orgs Work	7	61	1176	1144	*	*	*	9	182	1310	1175	*	*	*
EDP-Programming/Systems	142	1117	1965	1953	2233	2000	1460	306	3041	1965	1943	2220	2015	1458
Engineering	518	4624	2103	2112	2300	2150	1800	1732	15648	2106	2115	2300	2150	1794
Farm & Natural Resources Mgmt	1	57	1708	1347	*	*	*	1	106	1708	1326	*	*	*
Finance & Economics	25	618	1534	1616	2042	1500	1208	48	1189	1540	1563	2000	1521	1208
Health (Medical) Services	111	225	1568	1524	1750	1542	1375	115	494	1564	1530	1750	1542	1375
Manufacturing &/or Industrial Opns.	14	189	1669	1914	*	*	*	43	607	1924	1924	2320	2050	1250
Mathematics/Statistics	13	130	1895	1782	*	*	*	27	287	1740	1734	2083	1833	1375
Merchandising/Sales Promotion	66	533	1292	1312	1650	1250	1083	120	1251	1322	1318	1650	1250	1083
Personnel/Employee Relations	7	89	1223	1413	*	*	*	8	156	1190	1375	*	*	*
Research—Non-Scientific	85	175	1896	1692	2333	2000	1250	91	241	1877	1649	2333	2000	1250
Research—Scientific	33	153	1861	1751	2250	1958	1333	70	505	1798	1805	2250	1916	1250
Rotational Training—Non-Technical	79	250	1652	1427	2040	1810	1167	92	494	1628	1397	2040	1729	1167
Rotational Training—Technical	19	76	2038	1892	*	*	*	81	274	2062	1900	2267	2150	1600
Sales—Non-Technical Degree	36	510	1500	1481	1833	1493	1125	60	1133	1452	1464	1667	1486	1100
Sales—Technical/Scientific Degree	9	68	2003	1819	*	*	*	20	177	2036	1880	2250	2088	1750
Totals	1409	10979						3587	33604					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

MAPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	†	145	†	$1847				9	390	$1730	$1891	*	*	*
MBA (Non-technical Undergraduate)	27	620	$2353	2271	$2750	$2425	$1833	47	1518	2165	2215	$2675	$2167	$1692
MBA (Technical Undergraduate)	7	334	2196	2581	*	*	*	12	527	2266	2524	*	*	*
MS Business (incl. Mgmt., Mktg., Finance, etc.)	8	38	1929	2154	*	*	*	28	125	2218	2122	2666	2291	1521
Industrial Mgmt. (incl. Industrial Admin.)	†	18	†	2142				†	63	†	2196			
Administration (incl. Public, Hospital, etc.)	†	2	†	1761				†	52	†	1868			
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	8	1458	1674	*	*	*	4	34	1458	1617	*	*	*
Social Sciences	8	25	1299	1314	*	*	*	11	90	1455	1606	*	*	*
ENGINEERING														
Chemical	4	20	2471	2404	*	*	*	20	100	2396	2404	2590	2428	2175
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	36	1834	2234	*	*	*	3	125	1839	2260	*	*	*
Electrical (incl. Computer Engrg.)	6	320	2452	2486	*	*	*	24	836	2390	2461	2650	2374	2150
Industrial	1	21	2000	2295	*	*	*	3	72	2198	2291	*	*	*
Mechanical	8	133	2404	2445	*	*	*	30	408	2379	2400	2591	2400	2083
Nuclear (incl. Engrg. Physics)	†	8	†	2419				7	38	2417	2386	*	*	*
SCIENCES														
Chemistry	†	5	†	1934				5	18	2455	2203	*	*	*
Computer Science	1	62	2492	2449	*	*	*	11	233	2284	2359	*	*	*
Geology & Related Geological Sciences	1	22	2455	2466	*	*	*	5	81	2573	2472	*	*	*
Mathematics	1	17	2000	1940	*	*	*	9	56	2125	2124	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	2	8	2369	2443	*	*	*	6	33	2430	2417	*	*	*
Totals	80	1842						234	4799					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	15	278	$2276	$2499	*	*	*	17	661	$2255	$2484	*	*	*
MBA - Tech Undergraduate	3	208	2267	2717	*	*	*	3	305	2267	2722	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	21	393	2514	2617	$2750	$2600	$2250	24	756	2528	2632	$2775	$2550	$2250
MBA - Tech Undergraduate	†	241	†	2806				†	330	†	2780			
Over 4 years														
MBA - Non-Tech Undergraduate	13	227	2550	2740	*	*	*	14	442	2550	2672	*	*	*
MBA - Tech Undergraduate	1	69	2600	2755	*	*	*	1	122	2600	2800	*	*	*
Totals	53	1416						59	2616					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	23	$3149	$3223	*	*	*	16	81	$3159	$3130	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	†	7	†	3033				1	13	2334	2936	*	*	*
Electrical (incl. Computer Engrg.)	2	38	3458	3283	*	*	*	6	123	3110	3200	*	*	*
Mechanical	†	15	†	3224				2	34	2971	3150	*	*	*
SCIENCES														
Chemistry	10	48	2806	2715	*	*	*	21	214	2726	2694	$3142	$2800	$2417
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	4	†	2766				1	19	2941	2985	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. Science & Ceramics)	†	4	†	2969				4	20	3279	3072	*	*	*
Physics	1	15	2800	2875	*	*	*	6	68	2992	2903	*	*	*
Totals	16	154						57	572					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/7/83 THROUGH 6/10/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1496 1627 1350	48	1481	9	1217	2	1750	2			1250	1
BUSINESS - GENERAL	1528	3	1444 1833 1125	41	1296 1541 1083	44	1631	11	2160	1	1666	1
MARKETING/DISTRIBUTN			2000	2	1240 1375 1166	22	1483	3				
HUMANITIES	1500	5	1756 2076 1166	20	1204 1500 900	30	1750	1				
ECONOMICS	1656	3	1744 2165 1300	51	1403	10	1900	6				
OTHR SOCIAL SCIENCES	1972	3	1666 2083 1225	29	1176 1417 1000	25	1790	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2232 5		
CHEMICAL		1987 6		2137 15		2167 1
CIVIL -CNSTR/SAN/TRP	1985 10	1936 11		2056 7	2110 2	1855 8
ELECTRICAL -COMPTR	2000 2	1775 2	2000 1	2161 104 2279 2000	2185 4	1919 3
GEOLOGICAL						
INDUSTRIAL				2170 4		2100 1
MECHANICAL		1900 1		2108 54 2225 2000	2216 6	1992 4
METALLURGICAL					2238 2	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			1750 1	2080 8	2000 2	2083 1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES		1403 3	1238 2	1800 1		
CHEMISTRY						
COMPUTER SCIENCE		1645 9	1771 4	2002 34 2133 1917	2100 2	1850 1
HEALTH (MED) PROFSNS				1667 1		
MATHEMATICS		1375 1	1063 3	1985 16		
OTHR PHYSCL/EARTH SC				2104 2		1250 1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1742 3	1000 1	1833 1			2521 2
BUSINESS - GENERAL	1964 3	1804 6	1550 2	1562 2	1304 4	
MARKETING/DISTRIBUTN	1613 2	1558 1	2000 1	1617 3		
HUMANITIES	1500 1	2152 6	2150 1	1654 2	1900 1	
ECONOMICS	1584 1	1600 5	1593 4			
OTHR SOCIAL SCIENCES	1462 6	1833 3	1200 1		1208 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2192	16	2033	3			2300	3	2175	1	2326	4
CIVIL -CNSTR/SAN/TRP	2124	7	1900	3	2000	2					2367	3
ELECTRICAL -COMPTR	2197	12	2179 2300 2040	95	2292	1	2300	1	2175	2	2450	1
GEOLOGICAL												
INDUSTRIAL			2000	1					2200	1		
MECHANICAL	1875	4	2104 2250 2000	36	2114	3	2167	1	2092	2	2468	4
METALLURGICAL			2248	2					2186	15		
MINING					1750	1					2000	1
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH			1984	3					2083	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1396 2		1708 1			
BIOLOGICAL SCIENCES	1778 3					
CHEMISTRY	1799 8					
COMPUTER SCIENCE	1953 3	2092 6			2000 1	2208 2
HEALTH (MED) PROFSNS	2333 1					
MATHEMATICS	2308 1	2102 26 2333 1834				
OTHR PHYSCL/EARTH SC		1972 3	1617 1			

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/7/83 THROUGH 6/10/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING							1324	4				
BUSINESS - GENERAL	2007	9	1917	1	1688	2	1469	5	1500	1	1500	1
MARKETING/DISTRIBUTN	1300	1			1490	4	1333	1			1500	1
HUMANITIES	1871	5					1500	1			912	6
ECONOMICS	2056	9			1950	1	1333	1			1250	1
OTHR SOCIAL SCIENCES	1720	5			1505	3	1420	5	1383	1	1143	6

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL												
CHEMICAL	2292	2	2189	3	2228	4	1716	6				
CIVIL -CNSTR/SAN/TRP	2067	14			1997	8	1567	3	1623	2		
ELECTRICAL -COMPTR	2149	12			2148 2250 2015	20	1734	15	2063	2		
GEOLOGICAL												
INDUSTRIAL					2100	1						
MECHANICAL	2200	2			2120	10	1673	16	1360	1	2000	1
METALLURGICAL					2300	1	1792	1				
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH	2020	1			2270	1	1380	1	1625	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES												
BIOLOGICAL SCIENCES											1396	2
CHEMISTRY	1758	2										
COMPUTER SCIENCE	1986	3			2133	3	1512	4				
HEALTH (MED) PROFSNS							1542	6			1573 1760 1383	102
MATHEMATICS					1903	3	1708	3			2083	1
OTHR PHYSCL/EARTH SC	2000	1					1438	7			1100	1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2090 4	2434 12	2031 4			
MBA - TECHNICAL	1875 2	2196 2				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2750 1					3000 1
MBA - TECHNICAL		2500 1				2500 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2467 3	2350 2				
MBA - TECHNICAL			2230 1			

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1517 376 1627 1417	1507 20 1833 1083	1251 5	1760 5		1250 1
BUSINESS - GENERAL	1467 5	1452 76 1833 1200	1306 78 1625 1000	1631 14	2160 1	1543 6
MARKETING/DISTRIBUTN		1497 6	1316 39 1625 1150	1623 5		1563 8
HUMANITIES	1500 5	1756 20 2076 1166	1196 40 1500 888	1750 1		
ECONOMICS	1561 11	1698 59 2165 1250	1301 21 1625 1060	1854 7		1575 2
OTHR SOCIAL SCIENCES	1972 3	1654 31 2000 1250	1167 34 1350 1000	1790 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2160	16				
CHEMICAL			1987	6	1817	3	2160 2310 2000	29	2150	1	1977	3
CIVIL -CNSTR/SAN/TRP	1985	10	1936	11			2021	11	2110	2	1875 2083 1666	20
ELECTRICAL -COMPTR	2000	2	1743	5	2023	6	2153 2279 2019	422	2071	15	2074	9
GEOLOGICAL												
INDUSTRIAL	1829	4	1813	2	1584	2	2070 2275 1850	62	2163	8	2069	11
MECHANICAL			1900	1	2033	3	2109 2231 2025	157	2226 2375 2005	23	1915	7
METALLURGICAL							2145	8	2218	6		
MINING												
NUCLEAR -ENGRG PHYS							2167	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH					1750	1	2051 2217 2000	25	2000	3	2140	4

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES		1403 3	1238 2	1800 1		
CHEMISTRY						
COMPUTER SCIENCE		1564 16	1784 10	2031 96 2208 1916	2058 7	1850 1
HEALTH (MED) PROFSNS				1667 1		
MATHEMATICS	1583 1	1510 5	1063 3	2007 27 2291 1600		
OTHR PHYSCL/EARTH SC			1250 1	2104 2		1250 1

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1674	9	1620	14	1583	3	1666	1	1666	2	2006	10
BUSINESS - GENERAL	1876	9	1733	19	1642	13	1396	4	1293	5	1803	3
MARKETING/DISTRIBUTN	1657	6	1558	1	1792	3	1617	3	1600	1		
HUMANITIES	1500	1	2079	10	2150	1	1654	2	1900	1		
ECONOMICS	1342	2	1629	7	1641	5	1583	1				
OTHR SOCIAL SCIENCES	1462	6	1762	4	1200	1			1469	2		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2253 66 2350 2125	2235 9	2284 19	2244 11	2175 1	2382 21 2500 2250
CIVIL -CNSTR/SAN/TRP	2129 8	2006 5	2097 3		2009 3	2350 5
ELECTRICAL -COMPTR	2188 24 2300 2083	2167 232 2250 2083	2142 6	2300 1	2196 8	2235 4
GEOLOGICAL						
INDUSTRIAL	2123 13	2116 7	2250 3	2200 1	2122 3	
MECHANICAL	2132 17	2115 86 2233 2000	2192 11	2164 5	2159 13	2408 13
METALLURGICAL	2314 3	2187 11			2162 36 2225 2090	2560 4
MINING	2200 1		1750 1		2075 1	2100 3
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS					2180 1	2577 9
ENGINEERING TECH	2183 1	2026 6			1710 5	

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1507	3			1708	1						
BIOLOGICAL SCIENCES	1778	3										
CHEMISTRY	1855	12			1750	1	1875	1	1875	1		
COMPUTER SCIENCE	1933	6	2065	15			1750	1	1919	3	2090	3
HEALTH (MED) PROFSNS	2333	1										
MATHEMATICS	2308	1	2088 2233 1834	50					2100	1		
OTHR PHYSCL/EARTH SC			1972	3	1483	3					1300	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	2083	1			1622	3	1274	5				
BUSINESS - GENERAL	1859 2000 1583	21	1699	3	1793	8	1469	5	1333	3	1467	3
MARKETING/DISTRIBUTN	1300	1			1636	6	1333	1			1500	1
HUMANITIES	1816	6					1500	1			912	6
ECONOMICS	1959	10			1950	1	1333	1			1250	1
OTHR SOCIAL SCIENCES	1720	5			1660	4	1420	5	1383	1	1116	7

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	2292 2	2204 4	2228 8	1669 11		
CIVIL -CNSTR/SAN/TRP	2045 15		1994 13	1573 7	1677 12	
ELECTRICAL -COMPTR	2169 25 2333 1958		2150 62 2290 2015	1683 67 1942 1448	2063 2	2700 1
GEOLOGICAL						
INDUSTRIAL			2101 8	1699 5	2250 1	
MECHANICAL	2200 2	2250 3	2123 45 2238 2029	1707 69 1833 1443	1360 1	2000 1
METALLURGICAL	2166 1	2230 2	2288 6	1793 3		
MINING						
NUCLEAR -ENGRG PHYS			2141 5	1633 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH	2155 2	2175 1	2131 3	1380 1	1625 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1114 1		
BIOLOGICAL SCIENCES						1264 3
CHEMISTRY	1672 3					1000 1
COMPUTER SCIENCE	2050 7	1865 2	2007 8	1415 28 1688 1114		1875 1
HEALTH (MED) PROFSNS				1511 8		1571 104 1760 1383
MATHEMATICS			2038 8	1563 6		2083 1
OTHR PHYSCL/EARTH SC	2000 1			1366 10		1100 1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1826 15	2383 15	1992 5			
MBA - TECHNICAL	1875 2	2196 2		2318 2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2246 4	1792 1	2775 1			3000 1
MBA - TECHNICAL	2394 3	2500 1				2500 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2467 3	2350 2				
MBA - TECHNICAL			2230 1			

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

A 3940-1.4
4/83

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor College of Engineering
University of Michigan - Ann Arbor Government Placement
University of Michigan - Ann Arbor Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison College of Agriculture
University of Wisconsin - Madison College of Arts
University of Wisconsin - Madison College of Business
University of Wisconsin - Madison College of Engineering

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	378	881	$1556	$1569	$1625	$1550	$1500	942	2243	$1557	$1558	$1650	$1550	$1475
Business—General (incl. Mgmt.)	47	171	1478	1522	2000	1500	1042	216	720	1471	1488	1840	1500	1050
Marketing & Distribution	45	87	1441	1470	1875	1291	1125	132	336	1409	1402	1750	1375	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	14	20	1039	1051	•	•	•	31	117	1127	1186	1466	1125	800
Economics[2]	2	22	863	1365	•	•	•	6	48	1257	1356	•	•	•
Other Social Sciences	22	38	1215	1228	1667	1225	750	38	221	1136	1203	1667	1021	721
ENGINEERING														
Aeronautical	24	65	2110	1863	2255	2133	1950	54	127	2165	1946	2360	2208	1950
Chemical	47	131	2268	2279	2500	2285	2065	112	306	2285	2273	2450	2300	2083
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	10	50	1930	1870	•	•	•	44	183	1961	1849	2225	2000	1500
Electrical (incl. Computer Engrg.)	219	520	2198	2144	2400	2190	2035	591	1579	2178	2103	2383	2175	2000
Geological	1	3	2333	2361	•	•	•	1	13	2333	2154	•	•	•
Industrial	27	46	1985	2035	2250	2050	1650	109	201	2057	2041	2278	2125	1750
Mechanical	112	281	2169	2134	2333	2170	1916	330	837	2149	2086	2340	2167	1908
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	11	17	2211	2180	•	•	•	18	43	2191	2199	•	•	•
Mining	†	4	†	1671				†	13	†	1974			
Nuclear (incl. Engrg. Physics)	3	8	1913	2064	•	•	•	11	23	2088	2123	•	•	•
Petroleum	†	36	†	2637				†	92	†	2599			
Engineering Technology	13	71	2205	1995	•	•	•	30	196	2066	2007	2333	2058	1833
SCIENCES														
Agricultural Sciences	†	7	†	1219				2	62	1383	1360	•	•	•
Biological Sciences	4	5	1294	1277	•	•	•	8	41	1461	1428	•	•	•
Chemistry	16	18	1662	1651	•	•	•	24	39	1661	1643	1955	1716	1200
Computer Science	47	129	1950	1926	2180	2000	1683	148	480	1960	1914	2200	2000	1608
Health (Medical) Professions	65	67	1763	1757	2215	1667	1417	65	97	1763	1634	2215	1667	1417
Mathematics	2	22	1667	1759	•	•	•	14	56	1716	1684	•	•	•
Other Physical & Earth Sciences	2	8	2187	1826	•	•	•	4	30	2278	1810	•	•	•
Totals	1111	2707						2930	8103					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation.

• Not computed for fewer than 20 offers.

† No offers reported.

MCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	376	885	$1559	$1567	$1625	$1550	$1500	938	2269	$1558	$1556	$1650	$1550	$1475
Business Administration	28	115	1319	1443	1750	1292	833	102	417	1350	1456	1833	1333	850
Communications	9	11	1003	960	*	*	*	15	46	1097	1192	*	*	*
Community & Service Orgs. Work	12	19	1245	1237	*	*	*	22	68	1281	1203	1667	1273	683
EDP-Programming/Systems	50	160	1966	1937	2180	2013	1683	170	542	1936	1913	2183	1995	1583
Engineering	445	1143	2173	2145	2375	2185	1950	1226	3366	2161	2105	2375	2175	1935
Farm & Natural Resources Mgmt.	†	4	†	1504				†	15	†	1361			
Finance & Economics	20	45	1513	1446	1791	1604	1229	51	183	1484	1427	1791	1583	1167
Health (Medical) Services	66	70	1763	1739	2215	1667	1500	67	117	1774	1570	2250	1667	1500
Manufacturing &/or Industrial Opns.	10	59	1894	1936	*	*	*	36	186	1954	1909	2277	2058	1500
Mathematics/Statistics	1	7	1333	1644	*	*	*	10	31	1628	1578	*	*	*
Merchandising/Sales Promotion	28	60	1407	1383	1800	1313	1167	82	301	1378	1324	1700	1286	1085
Personnel/Employee Relations	3	7	1236	1246	*	*	*	9	30	1332	1288	*	*	*
Research—Non-Scientific	3	6	1666	1591	*	*	*	12	26	1532	1469	*	*	*
Research—Scientific	28	38	1849	1820	2333	1852	1250	47	120	1860	1789	2333	1955	1200
Rotational Training—Non-Technical	3	17	1171	1350	*	*	*	19	94	1455	1349	*	*	*
Rotational Training—Technical	5	16	1755	1814	*	*	*	14	44	1919	1691	*	*	*
Sales—Non-Technical Degree	22	41	1445	1482	2083	1250	1033	92	218	1407	1418	1750	1475	1000
Sales—Technical/Scientific Degree	2	4	1792	1850	*	*	*	18	30	2078	1957	*	*	*
Totals	1111	2707						2930	8103					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

MCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	13	39	$1875	$1893	*	*	*	25	121	$1861	$1908	$2042	$1917	$1600
MBA (Non-technical Undergraduate)	22	71	1898	1916	$2267	$1858	$1585	92	245	1921	1923	2430	1916	1400
MBA (Technical Undergraduate)	4	13	2402	2208	*	*	*	23	45	2212	2204	2535	2195	1745
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	3	7	1550	1893	*	*	*	15	38	2135	1988	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	3	4	2089	2192	*	*	*	6	8	2132	2182	*	*	*
Administration (incl. Public, Hospital, etc.)	†	†	†	†				†	21	†	1970			
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	1	917	917	*	*	*	4	12	1604	1595	*	*	*
Social Sciences	2	3	2439	2348	*	*	*	8	31	1719	1625	*	*	*
ENGINEERING														
Chemical	2	3	2428	2478	*	*	*	7	13	2427	2437	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	6	2458	2435	*	*	*	7	15	2315	2313	*	*	*
Electrical (incl. Computer Engrg.)	23	43	2528	2426	2684	2533	2350	48	105	2488	2395	2670	2500	2283
Industrial	3	8	2313	2407	*	*	*	7	21	2387	2336	*	*	*
Mechanical	24	30	2331	2345	2508	2325	2084	49	77	2392	2375	2621	2392	2208
Nuclear (incl. Engrg. Physics)	2	2	2300	2300	*	*	*	6	9	2288	2196	*	*	*
SCIENCES														
Chemistry	†	1	†	2107				†	5	†	2141			
Computer Science	3	11	2312	2258	*	*	*	9	37	2437	2290	*	*	*
Geology & Related Geological Sciences	2	10	2562	2605	*	*	*	5	26	2267	2446	*	*	*
Mathematics	2	3	2489	2222	*	*	*	2	5	2489	2039	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	1	†	2350				†	2	†	2459			
Totals	112	256						313	836					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

MCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	6	17	$1895	$1983	*	*	*	13	57	$2017	$2063	*	*	*
MBA - Tech Undergraduate	2	6	2771	2530	*	*	*	8	18	2886	2692	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	7	20	2226	2031	*	*	*	14	38	2098	2101	*	*	*
MBA - Tech Undergraduate	1	1	2166	2166	*	*	*	4	8	2292	2277	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	14	22	2469	2349	*	*	*	20	36	2401	2381	$2825	$2375	$1916
MBA - Tech Undergraduate	4	4	3029	3029	*	*	*	5	9	2790	2865	*	*	*
Totals	34	70						64	166					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	2	†	$3000				2	9	$3126	$3057	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				†	3	†	2572			
Electrical (incl. Computer Engrg.)	6	9	$3363	3286	*	*	*	13	26	3182	3092	*	*	*
Mechanical	1	1	3350	3350	*	*	*	3	7	3161	3141	*	*	*
SCIENCES														
Chemistry	7	9	2047	2234	*	*	*	19	33	2116	2248	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	1	3125	3125	*	*	*	9	10	2415	2466	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	†	†	†				2	3	3042	2958	*	*	*
Physics	2	5	3195	2961	*	*	*	8	22	2574	2778	*	*	*
Totals	17	27						56	113					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS　FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER　INTERIM PERIOD 1/8/83 THROUGH 2/4/83　PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1539 1625 1500	343	1447	7			1689	3	1375	3		
BUSINESS - GENERAL	1633	5	1400	19	1248	7	1700	1	1458	1		
MARKETING/DISTRIBUTN			1376	6	1367 1800 1125	23			1692	3		
HUMANITIES			1333	1	979	9			1667	1		
ECONOMICS			720	1	1005	1						
OTHR SOCIAL SCIENCES			1300	1	938	4					833	1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2108 23 2255 1950	2150 1	
CHEMICAL				2103 5	2167 2	
CIVIL -CNSTR/SAN/TRP				2025 1	2000 1	1851 3
ELECTRICAL -COMPTR				2211 134 2361 2100	2105 5	2144 3
GEOLOGICAL						
INDUSTRIAL				2070 14	1770 4	
MECHANICAL				2166 54 2333 2000	2181 7	
METALLURGICAL					2267 2	
MINING						
NUCLEAR -ENGRG PHYS				2193 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2177 5	2233 5	1950 1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY			1300 1			
COMPUTER SCIENCE	1792 1	2083 1		2044 18	1932 7	
HEALTH (MED) PROFSNS			1933 5			
MATHEMATICS						
OTHR PHYSCL/EARTH SC				2187 2		

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1347 3		1641 2	1625 1	1625 1	1680 6
BUSINESS - GENERAL	2017 3		1500 1			2100 1
MARKETING/DISTRIBUTN	1790 1	1452 7	1667 1			1767 3
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2304 2375 2250	22			2328	3	2292	1			2446	7
CIVIL -CNSTR/SAN/TRP	2135	1			2208	1					2392	1
ELECTRICAL -COMPTR	2177	5	2115 2250 1791	28			2200	1	2323	2	2537	11
GEOLOGICAL											2333	1
INDUSTRIAL	2236	3			2250	1						
MECHANICAL	2230	12	2185	9	2167	1			2175	1	2491	3
METALLURGICAL									2198	6		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH	2334	1	2333	1								

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1753 11		1458 1			
COMPUTER SCIENCE	2035 5	1971 2		2050 1		1990 2
HEALTH (MED) PROFSNS						
MATHEMATICS						2000 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1650	2	1500	2	1502	4	1512	1
BUSINESS - GENERAL	1500	1			1740	5			1250	1	854	2
MARKETING/DISTRIBUTN	1167	1										
HUMANITIES											913	3
ECONOMICS												
OTHR SOCIAL SCIENCES					2333	1	1000	1	1250	1	1251	13

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/8/83 THROUGH 2/4/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL			2283 3	1948 4		
CIVIL -CNSTR/SAN/TRP				1483 1	1500 1	
ELECTRICAL -COMPTR	2363 2		2263 18	1774 10		
GEOLOGICAL						
INDUSTRIAL	1709 2					1722 3
MECHANICAL		2250 1	2193 18	1793 6		
METALLURGICAL			2384 2	1833 1		
MINING						
NUCLEAR -ENGRG PHYS			2100 1	1445 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1417 1					1253 3
CHEMISTRY		1765 1		1115 1	1667 1	
COMPUTER SCIENCE	1983 5		2054 2	1125 1		1075 2
HEALTH (MED) PROFSNS					2083 1	1743 59 2250 1417
MATHEMATICS	1333 1					
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   FEBRUARY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1784 10	1945 3	1775 2	2144 3		
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2350 1		1665 1			3077 1
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						1000 1
MBA - TECHNICAL	2702 3					1500 1

A 3940-1.4
4/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1983

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor College of Engineering
University of Michigan - Ann Arbor Government Placement
University of Michigan - Ann Arbor Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison College of Agriculture
University of Wisconsin - Madison College of Arts
University of Wisconsin - Madison College of Business
University of Wisconsin - Madison College of Engineering

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 5 through March 4) and cumulatively (September 1 through March 4). The block tables contain data for the interim period only.

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ISSN 0196-1004

MCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	181	590	$1579	$1575	$1675	$1560	$1500	1123	2833	$1560	$1562	$1667	$1550	$1483
Business—General (incl. Mgmt.)	38	153	1572	1499	2100	1592	950	254	873	1486	1490	1875	1500	1040
Marketing & Distribution	20	57	1512	1403	1750	1531	1258	152	393	1423	1402	1750	1416	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	8	2083	1213	*	*	*	32	125	1157	1188	1542	1125	800
Economics[2]	†	10	†	1407				6	58	1257	1365	*	*	*
Other Social Sciences	†	8	†	1244				38	229	1136	1205	1667	1021	721
ENGINEERING														
Aeronautical	5	28	2031	2027	*	*	*	59	155	2154	1960	2360	2208	1950
Chemical	38	152	2298	2288	2475	2250	2200	150	458	2288	2278	2475	2292	2125
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	17	56	1931	1885	*	*	*	61	239	1953	1858	2210	2000	1500
Electrical (incl. Computer Engrg.)	268	852	2164	2126	2340	2160	2000	859	2431	2173	2111	2375	2172	2000
Geological	†	3	†	2247				1	16	2333	2172	*	*	*
Industrial	29	70	2113	2049	2344	2145	1925	138	271	2069	2043	2278	2130	1750
Mechanical	138	388	2143	2102	2330	2161	1800	468	1225	2148	2091	2333	2166	1900
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	19	33	2105	2146	*	*	*	37	76	2147	2176	2300	2185	1833
Mining	†	†	†	†				†	13	†	1974			
Nuclear (incl. Engrg. Physics)	3	6	2003	2098	*	*	*	14	29	2070	2118	*	*	*
Petroleum	†	38	†	2560				†	130	†	2587			
Engineering Technology	1	32	2186	2107	*	*	*	31	228	2070	2021	2333	2058	1833
SCIENCES														
Agricultural Sciences	†	12	†	1257				2	74	1383	1344	*	*	*
Biological Sciences	1	3	1583	1768	*	*	*	9	44	1475	1451	*	*	*
Chemistry	3	9	1571	1872	*	*	*	27	48	1651	1686	1955	1683	1115
Computer Science	44	181	1978	1975	2190	1985	1700	192	661	1964	1931	2200	1998	1666
Health (Medical) Professions	†	6	†	1597				65	103	1763	1632	2215	1667	1417
Mathematics	2	26	2083	1772	*	*	*	16	82	1762	1712	*	*	*
Other Physical & Earth Sciences	1	7	2525	1893	*	*	*	5	37	2327	1826	*	*	*
Totals	809	2728						3739	10831					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

MCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	179	607	$1577	$1576	$1675	$1560	$1500	1117	2876	$1561	$1560	$1666	$1550	$1483
Business Administration	18	93	162[illegible]	1500	*	*	*	120	510	1392	1464	1833	1408	900
Communications	†	4	†	1342				15	50	1097	1204	*	*	*
Community & Service Orgs. Work	†	6	†	1302				22	74	1281	1211	1667	1273	683
EDP-Programming/Systems	50	210	1960	1987	2175	1985	1583	220	752	1941	1933	2183	1993	1583
Engineering	513	1579	2153	2133	2333	2165	1950	1739	4945	2158	2114	2362	2167	1950
Farm & Natural Resources Mgmt.	†	2	†	1296				†	17	†	1353			
Finance & Economics	9	36	1780	1484	*	*	*	60	219	1529	1436	1833	1625	1167
Health (Medical) Services	†	8	†	1535				67	125	1774	1568	2250	1667	1500
Manufacturing &/or Industrial Opns.	2	29	2152	1893	*	*	*	38	215	1965	1907	2277	2099	1500
Mathematics/Statistics	†	15	†	1606				10	46	1628	1587	*	*	*
Merchandising/Sales Promotion	4	18	1206	1200	*	*	*	86	319	1370	1317	1700	1265	1085
Personnel/Employee Relations	3	5	951	962	*	*	*	12	35	1237	1241	*	*	*
Research—Non-Scientific	3	3	1644	1644	*	*	*	15	29	1554	1487	*	*	*
Research—Scientific	8	33	1925	1971	*	*	*	55	153	1870	1829	2333	1955	1200
Rotational Training—Non-Technical	6	25	1687	1463	*	*	*	25	119	1511	1373	2083	1420	1200
Rotational Training—Technical	†	20	†	2177				14	64	1919	1843	*	*	*
Sales—Non-Technical Degree	13	30	1457	1448	*	*	*	105	248	1413	1422	1750	1500	1000
Sales—Technical/Scientific Degree	1	5	2167	1988	*	*	*	19	35	2082	1961	*	*	*
Totals	809	2728						3739	10831					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

MCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS
Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	50	$1550	$1932	*	*	*	26	171	$1849	$1915	$2042	$1917	$1550
MBA (Non-technical Undergraduate)	5	82	1820	1978	*	*	*	97	327	1916	1936	2430	1916	1400
MBA (Technical Undergraduate)	7	19	2348	2401	*	*	*	30	64	2244	2263	2585	2250	1833
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	4	6	2243	2209	*	*	*	19	44	2138	2018	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	†	†	†				6	8	2132	2182	*	*	*
Administration (incl. Public, Hospital, etc.)	2	2	1583	1583	*	*	*	2	23	1583	1936	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	†	†	†				4	12	1604	1595	*	*	*
Social Sciences	1	2	2292	2063	*	*	*	9	33	1782	1652	*	*	*
ENGINEERING														
Chemical	3	10	2342	2486	*	*	*	10	23	2402	2458	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3	2300	2169	*	*	*	8	18	2313	2289	*	*	*
Electrical (incl. Computer Engrg.)	8	58	2499	2458	*	*	*	56	163	2489	2418	2670	2500	2283
Industrial	1	4	2200	2407	*	*	*	8	25	2364	2347	*	*	*
Mechanical	14	46	2412	2457	*	*	*	63	123	2397	2406	2621	2383	2225
Nuclear (incl. Engrg. Physics)	†	1	†	2458				6	10	2288	2222	*	*	*
SCIENCES														
Chemistry	†	†	†	†				†	5	†	2141			
Computer Science	2	11	2550	2345	*	*	*	11	48	2458	2303	*	*	*
Geology & Related Geological Sciences	2	4	2666	2291	*	*	*	7	30	2381	2425	*	*	*
Mathematics	†	†	†	†				2	5	2489	2039	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	3	5	2447	2455	*	*	*	3	7	2447	2456	*	*	*
Totals	54	303						367	1139					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

MCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	14	$2070	$2056	*	*	*	14	71	$2020	$2062	*	*	*
MBA - Tech Undergraduate	3	5	1833	1967	*	*	*	11	23	2599	2534	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	5	20	2758	2305	*	*	*	19	58	2272	2171	*	*	*
MBA - Tech Undergraduate	4	5	2629	2520	*	*	*	8	13	2460	2370	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	4	9	2479	2225	*	*	*	24	45	2414	2350	$2825	$2459	$1875
MBA - Tech Undergraduate	1	1	3333	3333	*	*	*	6	10	2880	2912	*	*	*
Totals	18	54						82	220					
DOCTORAL DEGREE CANDIDATES														
ENGINEERING														
Chemical	4	10	$3110	$3134	*	*	*	6	19	$3116	$3097	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	1	1	3133	3133	*	*	*	1	4	3133	2712	*	*	*
Electrical (incl Computer Engrg)	8	13	3197	3205	*	*	*	21	39	3188	3129	$3399	$3234	$3000
Mechanical	2	4	3200	3225	*	*	*	5	11	3177	3172	*	*	*
SCIENCES														
Chemistry	3	8	2881	2781	*	*	*	22	41	2220	2352	2850	2383	1125
Mathematics (incl Oprs Research, Statistics, & Actuarial Science)	†	2	†	2693				9	12	2415	2504	*	*	*
Metallurgy (incl Met Engrg , Materials Engrg / Science & Ceramics)	†	1	†	3291				2	4	3042	3042	*	*	*
Physics	3	7	2581	2876	*	*	*	11	29	2576	2802	*	*	*
Totals	21	46						77	159					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1569 1666 1500	142	1575	3	1381	4	1600	1	1250	1	1625	1
BUSINESS - GENERAL	1833	3	1390	9	1361	3	1500	1	2075	1	1420	1
MARKETING/DISTRIBUTN					1438	7					1473	2
HUMANITIES					2083	1						
ECONOMICS												
OTHR SOCIAL SCIENCES												

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2177 4		
CHEMICAL				2313 2		
CIVIL -CNSTR/SAN/TRP				2125 1		2110 4
ELECTRICAL -COMPTR				2161 189 2340 2008	2202 9	2200 1
GEOLOGICAL						
INDUSTRIAL				2120 19	2097 2	
MECHANICAL			2175 1	2140 49 2291 2000	2233 17	2205 3
METALLURGICAL				2183 4	1967 3	
MINING						
NUCLEAR -ENGRG PHYS				2167 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2188 1		

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1792 2	1705 3		2044 24 2208 1958	2166 1	
HEALTH (MED) PROFSNS						
MATHEMATICS				2083 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1750 1		1503 5		1625 2	1751 15
BUSINESS - GENERAL	1790 4	1433 2	1417 2	1041 1		1863 6
MARKETING/DISTRIBUTN	1650 2	1730 2	1332 5	1258 1		
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2255 2345 2200	20	2475	1	2275	2					2373	11
CIVIL -CNSTR/SAN/TRP			1900	1							2200	1
ELECTRICAL -COMPTR	2212	10	2166 2275 2105	20	2213	2	2180	1	2225	1	2471	2
GEOLOGICAL												
INDUSTRIAL	2175	2	2162	3			2096	2				
MECHANICAL	2249	11	2138	9	2203	5	2300	1	2366	7	2260	6
METALLURGICAL	2250	3	2205	1					2142	5		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH												

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1807 2					
COMPUTER SCIENCE	2125 1	2037 3	2150 1	2150 3		
HEALTH (MED) PROFSNS						
MATHEMATICS						2083 1
OTHR PHYSCL/EARTH SC						2525 1

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1750 1		1542 5			
BUSINESS - GENERAL	1000 1		1955 3			727 1
MARKETING/DISTRIBUTN	1542 1					
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 MCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1449 1		
CHEMICAL	2300 1		2183 1			
CIVIL -CNSTR/SAN/TRP	1784 2		2124 3	1662 3	1619 2	
ELECTRICAL -COMPTR	2193 3		2257 19	1869 10		2041 1
GEOLOGICAL						
INDUSTRIAL				1794 1		
MECHANICAL	2081 3		2189 11	1763 15		
METALLURGICAL			2100 1	1800 2		
MINING						
NUCLEAR -ENGRG PHYS			2047 1	1795 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH						

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						1583 1
CHEMISTRY						1100 1
COMPUTER SCIENCE	1750 1		1979 2	1531 3		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1983 MCPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1666 1	1854 2		2000 1	1725 1	
MBA - TECHNICAL	2000 1		2500 1			

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL	2250 1		2311 3	2750 1		

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

A 3940-1.44
8/83

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1983

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor College of Engineering
University of Michigan - Ann Arbor Government Placement
University of Michigan - Ann Arbor Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison College of Agriculture
University of Wisconsin - Madison College of Arts
University of Wisconsin - Madison College of Business
University of Wisconsin - Madison College of Engineering

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 5 through April 8) and cumulatively (September 1 through April 8). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	324	695	$1571	$1564	$1708	$1583	$1458	1447	3528	$1563	$1562	$1675	$1550	$1475
Business—General (incl. Mgmt.)	167	342	1482	1484	1850	1500	1000	421	1215	1485	1488	1875	1500	1040
Marketing & Distribution	88	143	1447	1429	1833	1479	1000	240	536	1432	1409	1790	1435	1076
HUMANITIES & SOCIAL SCIENCES														
Humanities	18	50	1323	1348	*	*	*	50	175	1216	1234	1708	1146	800
Economics[2]	8	62	1528	1508	*	*	*	14	120	1412	1439	*	*	*
Other Social Sciences	18	65	1342	1249	*	*	*	56	294	1202	1214	1667	1225	750
ENGINEERING														
Aeronautical	22	73	2010	2028	2269	2075	1791	81	228	2115	1982	2330	2166	1794
Chemical	90	218	2249	2234	2475	2250	1966	240	676	2274	2264	2475	2280	2083
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	22	64	1957	1917	2250	1938	1670	83	303	1954	1870	2225	2000	1600
Electrical (incl. Computer Engrg.)	378	1147	2152	2107	2318	2167	2000	1237	3578	2167	2110	2350	2170	2000
Geological	†	7	†	2170				1	23	2333	2171	*	*	*
Industrial	46	152	2099	2040	2363	2113	1794	184	423	2076	2042	2283	2125	1793
Mechanical	260	709	2114	2088	2323	2133	1795	728	1934	2136	2090	2333	2160	1833
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	8	37	2210	2180	*	*	*	45	113	2158	2177	2300	2185	1850
Mining	1	5	2830	2136	*	*	*	1	18	2830	2019	*	*	*
Nuclear (incl. Engrg. Physics)	19	24	2025	2062	*	*	*	33	53	2044	2093	2230	2150	1450
Petroleum	11	34	2672	2559	*	*	*	11	164	2672	2581	*	*	*
Engineering Technology	13	67	2072	2027	*	*	*	44	295	2071	2022	2330	2069	1833
SCIENCES														
Agricultural Sciences	9	22	1629	1520	*	*	*	11	96	1584	1384	*	*	*
Biological Sciences	5	8	1409	1407	*	*	*	14	52	1451	1444	*	*	*
Chemistry	9	17	1765	1752	*	*	*	36	65	1679	1703	1975	1725	1200
Computer Science	104	338	1924	1902	2175	1965	1500	296	999	1950	1921	2200	1987	1608
Health (Medical) Professions	35	39	1743	1694	2083	1708	1430	100	142	1756	1649	2083	1667	1430
Mathematics	22	68	1840	1845	2166	1821	1688	38	150	1807	1772	2145	1796	1380
Other Physical & Earth Sciences	8	26	1663	1616	*	*	*	13	63	1918	1739	*	*	*
Totals	1685	4412						5424	15243					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

MCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	322	704	$1575	$1565	$1706	$1583	$1500	1439	3580	$1564	$1561	$1667	$1550	$1483
Business Administration	68	211	1460	1481	1891	1408	900	188	721	1417	1469	1835	1408	900
Communications	12	28	1736	1639	*	*	*	27	78	1390	1360	2208	1200	750
Community & Service Orgs. Work	10	20	1304	1265	*	*	*	32	94	1288	1222	1667	1273	833
EDP-Programming/Systems	125	423	1863	1919	2167	1950	1375	345	1175	1913	1928	2180	1983	1540
Engineering	818	2361	2145	2108	2345	2170	1833	2557	7306	2154	2112	2360	2170	1917
Farm & Natural Resources Mgmt.	5	13	1519	1391	*	*	*	5	30	1519	1369	*	*	*
Finance & Economics	38	93	1530	1508	1833	1542	1115	98	312	1529	1458	1833	1592	1115
Health (Medical) Services	36	43	1696	1647	2083	1667	1285	103	168	1746	1588	2167	1667	1417
Manufacturing &/or Industrial Opns.	21	52	1998	1997	2335	2000	1583	59	267	1977	1925	2280	2017	1500
Mathematics/Statistics	18	47	1829	1771	*	*	*	28	93	1757	1680	2056	1781	1333
Merchandising/Sales Promotion	47	95	1436	1316	1950	1416	1041	133	414	1393	1317	1833	1333	1083
Personnel/Employee Relations	2	8	1333	1116	*	*	*	14	43	1250	1218	*	*	*
Research—Non-Scientific	10	17	1425	1395	*	*	*	25	46	1503	1453	2083	1542	1000
Research—Scientific	25	57	1835	1792	2300	1795	1375	80	210	1859	1819	2323	1894	1250
Rotational Training—Non-Technical	21	39	1394	1371	1800	1400	1083	46	158	1457	1373	1950	1416	1083
Rotational Training—Technical	17	36	2000	2040	*	*	*	31	100	1963	1914	2210	2075	1416
Sales—Non-Technical Degree	77	134	1449	1474	1850	1500	1000	182	382	1428	1440	1800	1500	1000
Sales—Technical/Scientific Degree	13	31	2013	1941	*	*	*	32	66	2054	1952	2275	2159	1750
Totals	1685	4412						5424	15243					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

MCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	14	35	$1926	$1884	*	*	*	40	206	$1876	$1910	$2080	$1917	$1667
MBA (Non-technical Undergraduate)	102	266	2489	2352	$3500	$2396	$1700	199	593	2210	2123	3250	2085	1500
MBA (Technical Undergraduate)	11	45	2520	2473	*	*	*	41	109	2318	2350	2833	2290	1745
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	14	30	2234	2311	*	*	*	33	74	2190	2137	2916	2150	1651
Industrial Mgmt. (incl. Industrial Admin.)	28	28	2194	2194	2550	2183	1850	34	36	2183	2191	2546	2166	1875
Administration (incl. Public, Hospital, etc.)	†	†	†	†				2	23	1583	1936	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	8	11	1412	1533	*	*	*	12	23	1476	1565	*	*	*
Social Sciences	8	10	1565	1610	*	*	*	17	43	1680	1642	*	*	*
ENGINEERING														
Chemical	5	31	2373	2395	*	*	*	15	54	2392	2422	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	11	26	2236	2182	*	*	*	19	44	2268	2226	*	*	*
Electrical (incl. Computer Engrg.)	56	122	2440	2416	2667	2475	2180	112	285	2465	2417	2667	2492	2250
Industrial	8	16	2198	2140	*	*	*	16	41	2281	2266	*	*	*
Mechanical	21	40	2357	2354	2542	2400	2135	84	163	2387	2393	2600	2388	2167
Nuclear (incl. Engrg. Physics)	†	6	†	2468				6	16	2288	2314	*	*	*
SCIENCES														
Chemistry	2	5	2325	2374	*	*	*	2	10	2325	2258	*	*	*
Computer Science	13	37	2393	2356	*	*	*	24	85	2422	2326	2717	2414	2083
Geology & Related Geological Sciences	4	17	2246	2545	*	*	*	11	47	2332	2469	*	*	*
Mathematics	1	17	2400	2288	*	*	*	3	22	2459	2231	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	3	7	2607	2485	*	*	*	6	14	2527	2470	*	*	*
Totals	309	749						676	1888					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

MCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	49	117	$2505	$2596	$3166	$2625	$1650	63	188	$2397	$2394	$3166	$2500	$1733
MBA - Tech Undergraduate	10	27	2996	2758	*	*	*	21	50	2788	2655	3500	2916	1791
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	56	129	2632	2785	3500	2583	2040	75	187	2341	2594	3333	2550	1830
MBA - Tech Undergraduate	16	30	2743	2784	*	*	*	24	43	2649	2659	3150	2709	1958
Over 4 years														
MBA - Non-Tech Undergraduate	23	67	2834	2811	3333	2800	2333	47	112	2619	2625	3333	2666	1916
MBA - Tech Undergraduate	4	19	2875	2621	*	*	*	10	29	2878	2721	*	*	*
Totals	158	389						240	609					

DOCTORAL DEGREE CANDIDATES

	Interim Regional	Interim National	Interim Avg Regional	Interim Avg National	90th	50th	10th	Cumulative Regional	Cumulative National	Cumulative Avg Regional	Cumulative Avg National	90th	50th	10th
ENGINEERING														
Chemical	11	20	$2923	$3021	*	*	*	17	39	$2991	$3058	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				1	4	3133	2712	*	*	*
Electrical (incl. Computer Engrg.)	18	24	3167	3159	*	*	*	39	63	3178	3141	$3430	$3233	$2875
Mechanical	1	1	2425	2425	*	*	*	6	12	3051	3110	*	*	*
SCIENCES														
Chemistry	36	59	2681	2770	$2933	$2792	$2167	58	100	2506	2599	2933	2766	1292
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	†	†	†				9	12	2415	2504	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	3	4	2947	2960	*	*	*	5	8	2985	3001	*	*	*
Physics	1	14	3333	3093	*	*	*	12	43	2639	2896	*	*	*
Totals	70	122						147	281					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1573 1665 1500	261	1504	6	1236	3	1640	7	1580	5	1440	1
BUSINESS - GENERAL	1624	8	1425 1791 1100	46	1272 1875 900	33	1666	10	1489	3	1250	1
MARKETING/DISTRIBUTN			1194	7	1231 1600 800	26	1452	5	1842	2	1505	5
HUMANITIES					1230	7			2083	1	1459	2
ECONOMICS			1261	3								
OTHR SOCIAL SCIENCES			1312	4	1736	3						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2076 19		
CHEMICAL				2127 4	2101 3	
CIVIL -CNSTR/SAN/TRP				2258 2	2251 1	1882 7
ELECTRICAL -COMPTR			2092 4	2175 243 2320 2041	2172 13	2199 2
GEOLOGICAL						
INDUSTRIAL	1952 5			2148 7	2179 6	2125 1
MECHANICAL				2107 74 2231 2025	2182 35 2328 1900	2238 8
METALLURGICAL				2166 3		
MINING						
NUCLEAR -ENGRG PHYS				2195 3		2188 1
PETROLEUM -NATL GAS						
ENGINEERING TECH				2116 5	2250 1	

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1400 1				
BIOLOGICAL SCIENCES				1500 1		
CHEMISTRY			1250 1			
COMPUTER SCIENCE	1750 1	1567 6	1525 3	2014 55 2200 1850	2000 5	
HEALTH (MED) PROFSNS			2083 1		1750 1	
MATHEMATICS	1891 1	1817 16			2417 1	
OTHR PHYSCL/EARTH SC				2083 1		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1686 5		1566 14	1739 3	1749 3	1605 8
BUSINESS - GENERAL	1780 17	1571 4	1687 16	1571 7	1242 2	1400 2
MARKETING/DISTRIBUTN	1731 7	1357 5	1755 9	1547 10	1886 4	1583 1
HUMANITIES	1780 1			500 1	2000 1	
ECONOMICS	1725 1					1666 1
OTHR SOCIAL SCIENCES			536 1			1700 1

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2226 2375 1966	39	2210	2	2229	7			2188	2	2415 2500 2200	26
CIVIL -CNSTR/SAN/TRP									2125	1	1833	1
ELECTRICAL -COMPTR	2262	16	2175 2251 2042	29	2144	3			2054	4	2176	4
GEOLOGICAL												
INDUSTRIAL	2072	8	2009	4	2324	9					2083	1
MECHANICAL	2149	18	2155 2233 2000	22	2186	17	2097	3	2147	7	2341	15
METALLURGICAL	2300	1							2221	4		
MINING											2830	1
NUCLEAR -ENGRG PHYS			1983	1								
PETROLEUM -NATL GAS											2661	9
ENGINEERING TECH			1890	3	2000	1			2225	1	1958	1

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1875 2		1686 4			
BIOLOGICAL SCIENCES	1425 1		1833 1			
CHEMISTRY	1829 8					
COMPUTER SCIENCE	1905 8	1993 3		1667 2	1525 2	1939 3
HEALTH (MED) PROFSNS	2000 5					
MATHEMATICS		1875 1				
OTHR PHYSCL/EARTH SC						2304 2

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	900	1			1536	4			1200	1	1479	2
BUSINESS - GENERAL	1302	6			1912	5	1057	5	1142	1	1000	1
MARKETING/DISTRIBUTN	1166	1	1350	5	1200	1						
HUMANITIES	1500	1					835	1			1194	3
ECONOMICS	1475	2									2100	1
OTHR SOCIAL SCIENCES									1583	3	1118	6

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1596 3		
CHEMICAL	2175 2		1959 2	1782 3		
CIVIL -CNSTR/SAN/TRP	1989 6		2250 1	1775 1	1602 2	
ELECTRICAL -COMPTR	2049 8		2153 27 2225 2025	1859 24 2082 1449		2233 1
GEOLOGICAL						
INDUSTRIAL			1792 1	1794 4		
MECHANICAL	2201 10	2188 4	2176 16	1752 31 1797 1449		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS	1625 1		2182 10	1426 3		
PETROLEUM -NATL GAS	2725 2					
ENGINEERING TECH			2250 1			

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1420	1							1350	1		
BIOLOGICAL SCIENCES											1143	2
CHEMISTRY												
COMPUTER SCIENCE	2195	2	1798	2	2013	4	1670	5			1944	3
HEALTH (MED) PROFSNS					2500	1			1200	1	1672 1917 1430	26
MATHEMATICS	2166	1					1534	2				
OTHR PHYSCL/EARTH SC	975	1			1500	1	1378	3				

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1983 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1892 10	2757 48 3583 1700	1850 3	2152 7	2728 3	
MBA - TECHNICAL	2150 1	2597 3	2791 1	2583 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2427 10	2611 3	2708 2	2083 1	1875 1	2687 2
MBA - TECHNICAL			2386 3		2400 1	2850 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2364 7		1693 2	1460 1	1958 1	3666 1
MBA - TECHNICAL						

A3940-1.44
8/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1983

MIDWESTERN REGION (MCPA)

- University of Akron
- Case Western Reserve University
- University of Chicago - Graduate School of Business
- Cleveland State University
- University of Detroit
- Illinois Institute of Technology
- University of Illinois - Commerce and Business
- University of Illinois - College of Engineering
- Indiana University
- Iowa State University - Engineering
- Iowa State University - Sciences and Humanities
- University of Iowa
- University of Kansas - College of Arts
- University of Kansas - College of Business
- University of Kansas - College of Engineering
- Michigan State University
- Michigan Technological University
- University of Michigan - Ann Arbor College of Engineering
- University of Michigan - Ann Arbor Government Placement
- University of Michigan - Ann Arbor Graduate School of Business
- University of Michigan - Dearborn
- University of Minnesota - School of Management
- University of Missouri - Columbia College of Engineering
- University of Missouri - Rolla
- University of Missouri - St. Louis
- University of North Dakota
- Northwestern University
- Northwestern University - Kellogg Graduate School
- Ohio State University - College of Administrative Science
- Ohio State University - College of Arts and Science
- Ohio State University - College of Engineering
- Ohio University
- Purdue University
- Southern Illinois University - Carbondale
- Southern Illinois University - Edwardsville
- University of Toledo
- Wayne State University
- University of Wisconsin - Madison College of Agriculture
- University of Wisconsin - Madison College of Arts
- University of Wisconsin - Madison College of Business
- University of Wisconsin - Madison College of Engineering

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

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MCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	264	906	$1542	$1574	$1675	$1550	$1400	1711	4434	$1560	$1564	$1675	$1550	$1458
Business—General (incl. Mgmt.)	208	701	1505	1483	1833	1500	1150	629	1916	1491	1486	1840	1500	1083
Marketing & Distribution	162	311	1437	1435	1708	1500	1166	402	847	1434	1419	1750	1450	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	17	139	1555	1376	*	*	*	67	314	1302	1297	1966	1250	833
Economics[2]	8	102	1618	1575	*	*	*	22	222	1487	1501	2083	1479	900
Other Social Sciences	20	164	1254	1337	1625	1312	800	76	458	1216	1258	1667	1250	800
ENGINEERING														
Aeronautical	57	97	2015	1998	2292	2033	1792	138	325	2074	1987	2318	2113	1792
Chemical	79	210	2171	2204	2328	2200	1966	319	886	2248	2250	2450	2250	2065
Civil (incl. Construction, Sanitary & Transportation Engrg.)	58	212	1935	1873	2140	2025	1560	141	515	1946	1872	2208	2013	1580
Electrical (incl. Computer Engrg.)	794	2140	2175	2150	2320	2200	2000	2031	5718	2170	2125	2340	2180	2000
Geological	†	3	†	1960				1	26	2333	2147	*	*	*
Industrial	78	198	2087	2050	2311	2136	1803	262	621	2080	2045	2300	2125	1794
Mechanical	317	839	2132	2113	2317	2175	1875	1045	2773	2135	2097	2330	2166	1835
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	41	83	2155	2118	2308	2175	1950	86	196	2157	2152	2300	2180	1875
Mining	1	8	2140	2095	*	*	*	2	26	2485	2042	*	*	*
Nuclear (incl. Engrg. Physics)	12	29	2035	2070	*	*	*	45	82	2042	2085	2230	2135	1517
Petroleum	3	51	2417	2599	*	*	*	14	215	2618	2586	*	*	*
Engineering Technology	25	155	2024	2007	2175	2028	1794	69	450	2054	2017	2250	2058	1794
SCIENCES														
Agricultural Sciences	1	55	1020	1327	*	*	*	12	151	1537	1364	*	*	*
Biological Sciences	2	39	1517	1440	*	*	*	16	91	1459	1442	*	*	*
Chemistry	18	38	1689	1738	*	*	*	54	103	1683	1716	1958	1750	1250
Computer Science	144	664	1986	1954	2200	2000	1750	440	1663	1962	1934	2200	1993	1667
Health (Medical) Professions	7	87	1897	1472	*	*	*	107	229	1765	1582	2167	1667	1430
Mathematics	20	111	1780	1789	1958	1791	1583	58	261	1798	1779	2083	1791	1380
Other Physical & Earth Sciences	12	40	2001	1844	*	*	*	25	103	1958	1780	2417	2083	1379
Totals	2348	7382						7772	22625					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers

† No offers reported.

MCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles¹			Number of Offers		Average $ Offers		Percentiles¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	267	930	$1540	$1574	$1667	$1550	$1383	1706	4510	$1560	$1564	$1667	$1550	$1460
Business Administration	105	350	1466	1475	1833	1465	1100	293	1071	1434	1471	1833	1450	1000
Communications	19	56	1693	1569	*	*	*	46	134	1515	1447	2208	1436	800
Community & Service Orgs Work	2	27	942	1079	*	*	*	34	121	1268	1190	1667	1250	833
EDP Programming/Systems	158	749	1959	1952	2190	2000	1650	503	1924	1927	1938	2183	1987	1550
Engineering	1382	3718	2144	2126	2318	2175	1917	3939	11024	2151	2117	2345	2175	1917
Farm & Natural Resources Mgmt	1	19	1020	1194	*	*	*	6	49	1436	1301	*	*	*
Finance & Economics	62	259	1572	1565	1833	1604	1250	160	571	1546	1506	1833	1592	1200
Health (Medical) Services	7	101	1633	1445	*	*	*	110	269	1739	1535	2167	1667	1417
Manufacturing &/or Industrial Opns	37	151	1969	1934	2292	1970	1680	96	418	1974	1928	2280	2000	1600
Mathematics/Statistics	22	64	1725	1715	1958	1791	1441	50	157	1743	1694	1991	1791	1441
Merchandising/Sales Promotion	84	304	1364	1329	1625	1300	1125	217	718	1382	1322	1751	1333	1083
Personnel/Employee Relations	9	24	1628	1517	*	*	*	23	67	1398	1325	2000	1260	880
Research—Non-Scientific	3	20	1694	1720	*	*	*	28	66	1523	1534	2083	1583	1000
Research—Scientific	50	142	1900	1841	2260	1950	1380	130	352	1874	1828	2320	1932	1375
Rotational Training—Non-Technical	12	86	1503	1351	*	*	*	58	244	1467	1365	1950	1416	1200
Rotational Training—Technical	26	98	2063	1892	2265	2187	1708	57	198	2009	1903	2250	2150	1416
Sales—Non-Technical Degree	93	241	1463	1467	1708	1500	1200	275	623	1440	1451	1750	1500	1000
Sales—Technical/Scientific Degree	9	43	1965	1867	*	*	*	41	109	2035	1918	2275	2117	1750
Totals	2348	7382						7772	22625					

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¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

MCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	6	39	$2021	$1921	*	*	*	46	245	$1895	$1911	$2083	$1917	$1667
MBA (Non technical Undergraduate)	94	305	2299	2278	$2833	$2333	$1666	293	898	2238	2176	3000	2166	1550
MBA (Technical Undergraduate)	18	84	2629	2522	*	*	*	59	193	2413	2424	2916	2375	1791
MS-Business (incl Mgmt Mktg Finance etc)	4	13	1806	1948	*	*	*	37	87	2149	2108	2916	2000	1541
Industrial Mgmt (incl Industrial Admin)	9	9	2323	2323	*	*	*	43	45	2212	2218	2550	2225	1875
Administration (incl Public Hospital etc)	†	27	†	1818				2	50	1583	1872	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	3	2200	1867	*	*	*	13	26	1531	1600	*	*	*
Social Sciences	1	22	1166	1869	*	*	*	18	65	1651	1719	*	*	*
ENGINEERING														
Chemical	8	26	2307	2367	*	*	*	23	80	2363	2404	2600	2390	2150
Civil (incl Construction Sanitary & Transportation Engrg)	27	45	2295	2315	2565	2314	2000	46	89	2284	2271	2542	2314	1925
Electrical (incl Computer Engrg)	104	231	2492	2481	2667	2500	2340	216	516	2478	2445	2667	2500	2250
Industrial	5	10	2393	2387	*	*	*	21	51	2308	2290	2550	2266	2083
Mechanical	46	112	2301	2356	2583	2335	2065	130	275	2356	2378	2583	2375	2133
Nuclear (incl Engrg Physics)	8	14	2456	2449	*	*	*	14	30	2384	2377	*	*	*
SCIENCES														
Chemistry	†	3	†	2467				2	13	2325	2306	*	*	*
Computer Science	23	86	2304	2326	2580	2333	1875	47	171	2364	2326	2671	2400	1958
Geology & Related Geological Sciences	†	12	†	2500				11	59	2332	2475	*	*	*
Mathematics	†	17	†	2168				3	39	2459	2204	*	*	*
Metallurgy (incl Met Engrg Materials Engrg Science & Ceramics)	9	11	2317	2329	*	*	*	15	25	2401	2408	*	*	*
Totals	363	1069						1039	2957					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported.

MCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	26	195	$2594	$2550	$3166	$2633	$2080	89	383	$2455	$2474	$3166	$2500	$1750
MBA - Tech Undergraduate	7	47	2934	2813	*	*	*	28	97	2824	2731	3500	2959	1791
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	41	176	2595	2706	3166	2666	2062	116	363	2560	2648	3333	2583	1875
MBA - Tech Undergraduate	11	46	2855	2760	*	*	*	35	89	2714	2711	3166	2708	2166
Over 4 years														
MBA - Non-Tech Undergraduate	27	103	2598	2572	3200	2583	2083	74	215	2612	2600	3200	2583	2083
MBA - Tech Undergraduate	5	24	3173	3023	*	*	*	15	33	2976	2858	*	*	*
Totals	117	591						357	1200					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	12	19	$3116	$3167	*	*	*	29	58	$3043	$3094	$3250	$3083	$2900
Civil (incl Construction Sanitary & Transportation Engrg)	2	2	3044	3044	*	*	*	3	6	3073	2823	*	*	*
Electrical (incl Computer Engrg)	11	22	3177	3226	*	*	*	50	85	3178	3163	3402	3205	2920
Mechanical	2	7	2850	3062	*	*	*	8	19	3001	3092	*	*	*
SCIENCES														
Chemistry	31	66	2757	2822	$2930	$2800	$2658	89	166	2594	2687	2933	2791	1333
Mathematics (incl Oprs Research Statistics & Actuarial Science)	2	3	2500	2667	*	*	*	11	15	2430	2536	*	*	*
Metallurgy (incl Met Engrg Materials Engrg Science & Ceramics)	†	8	†	3194				5	16	2985	3097	*	*	*
Physics	3	10	2731	2972	*	*	*	15	53	2657	2911	*	*	*
Totals	63	137						210	418					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1561 1667 1500	184	1378	18	1442	16	1529	2	1417	4	1447	3
BUSINESS - GENERAL	1789	8	1417 1750 1125	60	1334 1542 1125	40	1456	6	1873	4	1579	4
MARKETING/DISTRIBUTN	1542	1	1502	13	1339 1625 1083	76	1550	4	1597	4	1488	5
HUMANITIES			1600	2	1311	3	1873	4				
ECONOMICS			1582	5								
OTHR SOCIAL SCIENCES			1047	4	1144	9						

AVERAGE MONTHLY SALARY OFFERS MAY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2109 39 2295 1950		
CHEMICAL				2179 5	2218 4	
CIVIL -CNSTR/SAN/TRP				2119 4		1986 12
ELECTRICAL -COMPTR				2196 579 2341 2042	2214 25 2326 2012	2288 4
GEOLOGICAL						
INDUSTRIAL	1951 3		1934 2	2077 30 2250 1916	2194 13	1915 2
MECHANICAL				2177 105 2353 2000	2127 49 2330 1908	2122 3
METALLURGICAL				2108 12	2226 9	
MINING					2140 1	
NUCLEAR -ENGRG PHYS				2135 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2102 10		

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MCPA   REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES					1020	1						
BIOLOGICAL SCIENCES												
CHEMISTRY												
COMPUTER SCIENCE	2291	1	1416	2	1563	3	2049 2205 1916	72	1933	7	2083	1
HEALTH (MED) PROFSNS					2792	1						
MATHEMATICS	1741	1	1750	17								
OTHR PHYSCL/EARTH SC							1837	3				

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1731	3	1578	3	1608	7	1580	3	1390	2	1621	9
BUSINESS - GENERAL	1588	14	1723	13	1695	16	1622	9	1592	5	1728	7
MARKETING/DISTRIBUTN	1585 1765 1333	20	1352	8	1587	12	1465	6	1521	10		
HUMANITIES	1623	2					1833	1	2000	1		
ECONOMICS			1700	1			1583	1				
OTHR SOCIAL SCIENCES	1704	2	1500	1	1083	1			1600	1		

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL			2304	1								
CHEMICAL	2179 2315 1966	32	2227	7	2176	13	2244	3	2150	1	2421	4
CIVIL -CNSTR/SAN/TRP											2240	1
ELECTRICAL -COMPTR	2199 2292 2117	23	2155 2291 2000	69	2100	1	2238	4	2194	8	2264	3
GEOLOGICAL												
INDUSTRIAL	2162	10	2173	6	2042	2	2200	1	2083	1		
MECHANICAL	2216 2292 2167	24	2161 2250 2000	33	2172	7	2103	5	2158	13	2381	7
METALLURGICAL	2256	8							2169	7		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS											2417	3
ENGINEERING TECH	1896	5	2038	2	2000	2			2175	1		

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES			1833 1			
CHEMISTRY	1701 16			1875 1		
COMPUTER SCIENCE	2052 5	1984 18	1858 5	1867 2	2000 3	1979 3
HEALTH (MED) PROFSNS	1583 1					
MATHEMATICS						
OTHR PHYSCL/EARTH SC	2167 1					2352 4

AVERAGE MONTHLY SALARY OFFERS MAY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1792 2		1618 2	1428 3	1530 3	
BUSINESS - GENERAL	1228 3	1125 1	1671 7	1340 8	1150 1	1543 2
MARKETING/DISTRIBUTN	1250 1		1733 1		1450 1	
HUMANITIES				1542 1		1066 3
ECONOMICS	1750 1					
OTHR SOCIAL SCIENCES				1380 1		1625 1

AVERAGE MONTHLY SALARY OFFERS MAY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2181 2			1731 15		
CHEMICAL	2300 1	2240 2	2233 3	1649 3	1166 1	
CIVIL -CNSTR/SAN/TRP	2017 29 2140 1666			1582 6	1615 6	
ELECTRICAL -COMPTR	2166 10	2125 1	2201 33 2385 2060	1744 34 1939 1448		
GEOLOGICAL						
INDUSTRIAL	1683 1		2175 2	1868 5		
MECHANICAL	2130 12	2213 7	2113 26 2200 1958	1765 26 1958 1500		
METALLURGICAL	2125 1		2175 1	1828 3		
MINING						
NUCLEAR -ENGRG PHYS	2111 2		2058 7	1517 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH			2079 2	1794 2		2100 1

AVERAGE MONTHLY SALARY OFFERS　MAY　1983 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER　INTERIM PERIOD 4/9/83 THROUGH 5/6/83　PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES												
BIOLOGICAL SCIENCES											1200	1
CHEMISTRY	1320	1										
COMPUTER SCIENCE	2758	1	1800	3	2110	7	1610	6			1917	5
HEALTH (MED) PROFSNS					2150	2					1536	3
MATHEMATICS	2000	1			2105	1						
OTHR PHYSCL/EARTH SC					2375	1	1518	3				

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1688 4	2514 18	2339 8	2303 9	2310 6	2500 3
MBA - TECHNICAL	1791 1	2445 3	2889 3	2542 2		2132 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2144 6	2061 5	2330 15	2367 1	2175 1	2443 5
MBA - TECHNICAL	3125 1	2681 3		2916 1	2675 2	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2270 9		2151 3		1550 1	
MBA - TECHNICAL			2883 1			

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

A3940-1.44
8/83

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor College of Engineering
University of Michigan - Ann Arbor Government Placement
University of Michigan - Ann Arbor Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison College of Agriculture
University of Wisconsin - Madison College of Arts
University of Wisconsin - Madison College of Business
University of Wisconsin - Madison College of Engineering

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

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MCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	418	1184	$1545	$1366	$1700	$1550	$1350	2129	5618	$1557	$1565	$1675	$1550	$1450
Business—General (incl Mgmt)	411	1356	1536	1486	1875	1542	1165	1040	3272	1509	1486	1875	1500	1100
Marketing & Distribution	281	610	1407	1399	1700	1417	1000	683	1457	1423	1411	1750	1450	1076
HUMANITIES & SOCIAL SCIENCES														
Humanities	66	401	1380	1445	1900	1333	875	133	715	1341	1380	1944	1333	833
Economics[2]	15	355	1289	1645	*	*	*	37	577	1406	1590	1750	1417	900
Other Social Sciences	46	352	1296	1400	1975	1142	750	122	810	1246	1320	1708	1195	785
ENGINEERING														
Aeronautical	25	114	2038	2054	2295	2095	1794	163	439	2068	2004	2317	2100	1793
Chemical	74	270	2162	2155	2375	2200	1900	393	1156	2232	2228	2450	2250	2000
Civil (incl Construction, Sanitary & Transportation Engrg)	69	377	1820	1865	2155	1833	1500	210	892	1904	1869	2175	1943	1508
Electrical (incl Computer Engrg)	607	2567	2140	2136	2300	2170	1900	2638	8285	2163	2128	2333	2175	2000
Geological	3	9	2416	1922	*	*	*	4	35	2396	2089	*	*	*
Industrial	68	220	2080	2058	2318	2100	1800	330	841	2080	2048	2300	2125	1794
Mechanical	275	1110	2118	2095	2325	2158	1795	1320	3883	2131	2096	2328	2166	1833
Metallurgical (incl Metallurgy & Ceramic Engrg)	24	81	2208	2132	2300	2188	2083	110	277	2168	2146	2300	2180	1950
Mining	†	4	†	2033				2	30	2485	2041	*	*	*
Nuclear (incl Engrg Physics)	10	32	2097	2063	*	*	*	55	114	2052	2078	2236	2128	1625
Petroleum	†	92	†	2527				14	307	2618	2568	*	*	*
Engineering Technology	35	174	21[illegible]3	1978	2511	2075	1750	104	624	2077	2006	2333	2058	1794
SCIENCES														
Agricultural Sciences	7	146	1432	1387	*	*	*	19	297	1499	1375	*	*	*
Biological Sciences	7	58	1419	1383	*	*	*	23	149	1447	1419	2100	1417	916
Chemistry	9	44	1806	1704	*	*	*	63	147	1700	1712	1985	1750	1250
Computer Science	222	909	1916	1954	2175	1992	1580	662	2572	1947	1941	2192	1993	1650
Health (Medical) Professions	36	194	1740	1586	2083	1667	1350	143	423	1759	1584	2150	1667	1417
Mathematics	13	256	1650	1819	*	*	*	71	517	1771	1799	2083	1791	1380
Other Physical & Earth Sciences	7	64	1920	1692	*	*	*	32	167	1950	1746	2417	2062	1380
Totals	2728	10979						10500	33604					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

MCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles'			Number of Offers		Average $ Offers		Percentiles'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	424	1285	$1557	$1570	$1750	$1550	$1375	2130	5795	$1560	$1565	$1675	$1550	$1458
Business Administration	187	721	1385	1452	1750	1375	916	480	1792	1415	1464	1833	1415	967
Communications	34	98	1699	1566	2200	1844	1083	80	232	1593	1498	2208	1592	900
Community & Service Orgs. Work	13	61	1166	1144	*	*	*	47	182	1239	1175	1667	1200	785
EDP-Programming/Systems	224	1117	1904	1953	2175	1966	1525	727	3041	1920	1943	2182	1985	1550
Engineering	1141	4624	2119	2112	2318	2167	1795	5080	15648	2143	2115	2336	2170	1900
Farm & Natural Resources Mgmt	2	57	1175	1347	*	*	*	8	106	1371	1326	*	*	*
Finance & Economics	151	618	1553	1616	1875	1583	1200	311	1189	1549	1563	1833	1583	1200
Health (Medical) Services	43	225	1668	1524	2083	1667	1083	153	494	1719	1530	2083	1667	1333
Manufacturing &/or Industrial Opns	42	189	1810	1914	2210	1833	1300	138	607	1924	1924	2280	1916	1500
Mathematics/Statistics	19	130	1724	1782	*	*	*	69	287	1738	1734	2095	1791	1333
Merchandising/Sales Promotion	139	533	1350	1312	1625	1333	1042	356	1251	1370	1318	1667	1333	1083
Personnel/Employee Relations	15	89	1515	1413	*	*	*	38	156	1444	1375	2000	1396	880
Research—Non-Scientific	9	175	1341	1692	*	*	*	37	241	1479	1649	2050	1500	1000
Research—Scientific	25	153	1710	1751	2193	1845	1083	155	505	1848	1805	2300	1917	1250
Rotational Training—Non-Technical	25	250	1320	1427	1675	1292	916	83	494	1423	1397	1833	1416	1005
Rotational Training—Technical	16	76	1947	1892	*	*	*	73	274	1995	1900	2250	2150	1416
Sales—Non-Technical Degree	212	510	1510	1481	1850	1529	1083	487	1133	1471	1464	1833	1500	1000
Sales—Technical/Scientific Degree	7	68	1976	1819	*	*	*	48	177	2026	1880	2275	2095	1750
Totals	2728	10979						10500	33604					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

MCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non-Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	7	145	$1734	$1847	*	*	*	53	390	$1874	$1891	$2083	$1916	$1600
MBA (Non-technical Undergraduate)	277	620	2292	2271	$2791	$2280	$1[illegible]00	570	1518	2264	2215	2916	2250	1666
MBA (Technical Undergraduate)	264	334	2590	2581	2916	2625	2166	323	527	2558	2524	2916	2600	2083
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	11	38	2080	2154	*	*	*	48	125	2133	2122	2800	2000	1550
Industrial Mgmt. (incl. Industrial Admin.)	15	18	2156	214[illegible]	*	*	*	58	63	2198	2196	2603	2166	1875
Administration (incl. Public, Hospital, etc.)	†	2	†	1761				2	52	1583	1868	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	8	1300	1674	*	*	*	15	34	1500	1617	*	*	*
Social Sciences	6	25	1186	1314	*	*	*	24	90	1535	1606	2333	1332	1000
ENGINEERING														
Chemical	1	20	2416	2404	*	*	*	24	100	2365	2404	2600	2395	2150
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	11	36	2178	2234	*	*	*	57	125	2264	2260	2510	2314	1906
Electrical (incl. Computer Engrg.)	72	320	2551	2486	2708	2550	2375	288	836	2496	2461	2678	2500	2292
Industrial	9	21	2293	2295	*	*	*	30	72	2303	2291	2550	2273	2083
Mechanical	23	133	2445	2445	2600	2458	2250	153	408	2370	2400	2600	2375	2150
Nuclear (incl. Engrg. Physics)	2	8	2166	2419	*	*	*	16	38	2356	2386	*	*	*
SCIENCES														
Chemistry	2	5	1732	1934	*	*	*	4	18	2029	2203	*	*	*
Computer Science	17	62	2508	2449	*	*	*	64	233	2403	2359	2717	2443	2083
Geology & Related Geological Sciences	3	22	2562	2466	*	*	*	14	81	2381	2472	*	*	*
Mathematics	1	17	1500	1940	*	*	*	4	56	2220	2124	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	2	8	2430	2443	*	*	*	17	33	2404	2417	*	*	*
Totals	725	1842						1764	4799					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

MCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/7/83 THROUGH 6/10/53							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	118	278	$2414	$2499	$2916	$2400	$2000	207	661	$2432	$2484	$3041	$2417	$1833
MBA - Tech Undergraduate	169	208	2682	2717	3166	2750	2000	197	305	2702	2722	3166	2760	2000
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	163	393	2493	2617	2835	2500	2083	279	756	2521	2632	3000	2500	2000
MBA - Tech Undergraduate	178	241	2732	2806	3166	2750	2300	213	330	2729	2780	3166	2750	2250
Over 4 years														
MBA - Non-Tech Undergraduate	75	227	2713	2740	3500	2667	2083	149	442	2662	2672	3333	2666	2083
MBA - Tech Undergraduate	31	69	2634	2755	3166	2700	2000	46	122	2745	2800	3333	2775	2000
Totals	734	1416						1091	2616					

DOCTORAL DEGREE CANDIDATES

	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	12	23	$3337	$3223	*	*	*	41	81	$3129	$3130	$3350	$3125	$2900
Civil (incl. Construction, Sanitary & Transportation Engrg.)	5	7	3123	3033	*	*	*	8	13	3105	2936	*	*	*
Electrical (incl. Computer Engrg.)	6	38	2991	3283	*	*	*	56	123	3158	3200	3402	3197	2830
Mechanical	8	15	3223	3224	*	*	*	16	34	3112	3150	*	*	*
SCIENCES														
Chemistry	18	48	2522	2715	*	*	*	107	214	2582	2694	2933	2791	1333
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	4	†	2766				11	19	2430	2585	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science & Ceramics)	1	4	3083	2969	*	*	*	6	20	3001	3072	*	*	*
Physics	2	15	3009	2875	*	*	*	17	68	2699	2903	*	*	*
Totals	52	154						262	572					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/7/83 THROUGH 6/10/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1560 1650 1500	306	1354 1625 1042	21	1432	10	1503	4	1704	9	1202	3
BUSINESS - GENERAL	1700	15	1549 1916 1166	164	1246 1542 800	68	1683 2000 1333	25	1699	4	1600	6
MARKETING/DISTRIBUTN			1324 1667 1000	21	1324 1667 1000	130	1421	13	1636	14	1527	5
HUMANITIES			1417	4	1326 2000 917	33	1751	6				
ECONOMICS			1268	7	1286	6	1041	1				
OTHR SOCIAL SCIENCES			1500	2	1324	13			1209	2		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2104	19				
CHEMICAL					2200	1	2114	13	2329	5	2041	1
CIVIL -CNSTR/SAN/TRP							1958	4			1888	18
ELECTRICAL -COMPTR	1460	1			1753	3	2178 2301 2058	366	2198 2350 1860	28	2065	2
GEOLOGICAL												
INDUSTRIAL	1860	8			1750	1	2191	16	2172	6	2000	2
MECHANICAL					1792	2	2138 2296 2000	60	2138 2328 1806	63	1958	5
METALLURGICAL							2208	1	2188	6		
MINING												
NUCLEAR -ENGRG PHYS							2138	2				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2190	11	2319	5	1800	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			1350	1	1000	1			1500	1		
BIOLOGICAL SCIENCES							2193	1				
CHEMISTRY							2058	2	2167	1		
COMPUTER SCIENCE	1723	8	1535	8	1373	8	1995 2200 1700	109	1964	15	1783	1
HEALTH (MED) PROFSNS					798	1						
MATHEMATICS	1550	1	1595	3			2003	2				
OTHR PHYSCL/EARTH SC												

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1632 11	1459 7	1606 7	1513 2	1639 6	1677 10
BUSINESS - GENERAL	1643 37 1834 1308	1639 10	1625 25 1915 1250	1637 17	1540 5	1590 4
MARKETING/DISTRIBUTN	1608 32 1765 1416	1457 12	1344 21 1667 1000	1502 14	1568 9	
HUMANITIES	1521 4		1497 5	916 1	2000 1	
ECONOMICS		1700 1				
OTHR SOCIAL SCIENCES		1700 2		1571 2		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/7/83 THROUGH 6/10/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2266	17	2288	6	2151	9	1992	2	2117	3	2248	8
CIVIL -CNSTR/SAN/TRP	2250	1	2155	1					2088	2		
ELECTRICAL -COMPTR	2165	16	2172 2292 2000	72	2150	2	2183	5	2100	14	2147	4
GEOLOGICAL											2416	3
INDUSTRIAL	2165	6	2089	4	1854	2	2050	2	2134	11		
MECHANICAL	2174	10	2157 2290 1950	34	2150	3	2073	9	2111	18	2386	11
METALLURGICAL	2300	1	2233	1					2208	14		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH	1708	1	2193	6	1851	4	1950	1			2100	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1609 3			
BIOLOGICAL SCIENCES	1925 1	1935 1	1166 1			
CHEMISTRY	1868 4					
COMPUTER SCIENCE	1978 8	2020 21 2177 1859	1875 1	1933 2	1971 9	1903 2
HEALTH (MED) PROFSNS						
MATHEMATICS	1833 1	1800 1				
OTHR PHYSCL/EARTH SC	1842 1					2342 2

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1422	4	1575	1	1616	4	1391	6	1457	4	1250	3
BUSINESS - GENERAL	1850	3			1747	12	1297	7	1917	1	1418	8
MARKETING/DISTRIBUTN	1453	4			1592	4	1000	1			917	1
HUMANITIES	667	1			1419	3	1646	2	988	2	1120	4
ECONOMICS												
OTHR SOCIAL SCIENCES					747	2	750	1	1425	4	1250	18

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/7/83 THROUGH 6/10/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2000 1			1794 5		
CHEMICAL		2250 1	2150 1	1753 7		
CIVIL -CNSTR/SAN/TRP	1990 13		1826 8	1555 7	1586 15	
ELECTRICAL -COMPTR	2292 2		2196 39 2526 2025	1783 51 1950 1620	1900 1	2160 1
GEOLOGICAL						
INDUSTRIAL		2050 1	2185 5	1742 3	1883 1	
MECHANICAL	2092 11	2150 1	2122 29 2285 2000	1835 19		
METALLURGICAL	2205 1					
MINING						
NUCLEAR -ENGRG PHYS			2087 8			
PETROLEUM -NATL GAS						
ENGINEERING TECH	1999 2		2333 1	2000 1	2167 1	

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1350 1		
BIOLOGICAL SCIENCES						905 3
CHEMISTRY				1250 2		
COMPUTER SCIENCE	1736 6	2028 3	1958 8	1750 9	1810 1	1464 3
HEALTH (MED) PROFSNS					1500 1	1774 34 2083 1416
MATHEMATICS				1494 5		
OTHR PHYSCL/EARTH SC			1950 1	1440 2	2083 1	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	2037 2250 1750	49	2345 2750 1833	96	2217 2833 1666	22	2383 2750 2000	27	2483	11		
MBA - TECHNICAL	2196 2475 2083	33	2695 3333 2416	57	2401 2708 1916	21	2456 2666 2325	20	2735	8	2291	1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2438	11	2567	3	2521	12	2431	8	2300	1	2618	7
MBA - TECHNICAL	2640 2875 2300	54	2739	4	2757 2833 2583	30	2750	3	2337	5	2795	16

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2214	15	2084	2	2299	9	1834	2	1042	1	1750	1
MBA - TECHNICAL	2809	7			2683	5						

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	1561 1629 1500	1021	1390 1625 1007	64	1462 1833 1166	42	1602	19	1527 1888 1167	27	1377	8
BUSINESS - GENERAL	1695 1880 1542	54	1460 1835 1083	334	1281 1583 975	183	1656 1985 1333	52	1674	16	1538	14
MARKETING/DISTRIBUTN	1542	1	1390 1667 1000	52	1320 1666 1000	291	1441 1750 1000	26	1654 1917 1500	23	1488 1575 1208	24
HUMANITIES			1367	9	1244 1700 833	63	1738	11	1875	2	1459	2
ECONOMICS			1312	19	1361	8	1041	1				
OTHR SOCIAL SCIENCES			1256	12	1219 1910 800	33			1072	3	833	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2131 133 2318 1950	2150 1	
CHEMICAL			2200 1	2139 30 2225 2000	2244 16	2041 1
CIVIL -CNSTR/SAN/TRP				2068 18	2126 2	1927 53 2141 1667
ELECTRICAL -COMPTR	1564 2		1988 10	2185 1752 2340 2041	2193 93 2327 2000	2195 16
GEOLOGICAL						
INDUSTRIAL	1864 20 2017 1700		1954 4	2101 107 2300 1900	2149 42 2344 1900	2001 6
MECHANICAL			1971 4	2149 400 2318 2000	2159 218 2330 1908	2138 23 2297 1916
METALLURGICAL				2135 22 2208 2012	2178 23 2333 1850	
MINING					2140 1	
NUCLEAR -ENGRG PHYS				2178 10		2188 1
PETROLEUM -NATL GAS						
ENGINEERING TECH				2115 44 2230 1967	2274 11	1758 3

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1375 2	1010 2		1500 1	
BIOLOGICAL SCIENCES				1847 2		
CHEMISTRY			1275 2	2058 2	2167 1	
COMPUTER SCIENCE	1791 14	1585 25 1877 1333	1457 15	2019 335 2200 1845	1954 37 2175 1666	1933 2
HEALTH (MED) PROFSNS			1917 8		1750 1	
MATHEMATICS	1727 3	1758 43 1958 1536		2063 5	2417 1	
OTHR PHYSCL/EARTH SC				1994 6		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1644 28 1850 1400	1599 15	1584 49 1708 1250	1617 15	1629 17	1686 55 1833 1500
BUSINESS - GENERAL	1696 88 2010 1308	1627 34 1833 1200	1652 88 1916 1260	1602 39 1900 1333	1578 15	1679 27 2108 1335
MARKETING/DISTRIBUTN	1608 71 1800 1333	1428 40 1633 1042	1468 61 1833 1000	1501 33 1708 1258	1583 26 1920 1208	1733 7
HUMANITIES	1554 9		1497 5	1239 4	2000 3	
ECONOMICS	1725 1	1700 2		1583 1		1666 1
OTHR SOCIAL SCIENCES	1704 2	1633 3	816 3	1571 2	1600 1	1700 1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL			2304	1								
CHEMICAL	2245 2362 2100	156	2263	16	2198 2300 2083	41	2206	9	2113	8	2393 2525 2200	76
CIVIL -CNSTR/SAN/TRP	2193	2	2001	4	2146	2			2124	4	2183	5
ELECTRICAL -COMPTR	2208 2325 2125	76	2160 2283 2000	256	2151	9	2193	13	2145 2275 2000	32	2357 2583 2102	32
GEOLOGICAL											2396	4
INDUSTRIAL	2163 2291 1975	42	2104	19	2202 2417 1875	28	2098	5	2127	13	2083	1
MECHANICAL	2203 2300 2125	84	2149 2250 2000	117	2194 2250 2100	42	2099	19	2148 2292 1942	57	2373 2505 2150	55
METALLURGICAL	2253	15	2219	2					2191 2275 2100	36		
MINING											2830	1
NUCLEAR -ENGRG PHYS			2022	2								
PETROLEUM -NATL GAS											2600	12
ENGINEERING TECH	1931	7	2103	12	1867	10	1950	1	2200	2	2029	2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1875	2			1593	9						
BIOLOGICAL SCIENCES	1817	3	1935	1	1611	3						
CHEMISTRY	1779 1975 1458	45			1458	1	1875	1				
COMPUTER SCIENCE	2005 2182 1875	31	2003 2220 1750	58	1903	9	1943	10	1937	16	1959	15
HEALTH (MED) PROFSNS	1930	6										
MATHEMATICS	1833	1	1890	3							2042	2
OTHR PHYSCL/EARTH SC	2005	2									2360	11

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1490	8	1575	1	1555 1750 1408	22	1407	14	1473	18	1370	6
BUSINESS - GENERAL	1395	19	1125	1	1703 2166 1333	37	1254 1380 1100	20	1252	5	1276	14
MARKETING/DISTRIBUTN	1347	10	1306	6	1587	9	1000	1	1450	1	917	1
HUMANITIES	1084	2	1350	1	1419	3	1417	4	988	2	1077	13
ECONOMICS	1567	3									2100	1
OTHR SOCIAL SCIENCES					1275	3	1108	4	1330	11	1223 1667 750	43

AVERAGE MONTHLY SALARY OFFERS　JULY　1983 MCPA　REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER　CUMULATIVE PERIOD　9/1/82 THROUGH 6/10/83　PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2120 3			1716 25 1797 1500		
CHEMICAL	2250 5	2243 3	2170 13	1786 17	1166 1	
CIVIL -CNSTR/SAN/TRP	2001 56 2140 1666		1959 17	1601 19	1589 28 1722 1500	
ELECTRICAL -COMPTR	2166 32 2275 2000	2125 1	2195 169 2400 2050	1789 141 2081 1449	1900 1	2145 3
GEOLOGICAL						
INDUSTRIAL	1817 4	2275 2	2118 11	1790 20 2050 1500	1783 3	1722 3
MECHANICAL	2124 41 2292 1914	2204 16	2147 132 2250 2025	1773 112 1833 1583		
METALLURGICAL	2165 2		2261 4	1820 6		
MINING						
NUCLEAR -ENGRG PHYS	1949 3		2120 33 2208 2000	1506 6		
PETROLEUM -NATL GAS	2725 2					
ENGINEERING TECH	1999 2		2198 5	1863 3	2167 1	2100 1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1420	1					1350	1	1350	1		
BIOLOGICAL SCIENCES	1167	2			2500	1	1000	1			1154	10
CHEMISTRY	1503	3	1765	1			1204	4	1667	1	1071	2
COMPUTER SCIENCE	1944	17	1885	8	2005 2400 1708	29	1633 1917 1125	26	1905	2	1689	13
HEALTH (MED) PROFSNS					2267	3			1594	3	1732 2083 1417	122
MATHEMATICS	1833	3			2105	1	1448	9				
OTHR PHYSCL/EARTH SC	975	1			1942	3	1446	8	2083	1		

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY     1983 MCPA  REGIONAL INTERIM REPORT NUMBER 5
---------------------------------------------------------------------------------------------------------
BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
---------------------------------------------------------------------------------------------------------
CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
---------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL       /  1945     86 /  2419    187 /  2114     41 /  2290     50 /  2402     24 /  2075      6 /
                          /  2250        /  3333        /  2833        /  2700        /  3000        /              /
                          /  1666        /  1715        /  1500        /  2000        /  1750        /              /
---------------------------------------------------------------------------------------------------------
MBA - TECHNICAL           /  2174     40 /  2659     65 /  2480     27 /  2443     25 /  2735      8 /  2212      2 /
                          /  2429        /  3333        /  2833        /  2708        /              /              /
                          /  2041        /  2166        /  1916        /  2000        /              /              /
---------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
---------------------------------------------------------------------------------------------------------
CURRICULUM                  CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
---------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL       /  2299     34 /  2236     12 /  2386     33 /  2390     10 /  2117      3 /  2428     19 /
                          /  2750        /              /  2833        /              /              /              /
                          /  1710        /              /  1850        /              /              /              /
---------------------------------------------------------------------------------------------------------
MBA - TECHNICAL           /  2602     61 /  2714      7 /  2723     33 /  2792      4 /  2429      8 /  2758     19 /
                          /  2875        /              /  2833        /              /              /              /
                          /  2250        /              /  2500        /              /              /              /
---------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
---------------------------------------------------------------------------------------------------------
CURRICULUM                  RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
---------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL       /  2281     36 /  2084      2 /  2151     16 /  1644      4 /  1471      4 /  2139      3 /
                          /  2917        /              /              /              /              /              /
                          /  1500        /              /              /              /              /              /
---------------------------------------------------------------------------------------------------------
MBA - TECHNICAL           /  2689     12 /              /  2581      9 /  2750      1 /  1666      1 /  1500      1 /
                          /              /              /              /              /              /              /
                          /              /              /              /              /              /              /
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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah
Wichita State University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	68	881	$1581	$1569	$1750	$1600	$1401	236	2243	$1548	$1558	$1700	$1550	$1375
Business—General (incl Mgmt.)	41	171	1616	1522	2041	1666	1191	172	720	1459	1488	1760	1377	1016
Marketing & Distribution	11	87	1418	1470	*	*	*	51	336	1344	1402	1750	1300	1016
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	20	1208	1051	*	*	*	41	117	1252	1186	1750	1167	1000
Economics[2]	2	22	1200	1365	*	*	*	11	48	1381	1356	*	*	*
Other Social Sciences	3	38	1311	1228	*	*	*	109	221	1212	1203	1603	1144	975
ENGINEERING														
Aeronautical	5	65	2029	1863	*	*	*	8	127	1999	1946	*	*	*
Chemical	17	131	2258	2279	*	*	*	51	306	2248	2273	2525	2270	1798
Civil (incl Construction, Sanitary, & Transportation Engrg.)	11	50	1824	1870	*	*	*	44	183	1782	1849	2083	1793	1568
Electrical (incl Computer Engrg.)	58	520	2126	2144	2340	2137	1833	297	1579	2058	2103	2270	2125	1793
Geological	2	3	2375	2361	*	*	*	8	13	2130	2154	*	*	*
Industrial	2	46	2229	2035	*	*	*	22	201	1981	2041	2292	2013	1583
Mechanical	35	281	2092	2134	2253	2100	1794	153	837	2017	2086	2253	2085	1725
Metallurgical (incl Metallurgy & Ceramic Engrg.)	1	17	2166	2180	*	*	*	2	43	2196	2199	*	*	*
Mining	3	4	1495	1671	*	*	*	10	13	1914	1974	*	*	*
Nuclear (incl Engrg. Physics)	†	8	†	2064				4	23	2214	2123	*	*	*
Petroleum	4	36	2713	2637	*	*	*	17	92	2555	2599	*	*	*
Engineering Technology	41	71	1931	1995	2250	2000	1500	114	196	2006	2007	2250	2071	1667
SCIENCES														
Agricultural Sciences	2	7	1100	1219	*	*	*	17	62	1336	1360	*	*	*
Biological Sciences	†	5	†	1277				15	41	1320	1428	*	*	*
Chemistry	2	18	1569	1651	*	*	*	5	39	1658	1643	*	*	*
Computer Science	16	129	1993	1926	*	*	*	66	480	1948	1914	2150	1988	1700
Health (Medical) Professions	†	67	†	1757				1	97	1200	1634	*	*	*
Mathematics	2	22	1833	1759	*	*	*	12	56	1509	1684	*	*	*
Other Physical & Earth Sciences	1	8	2008	1826	*	*	*	9	30	1690	1810	*	*	*
Totals	331	2707						1475	8103					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

RMCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
By Functional Area For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	67	885	$1576	$1567	$1750	$1600	$1401	239	2269	$1546	$1556	$1700	$1550	$1375
Business Administration	12	115	1338	1443	*	*	*	63	417	1407	1456	1850	1300	1000
Communications	†	11	†	960				15	46	1221	1192	*	*	*
Community & Service Orgs Work	3	19	1334	1237	*	*	*	23	68	1186	1203	1667	1142	900
EDP-Programming/Systems	33	160	1962	1937	2195	1956	1790	90	542	1917	1913	2150	1957	1650
Engineering	142	1143	2105	2145	2417	2125	1793	619	3366	2054	2105	2335	2100	1710
Farm & Natural Resources Mgmt.	†	4	†	1504				1	15	1708	1361	*	*	*
Finance & Economics	10	45	1378	1446	*	*	*	71	183	1347	1427	1708	1292	1008
Health (Medical) Services	†	70	†	1739				17	117	1212	1570	*	*	*
Manufacturing &/or Industrial Opns.	35	57	1962	1936	2250	2000	1500	102	186	1942	1909	2250	2000	1333
Mathematics/Statistics	1	7	2140	1644	*	*	*	5	31	1267	1578	*	*	*
Merchandising/Sales Promotion	10	60	1328	1383	*	*	*	100	301	1289	1324	1700	1200	1000
Personnel/Employee Relations	1	7	750	1246	*	*	*	5	30	1039	1288	*	*	*
Research—Non-Scientific	†	6	†	1591				7	26	1372	1469	*	*	*
Research—Scientific	6	38	1705	1820	*	*	*	32	120	1784	1789	2270	1849	1167
Rotational Training—Non-Technical	8	17	1329	1350	*	*	*	36	94	1299	1349	1667	1292	1083
Rotational Training—Technical	1	16	2008	1814	*	*	*	10	44	1724	1691	*	*	*
Sales—Non-Technical Degree	2	41	1833	1482	*	*	*	36	218	1369	1418	2000	1317	1000
Sales—Technical/Scientific Degree	†	4	†	1850				4	30	1861	1957	*	*	*
Totals	331	2707						1475	8103					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

RMCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	15	39	$1859	$1893	*	*	*	33	121	$1770	$1908	$2000	$1725	$1583
MBA (Non-technical Undergraduate)	6	71	1900	1916	*	*	*	44	245	1836	1923	2250	1750	1500
MBA (Technical Undergraduate)	3	13	1861	2208	*	*	*	11	45	2181	2204	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	4	7	2150	1893	*	*	*	16	38	1848	1988	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	4	2500	2192	*	*	*	1	8	2500	2182	*	*	*
Administration (incl. Public, Hospital, etc.)	†	†	†	†				21	21	1970	1970	2420	2000	1575
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	1	†	917				6	12	1720	1595	*	*	*
Social Sciences	†	3	†	2348				12	31	1678	1625	*	*	*
ENGINEERING														
Chemical	1	3	2580	2478	*	*	*	2	13	2575	2437	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	6	†	$2435				4	15	2274	2313	*	*	*
Electrical (incl. Computer Engrg.)	5	43	2340	2426	*	*	*	30	105	2318	2395	2500	2320	2083
Industrial	†	8	†	2407				4	21	2153	2336	*	*	*
Mechanical	†	30	†	2345				9	77	2368	2375	*	*	*
Nuclear (incl. Engrg. Physics)	†	2	†	2300				3	9	2014	2196	*	*	*
SCIENCES														
Chemistry	†	1	†	2107				2	5	2100	2141	*	*	*
Computer Science	1	11	2333	2258	*	*	*	11	37	2220	2290	*	*	*
Geology & Related Geological Sciences	4	10	2718	2605	*	*	*	14	26	2519	2446	*	*	*
Mathematics	†	3	†	2222				†	5	†	2039			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	1	†	2350				†	2	†	2459			
Totals	40	256						223	836					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

RMCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	17	$1583	$1983	*	*	*	10	57	$1897	$2063	*	*	*
MBA - Tech Undergraduate	+	6	+	2530				+	18	+	2692			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	5	20	1685	2031	*	*	*	6	38	1675	2101	*	*	*
MBA - Tech Undergraduate	+	1	+	2166				2	8	1979	2277	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	3	22	1897	2349	*	*	*	4	36	1881	2381	*	*	*
MBA - Tech Undergraduate	+	4	+	3029				+	9	+	2865			
Totals	9	70						22	166					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	2	+	$3000				+	9	+	$3057			
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	+	+	+				1	3	$2140	2572	*	*	*
Electrical (incl Computer Engrg)	1	9	$2917	3286	*	*	*	2	26	3009	3092	*	*	*
Mechanical	+	1	+	3350				+	7	+	3141			
SCIENCES														
Chemistry	1	9	2800	2234	*	*	*	6	33	2457	2248	*	*	*
Mathematics (incl Oprs Research, Statistics, & Actuarial Science)	+	1	+	3125				+	10	+	2466			
Metallurgy (incl Met Engrg , Materials Engrg / Science & Ceramics)	+	+	+	+				+	3	+	2958			
Physics	1	5	2665	2961	*	*	*	5	22	2736	2778	*	*	*
Totals	3	27						14	113					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported

AVERAGE MONTHLY SALARY OFFERS　　FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER　　INTERIM　PERIOD　1/8/83 THROUGH 2/4/83　　PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1588 56 1750 1525		900 1	1660 4		1400 1
BUSINESS - GENERAL	1667 1	1332 7	1307 6	1801 13		1417 1
MARKETING/DISTRIBUTN			1314 7			1525 1
HUMANITIES			958 2			
ECONOMICS		1250 1	1150 1			
OTHR SOCIAL SCIENCES			1100 1			

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL				2249	3			1950	1
CHEMICAL				2020	4				
CIVIL -CNSTR/SAN/TRP									
ELECTRICAL -COMPTR				2138 2296 2025	44			2100	1
GEOLOGICAL									
INDUSTRIAL				2229	2				
MECHANICAL				2172 2253 2083	20	1833	1		
METALLURGICAL				2166	1				
MINING									
NUCLEAR -ENGRG PHYS									
PETROLEUM -NATL GAS									
ENGINEERING TECH				2109 2250 1950	27			1573	10

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1200 1			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE				1992 9		
HEALTH (MED) PROFSNS						
MATHEMATICS				2150 1		
OTHR PHYSCL/EARTH SC				2008 1		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING				1401 1		1654 5
BUSINESS - GENERAL	1958 1					1911 5
MARKETING/DISTRIBUTN	1750 1					1875 1
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2359 5					2503 5
CIVIL -CNSTR/SAN/TRP					2175 1	
ELECTRICAL -COMPTR		1993 3			2175 1	2396 2
GEOLOGICAL						2375 2
INDUSTRIAL						
MECHANICAL	2200 1		2125 1			2397 2
METALLURGICAL						
MINING					1495 3	
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2713 4
ENGINEERING TECH		1900 1				

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1745 1					
COMPUTER SCIENCE	2125 1	2139 2				2021 2
HEALTH (MED) PROFSNS						
MATHEMATICS			1516 1			
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	1654 2		1790 1	1245 2		1750 2
MARKETING/DISTRIBUTN					1250 1	
HUMANITIES				1750 1		1167 1
ECONOMICS						
OTHR SOCIAL SCIENCES				1667 1		1167 1

AVERAGE MONTHLY SALARY OFFERS　FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER　INTERIM　PERIOD　1/8/83 THROUGH 2/4/83　PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1447 1		
CHEMICAL	2400 1			1794 2		
CIVIL -CNSTR/SAN/TRP	1813 2		2100 1	1794 4	1661 3	
ELECTRICAL -COMPTR	2375 2		2250 1	1795 4		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	1978 3			1844 7		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH	1250 1			1667 1	1667 1	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1000 1		
BIOLOGICAL SCIENCES						
CHEMISTRY				1392 1		
COMPUTER SCIENCE	1708 1				1800 1	
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1869 3		1667 2	2460 1		
MBA - TECHNICAL				1833 2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL	1917 1					

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1983

ROCKY MOUNTAIN REGION (RMCPA)

- University of Arizona
- Brigham Young University
- Colorado School of Mines
- Colorado State University
- University of Colorado
- University of Denver
- Kansas State University
- University of Missouri - Kansas City
- Montana State University
- University of Montana
- University of Nebraska - Lincoln
- New Mexico State University
- University of New Mexico
- Northern Arizona University
- South Dakota School of Mines and Technology
- Utah State University
- University of Utah
- Wichita State University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 5 through March 4) and cumulatively (September 1 through March 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
By Curriculum For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	98	590	$1567	$1575	$1717	$1583	$1333	334	2833	$1554	$1562	$1708	$1575	$1375
Business—General (incl Mgmt)	36	153	1430	1499	1970	1375	1000	208	873	1454	1490	1970	1377	1008
Marketing & Distribution	9	57	1395	1403	*	*	*	60	393	1352	1402	1700	1300	1016
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	8	1075	1213	*	*	*	43	125	1244	1188	1750	1167	916
Economics[2]	†	10	†	1407				11	58	1381	1365	*	*	*
Other Social Sciences	4	8	1342	1244	*	*	*	113	229	1216	1205	1600	1150	975
ENGINEERING														
Aeronautical	3	28	1909	2027	*	*	*	11	155	1974	1960	*	*	*
Chemical	26	152	2294	2288	2550	2300	2067	77	458	2263	2278	2533	2270	1798
Civil (incl Construction, Sanitary, & Transportation Engrg)	14	56	1904	1885	*	*	*	58	239	1811	1858	2100	1794	1568
Electrical (incl Computer Engrg)	139	852	2051	2126	2300	2125	1791	436	2431	2056	2111	2279	2125	1793
Geological	1	3	2250	2247	*	*	*	9	16	2143	2172	*	*	*
Industrial	20	70	1959	2049	2183	2042	1794	42	271	1971	2043	2250	2029	1583
Mechanical	66	388	2027	2102	2250	2083	1664	219	1225	2020	2091	2253	2084	1666
Metallurgical (incl Metallurgy & Ceramic Engrg)	1	33	2175	2146	*	*	*	3	76	2189	2176	*	*	*
Mining	†	†	†	†				10	13	1914	1974	*	*	*
Nuclear (incl Engrg Physics)	†	6	†	2098				4	29	2214	2118	*	*	*
Petroleum	8	38	2484	2560	*	*	*	25	130	2533	2587	2750	2650	2225
Engineering Technology	17	32	2077	2107	*	*	*	131	228	2015	2021	2250	2083	1667
SCIENCES														
Agricultural Sciences	2	12	1203	1257	*	*	*	19	74	1322	1344	*	*	*
Biological Sciences	†	3	†	1768				15	44	1320	1451	*	*	*
Chemistry	1	9	1083	1872	*	*	*	6	48	1562	1686	*	*	*
Computer Science	19	181	2012	1975	*	*	*	85	661	1963	1931	2166	2000	1708
Health (Medical) Professions	3	6	1571	1597	*	*	*	4	103	1478	1632	*	*	*
Mathematics	6	26	1566	1772	*	*	*	18	82	1528	1712	*	*	*
Other Physical & Earth Sciences	†	7	†	1893				9	37	1690	1826	*	*	*
Totals	475	2728						1950	10831					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

RMCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles'			Number of Offers		Average $ Offers		Percentiles'		
By Functional Area For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	102	607	$1568	$1576	$1708	$1583	$1350	341	2876	$1552	$1560	$1700	$1558	$1375
Business Administration	19	93	1355	1500	*	*	*	82	510	1395	1464	1861	1300	1000
Communications	†	4	†	1342				15	50	1221	1204	*	*	*
Community & Service Orgs. Work	2	6	1333	1302	*	*	*	25	74	1198	1211	1667	1166	900
EDP-Programming/Systems	24	210	1954	1987	2167	2000	1550	114	752	1925	1933	2150	1958	1600
Engineering	277	1579	2064	2133	2335	2120	1792	896	4945	2057	2114	2335	2100	1725
Farm & Natural Resources Mgmt.	1	2	1291	1296	*	*	*	2	17	1500	1353	*	*	*
Finance & Economics	11	36	1316	1484	*	*	*	82	219	1343	1436	1715	1292	1000
Health (Medical) Services	5	8	1483	1535	*	*	*	22	125	1273	1568	1600	1200	1000
Manufacturing &/or Industrial Opns.	13	29	2136	1893	*	*	*	115	215	1964	1907	2250	2000	1500
Mathematics/Statistics	4	15	1712	1606	*	*	*	9	46	1465	1587	*	*	*
Merchandising/Sales Promotion	4	18	1172	1200	*	*	*	104	319	1284	1317	1750	1200	1000
Personnel/Employee Relations	†	5	†	962				5	35	1039	1241	*	*	*
Research—Non-Scientific	†	3	†	1644				7	29	1372	1487	*	*	*
Research—Scientific	2	33	1642	1971	*	*	*	34	153	1776	1829	2270	1849	1100
Rotational Training—Non-Technical	3	25	1489	1463	*	*	*	39	119	1314	1373	1708	1292	1083
Rotational Training—Technical	1	20	2042	2177	*	*	*	11	64	1753	1843	*	*	*
Sales—Non-Technical Degree	5	30	1537	1448	*	*	*	41	248	1390	1422	1833	1400	1000
Sales—Technical/Scientific Degree	2	5	1800	1988	*	*	*	6	35	1841	1961	*	*	*
Totals	475	2728						1950	10831					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

RMCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	8	50	$1804	$1932	*	*	*	41	171	$1777	$1915	$2000	$1717	$1583
MBA (Non-technical Undergraduate)	3	82	2092	1978	*	*	*	47	327	1853	1936	2460	1750	1417
MBA (Technical Undergraduate)	4	19	2419	2401	*	*	*	15	64	2245	2263	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	6	2250	2209	*	*	*	17	44	1871	2018	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	†	†	†				1	8	2500	2182	*	*	*
Administration (incl. Public, Hospital, etc.)	†	2	†	1583				21	23	1970	1936	2420	2000	1575
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	†	†	†				6	12	1720	1595	*	*	*
Social Sciences	1	2	1833	2063	*	*	*	13	33	1690	1652	*	*	*
ENGINEERING														
Chemical	†	10	†	2486				2	23	2575	2458	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3	1731	2169	*	*	*	5	18	2165	2289	*	*	*
Electrical (incl. Computer Engrg.)	18	58	2465	2458	*	*	*	48	163	2373	2418	2585	2400	2125
Industrial	1	4	2668	2407	*	*	*	5	25	2256	2347	*	*	*
Mechanical	6	46	2487	2457	*	*	*	15	123	2416	2406	*	*	*
Nuclear (incl. Engrg. Physics)	†	1	†	2458				3	10	2014	2222	*	*	*
SCIENCES														
Chemistry	†	†	†	†				2	5	2100	2141	*	*	*
Computer Science	2	11	2300	2345	*	*	*	13	48	2232	2303	*	*	*
Geology & Related Geological Sciences	1	4	2500	2291	*	*	*	15	30	2518	2425	*	*	*
Mathematics	†	†	†	†				†	5	†	2039			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	5	†	2455				†	7	†	2456			
Totals	46	303						269	1139					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

RMCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	2	14	$1792	$2056	*	*	*	12	71	$1880	$2062	*	*	*
MBA - Tech Undergraduate	†	5	†	1967				†	23	†	2534			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	20	2600	2305	*	*	*	7	58	1807	2171	*	*	*
MBA - Tech Undergraduate	†	5	†	2520				2	13	1979	2370	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	2	9	2346	2225	*	*	*	6	45	2036	2350	*	*	*
MBA - Tech Undergraduate	†	1	†	3333				†	10	†	2912			
Totals	5	54						28	220					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	10	†	$3134				†	19	†	$3097			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	1	†	3133				1	4	$2140	2712	*	*	*
Electrical (incl. Computer Engrg.)	†	13	†	3205				2	39	3009	3129	*	*	*
Mechanical	†	4	†	3225				†	11	†	3172			
SCIENCES														
Chemistry	2	8	$2292	2781	*	*	*	8	41	2416	2352	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	2	†	2693				†	12	†	2504			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	1	†	3291				†	4	†	3042			
Physics	†	7	†	2876				5	29	2736	2802	*	*	*
Totals	2	46						16	159					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1573 73 1708 1350	1136 3		1735 3		1700 1
BUSINESS - GENERAL	1583 1	1241 11	1259 11	1865 5		
MARKETING/DISTRIBUTN		1629 1	1325 4			
HUMANITIES			550 1	1600 1		
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				1909 3		
CHEMICAL				2182 6		2260 1
CIVIL -CNSTR/SAN/TRP				2050 1		2100 1
ELECTRICAL -COMPTR			2083 2	2121 84 2300 2000	2000 1	2250 1
GEOLOGICAL						
INDUSTRIAL				1968 17		
MECHANICAL				2112 33 2250 1916	2350 1	1800 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2127 11	2050 1	1815 1

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE				2044 13	2000 1	
HEALTH (MED) PROFSNS						
MATHEMATICS			1350 1	1779 2		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING						1645 10
BUSINESS - GENERAL	1970 1					1819 3
MARKETING/DISTRIBUTN			1600 1			
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2350 2			2235 1		2438 13
CIVIL -CNSTR/SAN/TRP						2390 1
ELECTRICAL -COMPTR	1560 1	2139 9		2159 2	2175 1	2302 4
GEOLOGICAL						2250 1
INDUSTRIAL		2140 1				
MECHANICAL	2175 1	2189 3			2175 1	2317 2
METALLURGICAL					2175 1	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2484 8
ENGINEERING TECH	2317 3					

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1340 1				1979 2
HEALTH (MED) PROFSNS						
MATHEMATICS		2175 1				1200 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1569	4	1317	1	1470	3		
BUSINESS - GENERAL					1295	2			1483	1	1542	1
MARKETING/DISTRIBUTN									1483	1	1271	2
HUMANITIES												
ECONOMICS												
OTHR SOCIAL SCIENCES									1400	3	1166	1

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	2083 1			1793 2		
CIVIL -CNSTR/SAN/TRP	1833 1		2125 1	1842 6	1702 3	
ELECTRICAL -COMPTR	2263 2		2209 4	1709 27 1830 1448	2526 1	
GEOLOGICAL						
INDUSTRIAL				1794 2		
MECHANICAL	1911 4		2132 7	1664 12	1833 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				1108 1		

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1291 1			1114 1		
BIOLOGICAL SCIENCES						
CHEMISTRY	1083 1					
COMPUTER SCIENCE	2500 1			1853 1		
HEALTH (MED) PROFSNS					1613 1	1550 2
MATHEMATICS				1114 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL				1200 1		
MBA - TECHNICAL				2392 3		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL			2775 1			
MBA - TECHNICAL		2500 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			2300 1			
MBA - TECHNICAL						

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

A3940-1.54

5/83

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1983

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah
Wichita State University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 5 through April 8) and cumulatively (September 1 through April 8). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	62	695	$1537	$1564	$1667	$1567	$1300	396	3528	$1551	$1562	$1700	$1575	$1361
Business—General (incl Mgmt)	33	342	1421	1484	1755	1416	1100	241	1215	1449	1488	1958	1388	1025
Marketing & Distribution	11	143	1335	1429	*	*	*	71	536	1349	1409	1700	1300	1016
HUMANITIES & SOCIAL SCIENCES														
Humanities	12	50	1363	1348	*	*	*	55	175	1270	1234	1750	1200	900
Economics[2]	7	62	1263	1508	*	*	*	18	120	1335	1439	*	*	*
Other Social Sciences	21	65	1205	1249	1550	1170	850	134	294	1214	1214	1600	1150	900
ENGINEERING														
Aeronautical	14	73	2169	2028	*	*	*	25	228	2083	1982	2350	2125	1475
Chemical	17	218	2126	2234	*	*	*	94	676	2238	2264	2525	2263	1796
Civil (incl Construction, Sanitary, & Transportation Engrg)	9	64	1831	1917	*	*	*	67	303	1814	1870	2100	1794	1568
Electrical (incl Computer Engrg)	157	1147	2035	2107	2250	2100	1792	593	3578	2050	2110	2270	2115	1793
Geological	3	7	2010	2170	*	*	*	12	23	2110	2171	*	*	*
Industrial	25	152	2004	2040	2232	2033	1760	67	423	1983	2042	2250	2033	1600
Mechanical	72	709	2093	2088	2295	2150	1794	291	1934	2038	2090	2275	2100	1792
Metallurgical (incl Metallurgy & Ceramic Engrg)	6	37	2128	2180	*	*	*	9	113	2148	2177	*	*	*
Mining	4	5	1963	2136	*	*	*	14	18	1928	2019	*	*	*
Nuclear (incl Engrg Physics)	†	24	†	2062				4	53	2214	2093	*	*	*
Petroleum	10	34	2513	2559	*	*	*	35	164	2527	2581	2750	2650	2199
Engineering Technology	32	67	2028	2027	2250	2069	1700	163	295	2018	2022	2250	2083	1667
SCIENCES														
Agricultural Sciences	2	22	1304	1520	*	*	*	21	96	1320	1384	1833	1200	1000
Biological Sciences	†	8	†	1407				15	52	1320	1444	*	*	*
Chemistry	†	17	†	1752				6	65	1562	1703	*	*	*
Computer Science	28	338	1971	1902	2150	1990	1750	113	999	1965	1921	2150	2000	1747
Health (Medical) Professions	†	39	†	1694				4	142	1478	1649	*	*	*
Mathematics	6	68	1678	1845	*	*	*	24	150	1566	1772	2150	1508	1114
Other Physical & Earth Sciences	2	26	1590	1616	*	*	*	11	63	1672	1739	*	*	*
Totals	533	4412						2483	15243					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

RMCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles¹			Number of Offers		Average $ Offers		Percentiles¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	66	704	$1534	$1565	$1667	$1583	$1300	407	3580	$1549	$1561	$1700	$1567	$1350
Business Administration	26	211	1375	1481	1958	1317	900	108	721	1390	1469	1916	1300	1000
Communications	9	28	1581	1639	*	*	*	24	78	1356	1360	1916	1260	900
Community & Service Orgs. Work	6	20	1171	1265	*	*	*	31	94	1193	1222	1667	1166	888
EDP-Programming/Systems	37	423	1923	1919	2150	1950	1500	151	1175	1925	1928	2150	1958	1600
Engineering	317	2361	2063	2108	2293	2117	1792	1213	7306	2059	2112	2333	2114	1750
Farm & Natural Resources Mgmt.	2	13	1304	1391	*	*	*	4	30	1402	1369	*	*	*
Finance & Economics	7	93	1363	1508	*	*	*	89	312	1344	1458	1715	1292	1000
Health (Medical) Services	2	43	1763	1647	*	*	*	24	168	1314	1588	1613	1239	1000
Manufacturing &/or Industrial Opns.	11	52	2168	1997	*	*	*	126	267	1981	1925	2250	2077	1500
Mathematics/Statistics	7	47	1876	1771	*	*	*	16	93	1645	1680	*	*	*
Merchandising/Sales Promotion	9	95	1133	1316	*	*	*	113	414	1272	1317	1700	1200	1000
Personnel/Employee Relations	2	8	1354	1116	*	*	*	7	43	1129	1218	*	*	*
Research—Non-Scientific	2	17	1313	1395	*	*	*	9	46	1359	1453	*	*	*
Research—Scientific	6	57	1852	1792	*	*	*	40	210	1787	1819	2250	1849	1167
Rotational Training—Non-Technical	10	39	1219	1371	*	*	*	49	158	1294	1373	1667	1292	1000
Rotational Training—Technical	5	36	1928	2040	*	*	*	16	100	1807	1914	*	*	*
Sales—Non-Technical Degree	8	134	1477	1474	*	*	*	49	382	1404	1440	2000	1417	1000
Sales—Technical/Scientific Degree	1	31	2083	1941	*	*	*	7	66	1875	1952	*	*	*
Totals	533	4412						2483	15243					

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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

RMCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

Graduate Program	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	3	35	$1555	$1884	*	*	*	44	206	$1762	$1910	$2000	$1716	$1550
MBA (Non-technical Undergraduate)	36	266	2235	2352	$2750	$2209	$1750	83	593	2018	2123	2500	2000	1585
MBA (Technical Undergraduate)	16	45	2388	2473	*	*	*	31	109	2319	2350	2900	2383	1667
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	†	30	†	2311				17	74	1871	2137	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	28	†	2194				1	36	2500	2191	*	*	*
Administration (incl. Public, Hospital, etc.)	†	†	†	†				21	23	1970	1936	2420	2000	1575
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	11	†	1533				6	23	1720	1565	*	*	*
Social Sciences	2	10	1792	1610	*	*	*	15	43	1703	1642	*	*	*
ENGINEERING														
Chemical	2	31	2417	2395	*	*	*	4	54	2496	2422	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	26	1926	2182	*	*	*	7	44	2097	2226	*	*	*
Electrical (incl. Computer Engrg.)	12	122	2481	2416	*	*	*	60	285	2395	2417	2625	2400	2158
Industrial	2	16	1902	2140	*	*	*	7	41	2155	2266	*	*	*
Mechanical	4	40	2438	2354	*	*	*	19	163	2420	2393	*	*	*
Nuclear (incl. Engrg. Physics)	1	6	2402	2468	*	*	*	4	16	2111	2314	*	*	*
SCIENCES														
Chemistry	†	5	†	2374				2	10	2100	2258	*	*	*
Computer Science	6	37	2398	2356	*	*	*	19	85	2284	2326	*	*	*
Geology & Related Geological Sciences	†	17	†	2545				15	47	2518	2469	*	*	*
Mathematics	†	17	†	2288				†	22	†	2231			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	7	†	2485				†	14	†	2470			
Totals	86	749						355	1888					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

RMCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	117	$1833	$2396	*	*	*	13	188	$1876	$2394	*	*	*
MBA - Tech Undergraduate	†	27	†	2758				†	50	†	2655			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	†	129	†	2785				7	187	1807	2594	*	*	*
MBA - Tech Undergraduate	†	30	†	2784				2	43	1979	2659	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	1	67	2333	2811	*	*	*	7	112	2078	2625	*	*	*
MBA - Tech Undergraduate	1	19	2266	2621	*	*	*	1	29	2266	2721	*	*	*
Totals	3	389						30	609					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	20	†	$3021				†	39	†	$3058			
Civil (incl Construction, Sanitary, & Transportation Engrg)	†	†	†	†				1	4	$2140	2712	*	*	*
Electrical (incl Computer Engrg)	†	24	†	3159				2	63	3009	3141	*	*	*
Mechanical	†	1	†	2425				†	12	†	3110			
SCIENCES														
Chemistry	†	59	†	2770				8	100	2416	2599	*	*	*
Mathematics (incl Oprs Research, Statistics, & Actuarial Science)	†	†	†	†				†	12	†	2504			
Metallurgy (incl Met. Engrg., Materials Engrg / Science & Ceramics)	†	4	†	2960				†	8	†	3001			
Physics	1	14	$2500	3093	*	*	*	6	43	2697	2896	*	*	*
Totals	1	122						17	281					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
INTERIM PERIOD 3/5/83 THROUGH 4/8/83

PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1554 43 1666 1500	1409 2	1650 1	1450 2		
BUSINESS - GENERAL	1644 3	1245 5	1267 10	1715 4		
MARKETING/DISTRIBUTN		1300 1	1267 5			
HUMANITIES		1065 4	1244 5	2083 1		
ECONOMICS		1125 2	1142 3			
OTHR SOCIAL SCIENCES		1100 1	1052 7	1600 1		

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2169	14				
CHEMICAL							1634	2			2150	1
CIVIL -CNSTR/SAN/TRP											1959	4
ELECTRICAL -COMPTR							2126 2250 2000	99	2250	1	2250	1
GEOLOGICAL												
INDUSTRIAL							2009	14				
MECHANICAL							2148 2210 2000	34	1917	2	1863	2
METALLURGICAL							2135	1				
MINING											2000	1
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH							2017	19	2005	2		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1750 1		2001 18		
HEALTH (MED) PROFSNS						
MATHEMATICS			1308 1			
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1500 1		1483 2			1490 4
BUSINESS - GENERAL	1459 2		1958 1			1500 1
MARKETING/DISTRIBUTN	1500 1	1417 1	1740 2			
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2262 6					2406 4
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR		2126 9				2221 2
GEOLOGICAL						2400 1
INDUSTRIAL		2013 4				2300 1
MECHANICAL	2162 3	2081 6			2225 1	2368 8
METALLURGICAL		2200 1			2109 4	
MINING	2250 1				2050 1	
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2552 9
ENGINEERING TECH	2280 5		1865 3		1700 1	1500 1

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1458 1		1150 1			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1987 2					2019 4
HEALTH (MED) PROFSNS						
MATHEMATICS						2050 2
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1633 3	1439 3	1500 1	
BUSINESS - GENERAL	1554 2			1308 4	1500 1	
MARKETING/DISTRIBUTN	660 1					
HUMANITIES				1895 2		
ECONOMICS						1583 2
OTHR SOCIAL SCIENCES	1550 1			1667 2	1266 4	1058 5

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL				1882 4		
CIVIL -CNSTR/SAN/TRP				1728 5		
ELECTRICAL -COMPTR	2183 1		2152 6	1713 37 2000 1448	2526 1	
GEOLOGICAL	2250 1			1380 1		
INDUSTRIAL			2340 2	1738 4		
MECHANICAL	2284 2		2096 2	1764 11	1830 1	
METALLURGICAL						
MINING				1550 1		
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS			2166 1			
ENGINEERING TECH		2350 1				

AVERAGE MONTHLY SALARY OFFERS　　APRIL　　1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER　　INTERIM　　PERIOD　　3/5/83 THROUGH 4/8/83　　PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			1625　1	1874　2		
HEALTH (MED) PROFSNS						
MATHEMATICS				1553　3		
OTHR PHYSCL/EARTH SC				1590　2		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1917 2	2119 9	2583 2	2280 5		1750 1
MBA - TECHNICAL		1367 1		2314 5		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2100 1	2411 3	1900 1			
MBA - TECHNICAL		3584 2				2021 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2505 7		2243 4		1500 1	
MBA - TECHNICAL	2508 3		2500 1			

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1983

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah
Wichita State University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	89	906	$1532	$1574	$1770	$1566	$1292	485	4434	$1548	$1564	$1715	$1567	$1350
Business—General (incl Mgmt)	119	701	1454	1483	2000	1440	1050	360	1916	1451	1486	1958	1407	1050
Marketing & Distribution	29	311	1375	1435	1800	1350	1016	100	847	1357	1419	1750	1317	1016
HUMANITIES & SOCIAL SCIENCES														
Humanities	52	139	1314	1376	1750	1250	1000	107	314	1291	1297	1750	1250	916
Economics[2]	5	102	1607	1575	*	*	*	23	222	1394	1501	1708	1375	1125
Other Social Sciences	74	164	1372	1337	2000	1300	1000	208	458	1270	1258	1667	1200	975
ENGINEERING														
Aeronautical	9	97	2088	1998	*	*	*	34	325	2085	1987	2315	2133	1625
Chemical	24	210	2141	2204	2400	2200	1794	118	886	2219	2250	2525	2250	1794
Civil (incl Construction Sanitary & Transportation Engrg)	26	212	1814	1873	2081	1817	1500	93	515	1814	1872	2097	1794	1568
Electrical (incl Computer Engrg)	231	2140	2110	2150	2292	2167	1794	824	5718	2067	2125	2275	2125	1793
Geological	1	3	1550	1960	*	*	*	13	26	2067	2147	*	*	*
Industrial	11	198	2027	2050	*	*	*	78	621	1989	2045	2250	2032	1625
Mechanical	93	839	2110	2113	2276	2166	1800	384	2773	2055	2097	2275	2125	1793
Metallurgical (incl Metallurgy & Ceramic Engrg)	3	83	1825	2118	*	*	*	12	196	2068	2152	*	*	*
Mining	3	8	2083	2095	*	*	*	17	26	1955	2042	*	*	*
Nuclear (incl Engrg Physics)	5	29	2260	2070	*	*	*	9	82	2240	2085	*	*	*
Petroleum	10	51	2638	2599	*	*	*	45	215	2552	2586	2750	2650	2225
Engineering Technology	67	155	2050	2007	2250	2075	1750	230	450	2027	2017	2250	2083	1667
SCIENCES														
Agricultural Sciences	18	55	1307	1327	*	*	*	39	151	1314	1364	1833	1215	1000
Biological Sciences	18	39	1425	1440	*	*	*	33	91	1377	1442	1700	1400	1040
Chemistry	3	38	1967	1738	*	*	*	9	103	1697	1716	*	*	*
Computer Science	111	664	1993	1954	2216	2000	1792	224	1663	1979	1934	2200	2000	1780
Health (Medical) Professions	15	87	1425	1472	*	*	*	19	229	1436	1582	*	*	*
Mathematics	5	111	1788	1789	*	*	*	29	261	1604	1779	2193	1583	1114
Other Physical & Earth Sciences	4	40	2061	1844	*	*	*	15	103	1775	1780	*	*	*
Totals	1025	7382						3508	22625					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

RMCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	94	930	$1532	$1574	$1750	$1566	$1300	501	4510	$1546	$1564	$1700	$1566	$1350
Business Administration	42	350	1422	1475	2000	1409	962	150	1071	1399	1471	1916	1300	1000
Communications	23	56	1422	1569	2000	1300	936	47	134	1388	1447	2000	1300	900
Community & Service Orgs Work	16	27	1133	1079	*	*	*	47	121	1172	1190	1500	1150	888
EDP-Programming/Systems	123	749	1960	1952	2216	2000	1750	274	1924	1941	1938	2195	1975	1667
Engineering	424	3718	2100	2126	2300	2150	1794	1637	11024	2069	2117	2319	2125	1792
Farm & Natural Resources Mgmt	15	19	1244	1194	*	*	*	19	49	1277	1301	*	*	*
Finance & Economics	50	259	1394	1565	1700	1300	1100	139	571	1362	1506	1715	1300	1050
Health (Medical) Services	22	101	1435	1445	1600	1487	1250	46	269	1372	1535	1600	1409	1100
Manufacturing &/or Industrial Opns.	59	151	1952	1934	2290	2041	1500	185	418	1972	1928	2250	2050	1500
Mathematics/Statistics	2	64	1723	1715	*	*	*	18	157	1653	1694	*	*	*
Merchandising/Sales Promotion	50	304	1324	1329	1800	1238	1015	163	718	1288	1322	1750	1200	1000
Personnel/Employee Relations	3	24	1437	1517	*	*	*	10	67	1221	1325	*	*	*
Research—Non-Scientific	2	20	1575	1720	*	*	*	11	66	1398	1534	*	*	*
Research—Scientific	18	142	1882	1841	*	*	*	58	352	1817	1828	2270	1870	1200
Rotational Training—Non-Technical	19	86	1337	1351	*	*	*	68	244	1306	1365	1666	1300	1083
Rotational Training—Technical	20	98	1747	1892	2123	1775	1500	36	198	1774	1903	2123	1832	1408
Sales—Non-Technical Degree	39	241	1377	1467	2000	1300	1050	88	623	1392	1451	2000	1317	1000
Sales—Technical/Scientific Degree	4	43	1813	1867	*	*	*	11	109	1852	1918	*	*	*
Totals	1025	7382						3508	22625					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

RMCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	22	39	$1894	$1921	$2083	$1900	$1708	66	245	$1806	$1911	$2083	$1750	$1583
MBA (Non technical Undergraduate)	27	305	2100	2278	2500	2000	1666	110	898	2038	2176	2500	2000	1600
MBA (Technical Undergraduate)	13	84	2637	2522	*	*	*	44	193	2413	2424	3000	2500	1800
MS-Business (incl Mgmt. Mktg., Finance, etc.)	3	13	1858	1948	*	*	*	20	87	1869	2108	2292	1938	1500
Industrial Mgmt. (incl Industrial Admin.)	†	9	†	2323				1	45	2500	2218	*	*	*
Administration (incl Public, Hospital, etc.)	26	27	1849	1818	2300	1800	1475	47	50	1903	1872	2333	1900	1500
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	3	1700	1867	*	*	*	8	26	1715	1600	*	*	*
Social Sciences	19	22	1982	1869	*	*	*	34	65	1859	1719	2400	1928	1376
ENGINEERING														
Chemical	2	26	2488	2367	*	*	*	6	80	2493	2404	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg.)	8	45	2380	2315	*	*	*	15	89	2248	2271	*	*	*
Electrical (incl Computer Engrg.)	33	231	2483	2481	2800	2450	2300	93	516	2426	2445	2643	2450	2200
Industrial	†	10	†	2387				7	51	2155	2290	*	*	*
Mechanical	10	112	2387	2356	*	*	*	29	275	2409	2378	2708	2425	2081
Nuclear (incl Engrg. Physics)	1	14	2666	2449	*	*	*	5	30	2222	2377	*	*	*
SCIENCES														
Chemistry	1	3	1792	2467	*	*	*	3	13	1997	2306	*	*	*
Computer Science	9	86	2265	2326	*	*	*	28	171	2278	2326	2500	2288	2108
Geology & Related Geological Sciences	2	12	2437	2500	*	*	*	17	59	2508	2475	*	*	*
Mathematics	2	17	2485	2168	*	*	*	2	39	2485	2204	*	*	*
Metallurgy (incl Met. Engrg., Materials Engrg./Science & Ceramics)	†	11	†	2329				†	25	†	2408			
Totals	180	1069						535	2957					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	9	195	$2228	$2550	*	*	*	22	383	$2020	$2474	$2500	$2042	$1500
MBA - Tech Undergraduate	+	47	+	2813				+	97	+	2731			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	3	176	2000	2706	*	*	*	10	363	1865	2648	*	*	*
MBA - Tech Undergraduate	3	46	2314	2760	*	*	*	5	89	2180	2711	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	3	103	2169	2572	*	*	*	10	215	2106	2600	*	*	*
MBA - Tech Undergraduate	+	24	+	3023				1	53	2266	2858	*	*	*
Totals	18	591						48	1200					

DOCTORAL DEGREE CANDIDATES

	Interim Regional	Interim National	Interim Average Regional	Interim Average National	90th	50th	10th	Cumulative Regional	Cumulative National	Cumulative Average Regional	Cumulative Average National	90th	50th	10th
ENGINEERING														
Chemical	+	19	+	$3167				+	58	+	$3094			
Civil (incl Construction Sanitary & Transportation Engrg)	+	2	+	3044				1	6	$2140	2823	*	*	*
Electrical (incl Computer Engrg)	1	22	$2917	3226	*	*	*	3	85	2978	3163	*	*	*
Mechanical	+	7	+	3062				+	19	+	3092			
SCIENCES														
Chemistry	5	66	2934	2822	*	*	*	13	166	2615	2687	*	*	*
Mathematics (incl Oprs Research Statistics & Actuarial Science)	1	3	3000	2667	*	*	*	1	15	3000	2536	*	*	*
Metallurgy (incl Met Engrg Materials Engrg Science & Ceramics)	+	8	+	3194				+	16	+	3097			
Physics	3	10	2795	2972	*	*	*	9	53	2729	2911	*	*	*
Totals	10	137						27	418					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1548 1700 1350	47	1286	6	1497	6	1515	7			1692	3
BUSINESS - GENERAL	1598	4	1269 1500 1040	27	1312 1650 1016	30	1613	18	2500	1	1675	4
MARKETING/DISTRIBUTN			1307	3	1316	14	2041	1			1575	1
HUMANITIES			1113	2	1116	15	1750	3			1600	1
ECONOMICS					1539	3	1417	1				
OTHR SOCIAL SCIENCES			1125	4	1245	18	1275	4			2500	1

AVERAGE MONTHLY SALARY OFFERS MAY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2088 9		
CHEMICAL				2064 7		
CIVIL -CNSTR/SAN/TRP				1834 3		1762 4
ELECTRICAL -COMPTR				2171 146 2291 2025		2368 3
GEOLOGICAL						
INDUSTRIAL				2244 3		1900 1
MECHANICAL				2158 47 2350 2000	2142 3	2225 2
METALLURGICAL				1850 1		
MINING						
NUCLEAR -ENGRG PHYS				2267 3		
PETROLEUM -NATL GAS			2340 1			
ENGINEERING TECH				2073 39 2250 1750	2111 6	1920 6

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1246 2	1500 1			
BIOLOGICAL SCIENCES						
CHEMISTRY				2200 1		
COMPUTER SCIENCE	1800 2	2028 3	1783 7	2046 70 2250 1900		
HEALTH (MED) PROFSNS			1500 1			
MATHEMATICS			1100 1	2197 2		
OTHR PHYSCL/EARTH SC				2217 1		

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1500	1	1463	2	1650	1					1716	3
BUSINESS - GENERAL	1400	1	1672	5	1700	1					1788	8
MARKETING/DISTRIBUTN	1500	1			1517	3	1300	1				
HUMANITIES			1665	2	1250	2					1475	2
ECONOMICS												
OTHR SOCIAL SCIENCES	1300	1	2000	1	1708	2						

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2278 5			2235 1	2200 1	2400 3
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2350 1	2116 21 2235 1990			2350 2	
GEOLOGICAL						
INDUSTRIAL		2053 3				
MECHANICAL	2137 4	2187 6	2050 1	2125 1	1500 1	2296 4
METALLURGICAL					2175 1	
MINING					2000 2	2250 1
NUCLEAR -ENGRG PHYS						2250 2
PETROLEUM -NATL GAS						2671 9
ENGINEERING TECH	2250 1	2155 8	2000 1			

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1000 1		1604 4	1200 2	1500 1	
BIOLOGICAL SCIENCES	1540 1		1233 3			
CHEMISTRY	2300 1					
COMPUTER SCIENCE	2021 2	2067 3		1965 1		2209 2
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC	2000 1				1425 1	2600 1

AVERAGE MONTHLY SALARY OFFERS MAY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1800 1		1567 5	1405 3	1537 4	
BUSINESS - GENERAL	1592 8		1524 4	1307 3	1474 1	1191 4
MARKETING/DISTRIBUTN	1100 1	1350 2		1378 2		
HUMANITIES	1430 8		1250 4	1549 7	980 1	1090 5
ECONOMICS	2000 1					
OTHR SOCIAL SCIENCES	1345 11		1619 7	1500 11	1257 4	1263 10

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL												
CHEMICAL					2125	2	1933	5				
CIVIL -CNSTR/SAN/TRP	1808	7			1760	5	1882	7				
ELECTRICAL -COMPTR	2125	6			2295	12	1788 2000 1449	40				
GEOLOGICAL							1550	1				
INDUSTRIAL	1958	2					1794	2				
MECHANICAL	2050	1			2221	6	1885	17				
METALLURGICAL							1449	1				
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH	1772	3			1875	1	1760	1			1900	1

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1200 1			1180 4	1000 1	1300 1
BIOLOGICAL SCIENCES			1425 4	1579 6	1310 4	
CHEMISTRY	1400 1					
COMPUTER SCIENCE	1858 13		1750 1	1934 2		1873 5
HEALTH (MED) PROFSNS			1372 9	1400 1		1531 4
MATHEMATICS				1780 1		1666 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1892 5	1922 3	2000 3			1750 2
MBA - TECHNICAL				2522 8		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2250 1	2500 1	2094 3			
MBA - TECHNICAL		3300 1	2800 1			

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2575 4		2200 1		1542 1	2300 3
MBA - TECHNICAL	2500 2		3000 1			

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah
Wichita State University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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RMCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS
Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average \$ Offers		Percentiles[1]			Number of Offers		Average \$ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	179	1184	\$1559	\$1566	\$1750	\$1575	\$1375	664	5618	\$1551	\$1565	\$1717	\$1575	\$1350
Business—General (incl Mgmt)	176	1356	1425	1486	1875	1400	1000	536	3272	1442	1486	1950	1400	1016
Marketing & Distribution	49	610	1383	1399	1667	1417	1000	149	1457	1365	1411	1700	1375	1016
HUMANITIES & SOCIAL SCIENCES														
Humanities	16	401	1116	1445	*	*	*	123	715	1268	1380	1750	1208	900
Economics[2]	20	355	1396	1645	1667	1429	1200	43	577	1395	1590	1667	1400	1150
Other Social Sciences	18	352	1198	1400	*	*	*	226	810	1265	1320	1666	1200	975
ENGINEERING														
Aeronautical	16	114	1990	2054	*	*	*	50	439	2054	2004	2300	2103	1794
Chemical	24	270	2156	2155	2375	2200	1794	142	1156	2208	2228	2525	2250	1794
Civil (incl Construction, Sanitary & Transportation Engrg)	48	377	1783	1865	2117	1792	1500	141	892	1803	1869	2097	1794	1530
Electrical (incl Computer Engrg)	352	2567	2121	2136	2335	2166	1793	1176	8285	2083	2128	2292	2132	1793
Geological	2	9	1430	1922	*	*	*	15	35	1982	2089	*	*	*
Industrial	25	220	2101	2058	2380	2100	1875	103	841	2016	2048	2292	2050	1760
Mechanical	116	1110	2061	2095	2283	2100	1750	500	3883	2057	2096	2283	2125	1793
Metallurgical (incl Metallurgy & Ceramic Engrg)	7	81	1985	2132	*	*	*	19	277	2037	2146	*	*	*
Mining	1	4	2333	2033	*	*	*	18	30	1976	2041	*	*	*
Nuclear (incl Engrg Physics)	5	32	2112	2063	*	*	*	14	114	2194	2078	*	*	*
Petroleum	6	92	2087	2527	*	*	*	51	307	2497	2568	2750	2650	2199
Engineering Technology	43	174	2002	1978	2250	2058	1683	273	624	2023	2006	2250	2079	1667
SCIENCES														
Agricultural Sciences	9	146	1468	1387	*	*	*	48	297	1343	1375	1833	1292	1000
Biological Sciences	4	58	1379	1383	*	*	*	37	149	1378	1419	1800	1400	1000
Chemistry	1	44	910	1704	*	*	*	10	147	1618	1712	*	*	*
Computer Science	69	909	1964	1954	2225	2000	1583	293	2572	1975	1941	2200	2000	1750
Health (Medical) Professions	1	194	1465	1586	*	*	*	20	423	1438	1584	1600	1469	1200
Mathematics	37	256	1867	1819	2166	1900	1561	66	517	1752	1799	2175	1791	1114
Other Physical & Earth Sciences	2	64	1604	1692	*	*	*	17	167	1755	1746	*	*	*
Totals	1226	10979						4734	33604					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

RMCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
By Functional Area For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	198	1285	$1552	$1570	$1750	$1575	$1333	699	5795	$1548	$1565	$1708	$1567	$1350
Business Administration	57	721	1508	1452	2143	1500	900	207	1792	1429	1464	2000	1375	1000
Communications	7	98	1781	1566	*	*	*	54	232	1439	1498	2083	1354	936
Community & Service Orgs. Work	9	61	1162	1144	*	*	*	56	182	1171	1175	1500	1148	800
EDP-Programming/Systems	87	1117	1953	1953	2225	2000	1637	361	3041	1944	1943	2200	1985	1667
Engineering	592	4624	2074	2112	2333	2133	1750	2229	15648	2071	2115	2325	2125	1788
Farm & Natural Resources Mgmt	6	57	1371	1347	*	*	*	25	106	1300	1326	1625	1250	1000
Finance & Economics	39	618	1377	1616	1800	1350	1000	178	1189	1365	1563	1750	1300	1000
Health (Medical) Services	2	225	1441	1524	*	*	*	48	494	1375	1530	1600	1417	1100
Manufacturing &/or Industrial Opns	35	189	2079	1914	2252	2100	1750	220	607	1989	1924	2250	2071	1595
Mathematics/Statistics	25	130	1873	1782	2165	1837	1625	43	287	1781	1734	2165	1791	1327
Merchandising/Sales Promotion	49	533	1265	1312	1500	1250	1000	212	1251	1283	1318	1667	1200	1000
Personnel/Employee Relations	9	89	1423	1413	*	*	*	19	156	1317	1375	*	*	*
Research—Non-Scientific	2	175	1267	1692	*	*	*	13	241	1378	1649	*	*	*
Research—Scientific	7	153	1609	1751	*	*	*	65	505	1794	1805	2270	1850	1167
Rotational Training—Non-Technical	45	250	1257	1427	1450	1208	1000	113	494	1286	1397	1500	1292	1000
Rotational Training—Technical	6	76	1585	1892	*	*	*	42	274	1747	1900	2075	1815	1408
Sales—Non-Technical Degree	45	510	1407	1481	1830	1500	833	133	1133	1397	1464	1833	1400	1000
Sales—Technical/Scientific Degree	6	68	2208	1819	*	*	*	17	177	1978	1880	*	*	*
Totals	1226	10979						4734	33604					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

RMCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	88	145	$1843	$1847	$2050	$1833	$1625	154	390	$1827	$1891	$2050	$1833	$1625
MBA (Non technical Undergraduate)	35	620	1826	2271	2155	1833	1492	145	1518	1987	2215	2500	2000	1501
MBA (Technical Undergraduate)	7	334	2298	2581	*	*	*	51	527	2397	2524	2900	2500	1800
MS-Business (incl Mgmt., Mktg., Finance, etc.)	4	38	1818	2154	*	*	*	24	125	1861	2122	2333	1813	1500
Industrial Mgmt. (incl Industrial Admin.)	3	18	2067	2142	*	*	*	4	63	2175	2196	*	*	*
Administration (incl Public, Hospital, etc.)	†	2	†	1761				47	52	1903	1868	2333	1900	1500
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	8	†	1674				8	34	1715	1617	*	*	*
Social Sciences	3	25	1378	1314	*	*	*	37	90	1820	1606	2400	1900	1333
ENGINEERING														
Chemical	2	20	2459	2404	*	*	*	8	100	2484	2404	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg.)	2	36	1867	2234	*	*	*	17	125	2203	2260	*	*	*
Electrical (incl Computer Engrg.)	48	320	2482	2486	2670	2467	2298	141	836	2445	2461	2667	2450	2250
Industrial	4	21	2296	2295	*	*	*	11	72	2206	2291	*	*	*
Mechanical	13	133	2463	2445	*	*	*	42	408	2426	2400	2650	2454	2100
Nuclear (incl Engrg. Physics)	†	8	†	2419				5	38	2222	2386	*	*	*
SCIENCES														
Chemistry	†	5	†	1934				3	18	1997	2203	*	*	*
Computer Science	2	62	2317	2449	*	*	*	30	233	2281	2359	2500	2288	2108
Geology & Related Geological Sciences	4	22	2400	2466	*	*	*	21	81	2488	2472	2708	2500	2300
Mathematics	†	17	†	1940				2	56	2485	2124	*	*	*
Metallurgy (incl Met. Engrg., Materials Engrg./ Science & Ceramics)	†	8	†	2443				†	33	†	2417			
Totals	215	1842						750	4799					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

RMCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	17	278	$2080	$2499	*	*	*	39	661	$2046	$2484	$2500	$2145	$1500
MBA - Tech Undergraduate	†	208	†	2717				†	305	†	2722			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	10	393	1844	2617	*	*	*	20	756	1854	2632	2167	1771	1550
MBA - Tech Undergraduate	2	241	2083	2806	*	*	*	7	330	2152	2780	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	13	227	2052	2740	*	*	*	23	442	2076	2672	3083	1833	1542
MBA - Tech Undergraduate	1	69	1750	2755	*	*	*	2	122	2008	2800	*	*	*
Totals	43	1416						91	2616					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	23	†	$3223				†	81	†	$3130			
Civil (incl Construction Sanitary & Transportation Engrg)	†	7	†	3033				1	13	$2140	2936	*	*	*
Electrical (incl Computer Engrg)	†	38	†	3283				3	123	2978	3200	*	*	*
Mechanical	1	15	$3100	3224	*	*	*	1	34	3100	3150	*	*	*
SCIENCES														
Chemistry	1	48	2800	2715	*	*	*	14	214	2628	2694	*	*	*
Mathematics (incl Oprs Research Statistics & Actuarial Science)	†	4	†	2766				1	19	3000	2585	*	*	*
Metallurgy (incl Met Engrg , Materials Engrg Science & Ceramics)	1	4	3125	2969	*	*	*	1	20	3125	3072	*	*	*
Physics	†	15	†	2875				9	68	2729	2903	*	*	*
Totals	3	154						30	572					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1584 1750 1500	126	1238	5	1589	4	1625	1	1200	1	1500	1
BUSINESS - GENERAL	1714	5	1292 1800 900	38	1303 1700 1000	58	1767 2250 1483	25	1984	2	1610	5
MARKETING/DISTRIBUTN	1592	2	1357	3	1182 1500 757	21	1621	2	1275	2	1667	1
HUMANITIES			867	2	1108	11						
ECONOMICS			1406	5	1298	4						
OTHR SOCIAL SCIENCES			850	2	1200	8						

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/7/83 THROUGH 6/10/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2095 10		
CHEMICAL				2229 9		
CIVIL -CNSTR/SAN/TRP				2124 3		1819 11
ELECTRICAL -COMPTR				2168 233 2334 2042	2166 1	2217 3
GEOLOGICAL						
INDUSTRIAL	2000 1			2127 16		1667 1
MECHANICAL				2145 57 2283 2040	1998 3	2021 4
METALLURGICAL				2157 4		
MINING						
NUCLEAR -ENGRG PHYS				2122 3		
PETROLEUM -NATL GAS				1800 1		
ENGINEERING TECH				2090 29 2252 1971		2125 2

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1135 1	1375 1			
BIOLOGICAL SCIENCES			2000 1	1667 1		
CHEMISTRY						
COMPUTER SCIENCE	1900 1	1605 3	2000 1	2049 40 2251 1875	2300 1	
HEALTH (MED) PROFSNS						
MATHEMATICS	1708 1	1825 21 2083 1625		1976 12		1375 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1600 1	1555 3	1500 1		1625 1	1539 16
BUSINESS - GENERAL	1358 6	1460 6	1343 8			1381 4
MARKETING/DISTRIBUTN	1515 4	1489 3	1478 9		1541 1	
HUMANITIES	1300 2					
ECONOMICS	1200 1		1490 6	1667 1		
OTHR SOCIAL SCIENCES	1500 2					

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL			2197	2								
CHEMICAL	2338	2	2000	1			2085	2	2000	1	2452	4
CIVIL -CNSTR/SAN/TRP	1580	1									1900	1
ELECTRICAL -COMPTR	2190	1	2074	18	2208	1	2150	1	2345	1	2258	6
GEOLOGICAL												
INDUSTRIAL	2380	1							2055	1		
MECHANICAL	2244	3	2062	11	2125	2			2168	2	2303	4
METALLURGICAL									1750	1		
MINING									2333	1		
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS											2145	5
ENGINEERING TECH	2040	1	2105	3	2000	1					960	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1706 4			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1970 3		1967 3		2125 2
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1708	2			1549	8	1403	4	1444	5		
BUSINESS - GENERAL	1617	3	1400	1	1614	3	1576	6	1419	1	1223	5
MARKETING/DISTRIBUTN					2867	1						
HUMANITIES											1333	1
ECONOMICS					1250	1	1380	1	1250	1		
OTHR SOCIAL SCIENCES			1200	1			1300	1	800	1	1319	3

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1865	3			900	1
CHEMICAL	2140	1					1807	3	1464	1		
CIVIL -CNSTR/SAN/TRP	1575	1			1819	8	1735	16	1640	6	2000	1
ELECTRICAL -COMPTR	2164	10	2000	1	2201 2525 1800	29	1738 2083 1449	42	2487	5		
GEOLOGICAL							1430	2				
INDUSTRIAL	2194	3					1897	2				
MECHANICAL	2103	4			2146	2	1783 1947 1650	24				
METALLURGICAL	2100	1					1417	1				
MINING												
NUCLEAR -ENGRG PHYS	1916	1			2280	1						
PETROLEUM -NATL GAS												
ENGINEERING TECH	1777	3			1875	1	1441	1			1250	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1224 2		1435 1
BIOLOGICAL SCIENCES						925 2
CHEMISTRY	910 1					
COMPUTER SCIENCE	1877 5		1789 5	1707 3	1583 1	1437 1
HEALTH (MED) PROFSNS						1465 1
MATHEMATICS	2083 1		1900 1			
OTHR PHYSCL/EARTH SC				1604 2		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1927 5	1860 10	1625 7	1848 5		2083 1
MBA - TECHNICAL	2400 1			2228 3		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	1889 3					2266 1
MBA - TECHNICAL		2650 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			1717 1		1492 1	1833 1
MBA - TECHNICAL	2175 2					

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1562 1700 1400	471	1283	19	1497 1800 1300	20	1581	19	1200	1	1613	6
BUSINESS - GENERAL	1642	16	1299 1667 1000	111	1289 1667 1000	153	1715 2217 1191	79	2156	3	1615	11
MARKETING/DISTRIBUTN	1589	3	1365	8	1231 1500 1015	72	1672	5	1393	3	1609	4
HUMANITIES	1166	1	1098	12	1120 1375 800	51	1787	5			1600	1
ECONOMICS			1310	10	1308	11	1517	2				
OTHR SOCIAL SCIENCES	1000	1	1129	15	1147 1500 850	66	1472	7	1629	1	1519	5

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2117 41 2315 1950		1950 1
CHEMICAL				2110 32 2266 2000		2205 2
CIVIL -CNSTR/SAN/TRP				2001 10	1750 1	1829 26 2142 1600
ELECTRICAL -COMPTR	1667 1		2129 6	2150 734 2291 2000	2179 7	2264 11
GEOLOGICAL						1950 1
INDUSTRIAL	1875 2			2049 65 2292 1875		1784 2
MECHANICAL				2142 228 2283 2000	2081 17	2013 13
METALLURGICAL				2125 8		
MINING						2000 2
NUCLEAR -ENGRG PHYS				2170 8		
PETROLEUM -NATL GAS			2340 1	1800 1		
ENGINEERING TECH			1400 1	2084 178 2250 1900	2088 10	1799 27 2200 1333

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			1193	7	1291	5						
BIOLOGICAL SCIENCES					1425	4	1734	2				
CHEMISTRY							1975	2				
COMPUTER SCIENCE	1833	3	1817	9	1898	10	2027 2225 1800	182	1906	3		
HEALTH (MED) PROFSNS					1500	1						
MATHEMATICS	1646	2	1825 2083 1625	21	1253	3	1978	19			1375	1
OTHR PHYSCL/EARTH SC			1135	1			2113	2				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1575	4	1549	6	1576	7	1401	1	1719	3	1606 1750 1361	46
BUSINESS - GENERAL	1505	13	1522	18	1472	13	1450	2			1741 2000 1333	27
MARKETING/DISTRIBUTN	1567	12	1503	5	1515	18	1300	1	1541	1	1592	3
HUMANITIES	1300	2	1658	5	1250	2	1000	1			1475	2
ECONOMICS	1200	1	1375	1	1490	6	1667	1			1660	1
OTHR SOCIAL SCIENCES	1467	6	1504	6	1461	4	1300	1	1350	2	1600	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL			2197	2								
CHEMICAL	2299 2400 2200	32	2000	1	2274	2	2174	5	2100	2	2429 2550 2285	38
CIVIL -CNSTR/SAN/TRP	1490	2							2129	2	2147	3
ELECTRICAL -COMPTR	2069	4	2110 2253 1990	74	2208	1	2156	3	2279	5	2298	17
GEOLOGICAL											2193	9
INDUSTRIAL	2232	2	2037	9	2250	1			2055	1	2300	1
MECHANICAL	2148	15	2094 2250 1720	29	2112	6	2163	2	2058	10	2338 2500 2185	29
METALLURGICAL			2200	1					2076	7		
MINING	2250	1							1838	7	2233	6
NUCLEAR -ENGRG PHYS											2250	2
PETROLEUM -NATL GAS											2522 2750 2225	48
ENGINEERING TECH	2264	10	2114	16	1933	6	2000	1	1700	1	1230	2

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1212	5			1622	10	1200	2	1500	1	2017	2
BIOLOGICAL SCIENCES	1540	1			1233	3						
CHEMISTRY	1880	3										
COMPUTER SCIENCE	2028	5	1955	12			1966	4			2034	16
HEALTH (MED) PROFSNS												
MATHEMATICS			2188	2	1516	1					1767	3
OTHR PHYSCL/EARTH SC	2000	1							1425	1	2553	3

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1783 4		1566 27 1750 1400	1375 15	1471 14	1385 1
BUSINESS - GENERAL	1509 33 2000 1100	1179 2	1500 14	1395 17	1456 8	1314 16
MARKETING/DISTRIBUTN	880 2	1219 3	1833 3	1378 2	1367 2	1271 2
HUMANITIES	1475 9		1288 6	1584 12	1337 4	1130 10
ECONOMICS	1720 2		1250 1	1379 4	1250 1	1583 2
OTHR SOCIAL SCIENCES	1313 20 1550 1000	1200 1	1468 10	1451 28 1833 1100	1181 22 1500 1000	1155 30 1450 800

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1733	5			900	1
CHEMICAL	2256	4			2191	3	1854 2000 1750	20	1464	1		
CIVIL -CNSTR/SAN/TRP	1763	15			1826	18	1779 2002 1600	49	1628	14	2000	1
ELECTRICAL -COMPTR	2183 2483 1992	22	2000	1	2200 2500 2029	75	1734 1980 1448	208	2498	7		
GEOLOGICAL	2250	1					1448	4				
INDUSTRIAL	2100	5			2340	2	1739	13				
MECHANICAL	2032	19	1975	1	2136 2250 2000	23	1761 2000 1448	106	1832	2		
METALLURGICAL	2100	1					1433	2				
MINING							1525	2				
NUCLEAR -ENGRG PHYS	1916	1			2315	3						
PETROLEUM -NATL GAS					2166	1						
ENGINEERING TECH	1700	7	2350	1	1875	2	1633	6	1778	3	1575	2

AVERAGE MONTHLY SALARY OFFERS JULY 1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1246	2					1202	11	1000	1	1368	2
BIOLOGICAL SCIENCES	1200	1			1325	12	1568	7	1310	4	1083	3
CHEMISTRY	1300	4					1392	1				
COMPUTER SCIENCE	1888 2183 1417	21			1738	10	1801	10	1692	2	1801	6
HEALTH (MED) PROFSNS					1372	9	1400	1	1407	2	1527	7
MATHEMATICS	2083	1			1900	1	1294	10			1583	2
OTHR PHYSCL/EARTH SC							1487	8			1500	1

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY     1983 RMCPA REGIONAL INTERIM REPORT NUMBER 5
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
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CURRICULUM                 ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
--------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL      / 1824     30  / 1925     27  / 1846     16  / 1993     17  /               / 1833      4  /
                         / 2083         / 2350         /              /              /               /              /
                         / 1625         / 1583         /              /              /               /              /

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MBA - TECHNICAL          / 2400      1  / 1584      2  / 1333      1  / 2345     22  /               /              /
                         /              /              /              / 2625         /               /              /
                         /              /              /              / 1833         /               /              /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
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CURRICULUM                 CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
--------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL      / 2003      5  / 2447      5  / 2111      6  /              /               / 1958      2  /
                         /              /              /              /              /               /              /
                         /              /              /              /              /               /              /

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MBA - TECHNICAL          /              / 3061      6  / 2800      1  /              / 2500       1  / 2197      5  /
                         /              /              /              /              /               /              /
                         /              /              /              /              /               /              /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
--------------------------------------------------------------------------------------------------------

CURRICULUM                 RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
--------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL      / 2400     15  /              / 2170      7  / 1667      2  / 1511       3  / 2132      6  /
                         /              /              /              /              /               /              /
                         /              /              /              /              /               /              /

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MBA - TECHNICAL          / 2344      9  /              / 2750      2  /              / 2500       1  /              /
                         /              /              /              /              /               /              /
                         /              /              /              /              /               /              /

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Graduate School of Business Administration
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	86	881	$1509	$1569	$1600	$1500	$1400	182	2243	$1493	$1558	$1583	$1500	$1333
Business—General (incl Mgmt)	16	171	1389	1522	*	*	*	63	720	1443	1488	1833	1458	1142
Marketing & Distribution	7	87	1763	1470	*	*	*	38	336	1416	1402	1863	1325	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	20	†	1051				8	117	1229	1186	*	*	*
Economics[2]	7	22	1344	1365	*	*	*	14	48	1309	1356	*	*	*
Other Social Sciences	7	38	1289	1228	*	*	*	25	221	1261	1203	1667	1167	917
ENGINEERING														
Aeronautical	†	65	†	1863				12	127	1810	1946	*	*	*
Chemical	18	131	2339	2279	*	*	*	34	306	2266	2273	2467	2325	1900
Civil (incl Construction, Sanitary, & Transportation Engrg)	6	50	1806	1870	*	*	*	23	183	1909	1849	2400	1794	1450
Electrical (incl Computer Engrg)	48	520	2058	2144	2231	2113	1794	138	1579	1998	2103	2250	2066	1725
Geological	†	3	†	2361				†	13	†	2134			
Industrial	3	46	1965	2035	*	*	*	14	201	1913	2041	*	*	*
Mechanical	23	281	2127	2134	2349	2141	1794	87	837	2050	2086	2349	2123	1449
Metallurgical (incl Metallurgy & Ceramic Engrg)	†	17	†	2180				†	43	†	2199			
Mining	†	4	†	1671				†	13	†	1974			
Nuclear (incl Engrg Physics)	†	8	†	2064				†	23	†	2123			
Petroleum	5	36	2980	2637	*	*	*	6	92	2538	2599	*	*	*
Engineering Technology	4	71	1920	1995	*	*	*	6	196	1936	2007	*	*	*
SCIENCES														
Agricultural Sciences	1	7	1167	1219	*	*	*	10	62	1270	1360	*	*	*
Biological Sciences	†	5	†	1277				2	41	1320	1428	*	*	*
Chemistry	†	18	†	1651				3	39	1531	1643	*	*	*
Computer Science	14	129	1778	1926	*	*	*	42	480	1786	1914	2190	1880	1250
Health (Medical) Professions	2	67	1550	1757	*	*	*	12	97	1179	1634	*	*	*
Mathematics	4	22	1526	1759	*	*	*	7	56	1591	1684	*	*	*
Other Physical & Earth Sciences	†	8	†	1826				1	30	2233	1810	*	*	*
Totals	251	2707						727	8103					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	86	885	$1502	$1567	$1600	$1500	$1350	185	2269	$1489	$1556	$1600	$1500	$1333
Business Administration	10	115	1437	1443	*	*	*	33	417	1466	1456	2000	1380	1005
Communications	†	11	†	960				3	46	1095	1192	*	*	*
Community & Service Orgs. Work	1	19	1208	1237	*	*	*	7	68	1089	1203	*	*	*
EDP-Programming/Systems	15	160	1718	1937	*	*	*	44	542	1786	1913	2225	1842	1250
Engineering	102	1143	2128	2145	2425	2146	1794	312	3366	2032	2105	2375	2083	1711
Farm & Natural Resources Mgmt.	†	4	†	1504				2	15	1208	1361	*	*	*
Finance & Economics	2	45	1334	1446	*	*	*	7	183	1302	1427	*	*	*
Health (Medical) Services	3	70	1465	1739	*	*	*	13	117	1243	1570	*	*	*
Manufacturing &/or Industrial Opns.	11	59	1924	1936	*	*	*	22	186	1802	1909	2000	1833	1475
Mathematics/Statistics	†	7	†	1644				4	31	1788	1578	*	*	*
Merchandising/Sales Promotion	9	60	1233	1383	*	*	*	23	301	1234	1324	1625	1167	1083
Personnel/Employee Relations	1	7	1417	1246	*	*	*	7	30	1296	1288	*	*	*
Research—Non-Scientific	1	6	1800	1591	*	*	*	1	26	1800	1469	*	*	*
Research—Scientific	†	38	†	1820				7	120	1569	1789	*	*	*
Rotational Training—Non-Technical	1	17	1458	1350	*	*	*	25	94	1306	1349	1625	1167	1000
Rotational Training—Technical	1	16	1000	1814	*	*	*	9	44	1137	1691	*	*	*
Sales—Non-Technical Degree	8	41	1571	1482	*	*	*	23	218	1475	1418	1925	1500	1125
Sales—Technical/Scientific Degree	†	4	†	1850				†	30	†	1957			
Totals	251	2707						727	8103					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

SCPA REGIONAL Interim Report No.1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number of Offers		Average $ Offers		Percentiles'			Number Of Offers		Average $ Offers		Percentiles'		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	2	39	$1730	$1893	*	*	*	6	121	$1849	$1908	*	*	*
MBA (Non-technical Undergraduate)	21	71	1940	1916	$2500	$1875	$1383	34	245	1884	1923	$2500	$1875	$1500
MBA (Technical Undergraduate)	1	13	2450	2208	*	*	*	2	45	1913	2204	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc)	†	7	†	1893				†	38	†	1988			
Industrial Mgmt. (incl Industrial Admin)	†	4	†	2192				†	8	†	2182			
Administration (incl Public, Hospital, etc)	†	†	†	†				†	21	†	1970			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	1	†	917				2	12	1203	1595	*	*	*
Social Sciences	†	3	†	2348				7	31	1277	1625	*	*	*
ENGINEERING														
Chemical	†	3	†	2478				1	13	2550	2437	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	†	6	†	2435				†	15	†	2313			
Electrical (incl Computer Engrg)	4	43	2377	2426	*	*	*	7	105	2327	2395	*	*	*
Industrial	†	8	†	2407				†	21	†	2336			
Mechanical	1	30	2082	2345	*	*	*	3	77	2208	2375	*	*	*
Nuclear (incl Engrg Physics)	†	2	†	2300				†	9	†	2196			
SCIENCES														
Chemistry	†	1	†	2107				†	5	†	2141			
Computer Science	1	11	1688	2258	*	*	*	1	37	1688	2290	*	*	*
Geology & Related Geological Sciences	1	10	2455	2605	*	*	*	1	26	2455	2446	*	*	*
Mathematics	1	3	1688	2222	*	*	*	2	5	1597	2039	*	*	*
Metallurgy (incl Mat Engrg, Materials Engrg / Science & Ceramics)	†	1	†	2350				†	2	†	2459			
Totals	32	256						66	836					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	2	17	$2334	$1983	*	*	*	3	57	$1956	$2063	*	*	*
MBA - Tech Undergraduate	1	6	2916	2530	*	*	*	1	18	2916	2692	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	4	20	2154	2031	*	*	*	5	38	2143	2101	*	*	*
MBA - Tech Undergraduate	†	1	†	2166				†	8	†	2277			
Over 4 years														
MBA - Non-Tech Undergraduate	†	22	†	2349				†	36	†	2381			
MBA - Tech Undergraduate	†	4	†	3029				†	9	†	2865			
	-----	-----						-----	-----					
Totals	7	70						9	166					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	2	†	$3000				†	9	†	$3057			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				†	3	†	2572			
Electrical (incl. Computer Engrg.)	†	9	†	3286				1	26	$3350	3092	*	*	*
Mechanical	†	1	†	3350				†	7	†	3141			
SCIENCES														
Chemistry	†	9	†	2234				3	33	2497	2248	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	1	†	3125				†	10	†	2466			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science & Ceramics)	†	†	†	†				†	3	†	2958			
Physics	†	5	†	2961				†	22	†	2778			
	-----	-----						-----	-----					
Totals		27						4	113					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1496 1575 1416	73	1709	2	1125	1	1532	3		
BUSINESS - GENERAL			1430	3	1236	6	1659	2		
MARKETING/DISTRIBUTN					1167	1				
HUMANITIES										
ECONOMICS			1250	1	1200	1				
OTHR SOCIAL SCIENCES					989	3				

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL			2300 1	2150 1		
CIVIL -CNSTR/SAN/TRP						1950 1
ELECTRICAL -COMPTR				2139 19	1629 1	2349 1
GEOLOGICAL						
INDUSTRIAL				2000 1		
MECHANICAL				2175 3		2197 5
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				1893 3		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1167 1				
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1167 2		1944 5		
HEALTH (MED) PROFSNS						
MATHEMATICS		1250 2		1802 2		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1813	2			1583	1	1580	1	1625	1	1513	2
BUSINESS - GENERAL	1750	1					1100	2				
MARKETING/DISTRIBUTN	1875	2	1629	1	1848	2	2100	1				
HUMANITIES												
ECONOMICS	1566	1	1541	1	1350	1					900	1
OTHR SOCIAL SCIENCES	1925	1	1629	1								

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 1/8/83 THROUGH 2/4/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2400 6		2350 1			2359 8
CIVIL -CNSTR/SAN/TRP				2308 1		
ELECTRICAL -COMPTR	2138 2	2191 5				2144 3
GEOLOGICAL						
INDUSTRIAL	2100 1					
MECHANICAL	2235 1		2110 1			2275 4
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2580 5
ENGINEERING TECH					2000 1	

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/8/83 THROUGH 2/4/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1920 3	2125 1				2190 1
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	1800 1		1448 1			
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS			1600 1			
OTHR SOCIAL SCIENCES					1252 2	

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL				2027 1		
CIVIL -CNSTR/SAN/TRP			1750 1	1758 1	1535 2	
ELECTRICAL -COMPTR	2142 1		2101 6	1752 9	1983 1	
GEOLOGICAL						
INDUSTRIAL				1794 1		
MECHANICAL			2126 3	1930 6		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/8/83 THROUGH 2/4/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE				1379 2		
HEALTH (MED) PROFSNS						1550 2
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1760 14	2240 3				1875 1
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2500 3					
MBA - TECHNICAL						2450 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	[illegible]RCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1983

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Graduate School of Business Administration
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 5 through March 4) and cumulatively (September 1 through March 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	96	590	$1588	$1575	$1750	$1583	$1458	278	2833	$1526	$1562	$1667	$1542	$1358
Business—General (incl. Mgmt.)	33	133	1389	1499	1650	1417	1000	96	873	1424	1490	1800	1453	1083
Marketing & Distribution	7	57	1193	1403	*	*	*	45	393	1[illegible]81	1402	1833	1300	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	5	8	1094	1213	*	*	*	13	125	1177	1188	*	*	*
Economics[2]	4	10	1342	1407	*	*	*	18	58	1317	1365	*	*	*
Other Social Sciences	2	8	1250	1244	*	*	*	27	229	1260	1205	1667	1167	917
ENGINEERING														
Aeronautical	1	28	1942	2027	*	*	*	13	155	1820	1960	*	*	*
Chemical	21	152	2252	2288	2400	2260	2100	55	458	2260	2278	2430	2300	2027
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	56	1624	1885	*	*	*	27	239	1867	1858	2400	1794	1442
Electrical (incl. Computer Engrg.)	86	852	2117	2126	2300	2153	1800	226	2431	2045	2111	2250	2122	1792
Geological	†	3	†	2247				†	16	†	2172			
Industrial	3	70	1807	2049	*	*	*	17	271	1894	2043	*	*	*
Mechanical	30	388	2120	2102	2300	2158	1794	117	1225	2068	2091	2349	2141	1750
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	33	2100	2146	*	*	*	1	76	2100	2176	*	*	*
Mining	†	†	†	†				†	13	†	1974			
Nuclear (incl. Engrg. Physics)	2	6	2243	2098	*	*	*	2	29	2243	2118	*	*	*
Petroleum	3	38	2517	2560	*	*	*	9	130	2544	2587	*	*	*
Engineering Technology	†	32	†	2107				6	228	1936	2021	*	*	*
SCIENCES														
Agricultural Sciences	2	12	1208	1257	*	*	*	12	74	1259	1344	*	*	*
Biological Sciences	1	3	2171	1768	*	*	*	3	44	1603	1451	*	*	*
Chemistry	†	9	†	1872				3	48	1531	1686	*	*	*
Computer Science	20	181	1871	1975	2083	1938	1600	62	661	1813	1931	2190	1925	1358
Health (Medical) Professions	2	6	1642	1597	*	*	*	14	103	1245	1632	*	*	*
Mathematics	6	26	1647	1772	*	*	*	13	82	1617	1712	*	*	*
Other Physical & Earth Sciences	1	7	1380	1893	*	*	*	2	37	1607	1826	*	*	*
Totals	332	2728						1059	10831					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
By Functional Area For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	101	607	$1576	$1576	$1708	$1583	$1433	286	2876	$1520	$1560	$1667	$1542	$1350
Business Administration	14	93	1323	1500	*	*	*	47	510	1423	1464	1833	1402	1000
Communications	4	4	1342	1342	*	*	*	7	50	1236	1204	*	*	*
Community & Service Orgs. Work	3	6	1354	1302	*	*	*	10	74	1169	1211	*	*	*
EDP-Programming/Systems	20	210	1920	1987	2083	1946	1667	64	752	1828	1933	2200	1921	1358
Engineering	152	1579	2126	2133	2350	2167	1794	464	4945	2063	2114	2350	2125	1750
Farm & Natural Resources Mgmt.	†	2	†	1296				2	17	1208	1353	*	*	*
Finance & Economics	5	36	1263	1484	*	*	*	12	219	1286	1436	*	*	*
Health (Medical) Services	2	8	1642	1535	*	*	*	15	125	1296	1568	*	*	*
Manufacturing &/or Industrial Opns.	8	29	1410	1893	*	*	*	30	215	1698	1907	2000	1796	1383
Mathematics/Statistics	5	15	1539	1606	*	*	*	9	46	1649	1587	*	*	*
Merchandising/Sales Promotion	†	18	†	1200				23	319	1234	1317	1625	1167	1083
Personnel/Employee Relations	2	5	979	962	*	*	*	9	35	1226	1241	*	*	*
Research—Non-Scientific	†	3	†	1644				1	29	1800	1487	*	*	*
Research—Scientific	1	33	1380	1971	*	*	*	8	153	1546	1829	*	*	*
Rotational Training—Non-Technical	8	25	1302	1463	*	*	*	33	119	1305	1373	1625	1208	1000
Rotational Training—Technical	†	20	†	2177				9	64	1137	1843	*	*	*
Sales—Non-Technical Degree	6	30	1431	1448	*	*	*	29	248	1466	1422	1925	1460	1125
Sales—Technical/Scientific Degree	1	5	2171	1988	*	*	*	1	35	2171	1961	*	*	*
Totals	332	2728						1059	10831					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

SCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	17	50	$1865	$1932	*	*	*	23	171	$1861	$1915	$1958	$1875	$1667
MBA (Non-technical Undergraduate)	61	82	1970	1978	$2250	$1958	$1625	95	327	1939	1936	2250	1958	1575
MBA (Technical Undergraduate)	1	19	2085	2401	*	*	*	3	64	1970	2263	*	*	*
MS-Business (incl Mgmt., Mktg., Finance, etc.)	†	6	†	2209				†	44	†	2018			
Industrial Mgmt. (incl Industrial Admin.)	†	†	†	†				†	8	†	2182			
Administration (incl Public, Hospital, etc.)	†	2	†	1583				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	†	†	†				2	12	1203	1595	*	*	*
Social Sciences	†	2	†	2063				7	33	1277	1652	*	*	*
ENGINEERING														
Chemical	†	10	†	2486				1	23	2550	2458	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg.)	†	3	†	2169				†	18	†	2289			
Electrical (incl Computer Engrg.)	5	58	2360	2458	*	*	*	12	163	2341	2418	*	*	*
Industrial	†	4	†	2407				†	25	†	2347			
Mechanical	2	46	2380	2457	*	*	*	5	123	2277	2406	*	*	*
Nuclear (incl Engrg. Physics)	†	1	†	2458				†	10	†	2222			
SCIENCES														
Chemistry	†	†	†	†				†	5	†	2141			
Computer Science	1	11	2245	2345	*	*	*	2	48	1967	2303	*	*	*
Geology & Related Geological Sciences	1	4	1333	2291	*	*	*	2	30	1894	2425	*	*	*
Mathematics	†	†	†	†				2	5	1597	2039	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	5	†	2455				†	7	†	2456			
Totals	88	303						154	1139					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	8	14	$2258	$2056	*	*	*	11	71	$2175	$2062	*	*	*
MBA - Tech Undergraduate	2	5	2167	1967	*	*	*	3	23	2416	2534	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	12	20	2087	2305	*	*	*	17	58	2103	2171	*	*	*
MBA - Tech Undergraduate	1	5	2083	2520	*	*	*	1	13	2083	2370	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	2	9	1750	2225	*	*	*	2	45	1750	2350	*	*	*
MBA - Tech Undergraduate	†	1	†	3333				†	10	†	2912			
Totals	25	54						34	220					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	10	†	$3134				†	19	†	$3097			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	1	†	3133				†	4	†	2712			
Electrical (incl. Computer Engrg.)	†	13	†	3205				1	39	$3350	3129	*	*	*
Mechanical	†	4	†	3225				†	11	†	3172			
SCIENCES														
Chemistry	†	8	†	2781				3	41	2497	2352	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	2	†	2693				†	12	†	2504			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	1	†	3291				†	4	†	3042			
Physics	†	7	†	2876				†	29	†	2802			
Totals	-----	46						4	159					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1578 85 1670 1458	1563 2	2000 1			
BUSINESS - GENERAL	1535 6	1252 7	1396 6	1575 1	1418 2	
MARKETING/DISTRIBUTN		1091 2	1236 3			
HUMANITIES			1000 1			
ECONOMICS		1208 1	1208 1			
OTHR SOCIAL SCIENCES			1250 2			

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				1942 1		
CHEMICAL				2222 3		
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	1705 1		2083 1	2161 54 2340 2008	2213 2	
GEOLOGICAL						
INDUSTRIAL	1625 1		1500 1	2297 1		
MECHANICAL				2126 10		
METALLURGICAL						2100 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1625 1	1600 1		2034 10	2000 1	
HEALTH (MED) PROFSNS			1734 1			
MATHEMATICS		1083 1		2013 3		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1833	1									1730	5
BUSINESS - GENERAL	1600	1	1650	2			1249	3				
MARKETING/DISTRIBUTN	1460	1					1000	1				
HUMANITIES	1120	1										
ECONOMICS							1475	2				
OTHR SOCIAL SCIENCES												

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2263 9			2306 3		2295 4
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR		2178 13		2187 2		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	2239 3			2219 4	2150 1	2278 4
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2517 3
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1208 2			
BIOLOGICAL SCIENCES	2171 1					
CHEMISTRY						
COMPUTER SCIENCE	1880 1					1938 2
HEALTH (MED) PROFSNS	1550 1					
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1417 1	1285 1
BUSINESS - GENERAL	1209 2		1419 2	1167 1		
MARKETING/DISTRIBUTN						
HUMANITIES				1380 1		984 2
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL		2240 1	1917 1			
CIVIL -CNSTR/SAN/TRP			1792 1	1567 3		
ELECTRICAL -COMPTR			2065 3	1868 11	1983 1	
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	2200 1		2094 1	1868 6		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS			2243 2			
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	917 1		1774 1	1704 2		
HEALTH (MED) PROFSNS						
MATHEMATICS				1379 2		
OTHR PHYSCL/EARTH SC				1380 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1983 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1864 34 2000 1667	2119 17	1750 1	2217 2		
MBA - TECHNICAL	2085 1					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2154 2	2133 1				
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2035 4					
MBA - TECHNICAL						

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

A3940-1.64
8/83

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1983

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Graduate School of Business Administration
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 5 through April 8) and cumulatively (September 1 through April 8). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	51	695	$1437	$1564	$1585	$1500	$1206	329	3528	$1512	$1562	$1666	$1541	$1333
Business—General (incl Mgmt)	36	342	1477	1484	2000	1479	958	132	1215	1439	1488	1800	1458	1042
Marketing & Distribution	11	143	1369	1429	*	*	*	56	536	1379	1409	1833	1309	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	50	1542	1348	*	*	*	17	175	1263	1234	*	*	*
Economics[2]	30	62	1539	1508	1791	1500	1250	48	120	1456	1439	1791	1480	1160
Other Social Sciences	7	65	1189	1249	*	*	*	34	294	1245	1214	1667	1167	816
ENGINEERING														
Aeronautical	6	73	1986	2028	*	*	*	19	228	1872	1982	*	*	*
Chemical	41	218	2234	2234	2375	2292	2000	96	676	2249	2264	2430	2296	2000
Civil (incl Construction, Sanitary, & Transportation Engrg)	8	64	1789	1917	*	*	*	35	303	1849	1870	2308	1794	1450
Electrical (incl Computer Engrg)	159	1147	2024	2107	2291	2125	1449	381	3578	2036	2110	2275	2125	1750
Geological	†	7	†	2170				†	23	†	2171			
Industrial	26	152	1945	2040	2185	1925	1794	43	423	1925	2042	2200	1794	1793
Mechanical	108	709	2022	2088	2300	2093	1792	225	1934	2046	2090	2333	2110	1750
Metallurgical (incl Metallurgy & Ceramic Engrg)	2	37	1990	2180	*	*	*	3	113	2026	2177	*	*	*
Mining	†	5	†	2136				†	18	†	2019			
Nuclear (incl Engrg Physics)	†	24	†	2062				2	53	2243	2093	*	*	*
Petroleum	†	34	†	2559				9	164	2544	2581	*	*	*
Engineering Technology	6	67	1895	2027	*	*	*	12	295	1915	2022	*	*	*
SCIENCES														
Agricultural Sciences	3	22	1145	1520	*	*	*	15	96	1237	1384	*	*	*
Biological Sciences	†	8	†	1407				3	52	1603	1444	*	*	*
Chemistry	2	17	1936	1752	*	*	*	5	65	1693	1703	*	*	*
Computer Science	30	338	1749	1902	2190	1925	1379	92	999	1792	1921	2190	1925	1358
Health (Medical) Professions	2	39	1500	1694	*	*	*	16	142	1277	1649	*	*	*
Mathematics	7	68	1655	1845	*	*	*	20	150	1630	1772	1983	1684	1250
Other Physical & Earth Sciences	3	26	1253	1616	*	*	*	5	63	1475	1739	*	*	*
Totals	538	4412						1597	15243					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	54	704	$1453	$1565	$1585	$1500	$1206	340	3580	$1509	$1561	$1666	$1542	$1333
Business Administration	25	211	1449	1481	1833	1525	958	72	721	1432	1469	1833	1417	1000
Communications	2	28	1761	1639	*	*	*	9	78	1353	1360	*	*	*
Community & Service Orgs. Work	1	20	440	1265	*	*	*	11	94	1102	1222	*	*	*
EDP-Programming/Systems	34	423	1771	1919	2190	1933	1379	98	1175	1808	1928	2190	1921	1358
Engineering	338	2361	2036	2108	2304	2125	1767	802	7306	2052	2112	2333	2125	1750
Farm & Natural Resources Mgmt.	2	13	1114	1391	*	*	*	4	30	1161	1369	*	*	*
Finance & Economics	29	93	1506	1508	2000	1500	1250	41	312	1442	1458	1700	1458	1125
Health (Medical) Services	2	43	1500	1647	*	*	*	17	168	1320	1598	*	*	*
Manufacturing &/or Industrial Opns.	5	52	1890	1997	*	*	*	35	267	1725	1925	2166	1800	1208
Mathematics/Statistics	4	47	1484	1771	*	*	*	13	93	1599	1680	*	*	*
Merchandising/Sales Promotion	10	95	1203	1316	*	*	*	33	414	1225	1317	1629	1167	833
Personnel/Employee Relations	2	8	750	1116	*	*	*	11	43	1139	1218	*	*	*
Research—Non-Scientific	2	17	1173	1395	*	*	*	3	46	1382	1453	*	*	*
Research—Scientific	7	57	1727	1792	*	*	*	15	210	1630	1819	*	*	*
Rotational Training—Non-Technical	1	39	2477	1371	*	*	*	34	198	1340	1373	1750	1208	1000
Rotational Training—Technical	†	36	†	2040				9	100	1137	1914	*	*	*
Sales—Non-Technical Degree	16	134	1616	1474	*	*	*	45	382	1519	1440	1833	1500	1192
Sales—Technical/Scientific Degree	4	31	2124	1941	*	*	*	5	66	2133	1952	*	*	*
Totals	538	4412						1597	15243					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	2	35	$1771	$1884	*	*	*	25	206	$1854	$1910	$2083	$1875	$1667
MBA (Non-technical Undergraduate)	64	266	2218	2352	$2660	$2188	$1750	159	593	2051	2123	2542	2000	1583
MBA (Technical Undergraduate)	6	45	2461	2473	*	*	*	9	109	2298	2350	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	30	2083	2311	*	*	*	1	74	2083	2137	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	28	†	2194				†	36	†	2191			
Administration (incl. Public, Hospital, etc.)	†	†	†	†				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	11	†	1533				2	23	1203	1565	*	*	*
Social Sciences	†	10	†	1610				7	43	1277	1642	*	*	*
ENGINEERING														
Chemical	5	31	2364	2395	*	*	*	6	54	2395	2422	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	26	2080	2182	*	*	*	1	44	2080	2226	*	*	*
Electrical (incl. Computer Engrg.)	14	122	2378	2416	*	*	*	26	285	2361	2417	2575	2395	2000
Industrial	2	16	2200	2140	*	*	*	2	41	2200	2266	*	*	*
Mechanical	5	40	2290	2354	*	*	*	10	163	2283	2393	*	*	*
Nuclear (incl. Engrg. Physics)	1	6	2533	2468	*	*	*	1	16	2533	2314	*	*	*
SCIENCES														
Chemistry	†	5	†	2374				†	10	†	2258			
Computer Science	6	37	2328	2356	*	*	*	8	85	2238	2326	*	*	*
Geology & Related Geological Sciences	1	17	2455	2545	*	*	*	3	47	2081	2469	*	*	*
Mathematics	6	17	2214	2288	*	*	*	8	22	2059	2231	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	1	7	2082	2485	*	*	*	1	14	2082	2470	*	*	*
Totals	115	749						269	1888					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

Graduate Program	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	29	117	$2797	$2596	$3833	$2625	$2166	40	188	$2626	$2394	$3583	$2500	$2000
MBA - Tech Undergraduate	14	27	2476	2750	*	*	*	17	50	2465	2655	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	17	129	2750	2785	*	*	*	34	187	2427	2594	3000	2459	1750
MBA - Tech Undergraduate	8	30	2765	2784	*	*	*	9	43	2689	2659	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	20	67	2601	2811	2833	2666	2416	22	112	2523	2625	2833	2625	2000
MBA - Tech Undergraduate	7	19	2643	2621	*	*	*	7	29	2643	2721	*	*	*
Totals	95	389						129	609					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	20	$2950	$3021	*	*	*	1	39	$2950	$3058	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				†	4	†	2712			
Electrical (incl. Computer Engrg.)	†	24	†	3139				1	63	3350	3141	*	*	*
Mechanical	†	1	†	2425				†	12	†	3110			
SCIENCES														
Chemistry	†	59	†	2770				3	100	2497	2599	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	†	†	†				†	12	†	2504			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	4	†	2960				†	8	†	3001			
Physics	†	14	†	3093				†	43	†	2896			
Totals	1	122						5	281					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1514 1585 1458	34	1417	1	1111	3	1542	2			1250	1
BUSINESS - GENERAL	1750	1	1826	5	1212	11	1220	4	2477	1		
MARKETING/DISTRIBUTN			1472	3	1030	3	1636	3			1321	2
HUMANITIES					1208	1	1500	1				
ECONOMICS	1589	3	1498 1750 1250	20	1160	1						
OTHR SOCIAL SCIENCES			1196	2	1317	2						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2093	5				
CHEMICAL							2188	4				
CIVIL -CNSTR/SAN/TRP											1875	1
ELECTRICAL -COMPTR	2000	1					2172 2331 2000	67	2275	1	2125	1
GEOLOGICAL												
INDUSTRIAL							2080	8			2050	1
MECHANICAL					2167	2	2064 2225 1917	20	2044	3		
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH												

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY			1917 1			
COMPUTER SCIENCE				2058 9		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1380	1	1000	2								
BUSINESS - GENERAL	1599	3	1600	1	1467	3	1529	4				
MARKETING/DISTRIBUTN												
HUMANITIES	1730	2										
ECONOMICS	1791	1	1808	2	1775	1						
OTHR SOCIAL SCIENCES			1667	1	1192	1						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2259 19	1958 1	2200 1	2226 7		2435 5
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2078 2	2175 15		2165 4	2130 2	2323 2
GEOLOGICAL						
INDUSTRIAL	2163 2			1997 3	2185 1	
MECHANICAL	2111 7	2154 17		2235 8	2194 5	2369 5
METALLURGICAL					2185 1	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH		2205 2				

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1208 1			
BIOLOGICAL SCIENCES						
CHEMISTRY	1955 1					
COMPUTER SCIENCE	1983 3	2090 1			1875 1	2190 2
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1369 3	1317 1	1305 3	
BUSINESS - GENERAL			1742 2	1217 1		
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS	1346 1		1750 1			
OTHR SOCIAL SCIENCES						440 1

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1450 1		
CHEMICAL	2250 1		2542 1	1622 2		
CIVIL -CNSTR/SAN/TRP	1850 3		1767 1	1794 2	1535 1	
ELECTRICAL -COMPTR	2150 4		2164 11	1668 45 1794 1449		
GEOLOGICAL						
INDUSTRIAL				1763 11		
MECHANICAL	1931 4		2106 6	1749 31 1795 1449		
METALLURGICAL				1794 1		
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERINC TECH	1417 1		1847 3			

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1114 2		
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1959 2			1331 11		1083 1
HEALTH (MED) PROFSNS						1500 2
MATHEMATICS			1811 2	1592 5		
OTHR PHYSCL/EARTH SC				1380 2	1000 1	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1983 SCPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1843 10	2330 26 2750 1833	2218 8	2272 3		
MBA - TECHNICAL	2000 1	1833 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2458 4	2667 1	2479 4		2000 1	2200 2
MBA - TECHNICAL		2185 1	2500 1			

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	1938 4			1794 1		
MBA - TECHNICAL	3125 2					

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1983

SOUTHERN REGION (SCPA)

- Alabama A & M University
- Auburn University
- Clemson University
- Duke University
- Duke University - Graduate School of Business Administration
- Florida A & M University
- Georgia Institute of Technology
- University of Georgia
- Jackson State University
- University of Kentucky
- Mary Washington College
- Memphis State University
- Mississippi State University
- University of Mississippi
- North Carolina A & T State University
- University of North Carolina - Chapel Hill
- University of North Carolina - Greensboro
- Prairie View A & M University
- South Carolina State College
- University of South Florida
- Tennessee State University
- University of Tennessee - Knoxville
- Tulane University
- Vanderbilt University
- Vanderbilt University - Owen Graduate School of Management
- Virginia Polytechnic Institute and State University
- University of Virginia
- University of Virginia - Colgate Darden Graduate School of Business
- Wake Forest University
- Wake Forest University - Babcock Graduate School of Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	72	906	$1541	$1574	$1700	$1542	$1333	401	4434	$1517	$1564	$1667	$1542	$1333
Business—General (incl. Mgmt.)	97	701	1430	1483	1833	1333	1016	229	1916	1435	1486	1833	1417	1016
Marketing & Distribution	21	311	1459	1435	1725	1500	1167	77	847	1401	1419	1750	1350	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	24	139	1178	1376	1500	1167	721	41	314	1213	1297	1700	1167	910
Economics[2]	39	102	1537	[illegible]	1835	1500	1250	87	222	1492	1501	1833	1500	1167
Other Social Sciences	22	164	[illegible]	1337	1708	1271	833	56	458	1273	1258	1708	1208	816
ENGINEERING														
Aeronautical	4	97	2013	1998	*	*	*	23	325	1897	1987	2166	1794	1581
Chemical	11	210	2203	2204	*	*	*	107	886	2245	2250	2425	2292	2000
Civil (incl. Construction, Sanitary & Transportation Engrg.)	17	212	1827	1872	*	*	*	52	515	1842	1872	2297	1794	1449
Electrical (incl. Computer Engrg.)	171	2140	2158	2150	2380	2170	1917	552	5718	2074	2125	2300	2148	1793
Geological	†	3	†	1960				†	26	†	2147			
Industrial	14	198	1989	2050	*	*	*	57	621	1941	2045	2185	1950	1794
Mechanical	53	839	2127	2113	2231	2150	1833	278	2773	2062	2097	2312	2125	1793
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	9	83	1997	2118	*	*	*	12	196	2005	2152	*	*	*
Mining	†	8	†	2095				†	26	†	2042			
Nuclear (incl. Engrg. Physics)	1	29	2408	2070	*	*	*	3	82	2298	2085	*	*	*
Petroleum	2	51	2275	2599	*	*	*	11	215	2495	2586	*	*	*
Engineering Technology	5	155	1816	2007	*	*	*	17	450	1886	2017	*	*	*
SCIENCES														
Agricultural Sciences	2	55	1833	1327	*	*	*	17	151	1307	1364	*	*	*
Biological Sciences	6	39	1170	1440	*	*	*	9	91	1315	1442	*	*	*
Chemistry	6	38	1679	1738	*	*	*	11	103	1685	1716	*	*	*
Computer Science	73	664	1899	1954	2167	1997	1380	165	1663	1839	1934	2175	1958	1379
Health (Medical) Professions	65	87	1437	1472	1750	1391	1248	81	229	1405	1582	1680	1391	1200
Mathematics	39	111	1684	1789	2000	1708	1250	59	261	1666	1779	2000	1708	1250
Other Physical & Earth Sciences	3	40	1293	1844	*	*	*	8	103	1407	1780	*	*	*
Totals	756	7382						2353	22625					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers
† No offers reported.

SCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles'			Number of Offers		Average $ Offers		Percentiles'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	72	930	$1544	$1574	$1700	$1542	$1333	412	4510	$1515	$1564	$1667	$1542	$1333
Business Administration	43	350	1404	1475	2083	1300	958	115	1071	1422	1471	1833	1380	958
Communications	1	56	900	1569	*	*	*	10	134	1307	1447	*	*	*
Community & Service Orgs. Work	6	27	962	1079	*	*	*	17	121	1053	1190	*	*	*
EDP-Programming/Systems	91	749	1825	1952	2150	1950	1380	189	1924	1817	1938	2174	1925	1379
Engineering	279	3718	2120	2126	2333	2150	1794	1081	11024	2069	2117	2333	2135	1792
Farm & Natural Resources Mgmt	†	19	†	1194				4	49	1161	1301	*	*	*
Finance & Economics	45	259	1473	1565	1700	1475	1250	86	571	1453	1506	1700	1458	1167
Health (Medical) Services	68	101	1417	1445	1750	1391	1235	85	269	1398	1535	1650	1391	1182
Manufacturing &/or Industrial Opns.	22	151	1843	1934	2150	1834	1350	57	418	1771	1928	2166	1833	1333
Mathematics/Statistics	18	64	1705	1715	*	*	*	31	157	1660	1694	2000	1725	1378
Merchandising/Sales Promotion	42	304	1326	1329	1725	1271	1083	75	718	1281	1322	1642	1208	1040
Personnel/Employee Relations	5	24	1368	1517	*	*	*	16	67	1217	1325	*	*	*
Research—Non-Scientific	5	20	1480	1720	*	*	*	8	66	1443	1534	*	*	*
Research—Scientific	7	142	1546	1841	*	*	*	22	352	1603	1826	2208	1657	995
Rotational Training—Non-Technical	20	86	1304	1351	1458	1313	1016	54	244	1326	1365	1667	1250	1000
Rotational Training—Technical	3	98	1948	1892	*	*	*	12	198	1340	1903	*	*	*
Sales—Non-Technical Degree	27	241	1504	1467	1750	1500	1250	72	623	1513	1451	1750	1500	1210
Sales—Technical/Scientific Degree	2	43	1842	1867	*	*	*	7	109	2050	1918	*	*	*
Totals	756	7382						2353	22625					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

SCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	†	39	†	$1921				25	245	$1854	$1911	$2083	$1875	$1667
MBA (Non-technical Undergraduate)	84	305	$2246	2278	$2675	$2280	$1833	243	898	2119	2176	2600	2083	1666
MBA (Technical Undergraduate)	32	84	2475	2522	3000	2479	2000	41	193	2436	2424	3000	2450	2000
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	†	13	†	1948				1	87	2083	2108	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	9	†	2323				†	45	†	2218			
Administration (incl. Public, Hospital, etc.)	†	27	†	1818				†	50	†	1872			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	3	†	1867				2	26	1203	1600	*	*	*
Social Sciences	1	22	800	1869	*	*	*	8	65	1217	1719	*	*	*
ENGINEERING														
Chemical	2	26	2320	2367	*	*	*	8	80	2376	2404	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	45	2083	2315	*	*	*	2	89	2082	2271	*	*	*
Electrical (incl. Computer Engrg.)	6	231	2440	2481	*	*	*	32	516	2376	2445	2550	2418	2082
Industrial	†	10	†	2387				2	51	2200	2290	*	*	*
Mechanical	2	112	2319	2356	*	*	*	12	275	2289	2378	*	*	*
Nuclear (incl. Engrg. Physics)	†	14	†	2449				1	30	2533	2377	*	*	*
SCIENCES														
Chemistry	†	3	†	2467				†	13	†	2306			
Computer Science	19	86	2343	2326	*	*	*	27	171	2312	2326	2513	2350	2075
Geology & Related Geological Sciences	†	12	†	2500				3	59	2081	2475	*	*	*
Mathematics	3	17	2249	2168	*	*	*	11	39	2111	2204	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	11	†	2329				1	25	2082	2408	*	*	*
Totals	150	1069						419	2957					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

SCPA REGIONAL Interim Report No. 4   May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	87	195	$2530	$2550	$3083	$2500	$2000	127	383	$2560	$2474	$3166	$2500	$2000
MBA - Tech Undergraduate	24	47	2794	2813	3333	2725	2500	41	97	2658	2731	3166	2583	2200
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	69	176	2709	2706	3000	2750	2250	103	363	2616	2648	3000	2667	2000
MBA - Tech Undergraduate	29	46	2739	2760	3208	2708	2333	38	89	2727	2711	3175	2708	2333
Over 4 years														
MBA - Non-Tech Undergraduate	24	103	2721	2572	3325	2707	2083	46	215	2626	2600	3125	2666	2000
MBA - Tech Undergraduate	10	24	2843	3023	*	*	*	17	53	2760	2858	*	*	*
Totals	243	591						372	1200					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	19	†	$3167				1	58	$2950	$3094	*	*	*
Civil (incl Construction Sanitary & Transportation Engrg)	†	2	†	3044				†	6	†	2823			
Electrical (incl Computer Engrg)	†	22	†	3226				1	85	3350	3163	*	*	*
Mechanical	†	7	†	3062				†	19	†	3092			
SCIENCES														
Chemistry	4	66	$2779	2822	*	*	*	7	166	2658	2687	*	*	*
Mathematics (incl Oprs Research Statistics & Actuarial Science)	†	3	†	2667				†	15	†	2536			
Metallurgy (incl Met Engrg Materials Engrg Science & Ceramics)	†	8	†	3194				†	16	†	3097			
Physics	†	10	†	2972				†	53	†	2911			
Totals	4	137						9	418					

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[1] Years of full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1571 1666 1500	52	1406	4	1375	2	1459	5			1700	1
BUSINESS - GENERAL			1314 1542 1125	36	1237 1333 1000	23	1731	6	1713	2	1575	1
MARKETING/DISTRIBUTN			1500	2	1188	4	1513	4	1523	2	1575	2
HUMANITIES			1303	5	1179	6						
ECONOMICS			1495	19	1194	3	1542	2				
OTHR SOCIAL SCIENCES			1279	9	1392	5	1646	2				

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2088 2		
CHEMICAL				2158 2		2300 1
CIVIL -CNSTR/SAN/TRP						1901 12
ELECTRICAL -COMPTR				2206 106 2417 2050	2282 3	2303 2
GEOLOGICAL						
INDUSTRIAL				2043 4		2117 3
MECHANICAL			2208 2	2106 17	2175 1	2255 3
METALLURGICAL				2050 1		
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				1999 2		

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES			1060 4	2083 1		
CHEMISTRY			1917 1			
COMPUTER SCIENCE		1479 4		2058 42 2175 1925		
HEALTH (MED) PROFSNS			2108 2			
MATHEMATICS	1625 1	1645 16	1166 1	1856 12		
OTHR PHYSCL/EARTH SC			1683 1			

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1537 2					1717 2
BUSINESS - GENERAL	1662 9	2000 1	1833 3	1584 2	2208 1	1917 2
MARKETING/DISTRIBUTN	1750 1	1708 1	1666 1			
HUMANITIES			1350 4			
ECONOMICS	1563 2	1700 2	1668 2	1722 3		
OTHR SOCIAL SCIENCES	1500 1	1333 1				

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2267 5		2200 1	2292 1		
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2175 2	2169 21 2275 2102				
GEOLOGICAL						
INDUSTRIAL	2063 2				2025 1	
MECHANICAL	2025 2	2133 8		2188 2	2053 3	2750 2
METALLURGICAL	2200 1	2200 1			2180 2	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	2050 1					2500 1
ENGINEERING TECH	1833 1			1750 1		

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1833 2			
BIOLOGICAL SCIENCES						
CHEMISTRY	790 1		1833 1			2410 1
COMPUTER SCIENCE	1971 4	2050 1		1892 1		2004 2
HEALTH (MED) PROFSNS	2050 2					
MATHEMATICS	1582 1					
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1531	2					1146	2
BUSINESS - GENERAL	750	1	1533	3	1067	3	1845	4				
MARKETING/DISTRIBUTN			1300	1	1484	2					1250	1
HUMANITIES					2166	1	904	3	882	5		
ECONOMICS	1833	3			1750	1	1114	1			1475	1
OTHR SOCIAL SCIENCES					1775	1			958	1	802	2

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1938 2		
CHEMICAL				1792 1		
CIVIL -CNSTR/SAN/TRP			2400 1	1449 3	1500 1	
ELECTRICAL -COMPTR	2036 3		2211 16	1768 17		2275 1
GEOLOGICAL						
INDUSTRIAL				1794 4		
MECHANICAL			2130 8	1880 5		
METALLURGICAL				1791 4		
MINING						
NUCLEAR -ENGRG PHYS			2408 1			
PETROLEUM -NATL GAS						
ENGINEERING TECH	1500 1					

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES												
BIOLOGICAL SCIENCES	700	1										
CHEMISTRY					1623	1	1497	1				
COMPUTER SCIENCE	1772	4			1904	2	1481	12			1750	1
HEALTH (MED) PROFSNS							1497	1	2000	1	1383 1580 1240	59
MATHEMATICS	1250	1			1900	4	1380	2	1112	1		
OTHR PHYSCL/EARTH SC	1200	1					996	1				

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1952 8	2282 36 2750 1790	2179 11	2256 10	2167 1	
MBA - TECHNICAL	1979 2	2432 6	2433 5	2583 1	3783 1	2042 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2503 6	2000 1	2387 7	2167 1		
MBA - TECHNICAL	2467 5	2417 2		2708 1		3000 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			2333 1	2042 1		1975 1
MBA - TECHNICAL	2563 2		2510 4			

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Graduate School of Business Administration
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	97	1184	$1560	$1566	$1875	$1550	$1217	498	5618	$1326	$1565	$1710	$1542	$1333
Business—General (incl. Mgmt.)	166	1356	1394	1486	1800	1415	1000	395	3272	1418	1486	1833	1417	1000
Marketing & Distribution	50	610	1508	1399	1750	1530	1167	127	1457	1443	1411	1750	1500	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	45	401	1321	1445	1600	1375	917	86	715	1270	1380	1600	1221	910
Economics[2]	51	355	1412	1645	1750	1417	1042	138	577	1462	1590	1791	1466	1125
Other Social Sciences	29	352	1255	1400	1584	1333	834	85	810	1267	1320	1667	1208	833
ENGINEERING														
Aeronautical	7	114	1915	2054	*	*	*	30	439	1901	2004	2158	1896	1581
Chemical	22	270	2281	2155	2435	2300	2192	129	1156	2251	2228	2430	2292	2000
Civil (incl. Construction, Sanitary & Transportation Engrg.)	24	377	1747	1865	2250	1771	1333	76	892	1812	1869	2297	1794	1416
Electrical (incl. Computer Engrg.)	256	2567	2090	2136	2275	2150	1794	808	8285	2079	2128	2297	2150	1793
Geological	†	9	†	1922				†	35	†	2089			
Industrial	30	220	1946	2058	2175	1939	1792	87	841	1943	2048	2175	1950	1793
Mechanical	148	1110	2104	2095	2275	2152	1794	426	3883	2076	2096	2300	2138	1793
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	6	81	2091	2132	*	*	*	18	277	2033	2146	*	*	*
Mining	1	4	2050	2033	*	*	*	1	30	2050	2041	*	*	*
Nuclear (incl. Engrg. Physics)	7	32	1976	2063	*	*	*	10	114	2073	2078	*	*	*
Petroleum	9	92	2485	2527	*	*	*	20	307	2491	2568	2651	2525	2200
Engineering Technology	10	174	1858	1978	*	*	*	27	624	1876	2006	2200	1900	1500
SCIENCES														
Agricultural Sciences	29	146	1375	1387	1750	1292	1000	46	297	1350	1375	1833	1250	1042
Biological Sciences	3	58	875	1383	*	*	*	12	149	1205	1419	*	*	*
Chemistry	11	44	1575	1704	*	*	*	22	147	1630	1712	1955	1667	1000
Computer Science	118	909	1862	1954	2170	1958	1380	283	2572	1849	1941	2174	1958	1380
Health (Medical) Professions	23	194	1573	1586	2000	1440	1120	104	423	1442	1584	1875	1396	1182
Mathematics	56	256	1678	1819	2000	1667	1333	115	517	1672	1799	2000	1667	1250
Other Physical & Earth Sciences	13	64	1397	1692	*	*	*	21	167	1401	1746	1950	1380	996
Totals	1211	10979						3564	33604					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

SCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	101	1285	$1536	$1570	$1833	$1542	$1200	513	5795	$1519	$1565	$1708	$1542	$1325
Business Administration	69	721	1434	1452	1833	1416	1166	184	1792	1426	1464	1833	1401	1000
Communications	6	98	1133	1566	*	*	*	16	232	1242	1498	*	*	*
Community & Service Orgs Work	12	61	1132	1144	*	*	*	29	182	1085	1175	1458	1052	700
EDP-Programming/Systems	135	1117	1852	1953	2167	1958	1380	324	3041	1831	1943	2167	1950	1379
Engineering	481	4624	2082	2112	2300	2150	1793	1562	15648	2073	2115	2331	2142	1793
Farm & Natural Resources Mgmt	12	57	1350	1347	*	*	*	16	106	1303	1326	*	*	*
Finance & Economics	93	618	1421	1616	1750	1454	1083	179	1189	1439	1563	1750	1458	1125
Health (Medical) Services	30	225	1408	1524	2000	1390	850	115	494	1401	1530	1800	1391	1080
Manufacturing &/or Industrial Opns	25	189	1971	1914	2200	2100	1483	82	607	1832	1924	2182	1843	1350
Mathematics/Statistics	15	130	1686	1782	*	*	*	46	287	1669	1734	2050	1725	1378
Merchandising/Sales Promotion	50	533	1339	1312	1750	1250	1000	125	1251	1304	1318	1733	1217	1000
Personnel/Employee Relations	11	89	1368	1413	*	*	*	27	156	1279	1375	1775	1250	833
Research—Non-Scientific	4	175	1137	1692	*	*	*	12	241	1341	1649	*	*	*
Research—Scientific	26	153	1769	1751	2260	1821	1260	48	505	1693	1805	2235	1688	1000
Rotational Training—Non-Technical	46	250	1410	1427	1750	1434	1167	100	494	1365	1397	1667	1375	1016
Rotational Training—Technical	2	76	1649	1892	*	*	*	14	274	1384	1900	*	*	*
Sales—Non-Technical Degree	80	510	1450	1481	1750	1500	1125	152	1133	1480	1464	1750	1500	1167
Sales—Technical/Scientific Degree	13	68	1977	1819	*	*	*	20	177	2003	1880	2200	2125	1583
Totals	1211	10979						3564	33604					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

SCPA REGIONAL Interim Report No 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS
Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full Time Non Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	23	145	$1808	$1847	$2083	$1833	$1583	48	390	$1832	$1891	$2083	$1833	$1667
MBA (Non technical Undergraduate)	82	620	2105	2271	2750	2083	1583	325	1518	2115	2215	2642	2083	1625
MBA (Technical Undergraduate)	18	334	2253	2581	*	*	*	59	527	2380	2524	2792	2375	1875
MS-Business (incl Mgmt Mktg Finance etc)	†	38	†	2154				1	125	2083	2122	*	*	*
Industrial Mgmt. (incl Industrial Admin)	†	18	†	2142				†	63	†	2196			
Administration (incl Public Hospital etc)	1	2	1833	1761	*	*	*	1	52	1833	1868	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	8	2500	1674	*	*	*	3	34	1635	1617	*	*	*
Social Sciences	5	25	1307	1314	*	*	*	13	90	1252	1606	*	*	*
ENGINEERING														
Chemical	1	20	2550	2404	*	*	*	9	100	2396	2404	*	*	*
Civil (incl Construction Sanitary & Transportation Engrg)	†	36	†	2234				2	125	2082	2260	*	*	*
Electrical (incl Computer Engrg)	27	320	2303	2486	2525	2416	2081	59	836	2343	2461	2550	2417	2081
Industrial	†	21	†	2295				2	72	2200	2291	*	*	*
Mechanical	9	133	2335	2445	*	*	*	21	408	2309	2400	2550	2333	2082
Nuclear (incl Engrg Physics)	1	8	2200	2419	*	*	*	2	38	2367	2386	*	*	*
SCIENCES														
Chemistry	1	5	2250	1934	*	*	*	1	18	2250	2203	*	*	*
Computer Science	5	62	2352	2449	*	*	*	32	233	2318	2359	2513	2333	2083
Geology & Related Geological Sciences	1	22	2455	2466	*	*	*	4	81	2175	2472	*	*	*
Mathematics	6	17	2007	1940	*	*	*	17	56	2074	2124	*	*	*
Metallurgy (incl Met Engrg Materials Engrg / Science & Ceramics)	†	8	†	2443				1	33	2082	2417	*	*	*
Totals	181	1842						600	4799					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	32	278	$2480	$2499	$2916	$2500	$1833	159	661	$2544	$2484	$3085	$2500	$2000
MBA - Tech Undergraduate	14	208	2916	2717	*	*	*	55	305	2723	2722	3192	2708	2208
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	27	393	2396	2617	3125	2250	1750	130	756	2570	2632	3000	2666	1950
MBA - Tech Undergraduate	12	241	2941	2806	*	*	*	50	330	2778	2780	3166	2771	2350
Over 4 years														
MBA - Non-Tech Undergraduate	20	227	2483	2740	2833	2500	2083	66	442	2583	2672	3125	2666	2083
MBA - Tech Undergraduate	8	69	2909	2755	*	*	*	25	122	2808	2800	3250	2833	2500
Totals	113	1416						485	2616					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	23	†	$3223				1	81	$2950	$3130	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	†	7	†	3033				†	13	†	2936			
Electrical (incl. Computer Engrg.)	2	38	$3125	3283	*	*	*	3	123	3200	3200	*	*	*
Mechanical	†	15	†	3224				†	34	†	3150			
SCIENCES														
Chemistry	4	48	2690	2715	*	*	*	11	214	2670	2694	*	*	*
Mathematics (incl. Oprs. Research, Statistics & Actuarial Science)	†	4	†	2766				†	19	†	2585			
Metallurgy (incl. Met. Engrg., Materials Engrg. Science & Ceramics)	†	4	†	2969				†	20	†	3072			
Physics	†	15	†	2875				†	68	†	2903			
Totals	6	154						15	572					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1561 55 1875 1333	1512 6	1575 4	1708 4	1388 2	
BUSINESS - GENERAL	1583 1	1330 50 1542 979	1294 47 1667 975	1530 7	1504 2	1022 4
MARKETING/DISTRIBUTN		1492 3	1339 19	1522 3	1555 3	
HUMANITIES		1301 9	1366 13	1565 4		1120 5
ECONOMICS	1589 1	1402 32 1750 1125	1321 9	1485 2		
OTHR SOCIAL SCIENCES		1583 3	1198 12			

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2104 4		
CHEMICAL						2013 2
CIVIL -CNSTR/SAN/TRP				2000 1		1657 7
ELECTRICAL -COMPTR				2165 142 2292 2017	2182 4	2424 2
GEOLOGICAL						
INDUSTRIAL		1542 1		2003 4	2167 2	1792 2
MECHANICAL			1700 1	2085 47 2200 1950	1975 9	1959 2
METALLURGICAL						
MINING				2050 1		
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	1833 1					
ENGINEERING TECH				1977 5	1333 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1361 4			1608 1
BIOLOGICAL SCIENCES			833 1			
CHEMISTRY			1500 1			
COMPUTER SCIENCE	1771 2	1480 8	1571 10	2016 46 2150 1867	1833 1	1759 2
HEALTH (MED) PROFSNS			2032 6			
MATHEMATICS		1501 16	1576 7	1918 19		
OTHR PHYSCL/EARTH SC			833 1	1950 2		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/7/83 THROUGH 6/10/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	2000	2	1688	4	1341	1	1345	1	1710	1	1733	4
BUSINESS - GENERAL	1600	11	1465	4	1586	10	1317	2			2000	1
MARKETING/DISTRIBUTN	1648	11	1629	1	1609	7	2300	1				
HUMANITIES	1628	3					833	1	1600	2		
ECONOMICS	1592	2			1875	2	1333	1				
OTHR SOCIAL SCIENCES	1542	2	1416	1					1333	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2325 8		2200 2	2325 2		2429 5
CIVIL -CNSTR/SAN/TRP						2125 2
ELECTRICAL -COMPTR	2183 6	2146 18		2211 3	2136 4	2151 5
GEOLOGICAL						
INDUSTRIAL	2078 3	2114 4			2175 1	
MECHANICAL	2233 10	2137 19	1825 2	2250 5	1867 3	2389 7
METALLURGICAL	2125 2			2200 1	2150 2	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	2450 1					2583 7
ENGINEERING TECH		1917 1		2150 1		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1913 2		1360 12			
BIOLOGICAL SCIENCES						
CHEMISTRY	1631 5		1877 2			1500 1
COMPUTER SCIENCE	2062 10	1843 2		1958 1	2083 1	2074 8
HEALTH (MED) PROFSNS						
MATHEMATICS	1885 3					
OTHR PHYSCL/EARTH SC	2000 1		870 1	1333 1		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/7/83 THROUGH 6/10/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1041	1			1638	7	1293	3			1017	2
BUSINESS - GENERAL	1542	2	1550	2	1755	11	1349	9	992	1	1055	2
MARKETING/DISTRIBUTN	1458	2										
HUMANITIES							1206	3	1136	3	1100	2
ECONOMICS							996	1	1458	1		
OTHR SOCIAL SCIENCES					1833	1	1021	2	1159	3	1021	4

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1662 3		
CHEMICAL			2122 3			
CIVIL -CNSTR/SAN/TRP	1517 1		2233 4	1793 3	1400 5	1260 1
ELECTRICAL -COMPTR	2117 4		2112 31 2231 1900	1653 32 1798 1449	1936 5	
GEOLOGICAL						
INDUSTRIAL			2033 2	1818 11		
MECHANICAL	2089 4		2192 29 2333 2083	1788 10		
METALLURGICAL				1794 1		
MINING						
NUCLEAR -ENGRG PHYS			2209 5	1394 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH	1660 1			1633 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES			1292 1	1479 2	1245 6	958 1
BIOLOGICAL SCIENCES			791 1			1000 1
CHEMISTRY						1209 2
COMPUTER SCIENCE	1861 3	1775 1	2098 7	1450 15		1767 1
HEALTH (MED) PROFSNS					1117 1	1429 16
MATHEMATICS				1572 10		1108 1
OTHR PHYSCL/EARTH SC			1333 1	1327 5	1263 1	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1842 13	2198 24 2667 1583	2256 7	2392 2	1935 4	1875 2
MBA - TECHNICAL	1942 5	2458 1		2365 9	2667 1	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2528 6	2583 2	2193 11			1955 1
MBA - TECHNICAL	2350 1					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	1965 2		2115 4		1173 2	1354 2
MBA - TECHNICAL				2082 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1530 1666 1400	384	1493	17	1397	12	1558	14	1388	2	1475	2
BUSINESS - GENERAL	1522	9	1340 1542 1000	109	1272 1542 1000	104	1550 1800 1210	22	1623	8	1409	8
MARKETING/DISTRIBUTN			1401	11	1263 1584 1000	47	1548	11	1483	7	1448	4
HUMANITIES			1290	15	1269 1625 917	26	1552	5			1120	5
ECONOMICS	1629	5	1440 1730 1200	74	1266	18	1487	5				
OTHR SOCIAL SCIENCES			1298	17	1210 1500 800	28	1646	2				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				1987 19		
CHEMICAL			2300 1	2185 11		2108 3
CIVIL -CNSTR/SAN/TRP				2000 1		1821 21 2000 1500
ELECTRICAL -COMPTR	1853 2		2083 1	2168 422 2318 2002	2173 11	2315 7
GEOLOGICAL						
INDUSTRIAL	1625 1	1542 1	1500 1	2052 19	2167 2	1997 6
MECHANICAL			2090 5	2090 105 2200 1950	1988 14	2216 14
METALLURGICAL				2050 1		2100 1
MINING				2050 1		
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	1833 1					
ENGINEERING TECH				1956 10	1333 1	

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1167 1	1254 7			1608 1
BIOLOGICAL SCIENCES			1014 5	2083 1		
CHEMISTRY			1750 4			
COMPUTER SCIENCE	1722 3	1427 17	1548 13	2022 126 2175 1875	1917 2	1589 3
HEALTH (MED) PROFSNS			2016 9			
MATHEMATICS	1625 1	1540 35 1842 1250	1525 8	1899 36 2066 1667		
OTHR PHYSCL/EARTH SC			1258 2	1950 2		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1739 8	1458 6	1462 2	1463 2	1668 2	1699 15
BUSINESS - GENERAL	1639 29 1800 1413	1595 8	1658 21 1833 1300	1353 14	1712 2	1944 3
MARKETING/DISTRIBUTN	1643 18	1492 4	1652 11	1638 5		1300 1
HUMANITIES	1577 6		1380 5	833 1	1600 2	
ECONOMICS	1611 6	1711 5	1702 6	1575 6		900 1
OTHR SOCIAL SCIENCES	1627 4	1511 4	1192 1		1333 1	

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2289 56 2385 2200	1958 1	2230 5	2273 15		2388 23 2550 2260
CIVIL -CNSTR/SAN/TRP				2175 2		2125 2
ELECTRICAL -COMPTR	2157 12	2167 73 2250 2075		2196 10	2134 6	2184 10
GEOLOGICAL						
INDUSTRIAL	2098 8	2050 5		1997 3	2128 3	
MECHANICAL	2207 29 2350 2000	2143 44 2225 2000	1967 4	2230 20 2375 2150	2079 13	2336 28 2500 2050
METALLURGICAL	2150 3	2200 1		2200 1	2169 5	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	2250 2					2558 17
ENGINEERING TECH	1833 1	2109 3	1917 1	1950 2	2000 1	

AVERAGE MONTHLY SALARY OFFERS　JULY　1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER　CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83　PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1913	2			1397 1833 1208	22						
BIOLOGICAL SCIENCES	2171	1			1833	1						
CHEMISTRY	1557	7			1862	3					1955	2
COMPUTER SCIENCE	2024 2225 1880	23	1990	5			1925	2	1979	2	2042	16
HEALTH (MED) PROFSNS	1883	3										
MATHEMATICS	1809	4										
OTHR PHYSCL/EARTH SC	2000	1			870	1	1333	1			2233	1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1041	1			1559	17	1316	5	1333	4	1122	5
BUSINESS - GENERAL	1350	8	1540	5	1621 2083 1083	25	1455	16	992	1	986	3
MARKETING/DISTRIBUTN	1458	2	1300	1	1648	4					1250	1
HUMANITIES					2166	1	1101	7	977	8	1084	5
ECONOMICS	1712	4			1700	3	1055	2	1458	1	1288	2
OTHR SOCIAL SCIENCES					2178	3	1176	4	1162	10	953	11

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1753	11				
CHEMICAL	2250	1	2240	1	2165	5	1728	7				
CIVIL -CNSTR/SAN/TRP	1830	5			2184	14	1690	18	1457	12	1260	1
ELECTRICAL -COMPTR	2095	13			2146 2275 1917	86	1705 1800 1449	147	1950	7	2275	1
GEOLOGICAL												
INDUSTRIAL					2118	5	1789* 1794 1793	33				
MECHANICAL	2003	10			2140 2250 1916	68	1763 2079 1449	72				
METALLURGICAL							1792	6				
MINING												
NUCLEAR -ENGRG PHYS					2242	8	1394	2				
PETROLEUM -NATL GAS												
ENGINEERING TECH	1526	3			1847	3	1827	2				

* ALL BUT SIX OFFERS IN THIS CATEGORY WERE EITHER $1,793 OR $1,794 CAUSING THE 90TH AND 10TH PERCENTILES TO BE SO CLOSE IN VALUE. THE AVERAGE WAS AFFECTED BY TWO LOW SALARY OFFERS WHICH PULLED IT BELOW THE 10TH PERCENTILE.

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES					1292	1	1252	5	1245	6	958	1
BIOLOGICAL SCIENCES	700	1			791	1					903	2
CHEMISTRY	1925	1			1625	1	1497	1			1139	3
COMPUTER SCIENCE	1754	11	1775	1	1994	13	1436 1958 1114	42	1358	1	1533	3
HEALTH (MED) PROFSNS							1497	1	1559	2	1366 1600 1120	89
MATHEMATICS	1250	1			1829	7	1554 1897 1379	21	1112	1	1108	1
OTHR PHYSCL/EARTH SC	1200	1			1333	1	1308	9	1132	2		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1849 80 2000 1625	2237 109 2667 1633	2122 31 2583 1583	2253 18	1981 5	1875 3
MBA - TECHNICAL	1972 9	2360 8	2433 5	2387 10	3225 2	2042 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2428 22 2750 1917	2393 5	2307 22 2750 1750	2334 2	2000 1	2118 3
MBA - TECHNICAL	2447 6	2339 3	2500 1	2708 1		2275 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	1982 10		2104 6	1918 2	1173 2	1523 4
MBA - TECHNICAL	2844 4		2510 4	2082 1		

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas - Arlington
University of Texas - Austin College of Business Administration
University of Texas - Austin College of Engineering
University of Texas - El Paso

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 1   February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	171	881	$1708	$1569	$1850	$1708	$1564	406	2243	$1691	$1558	$1833	$1700	$1564
Business—General (incl. Mgmt.)	33	171	1626	1522	2000	1667	1150	103	720	1617	1488	2000	1667	1150
Marketing & Distribution	15	87	1363	1470	*	*	*	46	336	1425	1402	1700	1489	1166
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	20	†	1051				6	117	1181	1186	*	*	*
Economics[2]	1	22	1833	1365	*	*	*	2	48	1750	1356	*	*	*
Other Social Sciences	2	38	950	1228	*	*	*	12	221	1207	1203	*	*	*
ENGINEERING														
Aeronautical	5	65	1921	1863	*	*	*	10	127	1734	1946	*	*	*
Chemical	11	131	2350	2279	*	*	*	43	306	2347	2273	2525	2378	2150
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	8	50	1916	1870	*	*	*	35	183	1761	1849	2175	1733	1500
Electrical (incl. Computer Engrg.)	46	520	2108	2144	2300	2146	1875	194	1579	2093	2103	2333	2141	1833
Geological	†	3	†	2361				3	13	2183	2154	*	*	*
Industrial	3	46	2072	2035	*	*	*	13	201	2030	2041	*	*	*
Mechanical	28	281	2170	2134	2525	2163	1950	89	837	2102	2086	2370	2142	1650
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	†	17	†	2180				1	43	2199	2199	*	*	*
Mining	†	4	†	1671				†	13	†	1974			
Nuclear (incl. Engrg. Physics)	†	8	†	2064				2	23	2230	2123	*	*	*
Petroleum	22	36	2639	2637	2750	2650	2583	58	92	2625	2599	2750	2650	2500
Engineering Technology	2	71	1950	1995	*	*	*	9	196	1976	2007	*	*	*
SCIENCES														
Agricultural Sciences	†	7	†	1219				10	62	1295	1360	*	*	*
Biological Sciences	†	5	†	1277				†	41	†	1428			
Chemistry	†	18	†	1651				1	39	1750	1643	*	*	*
Computer Science	5	129	2095	1926	*	*	*	80	480	1899	1914	2150	1923	1650
Health (Medical) Professions	†	67	†	1757				1	97	1700	1634	*	*	*
Mathematics	4	22	1663	1759	*	*	*	8	56	1662	1684	*	*	*
Other Physical & Earth Sciences	2	8	1815	1826	*	*	*	6	30	1981	1810	*	*	*
Totals	358	2707						1138	8103					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

SWPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	172	885	$1709	$1567	$1850	$1708	$1564	411	2269	$1691	$1556	$1833	$1700	$1564
Business Administration	31	115	1556	1443	2000	1550	1050	71	417	1586	1456	2000	1639	1100
Communications	†	11	†	960				4	46	1846	1192	*	*	*
Community & Service Orgs. Work	1	19	1100	1237	*	*	*	5	68	1211	1203	*	*	*
EDP-Programming/Systems	5	160	2095	1937	*	*	*	77	542	1913	1913	2150	1950	1650
Engineering	125	1143	2214	2145	2650	2185	1800	448	3366	2151	2105	2625	2160	1692
Farm & Natural Resources Mgmt.	1	4	1909	1504	*	*	*	6	15	1421	1361	*	*	*
Finance & Economics	3	45	1333	1446	*	*	*	30	183	1521	1427	1792	1584	1150
Health (Medical) Services	†	70	†	1739				1	117	750	1570	*	*	*
Manufacturing &/or Industrial Opns.	2	59	2000	1936	*	*	*	11	186	1718	1909	*	*	*
Mathematics/Statistics	4	7	1665	1644	*	*	*	8	31	1718	1578	*	*	*
Merchandising/Sales Promotion	8	60	1450	1383	*	*	*	27	301	1334	1324	1650	1250	1150
Personnel/Employee Relations	1	7	1150	1246	*	*	*	2	30	1409	1288	*	*	*
Research—Non-Scientific	†	6	†	1591				†	26	†	1469			
Research—Scientific	2	38	1815	1820	*	*	*	9	120	2008	1789	*	*	*
Rotational Training—Non-Technical	1	17	1250	1350	*	*	*	3	94	1319	1349	*	*	*
Rotational Training—Technical	†	16	†	1814				1	44	1590	1691	*	*	*
Sales—Non-Technical Degree	2	41	1396	1482	*	*	*	24	218	1577	1418	2000	1521	1250
Sales—Technical/Scientific Degree	†	4	†	1850				†	30	†	1957			
Totals	358	2707						1138	8103					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

SWPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number of Offers		Average $ Offers		Percentiles'			Number Of Offers		Average $ Offers		Percentiles'		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	8	39	$2058	$1893	*	*	*	50	121	$2037	$1908	$2125	$2067	$1833
MBA (Non-technical Undergraduate)	17	71	1982	1916	*	*	*	43	245	2027	1923	2250	2042	1833
MBA (Technical Undergraduate)	2	13	2125	2208	*	*	*	3	45	1972	2204	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	7	+	1893				1	38	2083	1988	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	4	+	2192				+	8	+	2182			
Administration (incl. Public, Hospital, etc.)	+	+	+	+				+	21	+	1970			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	1	+	917				+	12	+	1595			
Social Sciences	+	3	+	2348				+	31	+	1625			
ENGINEERING														
Chemical	+	3	+	2478				+	13	+	2437			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	6	+	2435				1	15	2160	2313	*	*	*
Electrical (incl. Computer Engrg.)	2	43	2091	2426	*	*	*	3	105	2161	2395	*	*	*
Industrial	1	8	2567	2407	*	*	*	1	21	2567	2336	*	*	*
Mechanical	+	30	+	2345				4	77	2190	2375	*	*	*
Nuclear (incl. Engrg. Physics)	+	2	+	2300				+	9	+	2196			
SCIENCES														
Chemistry	+	1	+	2107				+	5	+	2141			
Computer Science	2	11	2438	2258	*	*	*	3	37	2348	2290	*	*	*
Geology & Related Geological Sciences	1	10	2600	2605	*	*	*	3	26	2356	2446	*	*	*
Mathematics	+	3	+	2222				+	5	+	2039			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	+	1	+	2350				+	2	+	2459			
Totals	33	256						112	836					

' Percentiles are computed on regional data.
° Not computed for fewer than 20 offers.
† No offers reported.

SWPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

Graduate Program	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	7	17	$1956	$1983	*	*	*	17	57	$2072	$2063	*	*	*
MBA - Tech Undergraduate	3	6	2242	2530	*	*	*	4	18	2202	2692	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	4	20	2000	2031	*	*	*	5	38	1920	2101	*	*	*
MBA - Tech Undergraduate	+	1	+	2166				1	8	2085	2277	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	5	22	2286	2349	*	*	*	5	36	2286	2381	*	*	*
MBA - Tech Undergraduate	+	4	+	3029				+	9	+	2865			
Totals	19	70						32	166					

DOCTORAL DEGREE CANDIDATES

	Interim Regional	Interim National	Interim Avg Regional	Interim Avg National	Cumulative Regional	Cumulative National	Cumulative Avg Regional	Cumulative Avg National
ENGINEERING								
Chemical	+	2	+	$3000	+	9	+	$3057
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+	+	3	+	2572
Electrical (incl. Computer Engrg.)	+	9	+	3286	+	26	+	3092
Mechanical	+	1	+	3350	+	7	+	3141
SCIENCES								
Chemistry	+	9	+	2234	+	33	+	2248
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	1	+	3125	+	10	+	2466
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	+	+	+	+	+	3	+	2958
Physics	+	5	+	2961	+	22	+	2778
Totals		27				113		

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

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      AVERAGE MONTHLY SALARY OFFERS    FEBRUARY 1983 SWPA  REGIONAL INTERIM REPORT NUMBER 1
      -----------------------------
      BY CURRICULUM & EMPLOYER         INTERIM    PERIOD   1/8/83 THROUGH 2/4/83          PART 1 - PAGE  1
      ------------------------

CURRICULUM                ACCTG-PUBLIC     BANK-FINANCE     MERCHANDSNG      AERO-ELECTRNC    AUTO.MECH-EQPT   BLDG MATERIAL  .
------------------------------------------------------------------------------------------------------------------------------
ACCOUNTING              / 1716      146  / 1577        4  /                 / 1750        1  /                 /                 /
                        / 1875           /                /                 /                /                 /                 /
                        / 1600           /                /                 /                /                 /                 /
------------------------------------------------------------------------------------------------------------------------------
BUSINESS - GENERAL      / 1792        1  / 1547       18  / 1271        2   / 1809        2  /                 / 2000        1     /
                        /                /                /                 /                /                 /                 /
                        /                /                /                 /                /                 /                 /
------------------------------------------------------------------------------------------------------------------------------
MARKETING/DISTRIBUTN    /                / 1750        1  / 1228        9   /                /                 /                 /
                        /                /                /                 /                /                 /                 /
                        /                /                /                 /                /                 /                 /
------------------------------------------------------------------------------------------------------------------------------
HUMANITIES              /                /                /                 /                /                 /                 /
                        /                /                /                 /                /                 /                 /
                        /                /                /                 /                /                 /                 /
------------------------------------------------------------------------------------------------------------------------------
ECONOMICS               /                / 1833        1  /                 /                /                 /                 /
                        /                /                /                 /                /                 /                 /
                        /                /                /                 /                /                 /                 /
------------------------------------------------------------------------------------------------------------------------------
OTHR SOCIAL SCIENCES    /                /  900        1  / 1000        1   /                /                 /                 /
                        /                /                /                 /                /                 /                 /
                        /                /                /                 /                /                 /                 /
------------------------------------------------------------------------------------------------------------------------------
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AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2313 2		
CHEMICAL						
CIVIL -CNSTR/SAN/TRP			1804 2			
ELECTRICAL -COMPTR				2131 24 2300 1942		
GEOLOGICAL						
INDUSTRIAL						2058 2
MECHANICAL				2090 11		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						1950 2

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE						
HEALTH (MED) PROFSNS						
MATHEMATICS				1780 2		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING					1542	1			1425	1	1731	16
BUSINESS - GENERAL			2000	1	1583	1	1550	1			1853	3
MARKETING/DISTRIBUTN			1600	3	1421	2						
HUMANITIES												
ECONOMICS												
OTHR SOCIAL SCIENCES												

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2250 1				2083 1	2429 8
CIVIL -CNSTR/SAN/TRP						2225 1
ELECTRICAL -COMPTR	2218 2	2119 4				2625 2
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	2237 3	2085 1	2250 1	2350 1		2373 7
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2640 21 2750 2583
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM PERIOD 1/8/83 THROUGH 2/4/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE				2150 3		2013 2
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						2250 1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1300 1				1564 1	
BUSINESS - GENERAL			2195 1	1867 1		1100 1
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1661 3		
CHEMICAL				2082 1		
CIVIL -CNSTR/SAN/TRP	2084 2			1794 1	1765 2	
ELECTRICAL -COMPTR			2230 7	1721 7		
GEOLOGICAL						
INDUSTRIAL			2100 1			
MECHANICAL			2142 2	1750 2		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	2625 1					
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE						
HEALTH (MED) PROFSNS						
MATHEMATICS			1725 1		1375 1	
OTHR PHYSCL/EARTH SC				1380 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1887 4	2036 8	2000 1	2100 1		
MBA - TECHNICAL				2167 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						2125 2
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	1500 1					
MBA - TECHNICAL	2062 1					

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1983

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas - Arlington
University of Texas - Austin College of Business Administration
University of Texas - Austin College of Engineering
University of Texas - El Paso

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 5 through March 4) and cumulatively (September 1 through March 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
By Curriculum For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	65	590	$1704	$1575	$1800	$1708	$1606	471	2833	$1693	$1562	$1833	$1705	$1583
Business—General (incl Mgmt)	20	153	1624	1499	1945	1637	1333	123	873	1618	1490	2000	1667	1150
Marketing & Distribution	11	57	1330	1403	*	*	*	57	393	1407	1402	1700	1458	1160
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	8	†	1213				6	125	1181	1188	*	*	*
Economics[2]	†	10	†	1407				2	58	1750	1365	*	*	*
Other Social Sciences	†	8	†	1244				12	229	1207	1205	*	*	*
ENGINEERING														
Aeronautical	7	28	1981	2027	*	*	*	17	155	1836	1960	*	*	*
Chemical	23	152	2268	2288	2430	2300	2083	66	458	2320	2278	2525	2342	2100
Civil (incl Construction, Sanitary, & Transportation Engrg)	17	56	1882	1885	*	*	*	52	239	1801	1858	2175	1785	1500
Electrical (incl Computer Engrg)	119	852	2099	2126	2300	2125	1800	313	2431	2095	2111	2325	2133	1800
Geological	1	3	2230	2247	*	*	*	4	16	2195	2172	*	*	*
Industrial	4	70	2078	2049	*	*	*	17	271	2041	2043	*	*	*
Mechanical	53	388	2128	2102	2400	2102	1908	142	1225	2112	2091	2370	2128	1794
Metallurgical (incl Metallurgy & Ceramic Engrg)	†	33	†	2146				1	76	2199	2176	*	*	*
Mining	†	†	†	†				†	13	†	1974			
Nuclear (incl Engrg Physics)	†	6	†	2098				2	29	2230	2118	*	*	*
Petroleum	23	38	2609	2560	2750	2650	2333	81	130	2621	2587	2750	2650	2500
Engineering Technology	5	32	2153	2107	*	*	*	14	228	2039	2021	*	*	*
SCIENCES														
Agricultural Sciences	†	12	†	1257				10	74	1295	1344	*	*	*
Biological Sciences	†	3	†	1768				†	44	†	1451			
Chemistry	2	9	2525	1872	*	*	*	3	48	2267	1686	*	*	*
Computer Science	32	181	1923	1975	2105	1950	1750	112	661	1905	1931	2150	1948	1667
Health (Medical) Professions	†	6	†	1597				1	103	1700	1632	*	*	*
Mathematics	2	26	1963	1772	*	*	*	10	82	1722	1712	*	*	*
Other Physical & Earth Sciences	3	7	1914	1893	*	*	*	9	37	1958	1826	*	*	*
Totals	387	2728						1525	10831					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

SWPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles¹			Number of Offers		Average $ Offers		Percentiles¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	68	607	$1707	$1576	$1833	$1708	$1606	479	2876	$1694	$1560	$1833	$1706	$1583
Business Administration	15	93	1629	1500	*	*	*	86	510	1594	1464	2000	1645	1100
Communications	†	4	†	1342				4	50	1846	1204	*	*	*
Community & Service Orgs. Work	†	6	†	1302				5	74	1211	1211	*	*	*
EDP-Programming/Systems	31	210	1932	1987	2105	1950	1767	108	752	1918	1933	2150	1950	1692
Engineering	245	1579	2156	2133	2500	2150	1800	693	4945	2153	2114	2590	2157	1780
Farm & Natural Resources Mgmt.	†	2	†	1296				6	17	1421	1353	*	*	*
Finance & Economics	7	36	1630	1484	*	*	*	37	219	1541	1436	1850	1583	1150
Health (Medical) Services	†	8	†	1535				1	125	750	1568	*	*	*
Manufacturing &/or Industrial Opns.	2	29	1713	1893	*	*	*	13	215	1717	1907	*	*	*
Mathematics/Statistics	†	15	†	1606				8	46	1718	1587	*	*	*
Merchandising/Sales Promotion	3	18	1128	1200	*	*	*	30	319	1313	1317	1625	1250	1150
Personnel/Employee Relations	†	5	†	962				2	35	1409	1241	*	*	*
Research—Non-Scientific	†	3	†	1644				†	29	†	1487			
Research—Scientific	10	33	2074	1971	*	*	*	19	153	2043	1829	*	*	*
Rotational Training—Non-Technical	3	25	1234	1463	*	*	*	6	119	1277	1373	*	*	*
Rotational Training—Technical	†	20	†	2177				1	64	1590	1843	*	*	*
Sales—Non-Technical Degree	2	30	1321	1448	*	*	*	26	248	1557	1422	2000	1500	1208
Sales—Technical/Scientific Degree	1	5	2000	1988	*	*	*	1	35	2000	1961	*	*	*
Totals	387	2728						1525	10831					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SWPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	22	50	$2069	$1932	$2105	$2067	$2000	72	171	$2046	$1915	$2125	$2067	$2000
MBA (Non-technical Undergraduate)	9	82	2104	1978	*	*	*	52	327	2040	1936	2250	2046	1833
MBA (Technical Undergraduate)	†	19	†	2401				3	64	1972	2263	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	†	6	†	2209				1	44	2083	2018	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	†	†	†				†	8	†	2182			
Administration (incl. Public, Hospital, etc.)	†	2	†	1583				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	†	†	†				†	12	†	1595			
Social Sciences	†	2	†	2063				†	33	†	1652			
ENGINEERING														
Chemical	†	10	†	2486				†	23	†	2458			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	3	†	2169				1	18	2160	2289	*	*	*
Electrical (incl. Computer Engrg.)	2	58	2388	2458	*	*	*	5	163	2252	2418	*	*	*
Industrial	†	4	†	2407				1	25	2567	2347	*	*	*
Mechanical	1	46	2166	2457	*	*	*	5	123	2185	2406	*	*	*
Nuclear (incl. Engrg. Physics)	†	1	†	2458				†	10	†	2222			
SCIENCES														
Chemistry	†	†	†	†				†	5	†	2141			
Computer Science	1	11	2200	2345	*	*	*	4	48	2311	2303	*	*	*
Geology & Related Geological Sciences	†	4	†	2291				3	30	2356	2425	*	*	*
Mathematics	†	†	†	†				†	5	†	2039			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	5	†	2455				†	7	†	2456			
Totals	35	303						147	1139					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	8	14	$2258	$2056	*	*	*	11	71	$2175	$2062	*	*	*
MBA - Tech Undergraduate	2	5	2167	1967	*	*	*	3	23	2416	2334	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	12	20	2087	2305	*	*	*	17	58	2103	2171	*	*	*
MBA - Tech Undergraduate	1	5	2083	2520	*	*	*	1	13	2083	2370	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	2	9	1750	2225	*	*	*	2	45	1750	2350	*	*	*
MBA - Tech Undergraduate	†	1	†	3333				†	10	†	2912			
Totals	25	54						34	220					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	10	†	$3134				†	19	†	$3097			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	1	†	3133				†	4	†	2712			
Electrical (incl. Computer Engrg.)	†	13	†	3205				1	39	$3350	3129	*	*	*
Mechanical	†	4	†	3225				†	11	†	3172			
SCIENCES														
Chemistry	†	8	†	2781				3	41	2497	2352	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	2	†	2693				†	12	†	2504			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	1	†	3291				†	4	†	3042			
Physics	†	7	†	2876				†	29	†	2802			
†otals	-----	46						4	159					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SWPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1709 45 1833 1625	1708 1		1607 2		
BUSINESS - GENERAL	1771 2	1660 8	1035 2	1691 5		
MARKETING/DISTRIBUTN			1255 9			
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2033 5		
CHEMICAL				2136 1		
CIVIL -CNSTR/SAN/TRP				2062 3		1631 4
ELECTRICAL -COMPTR			1667 1	2104 74 2275 1917	2250 1	
GEOLOGICAL						
INDUSTRIAL				1900 1		2100 1
MECHANICAL				2068 26 2275 1908	2275 1	2100 2
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS		2333 1				
ENGINEERING TECH				2333 2		2033 3

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1772 3			1863 15		
HEALTH (MED) PROFSNS						
MATHEMATICS				1925 1		
OTHR PHYSCL/EARTH SC				1914 3		

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1500 1					1720 15
BUSINESS - GENERAL			1500 1			
MARKETING/DISTRIBUTN	1433 1					
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2265 9			2241 1		2343 11
CIVIL -CNSTR/SAN/TRP				2085 1	2138 2	2333 1
ELECTRICAL -COMPTR	2234 4	2280 1		2267 3	2175 1	2305 9
GEOLOGICAL						2230 1
INDUSTRIAL						
MECHANICAL	2333 3	2104 2			2242 3	2334 7
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2622 22 2750 2500
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						2525 2
COMPUTER SCIENCE						2012 13
HEALTH (MED) PROFSNS						
MATHEMATICS						2000 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1600 1			
BUSINESS - GENERAL			1820 2			
MARKETING/DISTRIBUTN			1905 1			
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   2/5/83 THROUGH 3/4/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1850 2		
CHEMICAL					1642 1	
CIVIL -CNSTR/SAN/TRP				1797 5	1603 1	
ELECTRICAL -COMPTR	2191 4		2214 5	1872 14	1600 2	
GEOLOGICAL						
INDUSTRIAL			2155 2			
MECHANICAL			2113 5	1995 3	1700 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			2105 1			
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1983 SWPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1896 2	2260 4				
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL					2100 1	2000 2
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/5/83 THROUGH 3/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

A3740-1.74
8/83

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1983

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas - Arlington
University of Texas - Austin College of Business Administration
University of Texas - Austin College of Engineering
University of Texas - El Paso

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 5 through April 8) and cumulatively (September 1 through April 8). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	99	695	$1690	$1564	$1792	$1708	$1583	570	3528	$1692	$1562	$1833	$1708	$1583
Business—General (incl. Mgmt.)	26	342	1476	1484	1950	1470	1050	149	1215	1593	1488	2000	1630	1100
Marketing & Distribution	13	143	1381	1429	*	*	*	70	536	1402	1409	1700	1454	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	50	959	1348	*	*	*	8	175	1125	1234	*	*	*
Economics[2]	1	62	1833	1508	*	*	*	3	120	1778	1439	*	*	*
Other Social Sciences	†	65	†	1249				12	294	1207	1214	*	*	*
ENGINEERING														
Aeronautical	5	73	2107	2028	*	*	*	22	228	1897	1982	2250	1971	1417
Chemical	4	218	2218	2234	*	*	*	70	676	2314	2264	2525	2300	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	64	2087	1917	*	*	*	56	303	1821	1870	2225	1790	1500
Electrical (incl. Computer Engrg.)	32	1147	2047	2107	2300	2167	1450	345	3578	2091	2110	2300	2140	1794
Geological	3	7	2300	2170	*	*	*	7	23	2240	2171	*	*	*
Industrial	2	152	1794	2040	*	*	*	19	423	2015	2042	*	*	*
Mechanical	9	709	2042	2088	*	*	*	151	1934	2108	2090	2370	2125	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	†	37	†	2180				1	113	2199	2177	*	*	*
Mining	†	5	†	2136				†	18	†	2019			
Nuclear (incl. Engrg. Physics)	†	24	†	2062				2	53	2230	2093	*	*	*
Petroleum	9	34	2466	2559	*	*	*	90	164	2605	2581	2750	2650	2333
Engineering Technology	†	67	†	2027				14	295	2039	2022	*	*	*
SCIENCES														
Agricultural Sciences	†	22	†	1520				10	96	1295	1384	*	*	*
Biological Sciences	1	8	1667	1407	*	*	*	1	52	1667	1444	*	*	*
Chemistry	†	17	†	1752				3	65	2267	1703	*	*	*
Computer Science	39	338	1906	1902	2167	1900	1667	151	999	1905	1921	2150	1917	1667
Health (Medical) Professions	†	39	†	1694				1	142	1700	1649	*	*	*
Mathematics	1	68	2000	1845	*	*	*	11	150	1747	1772	*	*	*
Other Physical & Earth Sciences	1	26	1875	1616	*	*	*	10	63	1950	1739	*	*	*
Totals	251	4412						1776	15243					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

SWPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles¹			Number of Offers		Average $ Offers		Percentiles¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	100	704	$1685	$1565	$1792	$1708	$1583	579	3580	$1692	$1561	$1833	$1708	$1583
Business Administration	16	211	1609	1481	*	*	*	102	721	1596	1469	2000	1667	1050
Communications	2	28	1451	1639	*	*	*	6	78	1714	1360	*	*	*
Community & Service Orgs. Work	†	20	†	1265				5	94	1211	1222	*	*	*
EDP-Programming/Systems	37	423	1938	1919	2250	1917	1750	145	1175	1923	1928	2150	1950	1700
Engineering	65	2361	2119	2108	2425	2167	1793	758	7306	2150	2112	2582	2160	1780
Farm & Natural Resources Mgmt.	†	13	†	1391				6	30	1421	1369	*	*	*
Finance & Economics	7	93	1523	1508	*	*	*	44	312	1538	1450	1833	1584	1150
Health (Medical) Services	†	43	†	1647				1	168	750	1588	*	*	*
Manufacturing &/or Industrial Opns.	†	52	†	1997				13	267	1717	1925	*	*	*
Mathematics/Statistics	2	47	2000	1771	*	*	*	10	93	1774	1680	*	*	*
Merchandising/Sales Promotion	7	95	977	1316	*	*	*	37	414	1250	1317	1625	1250	825
Personnel/Employee Relations	†	8	†	1116				2	43	1409	1218	*	*	*
Research—Non-Scientific	†	17	†	1395				†	46	†	1453			
Research—Scientific	1	57	1875	1792	*	*	*	20	210	2034	1819	2250	2079	1750
Rotational Training—Non-Technical	1	39	1725	1371	*	*	*	7	158	1341	1373	*	*	*
Rotational Training—Technical	†	36	†	2040				1	100	1590	1914	*	*	*
Sales—Non-Technical Degree	12	134	1517	1474	*	*	*	38	382	1544	1440	2000	1500	1208
Sales—Technical/Scientific Degree	1	31	1667	1941	*	*	*	2	66	1834	1952	*	*	*
Totals	251	4412						1776	15243					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SWPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS
Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

Graduate Program	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	15	35	$1985	$1884	*	*	*	87	206	$2036	$1910	$2125	$2065	$1917
MBA (Non-technical Undergraduate)	4	266	2048	2352	*	*	*	56	593	2041	2123	2250	2067	1833
MBA (Technical Undergraduate)	†	45	†	2473				3	109	1972	2350	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	3	30	1903	2311	*	*	*	4	74	1948	2137	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	28	†	2194				†	36	†	2191			
Administration (incl. Public, Hospital, etc.)	†	†	†	†				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	11	†	1533				†	23	†	1565			
Social Sciences	†	10	†	1610				†	43	†	1642			
ENGINEERING														
Chemical	2	31	2550	2395	*	*	*	2	54	2550	2422	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	26	2233	2182	*	*	*	4	44	2215	2226	*	*	*
Electrical (incl. Computer Engrg.)	6	122	2447	2416	*	*	*	11	285	2358	2417	*	*	*
Industrial	†	16	†	2140				1	41	2567	2266	*	*	*
Mechanical	1	40	2166	2354	*	*	*	6	163	2182	2393	*	*	*
Nuclear (incl. Engrg. Physics)	†	6	†	2468				†	16	†	2314			
SCIENCES														
Chemistry	†	5	†	2374				†	10	†	2258			
Computer Science	†	37	†	2356				4	85	2311	2326	*	*	*
Geology & Related Geological Sciences	†	17	†	2545				3	47	2356	2469	*	*	*
Mathematics	1	17	2500	2288	*	*	*	1	22	2500	2231	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	7	†	2485				†	14	†	2470			
Totals	35	749						182	1888					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

SWPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

Graduate Program	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	†	117	†	$2596				17	188	$2072	$2394	*	*	*
MBA - Tech Undergraduate	†	27	†	2758				4	50	2202	2655	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	129	$2125	2785	*	*	*	6	187	1954	2594	*	*	*
MBA - Tech Undergraduate	†	30	†	2784				1	43	2085	2659	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	†	67	†	2811				6	112	2225	2625	*	*	*
MBA - Tech Undergraduate	†	19	†	2621				†	29	†	2721			
Totals	1	389						34	609					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	20	$3150	$3021	*	*	*	1	39	$3150	$3058	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	†	†	†	†				†	4	†	2712			
Electrical (incl Computer Engrg)	1	24	3125	3159	*	*	*	1	63	3125	3141	*	*	*
Mechanical	†	1	†	2425				†	12	†	3110			
SCIENCES														
Chemistry	†	59	†	2770				†	100	†	2599			
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	†	†	†				†	12	†	2504			
Metallurgy (incl. Met. Engrg., Materials Engrg / Science & Ceramics)	†	4	†	2960				†	8	†	3001			
Physics	†	14	†	3093				†	43	†	2896			
Totals	2	122						2	281					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1690 87 1792 1600	1792 4	1250 1			
BUSINESS - GENERAL	1833 1	1489 6	1100 7	1167 1		
MARKETING/DISTRIBUTN		1808 1	1145 7	2083 1		
HUMANITIES		1050 1		867 1		
ECONOMICS	1833 1					
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2107 5		
CHEMICAL						
CIVIL -CNSTR/SAN/TRP				2374 2		1800 1
ELECTRICAL -COMPTR			2035 1	2153 14		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL				2100 1	1967 2	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS		2167 1				
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1792 3	1375 1	1900 4	1965 14		
HEALTH (MED) PROFSNS						
MATHEMATICS				2000 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1625	1									1706	6
BUSINESS - GENERAL	2083	1									1744	7
MARKETING/DISTRIBUTN	1514	3	1500	1								
HUMANITIES												
ECONOMICS												
OTHR SOCIAL SCIENCES												

AVERAGE MONTHLY SALARY OFFERS　　APRIL　1983 SWPA　REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER　　INTERIM　PERIOD　3/5/83 THROUGH 4/8/83　　

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2275　2					2300　1
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR					2200　1	2300　1
GEOLOGICAL						2300　3
INDUSTRIAL						
MECHANICAL	2265　1				2000　1	2209　3
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS		2250　1				2331　5
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1667 1					
CHEMISTRY						
COMPUTER SCIENCE				1920 1	1900 1	1931 12
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						1875 1

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL				1875 1	1333 1	1250 1
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 SWPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL					2020 1	
CIVIL -CNSTR/SAN/TRP					1800 1	
ELECTRICAL -COMPTR	2166 1		2203 7	1604 7		
GEOLOGICAL						
INDUSTRIAL				1794 2		
MECHANICAL				1449 1		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS			2563 2			
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			1821 3			
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1983 SWPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL		2208 3				
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			1567 1			
MBA - TECHNICAL						

A 3940-1.7U
8/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1983

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas - Arlington
University of Texas - Austin College of Business Administration
University of Texas - Austin College of Engineering
University of Texas - El Paso

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	156	906	$1724	$1574	$1875	$1750	$1542	726	4434	$1699	$1564	$1833	$1708	$1575
Business—General (incl. Mgmt.)	91	701	1512	1483	1875	1500	1250	240	1916	1563	1486	1958	1583	1150
Marketing & Distribution	35	311	1496	1435	1950	1500	1000	105	847	1433	1419	1775	1459	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	139	948	1376	*	*	*	12	314	1066	1297	*	*	*
Economics[2]	5	102	1543	1575	*	*	*	8	222	1631	1501	*	*	*
Other Social Sciences	10	164	1252	1337	*	*	*	22	458	1228	1258	1583	1208	750
ENGINEERING														
Aeronautical	10	97	2008	1998	*	*	*	32	325	1932	1987	2250	2013	1500
Chemical	26	210	2383	2204	2575	2350	2250	96	886	2333	2250	2525	2342	2136
Civil (incl. Construction, Sanitary & Transportation Engrg.)	64	212	1877	1873	2250	1800	1600	120	515	1851	1872	2250	1800	1500
Electrical (incl. Computer Engrg.)	175	2140	2128	2150	2300	2150	1933	520	5718	2103	2125	2300	2142	1833
Geological	2	3	2165	1960	*	*	*	9	26	2223	2147	*	*	*
Industrial	17	198	2096	2050	*	*	*	36	621	2053	2045	2225	2100	1794
Mechanical	81	839	2150	2113	2400	2150	1900	232	2773	2122	2097	2400	2141	1900
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	†	83	†	2118				1	196	2199	2152	*	*	*
Mining	3	8	2107	2095	*	*	*	3	26	2107	2042	*	*	*
Nuclear (incl. Engrg. Physics)	†	29	†	2070				2	82	2230	2085	*	*	*
Petroleum	31	51	2609	2599	2750	2650	2450	121	215	2606	2586	2750	2650	2333
Engineering Technology	20	155	1894	2007	2033	1900	1680	34	450	1954	2017	2200	1946	1729
SCIENCES														
Agricultural Sciences	18	55	1419	1327	*	*	*	28	151	1375	1364	1835	1401	900
Biological Sciences	1	39	1580	1440	*	*	*	2	91	1624	1442	*	*	*
Chemistry	2	38	2061	1738	*	*	*	5	103	2184	1716	*	*	*
Computer Science	70	664	1936	1954	2200	1986	1675	221	1663	1915	1934	2150	1950	1667
Health (Medical) Professions	†	87	†	1472				1	229	1700	1582	*	*	*
Mathematics	3	111	1940	1789	*	*	*	14	261	1788	1779	*	*	*
Other Physical & Earth Sciences	5	40	2106	1844	*	*	*	15	103	2002	1780	*	*	*
Totals	829	7382						2605	22625					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

SWPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	161	930	$1724	$1574	$1875	$1750	$1500	740	4510	$1699	$1564	$1833	$1708	$1564
Business Administration	35	350	1498	1475	1800	1500	1170	137	1071	1571	1471	1950	1583	1050
Communications	5	56	1374	1569	*	*	*	11	134	1560	1447	*	*	*
Community & Service Orgs. Work	†	27	†	1079				5	121	1211	1190	*	*	*
EDP-Programming/Systems	68	749	1929	1952	2200	1968	1583	213	1924	1925	1938	2167	1950	1675
Engineering	385	3718	2147	2126	2500	2150	1794	1143	11024	2149	2117	2542	2152	1793
Farm & Natural Resources Mgmt.	1	19	800	1194	*	*	*	7	49	1332	1301	*	*	*
Finance & Economics	42	259	1647	1565	1958	1667	1250	86	571	1591	1506	1917	1649	1200
Health (Medical) Services	3	101	1860	1445	*	*	*	4	269	1583	1535	*	*	*
Manufacturing &/or Industrial Opns.	8	151	1781	1934	*	*	*	21	418	1741	1928	2170	1700	1380
Mathematics/Statistics	7	64	1578	1715	*	*	*	17	157	1693	1694	*	*	*
Merchandising/Sales Promotion	36	304	1395	1329	1900	1292	989	73	718	1321	1322	1850	1250	850
Personnel/Employee Relations	4	24	1488	1517	*	*	*	6	67	1461	1325	*	*	*
Research—Non-Scientific	†	20	†	1720				†	66	†	1534			
Research—Scientific	29	142	1971	1841	2300	2042	1550	49	352	1997	1828	2300	2050	1700
Rotational Training—Non-Technical	10	86	1410	1351	*	*	*	17	244	1382	1365	*	*	*
Rotational Training—Technical	5	98	1985	1892	*	*	*	6	198	1919	1903	*	*	*
Sales—Non-Technical Degree	19	241	1468	1467	*	*	*	57	623	1519	1451	2000	1500	1250
Sales—Technical/Scientific Degree	11	43	1735	1867	*	*	*	13	109	1750	1918	*	*	*
Totals	829	7382						2605	22628					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

SWPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	8	39	$1993	$1921	*	*	*	95	245	$2032	$1911	$2125	$2058	$1917
MBA (Non-technical Undergraduate)	25	305	2036	2278	$2500	$2000	$1750	81	898	2039	2176	2333	2042	1833
MBA (Technical Undergraduate)	9	84	2270	2522	*	*	*	12	193	2196	2424	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	13	2042	1948	*	*	*	5	87	1967	2108	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	9	†	2323				†	45	†	2218			
Administration (incl. Public, Hospital, etc.)	†	27	†	1818				†	50	†	1872			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	3	†	1867				†	26	†	1600			
Social Sciences	1	22	1500	1869	*	*	*	1	65	1500	1719	*	*	*
ENGINEERING														
Chemical	†	26	†	2367				2	80	2550	2404	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	45	2259	2315	*	*	*	6	89	2230	2271	*	*	*
Electrical (incl. Computer Engrg.)	15	231	2400	2481	*	*	*	26	516	2382	2445	2600	2409	2125
Industrial	1	10	2550	2387	*	*	*	2	51	2559	2290	*	*	*
Mechanical	7	112	2317	2356	*	*	*	13	275	2255	2378	*	*	*
Nuclear (incl. Engrg. Physics)	1	14	2650	2449	*	*	*	1	30	2650	2377	*	*	*
SCIENCES														
Chemistry	†	3	†	2467				†	13	†	2306			
Computer Science	2	86	1950	2326	*	*	*	6	171	2191	2326	*	*	*
Geology & Related Geological Sciences	7	12	2633	2500	*	*	*	10	59	2550	2475	*	*	*
Mathematics	†	17	†	2168				1	39	2500	2204	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	11	†	2329				†	25	†	2408			
Totals	79	1069						261	2957					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

SWPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	†	195	†	$2550				17	383	$2072	$2474	*	*	*
MBA - Tech Undergraduate	†	47	†	2813				4	97	2202	2731	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	176	$2250	2706	*	*	*	7	363	1997	2648	*	*	*
MBA - Tech Undergraduate	†	46	†	2760				1	89	2085	2711	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	1	103	2208	2572	*	*	*	7	215	2222	2600	*	*	*
MBA - Tech Undergraduate	†	24	†	3023				†	53	†	2858			
Totals	2	591						36	1200					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	†	19	†	$3167				1	58	$3150	$3094	*	*	*
Civil (incl Construction Sanitary & Transportation Engrg)	†	2	†	3044				†	6	†	2823			
Electrical (incl Computer Engrg)	†	22	†	3226				1	85	3125	3163	*	*	*
Mechanical	†	7	†	3062				†	19	†	3092			
SCIENCES														
Chemistry	2	66	$2638	2822	*	*	*	2	166	2638	2687	*	*	*
Mathematics (incl Oprs Research Statistics & Actuarial Science)	†	3	†	2667				†	15	†	2536			
Metallurgy (incl Met Engrg , Materials Engrg / Science & Ceramics)	†	8	†	3194				†	16	†	3097			
Physics	1	10	3292	2972	*	*	*	1	53	3292	2911	*	*	*
Totals	3	137						5	418					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1741 127 1875 1600	1492 5		1542 1		
BUSINESS - GENERAL	1927 2	1540 42 1875 1250	1355 22 1500 1150	1563 6	1478 2	
MARKETING/DISTRIBUTN		1250 1	1365 16	1275 2	1850 1	
HUMANITIES			931 3			
ECONOMICS		1500 1				
OTHR SOCIAL SCIENCES			1101 7			

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2097 8		
CHEMICAL				2200 1		
CIVIL -CNSTR/SAN/TRP				2025 1		1802 37 2080 1540
ELECTRICAL -COMPTR			1842 2	2127 109 2259 1933		
GEOLOGICAL				2100 1		
INDUSTRIAL				2054 7		
MECHANICAL	2130 1			2129 25 2300 1983	2173 5	2175 6
METALLURGICAL						
MINING						1800 1
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS		2600 1				
ENGINEERING TECH				1977 10	1840 2	2200 1

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 4/9/83 THROUGH 5/6/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1656 4	1187 4			
BIOLOGICAL SCIENCES						
CHEMISTRY				2225 1		
COMPUTER SCIENCE	1813 2	1688 2	1837 8	1999 35 2208 1750		
HEALTH (MED) PROFSNS						
MATHEMATICS				1940 3		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1833 1		1450 1			1704 18
BUSINESS - GENERAL	1501 3		1471 2	1333 1		1600 3
MARKETING/DISTRIBUTN	1700 4	1705 3	1723 4	1459 2		1500 1
HUMANITIES						
ECONOMICS						1734 2
OTHR SOCIAL SCIENCES	1583 1	1792 1				

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2340 14			2333 1		2489 9
CIVIL -CNSTR/SAN/TRP	2230 1		2250 1			2247 7
ELECTRICAL -COMPTR	2260 2	2106 13	2250 1	2264 3	2208 1	2317 12
GEOLOGICAL						2230 1
INDUSTRIAL			2250 1		2200 1	2250 3
MECHANICAL	2222 3	2050 2	2200 5	2158 3		2382 15
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	2400 1	2250 1				2629 28 2750 2450
ENGINEERING TECH	1900 1	1860 3	1600 2			

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTFL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1657 2		1028 3			1835 2
BIOLOGICAL SCIENCES						
CHEMISTRY						1896 1
COMPUTER SCIENCE		1718 3			1443 2	2042 13
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						2300 3

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1833 1	1330 1	1671 1	
BUSINESS - GENERAL		2166 1	1631 2	1583 5		
MARKETING/DISTRIBUTN				1667 1		
HUMANITIES					1000 1	
ECONOMICS	1250 1					1500 1
OTHR SOCIAL SCIENCES					1440 1	

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1650 2		
CHEMICAL			2260 1			
CIVIL -CNSTR/SAN/TRP	2192 1		1740 3	1696 3	1943 9	1229 1
ELECTRICAL -COMPTR	2111 10		2166 17	1597 5		
GEOLOGICAL						
INDUSTRIAL			2115 2	1942 3		
MECHANICAL			2071 10	1704 6		
METALLURGICAL						
MINING			2260 2			
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						1550 1

AVERAGE MONTHLY SALARY OFFERS MAY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES			1750 1		1350 1	1000 1
BIOLOGICAL SCIENCES					1580 1	
CHEMISTRY						
COMPUTER SCIENCE	1975 4			1375 1		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC	2250 1			1380 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MAY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1927 4	1905 11	2204 2	2222 3		
MBA - TECHNICAL	2125 1	2167 1	2104 2	2500 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	1933 1			2500 1		2342 2
MBA - TECHNICAL						2358 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			2041 1			
MBA - TECHNICAL						

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas - Arlington
University of Texas - Austin College of Business Administration
University of Texas - Austin College of Engineering
University of Texas - El Paso

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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SWPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	193	1184	$1709	$1566	$1900	$1750	$1500	919	5618	$1701	$1565	$1866	$1708	$1542
Business—General (incl. Mgmt.)	175	1356	1553	1486	1973	1583	1166	415	3272	1559	1486	1975	1583	1166
Marketing & Distribution	82	610	1384	1399	1725	1333	1000	187	1457	1412	1411	1750	1425	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	14	401	1373	1445	*	*	*	26	715	1231	1380	1700	1213	833
Economics[2]	2	355	1729	1645	*	*	*	10	577	1651	1590	*	*	*
Other Social Sciences	17	352	1277	1400	*	*	*	39	810	1249	1320	1720	1250	800
ENGINEERING														
Aeronautical	27	114	2052	2054	2275	2025	1858	59	439	1987	2004	2275	2025	1500
Chemical	18	270	2230	2155	*	*	*	114	1156	2316	2228	2525	2300	2100
Civil (incl. Construction, Sanitary & Transportation Engrg.)	57	377	1740	1865	1926	1785	1499	177	892	1815	1869	2225	1793	1500
Electrical (incl. Computer Engrg.)	323	2567	2126	2136	2300	2160	1925	843	8285	2112	2128	2300	2150	1883
Geological	†	9	†	1922				9	35	2223	2089	*	*	*
Industrial	36	220	2071	2058	2300	2112	1795	72	841	2062	2048	2250	2100	1795
Mechanical	105	1110	2104	2095	2391	2175	1750	337	3883	2117	2096	2400	2150	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	6	81	1900	2132	*	*	*	7	277	1943	2146	*	*	*
Mining	†	4	†	2033				3	30	2107	2041	*	*	*
Nuclear (incl. Engrg. Physics)	2	32	2113	2063	*	*	*	4	116	2171	2078	*	*	*
Petroleum	70	92	2566	2527	2750	2650	2300	191	307	2591	2568	2750	2650	2333
Engineering Technology	42	174	1814	1978	2108	1900	1417	76	624	1876	2006	2150	1908	1458
SCIENCES														
Agricultural Sciences	76	146	1401	1387	1700	1409	1072	104	297	1394	1375	1750	1409	1000
Biological Sciences	3	58	1361	1383	*	*	*	5	149	1466	1419	*	*	*
Chemistry	4	44	1664	1704	*	*	*	9	147	1953	1712	*	*	*
Computer Science	57	909	1863	1954	2150	1925	1400	278	2572	1904	1941	2150	1950	1650
Health (Medical) Professions	†	194	†	1586				1	423	1700	1584	*	*	*
Mathematics	5	256	1762	1819	*	*	*	19	517	1781	1799	*	*	*
Other Physical & Earth Sciences	3	64	1934	1692	*	*	*	18	167	1991	1746	*	*	*
Totals	1317	10979						3922	33604					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

SWPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
By Functional Area For All Types of Employers	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	197	1285	$1709	$1570	$1900	$1750	$1500	937	5795	$1701	$1565	$1850	$1708	$1542
Business Administration	69	721	1517	1452	2083	1500	1096	206	1792	1553	1464	1958	1582	1085
Communications	22	98	1683	1566	2275	1500	1250	33	232	1642	1498	2275	1500	917
Community & Service Orgs Work	6	61	1448	1144	*	*	*	11	182	1340	1175	*	*	*
EDP-Programming/Systems	77	1117	1874	1953	2183	1950	1400	290	3041	1912	1943	2167	1950	1635
Engineering	608	4624	2140	2112	2525	2157	1793	1751	15648	2146	2115	2526	2155	1793
Farm & Natural Resources Mgmt	31	57	1358	1347	1750	1330	1000	38	106	1353	1326	1750	1290	1000
Finance & Economics	62	618	1543	1616	1833	1584	1250	148	1189	1571	1563	1916	1600	1224
Health (Medical) Services	5	225	1274	1524	*	*	*	9	494	1411	1530	*	*	*
Manufacturing &/or Industrial Opns	41	189	1966	1914	2300	2050	1625	62	607	1890	1924	2253	2000	1417
Mathematics/Statistics	5	130	1575	1782	*	*	*	22	287	1667	1734	2000	1646	1300
Merchandising/Sales Promotion	59	533	1310	1312	1500	1250	1000	132	1251	1316	1318	1775	1250	1000
Personnel/Employee Relations	35	89	1432	1413	1917	1350	1200	41	156	1436	1375	1700	1375	1200
Research—Non-Scientific	8	175	1439	1692	*	*	*	8	241	1439	1649	*	*	*
Research—Scientific	19	153	1705	1751	*	*	*	68	505	1915	1805	2250	2000	1330
Rotational Training—Non-Technical	7	250	1242	1427	*	*	*	24	494	1341	1397	1725	1250	1083
Rotational Training—Technical	1	76	1750	1892	*	*	*	7	274	1895	1900	*	*	*
Sales—Non-Technical Degree	41	510	1505	1481	2000	1500	1000	98	1133	1513	1464	2000	1500	1167
Sales—Technical/Scientific Degree	24	68	1568	1819	1900	1510	1200	37	177	1632	1880	2000	1600	1200
Totals	1317	10979						3922	33604					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

SWPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	22	145	$2047	$1847	$2420	$2062	$1725	117	390	$2035	$1891	$2125	$2058	$1875
MBA (Non technical Undergraduate)	92	620	2113	2271	2333	2166	1750	173	1518	2078	2215	2333	2085	1750
MBA (Technical Undergraduate)	6	334	2297	2581	*	*	*	18	527	2230	2524	*	*	*
MS-Business (incl Mgmt Mktg Finance etc)	3	38	2333	2154	*	*	*	8	125	2104	2122	*	*	*
Industrial Mgmt. (incl Industrial Admin)	+	18	+	2142				+	63	+	2196			
Administration (incl Public Hospital etc)	+	2	+	1761				+	52	+	1868			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	8	+	1674				+	34	+	1617			
Social Sciences	2	25	1575	1314	*	*	*	3	90	1550	1606	*	*	*
ENGINEERING														
Chemical	3	20	2417	2404	*	*	*	5	100	2470	2404	*	*	*
Civil (incl Construction Sanitary & Transportation Engrg)	3	36	1933	2234	*	*	*	9	125	2131	2260	*	*	*
Electrical (incl Computer Engrg)	21	320	2444	2486	2583	2450	2300	47	836	2410	2461	2583	2425	2125
Industrial	+	21	+	2295				2	72	2559	2291	*	*	*
Mechanical	5	133	2439	2445	*	*	*	18	408	2306	2400	*	*	*
Nuclear (incl Engrg Physics)	+	8	+	2419				1	38	2650	2386	*	*	*
SCIENCES														
Chemistry	+	5	+	1934				+	18	+	2203			
Computer Science	1	62	2350	2449	*	*	*	7	233	2214	2359	*	*	*
Geology & Related Geological Sciences	3	22	2528	2466	*	*	*	13	81	2545	2472	*	*	*
Mathematics	4	17	1922	1940	*	*	*	5	56	2037	2124	*	*	*
Metallurgy (incl Met Engrg Materials Engrg Science & Ceramics)	+	8	+	2443				+	33	+	2417			
Totals	165	1842						426	4799					

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¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers.

† No offers reported.

SWPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	25	278	$2426	$2499	$3000	$2450	$2000	42	661	$2283	$2484	$2700	$2252	$1917
MBA - Tech Undergraduate	1	208	2167	2717	*	*	*	5	305	2195	2722	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	13	393	2298	2617	*	*	*	20	756	2192	2632	2625	2187	1667
MBA - Tech Undergraduate	1	241	2200	2806	*	*	*	2	330	2143	2780	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	†	227	†	2740				7	442	2222	2672	*	*	*
MBA - Tech Undergraduate	2	69	2510	2755	*	*	*	2	122	2510	2800	*	*	*
Totals	42	1416						78	2616					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	1	23	$2417	$3223	*	*	*	2	81	$2784	$3130	*	*	*
Civil (incl Construction Sanitary & Transportation Engrg)	†	7	†	3033				†	13	†	2936			
Electrical (incl Computer Engrg)	†	38	†	3283				1	123	3125	3200	*	*	*
Mechanical	†	15	†	3224				†	34	†	3150			
SCIENCES														
Chemistry	1	48	2725	2715	*	*	*	3	214	2667	2694	*	*	*
Mathematics (incl Oprs Research Statistics & Actuarial Science)	1	4	2666	2766	*	*	*	1	19	2666	2585	*	*	*
Metallurgy (incl Met Engrg Materials Engrg Science & Ceramics)	†	4	†	2969				†	20	†	3072			
Physics	†	15	†	2875				1	68	3292	2903	*	*	*
Totals	3	154						8	572					

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[1] Years of full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/7/83 THROUGH 6/10/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1747 1900 1500	155	1460	10	1250	4	1734	2				
BUSINESS - GENERAL	1814	3	1537 1833 1167	72	1287 1666 1083	34	1799	12	1775	2	2000	1
MARKETING/DISTRIBUTN	1690	1	1409	8	1311 1666 1000	39	1478	5				
HUMANITIES					1343	9	1413	2				
ECONOMICS			1708	1			1750	1				
OTHR SOCIAL SCIENCES			1288	5	1129	7	1300	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2052 27 2275 1858		
CHEMICAL				2130 1		
CIVIL -CNSTR/SAN/TRP		2666 1	1733 1	1900 1		1717 21 2000 1499
ELECTRICAL -COMPTR			2208 1	2149 189 2275 1992	2048 3	
GEOLOGICAL						
INDUSTRIAL				2088 16		2079 2
MECHANICAL		1333 1	1922 3	2060 32 2250 1917	2216 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS				2700 2		2667 1
ENGINEERING TECH		1486 1	1417 3	1986 13	1850 3	1666 1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	1676 4	1411 8	1371 23 1750 1000			1650 2
BIOLOGICAL SCIENCES					1500 1	
CHEMISTRY						
COMPUTER SCIENCE	1723 2	1515 4	1672 3	1878 16		
HEALTH (MED) PROFSNS						
MATHEMATICS				1925 1		
OTHR PHYSCL/EARTH SC				2057 2		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1375 2				1690 16
BUSINESS - GENERAL	1286 3	1157 4	1617 11	1775 1	1533 1	1930 20 2166 1666
MARKETING/DISTRIBUTN	1529 9	1345 4	1455 7	1400 1	1500 1	1725 2
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES					1750 1	

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2226	6					2292	1			2437	6
CIVIL -CNSTR/SAN/TRP											1666	1
ELECTRICAL -COMPTR	2270	11	2158 2252 2008	47	2150	1	2250	1	1625	1	2304	14
GEOLOGICAL												
INDUSTRIAL	2000	1	2055	6					1963	2	2238	2
MECHANICAL	2164	6	2096 2225 1825	20	2167	1			2267	2	2364 2550 2225	24
METALLURGICAL									1900	4		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS									2200	2	2571 2750 2300	65
ENGINEERING TECH			1940	11							1797	5

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1468 3		1538 12			
BIOLOGICAL SCIENCES	1583 1					
CHEMISTRY	1821 2					
COMPUTER SCIENCE	2050 2	1973 7				1957 13
HEALTH (MED) PROFSNS						
MATHEMATICS		1850 1				1725 2
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1833 1		1464 3	
BUSINESS - GENERAL	1654 2	1400 1	1740 3	1417 3		1250 2
MARKETING/DISTRIBUTN	1250 1		1189 3			1500 1
HUMANITIES	1250 1		1255 1		1800 1	
ECONOMICS						
OTHR SOCIAL SCIENCES				1300 1	1300 1	1720 1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL			2075 2	1797 2		
CIVIL -CNSTR/SAN/TRP	1688 2		1644 3	1700 20 1794 1499	1838 7	
ELECTRICAL -COMPTR	2095 7		2181 25 2400 1950	1671 23 1935 1380		
GEOLOGICAL						
INDUSTRIAL			2219 4	1795 3		
MECHANICAL			1944 4	1783 11		
METALLURGICAL			2425 1	1375 1		
MINING						
NUCLEAR -ENGRG PHYS			2113 2			
PETROLEUM -NATL GAS						
ENGINEERING TECH	1300 2	1450 1	1667 1	1380 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTILTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1250	1			1350	3	1253	8	1345	8	1175	4
BIOLOGICAL SCIENCES									1000	1		
CHEMISTRY									1666	1	1349	1
COMPUTER SCIENCE	2025	2			2002	2	1618	4	1852	1	1875	1
HEALTH (MED) PROFSNS												
MATHEMATICS					1583	1						
OTHR PHYSCL/EARTH SC							1688	1				

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2019 13	2103 48 2333 1750	2166 5	2201 10		
MBA - TECHNICAL	2125 2	2083 1		2300 2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL					2000 1	2139 9
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2117 5					2500 1
MBA - TECHNICAL	2850 1					

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1715 1875 1583	756	1559 1900 1250	35	1333	7	1681	7				
BUSINESS - GENERAL	1808	13	1551 1917 1166	173	1274 1500 1000	74	1669 1975 1400	31	1627	4	1813	4
MARKETING/DISTRIBUTN	1690	1	1433	14	1308 1550 1000	94	1480	9	1850	1		
HUMANITIES			1050	1	1233	17	1231	3				
ECONOMICS	1833	1	1677	4			1750	1				
OTHR SOCIAL SCIENCES			1223	6	1184 1400 800	23	1300	2				

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EGPT	BLDG MATERIAL
AERONAUTICAL				2074 47 2275 1883		
CHEMICAL				2195 6		
CIVIL -CNSTR/SAN/TRP		2666 1	1780 3	2122 7		1766 66 2050 1500
ELECTRICAL -COMPTR			1974 6	2133 486 2292 1950	2121 6	1449 1
GEOLOGICAL				2100 1		
INDUSTRIAL				2066 26 2250 1900		2084 7
MECHANICAL	2130 1	1333 1	1922 3	2090 114 2258 1925	2129 10	2147 10
METALLURGICAL						
MINING						1800 1
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS		2367 3		2700 2		2667 1
ENGINEERING TECH		1486 1	1417 3	2004 31 2175 1850	1846 5	1981 7

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	1676 4	1474 13	1344 27 1750 1000		1420 1	1650 2
BIOLOGICAL SCIENCES					1500 1	
CHEMISTRY				2225 1		
COMPUTER SCIENCE	1735 16	1544 7	1797 29 2200 1525	1947 110 2167 1750		
HEALTH (MED) PROFSNS				1700 1		
MATHEMATICS		1400 1		1898 9		
OTHR PHYSCL/EARTH SC				1989 8		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1713	7	1475	3	1496	2	1541	1	1425	1	1709 1800 1625	89
BUSINESS - GENERAL	1496	10	1318	7	1633	18	1553	3	1787	2	1839 2166 1500	47
MARKETING/DISTRIBUTN	1539 1750 1167	23	1543	14	1533	14	1439	3	1500	1	1665	4
HUMANITIES												
ECONOMICS											1734	2
OTHR SOCIAL SCIENCES	1583	1	1792	1					1750	1		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2281 2375 2200	38					2279	4	2083	1	2408 2550 2275	57
CIVIL -CNSTR/SAN/TRP	2230	1			2250	1	2085	1	2000	4	2208	11
ELECTRICAL -COMPTR	2249 2500 2165	22	2145 2250 2008	70	2200	2	2282	13	2048	6	2318 2475 2150	45
GEOLOGICAL											2239	8
INDUSTRIAL	2000	2	2054	7	2250	1			1906	4	2242	6
MECHANICAL	2217 2300 2160	24	2074 2225 1822	27	2202	7	2235	5	2205	8	2332 2550 2102	69
METALLURGICAL									1960	5		
MINING												
NUCLEAR -ENGRG PHYS			2292	1								
PETROLEUM -NATL GAS	2400	1	2250	2					2200	2	2603 2750 2400	177
ENGINEERING TECH	1900	1	1928	15	1600	2					1797	5

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1495 6	1666 1	1425 16			1623 3
BIOLOGICAL SCIENCES	1625 2					
CHEMISTRY	1821 2					2174 4
COMPUTER SCIENCE	2050 2	1932 13		2093 4	1595 3	1978 68 2100 1900
HEALTH (MED) PROFSNS						
MATHEMATICS		1850 1				1863 4
OTHR PHYSCL/EARTH SC						2204 6

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1300	1			1755	3	1351	2	1525	5		
BUSINESS - GENERAL	1654	2	1783	2	1813	9	1617	11	1333	1	1213	4
MARKETING/DISTRIBUTN	1250	1			1419	5	1667	1	1700	1	1500	1
HUMANITIES	1250	1			1255	1			1267	3		
ECONOMICS	1250	1									1500	1
OTHR SOCIAL SCIENCES							1300	1	1370	2	1193	2

AVERAGE MONTHLY SALARY OFFERS JULY 1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1643 12		
CHEMICAL			2137 3	1892 3	1831 2	
CIVIL -CNSTR/SAN/TRP	1947 5		1692 6	1683 42 1798 1449	1831 28 2000 1692	1229 1
ELECTRICAL -COMPTR	2123 24 2300 2000		2173 84 2400 1951	1701 74 2083 1448	2058 4	
GEOLOGICAL						
INDUSTRIAL			2151 11	1850 8		
MECHANICAL	2165 1		2097 25 2333 1950	1695 31 2000 1417	1700 1	
METALLURGICAL			2425 1	1375 1		
MINING			2260 2			
NUCLEAR -ENGRG PHYS			2131 3			
PETROLEUM -NATL GAS	2625 1		2563 2			
ENGINEERING TECH	1300 2	1450 1	1667 1	1380 1		1550 1

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1250 2		1450 4	1253 8	1346 9	1171 8
BIOLOGICAL SCIENCES					1290 2	
CHEMISTRY					1666 1	1349 1
COMPUTER SCIENCE	1992 6		1894 10	1570 5	1852 1	1792 4
HEALTH (MED) PROFSNS						
MATHEMATICS			1654 2	1383 1	1375 1	
OTHR PHYSCL/EARTH SC	2250 1			1483 3		

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY     1983 SWPA  REGIONAL INTERIM REPORT NUMBER 5
---------------------------------------------------------------------------------------------------------------------
BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
---------------------------------------------------------------------------------------------------------------------
CURRICULUM                ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
---------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL     /  1971      33 /  2087      86 /  2155       8 /  2177      15 /               /               /
                        /  2083         /  2333         /               /               /               /               /
                        /  1833         /  1750         /               /               /               /               /
---------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL         /  2125       3 /  1972       3 /  2104       2 /  2317       4 /               /               /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
---------------------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
---------------------------------------------------------------------------------------------------------------------
CURRICULUM                CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
---------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL     /  1933       1 /               /               /  2500       1 /  2089       3 /  2131      17 /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
---------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL         /               /               /               /               /               /  2358       4 /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
---------------------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    CUMULATIVE PERIOD   9/1/82 THROUGH 6/10/83
---------------------------------------------------------------------------------------------------------------------
CURRICULUM                RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
---------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL     /  2014       6 /               /  1804       2 /               /               /  2500       1 /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
---------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL         /  2466       2 /               /               /               /               /               /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	51	881	$1432	$1569	$1600	$1458	$1200	254	2243	$1455	$1558	$1600	$1458	$1200
Business—General (incl Mgmt)	19	171	1395	1522	*	*	*	130	720	1478	1488	1916	1488	1060
Marketing & Distribution	4	87	1385	1470	*	*	*	48	336	1349	1402	1666	1375	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	20	950	1051	*	*	*	12	117	1193	1186	*	*	*
Economics[2]	3	22	1336	1365	*	*	*	4	48	1256	1356	*	*	*
Other Social Sciences	2	38	1413	1228	*	*	*	23	221	1269	1203	1833	1175	640
ENGINEERING														
Aeronautical	26	65	1519	1863	2085	1600	1000	37	127	1671	1946	2150	1700	1000
Chemical	10	131	2296	2279	*	*	*	17	306	2233	2273	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	9	50	1713	1870	*	*	*	18	183	1773	1849	*	*	*
Electrical (incl Computer Engrg)	70	520	2087	2144	2333	2108	1900	220	1579	2033	2103	2250	2083	1666
Geological	†	3	†	2361				1	13	2083	2154	*	*	*
Industrial	2	46	2163	2035	*	*	*	22	201	2032	2041	2200	2100	1666
Mechanical	39	281	2058	2134	2260	2150	1458	86	837	1990	2066	2250	2083	1448
Metallurgical (incl Metallurgy & Ceramic Engrg)	†	17	†	2180				4	43	1960	2199	*	*	*
Mining	†	4	†	1671				†	13	†	1974			
Nuclear (incl Engrg Physics)	†	8	†	2064				1	23	1777	2123	*	*	*
Petroleum	†	36	†	2637				1	92	2650	2599	*	*	*
Engineering Technology	5	71	2087	1995	*	*	*	26	196	1968	2007	2275	1997	1500
SCIENCES														
Agricultural Sciences	3	7	1145	1219	*	*	*	20	62	1387	1360	1800	1375	1000
Biological Sciences	1	5	1208	1277	*	*	*	6	41	1301	1428	*	*	*
Chemistry	†	18	†	1651				1	39	1407	1643	*	*	*
Computer Science	28	129	1912	1926	2250	1983	1458	104	480	1874	1914	2200	1921	1500
Health (Medical) Professions	†	67	†	1757				4	97	1348	1634	*	*	*
Mathematics	2	22	1380	1759	*	*	*	5	56	1598	1684	*	*	*
Other Physical & Earth Sciences	2	8	1725	1826	*	*	*	7	30	1637	1810	*	*	*
Totals	277	2707						1051	8103					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

WCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	52	885	$1405	$1567	$1600	$1425	$1[illegible]00	267	2269	$1453	$1556	$1600	$1458	$1200
Business Administration	21	115	1441	1443	1833	1500	1083	107	417	1499	1456	2000	1500	1000
Communications	+	11	+	960				4	46	1254	1192	*	*	*
Community & Service Orgs. Work	+	19	+	1237				6	68	1157	1203	*	*	*
EDP-Programming/Systems	32	160	1905	1937	2180	1983	1458	113	542	1889	1913	2200	1950	1500
Engineering	143	1143	2037	2145	2292	2115	1545	405	3366	2003	2105	2250	2083	1500
Farm & Natural Resources Mgmt.	3	4	1369	1504	*	*	*	6	15	1294	1361	*	*	*
Finance & Economics	6	45	1374	1446	*	*	*	13	183	1405	1427	*	*	*
Health (Medical) Services	1	70	992	1739	*	*	*	4	117	1298	1570	*	*	*
Manufacturing &/or Industrial Opns.	1	59	1475	1936	*	*	*	8	186	1765	1909	*	*	*
Mathematics/Statistics	1	7	1379	1644	*	*	*	4	31	1350	1578	*	*	*
Merchandising/Sales Promotion	2	60	1400	1383	*	*	*	50	301	1304	1324	1583	1260	1016
Personnel/Employee Relations	+	7	+	1246				5	30	1382	1288	*	*	*
Research—Non-Scientific	1	6	1250	1591	*	*	*	3	26	1440	1469	*	*	*
Research—Scientific	1	38	1350	1820	*	*	*	10	120	1563	1789	*	*	*
Rotational Training—Non-Technical	3	17	1467	1350	*	*	*	7	94	1330	1349	*	*	*
Rotational Training—Technical	3	16	1367	1814	*	*	*	3	44	1367	1691	*	*	*
Sales—Non-Technical Degree	5	41	1334	1482	*	*	*	31	218	1373	1418	1600	1375	1167
Sales—Technical/Scientific Degree	2	4	1908	1850	*	*	*	5	30	1643	1957	*	*	*
Totals	277	2707						1051	8103					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

WCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS
Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	†	39	†	$1893				2	121	$1792	$1908	*	*	*
MBA (Non-technical Undergraduate)	1	71	$1833	1916	*	*	*	16	245	1874	1923	*	*	*
MBA (Technical Undergraduate)	1	13	1500	2208	*	*	*	2	45	2117	2204	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	†	7	†	1893				2	38	1500	1988	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	4	†	2192				†	8	†	2182			
Administration (incl. Public, Hospital, etc.)	†	†	†	†				†	21	†	1970			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	1	†	917				†	12	†	1595			
Social Sciences	†	3	†	2348				1	31	1939	1625	*	*	*
ENGINEERING														
Chemical	†	3	†	2478				†	13	†	2437			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	6	2750	2435	*	*	*	1	15	2750	2313	*	*	*
Electrical (incl. Computer Engrg.)	†	43	†	2426				†	105	†	2395			
Industrial	1	8	2500	2407	*	*	*	1	21	2500	2336	*	*	*
Mechanical	†	30	†	2345				†	77	†	2375			
Nuclear (incl. Engrg. Physics)	†	2	†	2300				†	9	†	2196			
SCIENCES														
Chemistry	1	1	2107	2107	*	*	*	1	5	2107	2141	*	*	*
Computer Science	1	11	2300	2258	*	*	*	2	37	2379	2290	*	*	*
Geology & Related Geological Sciences	1	10	2460	2605	*	*	*	1	26	2460	2446	*	*	*
Mathematics	†	3	†	2222				†	5	†	2039			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	1	†	2350				†	2	†	2459			
Totals	7	256						29	836					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

WCPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/8/83 THROUGH 2/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	17	+	$1983				2	57	$1650	$2063	*	*	*
MBA - Tech Undergraduate	+	6	+	2530				1	18	1550	2692	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	20	+	2031				2	38	1727	2101	*	*	*
MBA - Tech Undergraduate	+	1	+	2166				+	8	+	2277			
Over 4 years														
MBA - Non-Tech Undergraduate	+	22	+	2349				4	36	2416	2381	*	*	*
MBA - Tech Undergraduate	+	4	+	3029				+	9	+	2865			
Totals	-----	----- 70						----- 9	----- 166					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	2	+	$3000				1	9	$3292	$3057	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	+	+	+				+	3	+	2572			
Electrical (incl Computer Engrg)	1	9	$3583	3286	*	*	*	4	26	2985	3092	*	*	*
Mechanical	+	1	+	3350				2	7	3179	3141	*	*	*
SCIENCES														
Chemistry	+	9	+	2234				+	33	+	2248			
Mathematics (incl Oprs Research, Statistics, & Actuarial Science)	+	1	+	3125				1	10	2925	2466	*	*	*
Metallurgy (incl Met Engrg , Materials Engrg / Science & Ceramics)	+	+	+	+				+	3	+	2958			
Physics	2	5	2875	2961	*	*	*	5	22	2968	2778	*	*	*
Totals	----- 3	----- 27						----- 13	----- 113					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1446 42 1600 1250		1233 3			
BUSINESS - GENERAL	1750 1	1372 3	1217 7	1519 4		
MARKETING/DISTRIBUTN				1272 1		
HUMANITIES			950 1			
ECONOMICS		1296 2	1416 1			
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	1043 1	1250 1	1233 3	1662 14		1000 1
CHEMICAL				2083 2		
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR				2125 52 2292 2000		2225 1
GEOLOGICAL						
INDUSTRIAL				2163 2		
MECHANICAL				2156 24 2260 2041		2200 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2111 3		

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/8/83 THROUGH 2/4/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1135 1	1500 1			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1436 3		1708 1	2041 19		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC				1350 1		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING			1100 1	1500 1		1625 2
BUSINESS - GENERAL			800 1			
MARKETING/DISTRIBUTN	1500 1					
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2350 1			2208 1		2537 5
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR		2000 1		2012 2		2800 1
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	2125 1	2083 1				2313 2
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH					2100 1	

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			800 1			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1791 1				1979 2
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						2100 1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/8/83 THROUGH 2/4/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1359 2	
BUSINESS - GENERAL	1875 2	1500 1				
MARKETING/DISTRIBUTN			1100 1			1669 1
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES					1833 1	992 1

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL			1800 1	1488 5		
CHEMICAL				1450 1		
CIVIL -CNSTR/SAN/TRP				1686 5	1747 4	
ELECTRICAL -COMPTR			2187 6	1629 7		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	2000 1		2125 3	1516 6		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH	2000 1					

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/8/83 THROUGH 2/4/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1208 1					
CHEMISTRY						
COMPUTER SCIENCE					1742 1	1250 1
HEALTH (MED) PROFSNS						
MATHEMATICS				1380 2		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL		1833 1				
MBA - TECHNICAL	1500 1					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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4/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1983

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 5 through March 4) and cumulatively (September 1 through March 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	8	590	$1483	$1575	*	*	*	262	2833	$1456	$1562	$1625	$1458	$1250
Business—General (incl Mgmt)	11	153	1386	1499	*	*	*	141	873	1471	1490	1900	1458	1064
Marketing & Distribution	6	57	1234	1403	*	*	*	54	393	1336	1402	1600	1350	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	8	†	1213				12	125	1193	1188	*	*	*
Economics[2]	†	10	†	1407				4	58	1256	1365	*	*	*
Other Social Sciences	†	8	†	1244				23	229	1269	1205	1833	1175	640
ENGINEERING														
Aeronautical	1	28	2100	2027	*	*	*	38	155	1682	1960	2150	1725	1000
Chemical	4	152	2246	2288	*	*	*	21	458	2236	2278	2525	2250	1916
Civil (incl Construction, Sanitary & Transportation Engrg)	2	56	1723	1885	*	*	*	20	239	1768	1858	2200	1729	1441
Electrical (incl Computer Engrg)	54	852	2182	2126	$2330	$2188	$2080	274	2431	2062	2111	2275	2123	1710
Geological	1	3	2260	2247	*	*	*	2	16	2172	2172	*	*	*
Industrial	1	70	1448	2049	*	*	*	23	271	2006	2043	2200	2090	1666
Mechanical	17	388	1953	2102	*	*	*	103	1225	1984	2091	2250	2083	1448
Metallurgical (incl Metallurgy & Ceramic Engrg)	†	33	†	2146				4	76	1960	2176	*	*	*
Mining	†	†	†	†				†	13	†	1974			
Nuclear (incl Engrg Physics)	†	6	†	2098				1	29	1777	2118	*	*	*
Petroleum	4	38	2463	2560	*	*	*	5	130	2500	2587	*	*	*
Engineering Technology	†	32	†	2107				26	228	1968	2021	2275	1997	1500
SCIENCES														
Agricultural Sciences	7	12	1264	1257	*	*	*	27	74	1355	1344	1800	1300	1000
Biological Sciences	1	3	1550	1768	*	*	*	7	44	1337	1451	*	*	*
Chemistry	†	9	†	1872				1	48	1407	1686	*	*	*
Computer Science	19	181	2047	1975	*	*	*	123	661	1901	1931	2200	1958	1500
Health (Medical) Professions	†	6	†	1597				4	103	1348	1632	*	*	*
Mathematics	2	26	1632	1772	*	*	*	7	82	1607	1712	*	*	*
Other Physical & Earth Sciences	†	7	†	1893				7	37	1637	1826	*	*	*
Totals	138	2728						1189	10831					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

WCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
By Functional Area For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	10	607	$1536	$1576	*	*	*	277	2876	$1456	$1560	$1625	$1458	$1200
Business Administration	5	93	1230	1500	*	*	*	112	510	1487	1464	1950	1500	1000
Communications	†	4	†	1342				4	50	1254	1204	*	*	*
Community & Service Orgs. Work	†	6	†	1302				6	74	1157	1211	*	*	*
EDP-Programming/Systems	25	210	2078	1987	$2250	$2100	$1916	138	752	1923	1933	2200	1983	1500
Engineering	77	1579	2143	2133	2425	2185	1790	482	4945	2025	2114	2270	2100	1533
Farm & Natural Resources Mgmt.	1	2	1300	1296	*	*	*	7	17	1295	1353	*	*	*
Finance & Economics	3	36	1194	1484	*	*	*	16	219	1366	1436	*	*	*
Health (Medical) Services	†	8	†	1535				4	125	1298	1568	*	*	*
Manufacturing &/or Industrial Opns.	1	29	1750	1893	*	*	*	9	215	1763	1907	*	*	*
Mathematics/Statistics	3	15	1459	1606	*	*	*	7	46	1397	1587	*	*	*
Merchandising/Sales Promotion	6	18	1233	1200	*	*	*	56	319	1297	1317	1583	1208	1016
Personnel/Employee Relations	†	5	†	962				5	35	1382	1241	*	*	*
Research—Non-Scientific	†	3	†	1644				3	29	1440	1487	*	*	*
Research—Scientific	2	33	1525	1971	*	*	*	12	153	1557	1829	*	*	*
Rotational Training—Non-Technical	2	25	1148	1463	*	*	*	9	119	1289	1373	*	*	*
Rotational Training—Technical	†	20	†	2177				3	64	1367	1843	*	*	*
Sales—Non-Technical Degree	3	30	1342	1448	*	*	*	34	248	1370	1422	1600	1375	1166
Sales—Technical/Scientific Degree	†	5	†	1988				5	35	1643	1961	*	*	*
Totals	138	2728						1189	10831					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

WCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number of Offers		Average $ Offers		Percentiles¹			Number Of Offers		Average $ Offers		Percentiles¹		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	50	$1550	$1932	*	*	*	3	171	$1711	$1915	*	*	*
MBA (Non-technical Undergraduate)	1	82	1216	1978	*	*	*	17	327	1835	1936	*	*	*
MBA (Technical Undergraduate)	+	19	+	2401				2	64	2117	2263	*	*	*
MS-Business (incl Mgmt., Mktg., Finance, etc.)	+	6	+	2209				2	44	1500	2018	*	*	*
Industrial Mgmt. (incl Industrial Admin.)	+	+	+	+				+	8	+	2182			
Administration (incl Public, Hospital, etc.)	+	2	+	1583				+	23	+	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	+	+	+				+	12	+	1595			
Social Sciences	+	2	+	2063				1	33	1939	1652	*	*	*
ENGINEERING														
Chemical	+	10	+	2486				+	23	+	2458			
Civil (incl Construction, Sanitary, & Transportation Engrg.)	+	3	+	2169				1	18	2750	2289	*	*	*
Electrical (incl Computer Engrg.)	2	58	1966	2458	*	*	*	2	163	1966	2418	*	*	*
Industrial	+	4	+	2407				1	25	2500	2347	*	*	*
Mechanical	2	46	2046	2457	*	*	*	2	123	2046	2406	*	*	*
Nuclear (incl Engrg. Physics)	+	1	+	2458				+	10	+	2222			
SCIENCES														
Chemistry	+	+	+	+				1	5	2107	2141	*	*	*
Computer Science	2	11	2175	2345	*	*	*	4	48	2277	2303	*	*	*
Geology & Related Geological Sciences	+	4	+	2291				1	30	2460	2425	*	*	*
Mathematics	+	+	+	+				+	5	+	2039			
Metallurgy (incl Met. Engrg., Materials Engrg./Science & Ceramics)	+	5	+	2455				+	7	+	2456			
Totals	8	303						37	1139					

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¹ Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

WCPA REGIONAL Interim Report No. 2 March 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/5/83 THROUGH 3/4/83							CUMULATIVE PERIOD 9/1/82 THROUGH 3/4/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	†	14	†	$2056				2	71	$1650	$2062	*	*	*
MBA - Tech Undergraduate	†	5	†	1967				1	23	1550	2534	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	†	20	†	2305				2	58	1727	2171	*	*	*
MBA - Tech Undergraduate	†	5	†	2520				†	13	†	2370			
Over 4 years														
MBA - Non-Tech Undergraduate	†	9	†	2225				4	45	2416	2350	*	*	*
MBA - Tech Undergraduate	†	1	†	3333				†	10	†	2912			
Totals	-----	54						9	220					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	10	$3033	$3134	*	*	*	4	19	$3098	$3097	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	1	†	3133				†	4	†	2712			
Electrical (incl. Computer Engrg.)	3	13	3315	3205	*	*	*	7	39	3127	3129	*	*	*
Mechanical	2	4	3250	3225	*	*	*	4	11	3215	3172	*	*	*
SCIENCES														
Chemistry	1	8	2916	2781	*	*	*	1	41	2916	2352	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	2	2445	2693	*	*	*	2	12	2685	2504	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science & Ceramics)	1	1	3291	3291	*	*	*	1	4	3291	3042	*	*	*
Physics	1	7	2416	2876	*	*	*	6	29	2876	2802	*	*	*
Totals	12	46						25	159					

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[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS　MARCH　1983 WCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER　INTERIM　PERIOD 2/5/83 THROUGH 3/4/83　PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1517 5	1333 1				
BUSINESS - GENERAL	1600 1	1166 1	1222 6	1717 3		
MARKETING/DISTRIBUTN		1166 1	1279 4			
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1983 WCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 2/5/83 THROUGH 3/4/83   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2100 1		
CHEMICAL						2200 2
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR				2190 50 2275 2083		2100 1
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL				2154 7		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1250 1	1220 5			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			2150 1	2102 12		
HEALTH (MED) PROFSNS						
MATHEMATICS				2150 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING						1666 1
BUSINESS - GENERAL						
MARKETING/DISTRIBUTN	1125 1					
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL				2075 1		2508 1
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR						2410 2
GEOLOGICAL						2260 1
INDUSTRIAL						
MECHANICAL	2125 1			1700 1		2450 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2463 4
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 WCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1550 1					
CHEMISTRY						
COMPUTER SCIENCE						2100 2
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						1281 1
BUSINESS - GENERAL						
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP				1795 1	1651 1	
ELECTRICAL -COMPTR				1448 1		
GEOLOGICAL						
INDUSTRIAL				1448 1		
MECHANICAL	2000 1			1642 6		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1983 WCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/5/83 THROUGH 3/4/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1500 1					
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			1916 1	1454 2	2500 1	
HEALTH (MED) PROFSNS						
MATHEMATICS				1114 1		
OTHR PHYSCL/EARTH SC						

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MARCH    1983 WCPA  REGIONAL INTERIM REPORT NUMBER 2
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    INTERIM    PERIOD   2/5/83 THROUGH 3/4/83
---------- --------------------------------------------------------------------------------------------------------
CURRICULUM               ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EGPT BLDG MATERIAL
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /  1216    1  /              /              /              /                /
                       /              /             /              /              /              /                /
                       /              /             /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /             /              /              /              /                /
                       /              /             /              /              /              /                /
                       /              /             /              /              /              /                /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    INTERIM    PERIOD   2/5/83 THROUGH 3/4/83
-------------------------------------------------------------------------------------------------------------------
CURRICULUM               CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /             /              /              /              /                /
                       /              /             /              /              /              /                /
                       /              /             /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /             /              /              /              /                /
                       /              /             /              /              /              /                /
                       /              /             /              /              /              /                /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    INTERIM    PERIOD   2/5/83 THROUGH 3/4/83
-------------------------------------------------------------------------------------------------------------------
CURRICULUM               RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /             /              /              /              /                /
                       /              /             /              /              /              /                /
                       /              /             /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /             /              /              /              /                /
                       /              /             /              /              /              /                /
                       /              /             /              /              /              /                /

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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

A3940-1.84
8/83

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1983

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 5 through April 8) and cumulatively (September 1 through April 8). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	82	695	$1542	$1564	$1667	$1550	$1350	344	3528	$1477	$1562	$1625	$1500	$1300
Business—General (incl Mgmt)	42	342	1471	1484	1870	1400	1100	183	1215	1471	1488	1875	1450	1083
Marketing & Distribution	11	143	1370	1429	*	*	*	65	536	1342	1409	1606	1350	1100
HUMANITIES & SOCIAL SCIENCES														
Humanities	7	50	1243	1348	*	*	*	19	175	1211	1234	*	*	*
Economics[2]	†	62	†	1508				4	120	1256	1439	*	*	*
Other Social Sciences	9	65	1165	1249	*	*	*	32	294	1240	1214	1750	1171	800
ENGINEERING														
Aeronautical	8	73	1799	2028	*	*	*	46	228	1702	1982	2150	1773	1043
Chemical	13	218	2336	2234	*	*	*	34	676	2282	2264	2566	2250	2000
Civil (incl Construction, Sanitary, & Transportation Engrg)	8	64	1983	1917	*	*	*	28	303	1829	1870	2216	1794	1441
Electrical (incl Computer Engrg)	102	1147	2093	2107	2300	2150	1793	376	3578	2070	2110	2292	2125	1725
Geological	1	7	2260	2170	*	*	*	3	23	2201	2171	*	*	*
Industrial	10	132	2074	2040	*	*	*	33	423	2027	2042	2200	2088	1666
Mechanical	35	709	2136	2088	2400	2158	1875	138	1934	2023	2090	2296	2100	1449
Metallurgical (incl Metallurgy & Ceramic Engrg)	3	37	2110	2180	*	*	*	7	113	2024	2177	*	*	*
Mining	†	5	†	2136				†	18	†	2019			
Nuclear (incl Engrg Physics)	1	24	2296	2062	*	*	*	2	53	2037	2093	*	*	*
Petroleum	4	34	2569	2559	*	*	*	9	164	2531	2581	*	*	*
Engineering Technology	5	67	2037	2027	*	*	*	31	295	1979	2022	2250	2000	1500
SCIENCES														
Agricultural Sciences	7	22	1661	1520	*	*	*	34	96	1418	1384	2088	1300	1000
Biological Sciences	1	8	1543	1407	*	*	*	8	52	1363	1444	*	*	*
Chemistry	3	17	1424	1752	*	*	*	4	65	1420	1703	*	*	*
Computer Science	55	338	1986	1902	2200	2000	1750	178	999	1927	1921	2200	2000	1500
Health (Medical) Professions	1	39	800	1694	*	*	*	5	142	1239	1649	*	*	*
Mathematics	6	68	1940	1845	*	*	*	13	150	1761	1772	*	*	*
Other Physical & Earth Sciences	10	26	1668	1616	*	*	*	17	63	1655	1739	*	*	*
Totals	424	4412						1613	15243					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

WCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	82	704	$1542	$1565	$1650	$1550	$1400	359	3560	$1476	$1561	$1625	$1500	$1281
Business Administration	35	211	1429	1481	1833	1350	1083	147	721	1473	1469	1916	1500	1000
Communications	†	28	†	1639				4	78	1254	1360	*	*	*
Community & Service Orgs. Work	1	20	1500	1265	*	*	*	7	94	1206	1222	*	*	*
EDP-Programming/Systems	63	423	1991	1919	2200	2000	1750	201	1175	1944	1928	2200	2000	1600
Engineering	183	2361	2119	2108	2380	2150	1793	665	7306	2051	2112	2320	2115	1651
Farm & Natural Resources Mgmt.	4	13	1413	1391	*	*	*	11	30	1338	1369	*	*	*
Finance & Economics	3	93	1450	1508	*	*	*	19	312	1379	1458	*	*	*
Health (Medical) Services	2	43	1045	1647	*	*	*	6	168	1214	1588	*	*	*
Manufacturing &/or Industrial Opns.	4	52	1896	1997	*	*	*	13	267	1804	1925	*	*	*
Mathematics/Statistics	1	47	1379	1771	*	*	*	8	93	1395	1680	*	*	*
Merchandising/Sales Promotion	12	95	1245	1316	*	*	*	68	414	1288	1317	1606	1208	1000
Personnel/Employee Relations	2	8	1025	1116	*	*	*	7	43	1280	1218	*	*	*
Research—Non-Scientific	1	17	1400	1395	*	*	*	4	46	1430	1453	*	*	*
Research—Scientific	11	57	1692	1792	*	*	*	23	210	1621	1819	2275	1500	1200
Rotational Training—Non-Technical	2	39	1146	1371	*	*	*	11	158	1263	1373	*	*	*
Rotational Training—Technical	†	36	†	2040				3	100	1367	1914	*	*	*
Sales—Non-Technical Degree	14	134	1459	1474	*	*	*	48	382	1396	1440	1750	1400	1125
Sales—Technical/Scientific Degree	4	31	1857	1941	*	*	*	9	66	1738	1952	*	*	*
Totals	424	4412						1613	15243					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

WCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

Graduate Program	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number of Offers		Average $ Offers		Percentiles'			Number Of Offers		Average $ Offers		Percentiles'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	†	35	†	$1884				3	206	$1711	$1910	*	*	*
MBA (Non-technical Undergraduate)	19	266	$2139	2352	*	*	*	36	393	1995	2123	$2466	$2000	$1500
MBA (Technical Undergraduate)	3	45	2147	2473	*	*	*	5	109	2135	2350	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	†	30	†	2311				2	74	1500	2137	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	28	†	2194				†	36	†	2191			
Administration (incl. Public, Hospital, etc.)	†	†	†	†				†	23	†	1936			
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	11	†	1533				†	23	†	1565			
Social Sciences	†	10	†	1610				1	43	1939	1642	*	*	*
ENGINEERING														
Chemical	6	31	2408	2395	*	*	*	6	54	2408	2422	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	26	2333	2182	*	*	*	4	44	2438	2226	*	*	*
Electrical (incl. Computer Engrg.)	3	122	2305	2416	*	*	*	5	285	2169	2417	*	*	*
Industrial	†	16	†	2140				1	41	2500	2266	*	*	*
Mechanical	4	40	2500	2354	*	*	*	6	163	2348	2393	*	*	*
Nuclear (incl. Engrg. Physics)	†	6	†	2468				†	16	†	2314			
SCIENCES														
Chemistry	1	5	2833	2374	*	*	*	2	10	2470	2258	*	*	*
Computer Science	5	37	2213	2356	*	*	*	9	85	2241	2326	*	*	*
Geology & Related Geological Sciences	10	17	2643	2545	*	*	*	11	47	2626	2469	*	*	*
Mathematics	3	17	2300	2288	*	*	*	3	22	2300	2231	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	7	†	2485				†	14	†	2470			
Totals	57	749						94	1888					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

WCPA REGIONAL Interim Report No. 3 April 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/5/83 THROUGH 4/8/83							CUMULATIVE PERIOD 9/1/82 THROUGH 4/8/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	8	117	$2230	$2396	*	*	*	10	188	$2114	$2394	*	*	*
MBA - Tech Undergraduate	†	27	†	2758				1	50	1550	2655	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	3	129	2472	2785	*	*	*	5	187	2174	2594	*	*	*
MBA - Tech Undergraduate	†	30	†	2784				†	43	†	2659			
Over 4 years														
MBA - Non-Tech Undergraduate	†	67	†	2811				4	112	2416	2625	*	*	*
MBA - Tech Undergraduate	†	19	†	2621				†	29	†	2721			
Totals	11	389						20	609					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	2	20	$3134	$3021	*	*	*	6	39	$3110	$3058	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	†	†	†	†				†	4	†	2712			
Electrical (incl. Computer Engrg.)	4	24	3152	3159	*	*	*	11	63	3136	3141	*	*	*
Mechanical	†	1	†	2425				4	12	3215	3110	*	*	*
SCIENCES														
Chemistry	17	59	2890	2770	*	*	*	18	100	2891	2599	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	†	†	†				2	12	2685	2504	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	1	4	3000	2960	*	*	*	2	8	3146	3001	*	*	*
Physics	10	14	3094	3093	*	*	*	16	43	3012	2896	*	*	*
Totals	34	122						59	281					

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[1] Years of full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 WCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1532 1600 1350	69	1500	1			1625	3			1500	1
BUSINESS - GENERAL	1650	1	1318	7	1270	17	1555	7			1800	1
MARKETING/DISTRIBUTN			1306	3	1378	6	1443	2				
HUMANITIES			1300	2	1201	3	1500	1				
ECONOMICS												
OTHR SOCIAL SCIENCES					1167	3						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							1897	4	1500	1		
CHEMICAL							2250	2			2250	1
CIVIL -CNSTR/SAN/TRP							2236	1			2056	4
ELECTRICAL -COMPTR					1958	1	2163 2291 2010	72			2295	5
GEOLOGICAL												
INDUSTRIAL							2149	8	2100	1		
MECHANICAL							2156	17	1875	1		
METALLURGICAL							2110	3				
MINING												
NUCLEAR -ENGRG PHYS							2296	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2037	5				

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1713 3			
BIOLOGICAL SCIENCES				1543 1		
CHEMISTRY				1232 1		
COMPUTER SCIENCE			2000 3	2019 46 2208 1750		
HEALTH (MED) PROFSNS						
MATHEMATICS				2052 5		
OTHR PHYSCL/EARTH SC				2266 4		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING						1742 4
BUSINESS - GENERAL	1750 1		1833 3			1500 1
MARKETING/DISTRIBUTN						
HUMANITIES			1000 1			
ECONOMICS						
OTHR SOCIAL SCIENCES				1166 1		

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2333 1					2434 8
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR			2250 1			2250 3
GEOLOGICAL						2260 1
INDUSTRIAL						
MECHANICAL	2275 2		2250 1			2374 5
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2569 4
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/5/83 THROUGH 4/8/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			2200 1			1200 1
BIOLOGICAL SCIENCES						
CHEMISTRY	1290 1					
COMPUTER SCIENCE						1875 1
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC				1200 1		

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1550 3		1250 1	
BUSINESS - GENERAL			1623 3	3000 1		
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES				1380 1	1167 3	938 1

AVERAGE MONTHLY SALARY OFFERS   APRIL   1983 WCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/5/83 THROUGH 4/8/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	1800 1			1750 2		
CHEMICAL	2075 1					
CIVIL -CNSTR/SAN/TRP				1722 2	1956 1	
ELECTRICAL -COMPTR	2083 4		2416 1	1594 14	2195 1	
GEOLOGICAL						
INDUSTRIAL				1448 1		
MECHANICAL			2096 4	1839 5		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1983 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/5/83 THROUGH 4/8/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES			2088 1			1000 1
BIOLOGICAL SCIENCES						
CHEMISTRY	1750 1					
COMPUTER SCIENCE	2083 1		1908 2	1125 1		1458 1
HEALTH (MED) PROFSNS						800 1
MATHEMATICS				1379 1		
OTHR PHYSCL/EARTH SC				1283 5		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1983 WCPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1866 9	2500 1		2266 3		
MBA - TECHNICAL	2146 2			2150 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL		2083 1	2667 2			2392 2
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/5/83 THROUGH 4/8/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL					2350 1	
MBA - TECHNICAL						

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8/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1983

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 9 through May 6) and cumulatively (September 1 through May 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

WCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	182	906	$1540	$1574	$1650	$1555	$1400	476	4434	$1476	$1564	$1625	$1500	$1300
Business—General (incl. Mgmt.)	82	701	1512	1483	1916	1542	1200	265	1916	1483	1486	1900	1475	1100
Marketing & Distribution	30	311	1501	1435	1750	1408	1208	95	847	1392	1419	1750	1375	1100
HUMANITIES & SOCIAL SCIENCES														
Humanities	7	139	1525	1376	*	*	*	26	314	1296	1297	1712	1225	900
Economics[2]	2	102	1459	1575	*	*	*	6	222	1323	1501	*	*	*
Other Social Sciences	9	164	1217	1337	*	*	*	41	458	1235	1258	1690	1175	900
ENGINEERING														
Aeronautical	8	97	1847	1998	*	*	*	54	325	1724	1987	2150	1798	1200
Chemical	6	210	2246	2204	*	*	*	40	886	2276	2250	2525	2250	2075
Civil (incl. Construction, Sanitary & Transportation Engrg.)	10	212	1814	1873	*	*	*	38	515	1825	1872	2208	1795	1490
Electrical (incl. Computer Engrg.)	234	2140	2160	2150	2425	2200	1793	610	5718	2105	2125	2358	2150	1793
Geological	†	3	†	1960				3	26	2201	2147	*	*	*
Industrial	5	198	1913	2050	*	*	*	38	621	2012	2045	2200	2083	1448
Mechanical	59	839	2131	2113	2291	2150	1793	197	2773	2055	2097	2291	2125	1783
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	83	2145	2118	*	*	*	10	196	2060	2152	*	*	*
Mining	†	8	†	2095				†	26	†	2042			
Nuclear (incl. Engrg. Physics)	4	29	1983	2070	*	*	*	6	82	2001	2085	*	*	*
Petroleum	5	51	2697	2599	*	*	*	14	215	2590	2586	*	*	*
Engineering Technology	7	155	2097	2007	*	*	*	38	450	2001	2017	2275	2035	1500
SCIENCES														
Agricultural Sciences	13	55	1218	1327	*	*	*	47	151	1363	1364	2000	1200	1000
Biological Sciences	2	39	1439	1440	*	*	*	10	91	1378	1442	*	*	*
Chemistry	3	38	1528	1738	*	*	*	7	103	1466	1716	*	*	*
Computer Science	81	664	2076	1954	2417	2083	1800	259	1663	1974	1934	2266	2000	1583
Health (Medical) Professions	†	87	†	1472				5	229	1239	1582	*	*	*
Mathematics	11	111	1782	1789	*	*	*	24	261	1770	1779	2200	1771	1379
Other Physical & Earth Sciences	10	40	1825	1844	*	*	*	27	103	1718	1780	2333	1583	1000
Totals	743	7382						2356	22625					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

† No offers reported.

WCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	157	930	$1542	$1574	$1650	$1550	$1400	916	4510	$1496	$1564	$1625	$1500	$1300
Business Administration	73	350	1502	1475	1820	1542	1200	220	1071	1483	1471	1870	1500	1060
Communications	4	56	2061	1569	*	*	*	8	134	1657	1447	*	*	*
Community & Service Orgs. Work	2	27	1125	1079	*	*	*	9	121	1188	1190	*	*	*
EDP-Programming/Systems	79	749	2079	1952	2425	2070	1833	280	1924	1982	1938	2250	2000	1625
Engineering	329	3718	2146	2126	2417	2170	1793	994	11024	2083	2117	2358	2133	1710
Farm & Natural Resources Mgmt.	2	19	1100	1194	*	*	*	13	49	1301	1301	*	*	*
Finance & Economics	5	259	1367	1565	*	*	*	24	571	1376	1506	1669	1296	1135
Health (Medical) Services	†	101	†	1445				6	269	1214	1535	*	*	*
Manufacturing &/or Industrial Opns.	4	151	1985	1934	*	*	*	17	418	1846	1928	*	*	*
Mathematics/Statistics	4	64	1819	1715	*	*	*	12	157	1536	1694	*	*	*
Merchandising/Sales Promotion	22	304	1395	1329	1750	1262	1200	90	718	1314	1322	1617	1233	1016
Personnel/Employee Relations	1	24	1100	1517	*	*	*	8	67	1258	1325	*	*	*
Research—Non-Scientific	1	20	1500	1720	*	*	*	5	66	1444	1534	*	*	*
Research—Scientific	11	142	1876	1841	*	*	*	34	352	1704	1828	2300	1538	1200
Rotational Training—Non-Technical	5	86	1165	1351	*	*	*	16	244	1233	1365	*	*	*
Rotational Training—Technical	2	98	1325	1892	*	*	*	5	198	1430	1903	*	*	*
Sales—Non-Technical Degree	33	241	1544	1467	2133	1541	1200	81	623	1456	1451	1750	1416	1150
Sales—Technical/Scientific Degree	9	43	1792	1867	*	*	*	18	109	1765	1918	*	*	*
Totals	743	7382						2356	22625					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

WCPA REGIONAL Interim Report No. 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	†	39	†	$1921				3	245	$1711	$1911	*	*	*
MBA (Non technical Undergraduate)	12	305	$2218	2278	*	*	*	48	898	2051	2176	$2500	$2042	$1500
MBA (Technical Undergraduate)	3	84	2178	2522	*	*	*	8	193	2151	2424	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	13	2583	1948	*	*	*	3	87	1861	2108	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	†	9	†	2323				†	45	†	2218			
Administration (incl. Public, Hospital, etc.)	1	27	1000	1818	*	*	*	1	50	1000	1872	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	†	3	†	1867				†	26	†	1600			
Social Sciences	†	22	†	1869				1	65	1939	1719	*	*	*
ENGINEERING														
Chemical	5	26	2359	2367	*	*	*	11	80	2386	2404	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	45	2425	2315	*	*	*	9	89	2431	2271	*	*	*
Electrical (incl. Computer Engrg.)	16	231	2554	2481	*	*	*	21	516	2462	2445	2700	2513	2167
Industrial	1	10	2583	2387	*	*	*	2	51	2542	2290	*	*	*
Mechanical	10	112	2495	2356	*	*	*	16	275	2440	2378	*	*	*
Nuclear (incl. Engrg. Physics)	†	14	†	2449				†	30	†	2377			
SCIENCES														
Chemistry	†	3	†	2467				2	13	2470	2306	*	*	*
Computer Science	6	86	2256	2326	*	*	*	15	171	2247	2326	*	*	*
Geology & Related Geological Sciences	3	12	2233	2500	*	*	*	14	59	2542	2475	*	*	*
Mathematics	†	17	†	2168				3	39	2300	2204	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	†	11	†	2329				†	25	†	2408			
Totals	63	1069						157	2957					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

WCPA REGIONAL Interim Report No 4 May 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/9/83 THROUGH 5/6/83							CUMULATIVE PERIOD 9/1/82 THROUGH 5/6/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	20	195	$2299	$2550	$2667	$2292	$1791	30	383	$2238	$2474	$2667	$2209	$1750
MBA - Tech Undergraduate	2	47	1725	2813	*	*	*	3	97	1667	2731	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	4	176	2033	2706	*	*	*	9	363	2111	2648	*	*	*
MBA - Tech Undergraduate	1	46	2833	2760	*	*	*	1	89	2833	2711	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	7	103	2220	2572	*	*	*	11	215	2291	2600	*	*	*
MBA - Tech Undergraduate	1	24	3350	3023	*	*	*	1	53	3350	2858	*	*	*
Totals	35	591						55	1200					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	6	19	$3233	$3167	*	*	*	12	58	$3171	$3094	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	†	2	†	3044				†	6	†	2823			
Electrical (incl. Computer Engrg.)	8	22	3328	3226	*	*	*	19	85	3217	3163	*	*	*
Mechanical	†	7	†	3062				4	19	3215	3092	*	*	*
SCIENCES														
Chemistry	9	66	2973	2822	*	*	*	27	166	2719	2687	$3167	$2875	$2758
Mathematics (incl. Oprs. Research, Statistics & Actuarial Sciences)	†	3	†	2667				2	15	2685	2536	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. Science & Ceramics)	2	8	3000	3194	*	*	*	4	16	3073	3097	*	*	*
Physics	1	10	3166	2972	*	*	*	17	53	3021	2911	*	*	*
Totals	26	137						85	418					

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[1] Years of full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
† No offers reported

AVERAGE MONTHLY SALARY OFFERS MAY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1551 125 1625 1458		1458 3	1494 4		1541 1
BUSINESS - GENERAL	1535 5	1495 10	1238 18	1696 13		
MARKETING/DISTRIBUTN			1354 9	1539 7		
HUMANITIES		1550 2		1525 1		
ECONOMICS						
OTHR SOCIAL SCIENCES			1171 7			

AVERAGE MONTHLY SALARY OFFERS MAY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL			1920 1	2246 2		
CHEMICAL				2110 1		
CIVIL -CNSTR/SAN/TRP				2050 1		1905 6
ELECTRICAL -COMPTR				2223 179 2440 2075	2196 1	2300 1
GEOLOGICAL						
INDUSTRIAL				1976 3		
MECHANICAL				2173 29 2291 2083		2150 3
METALLURGICAL				2145 3		
MINING						
NUCLEAR -ENGRG PHYS				1916 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2163 6		1700 1

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1135 3	1160 5			
BIOLOGICAL SCIENCES				1475 1		
CHEMISTRY						
COMPUTER SCIENCE	1625 2	1300 1	2090 6	2137 64 2427 1900		1942 2
HEALTH (MED) PROFSNS						
MATHEMATICS		1416 1		1929 4		
OTHR PHYSCL/EARTH SC				2176 5		

AVERAGE MONTHLY SALARY OFFERS MAY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING			1520	1			1384	3			1467	3
BUSINESS - GENERAL	1709	7	1633	6	1512	15						
MARKETING/DISTRIBUTN	1739	8	1000	1	1479	4						
HUMANITIES			1725	2			1100	1				
ECONOMICS					1375	1						
OTHR SOCIAL SCIENCES					1375	2						

AVERAGE MONTHLY SALARY OFFERS MAY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL	2100 1					
CHEMICAL	2288 2					2491 1
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2333 1	2470 2		2096 2		2242 3
GEOLOGICAL						
INDUSTRIAL	2200 1					
MECHANICAL	2146 3	2167 3		2217 3		2220 3
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2697 5
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MAY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/9/83 THROUGH 5/6/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1100 2	1400 1	1517 2			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1791 2				
HEALTH (MED) PROFSNS						
MATHEMATICS						2000 1
OTHR PHYSCL/EARTH SC						2333 1

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 WCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1500 1		1698 4		1380 6	1750 1
BUSINESS - GENERAL	1541 1		1738 2	1509 5		
MARKETING/DISTRIBUTN					1250 1	
HUMANITIES	1500 1					
ECONOMICS				1542 1		
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL					1400	1	1650	2	1561	1		
CHEMICAL							2150	2				
CIVIL -CNSTR/SAN/TRP	1500	1			1666	1	1490	1				
ELECTRICAL -COMPTR	2195	5			2280	5	1791 2246 1448	34			1625	1
GEOLOGICAL												
INDUSTRIAL							1433	1				
MECHANICAL					2173	6	1886	9				
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS					2075	1	1971	2				
PETROLEUM -NATL GAS												
ENGINEERING TECH												

AVERAGE MONTHLY SALARY OFFERS   MAY   1983 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   4/9/83 THROUGH 5/6/83   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						1402 1
CHEMISTRY			1500 1	1542 2		
COMPUTER SCIENCE	1729 2		2025 1	1379 1		
HEALTH (MED) PROFSNS						
MATHEMATICS			2208 1	1565 4		
OTHR PHYSCL/EARTH SC				1259 4		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1975 4	2412 4	2417 2	1733 1		
MBA - TECHNICAL	2000 1	2333 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL			2500 1			
MBA - TECHNICAL		2200 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/9/83 THROUGH 5/6/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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8/83

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

WESTERN REGION (WCPA)

- Arizona State University
- California Institute of Technology
- California Polytechnic State University - San Luis Obispo
- California State Polytechnic University - Pomona
- California State University - Chico
- California State University - Fresno
- California State University - Long Beach
- California State University - Sacramento
- University of California - Berkeley
- University of California - Los Angeles
- University of Idaho
- University of Nevada - Reno
- Oregon State University
- University of Oregon
- Portland State University
- San Diego State University
- San Jose State University
- University of Southern California
- University of Southern California - Graduate School of Business Administration
- Stanford University
- Stanford University - Graduate School of Business Administration
- Washington State University
- University of Washington

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10.) The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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WCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	188	1184	$1511	$1566	$1666	$1579	$1250	684	5618	$1500	$1565	$1650	$1530	$1300
Business—General (incl. Mgmt.)	257	1356	1450	1486	1900	1416	1050	522	3272	1467	1486	1900	1417	1100
Marketing & Distribution	97	610	1345	1399	1740	1250	1041	192	1457	1369	1411	1740	1333	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	17	401	1080	1445	*	*	*	43	715	1210	1380	1600	1200	800
Economics[2]	7	355	1363	1645	*	*	*	13	577	1345	1590	*	*	*
Other Social Sciences	25	352	1197	1400	1607	1200	800	66	610	1220	1320	1666	1188	800
ENGINEERING														
Aeronautical	18	114	2042	2054	*	*	*	72	439	1803	2004	2175	1832	1250
Chemical	35	270	2149	2155	2325	2204	1875	75	1156	2217	2228	2460	2250	1916
Civil (incl. Construction, Sanitary & Transportation Engrg.)	74	377	1932	1865	2444	1934	1560	112	892	1895	1869	2416	1876	1500
Electrical (incl. Computer Engrg.)	395	2567	2165	2136	2350	2190	1916	1005	8285	2128	2128	2350	2166	1793
Geological	3	9	1639	1922	*	*	*	6	35	1920	2089	*	*	*
Industrial	39	220	2086	2058	2333	2150	1793	77	841	2049	2048	2296	2100	1791
Mechanical	164	1110	2120	2095	2366	2125	1793	361	3883	2085	2096	2325	2125	1793
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	7	81	2187	2132	*	*	*	17	277	2113	2146	*	*	*
Mining	†	4	†	2033				†	30	†	2041			
Nuclear (incl. Engrg. Physics)	2	32	2188	2063	*	*	*	8	114	2048	2078	*	*	*
Petroleum	7	92	2569	2527	*	*	*	21	307	2583	2568	2700	2650	2225
Engineering Technology	20	174	2057	1978	2173	2086	1850	58	624	2020	2006	2267	2044	1760
SCIENCES														
Agricultural Sciences	20	146	1307	1387	1700	1313	1000	67	297	1346	1375	1850	1200	1000
Biological Sciences	5	58	1338	1383	*	*	*	15	149	1364	1419	*	*	*
Chemistry	3	44	1977	1704	*	*	*	10	147	1619	1712	*	*	*
Computer Science	197	909	2068	1954	2333	2092	1800	456	2572	2014	1941	2300	2050	1666
Health (Medical) Professions	6	194	1260	1586	*	*	*	11	423	1250	1584	*	*	*
Mathematics	28	256	1875	1819	2166	2000	1379	52	517	1827	1799	2166	2000	1379
Other Physical & Earth Sciences	5	64	1416	1692	*	*	*	32	167	1671	1746	2300	1464	1033
Totals	1619	10979						3975	33604					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers

† No offers reported

WCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles'			Number of Offers		Average $ Offers		Percentiles'		
By Functional Area For All Types of Employers	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	199	1285	$1503	$1570	$1690	$1566	$1250	715	5795	$1498	$1565	$1650	$1525	$1300
Business Administration	185	721	1447	1452	1844	1375	1050	405	1792	1466	1464	1860	1458	1060
Communications	2	98	1140	1566	*	*	*	10	232	1554	1498	*	*	*
Community & Service Orgs Work	5	61	910	1144	*	*	*	14	182	1089	1175	*	*	*
EDP-Programming/Systems	231	1117	2071	1953	2333	2083	1800	511	3041	2022	1943	2300	2050	1708
Engineering	730	4624	2128	2112	2366	2166	1793	1724	15648	2102	2115	2362	2150	1791
Farm & Natural Resources Mgmt	5	57	1239	1347	*	*	*	18	106	1284	1326	*	*	*
Finance & Economics	19	618	1567	1616	*	*	*	43	1189	1461	1563	1833	1350	1156
Health (Medical) Services	11	225	1238	1524	*	*	*	17	494	1229	1530	*	*	*
Manufacturing &/or Industrial Opns	7	189	1456	1914	*	*	*	24	607	1732	1924	2175	1785	1232
Mathematics/Statistics	15	130	1731	1782	*	*	*	27	287	1644	1734	2208	1416	1114
Merchandising/Sales Promotion	86	533	1173	1312	1416	1200	900	176	1251	1245	1318	1525	1208	1000
Personnel/Employee Relations	7	89	1224	1413	*	*	*	15	156	1242	1375	*	*	*
Research—Non-Scientific	2	175	1500	1692	*	*	*	7	241	1460	1649	*	*	*
Research—Scientific	20	153	1887	1751	2405	1976	1380	54	505	1772	1805	2333	1708	1333
Rotational Training—Non-Technical	19	250	1244	1427	*	*	*	35	494	1239	1397	1600	1200	1100
Rotational Training—Technical	10	76	1816	1892	*	*	*	15	274	1687	1900	*	*	*
Sales—Non-Technical Degree	59	510	1453	1481	1833	1500	1000	140	1133	1455	1464	1833	1500	1100
Sales—Technical/Scientific Degree	7	68	1720	1819	*	*	*	25	177	1752	1880	2125	1850	1200
Totals	1619	10979						3975	33604					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

WCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	5	145	$1674	$1847	*	*	*	8	390	$1688	$1891	*	*	*
MBA (Non technical Undergraduate)	58	620	2724	2271	$3583	$2833	$1833	106	1518	2419	2215	$3333	$2392	$1667
MBA (Technical Undergraduate)	24	334	3063	2581	3500	3000	2667	32	527	2835	2524	3500	2956	2150
MS-Business (incl Mgmt Mktg Finance etc)	8	38	2477	2154	*	*	*	11	125	2309	2122	*	*	*
Industrial Mgmt. (incl Industrial Admin)	†	18	†	2142				†	63	†	2196			
Administration (incl Public Hospital etc)	†	2	†	1761				1	52	1000	1868	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	8	2458	1674	*	*	*	1	34	2458	1617	*	*	*
Social Sciences	1	25	1533	1314	*	*	*	2	90	1736	1606	*	*	*
ENGINEERING														
Chemical	6	20	2354	2404	*	*	*	17	100	2374	2404	*	*	*
Civil (incl Construction Sanitary & Transportation Engrg)	17	36	2393	2234	*	*	*	26	125	2406	2260	2750	2459	2000
Electrical (incl Computer Engrg)	73	320	2530	2486	2750	2533	2333	94	836	2515	2461	2750	2524	2291
Industrial	7	21	2340	2295	*	*	*	9	72	2384	2291	*	*	*
Mechanical	36	133	2464	2445	2658	2466	2298	52	408	2457	2400	2658	2480	2298
Nuclear (incl Engrg Physics)	2	8	2792	2419	*	*	*	2	38	2792	2386	*	*	*
SCIENCES														
Chemistry	†	5	†	1934				2	18	2470	2203	*	*	*
Computer Science	19	62	2461	2449	*	*	*	34	233	2367	2359	2625	2337	2150
Geology & Related Geological Sciences	10	22	2447	2466	*	*	*	24	81	2502	2472	2750	2545	1955
Mathematics	2	17	2133	1940	*	*	*	5	56	2233	2124	*	*	*
Metallurgy (incl Met Engrg Materials Engrg / Science & Ceramics)	†	8	†	2443				†	33	†	2417			
Totals	269	1842						426	4799					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

† No offers reported.

WCPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	30	278	$2888	$2499	$3500	$2917	$2333	60	661	$2563	$2484	$3166	$2667	$1800
MBA - Tech Undergraduate	14	208	3053	2717	*	*	*	17	305	2808	2722	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	82	393	2998	2617	3583	2958	2500	91	756	2910	2632	3542	2917	2166
MBA - Tech Undergraduate	40	241	3100	2806	3750	2992	2667	41	330	3094	2780	3750	2983	2667
Over 4 years														
MBA - Non-Tech Undergraduate	54	227	3072	2740	3750	3167	2333	65	442	2940	2672	3667	3000	1916
MBA - Tech Undergraduate	18	69	3105	2755	*	*	*	19	122	3118	2800	*	*	*
Totals	238	1416						293	2616					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	23	$3444	$3223	*	*	*	15	81	$3226	$3130	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	†	7	†	3033				†	13	†	2936			
Electrical (incl. Computer Engrg.)	18	38	3414	3283	*	*	*	37	123	3312	3200	$3683	$3350	$2675
Mechanical	3	15	3300	3224	*	*	*	7	34	3251	3150	*	*	*
SCIENCES														
Chemistry	5	48	3028	2715	*	*	*	32	214	2936	2694	3250	2896	2758
Mathematics (incl. Oprs. Research, Statistics & Actuarial Science)	1	4	2900	2766	*	*	*	3	19	2757	2585	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. Science & Ceramics)	†	4	†	2969				4	20	3073	3072	*	*	*
Physics	4	15	2968	2875	*	*	*	21	68	3011	2903	3208	3077	2800
Totals	34	154						119	572					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

† No offers reported

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1521 138 1625 1300	1356 4	1485 9	1690 8		
BUSINESS - GENERAL	1619 3	1297 34 1500 900	1258 92 1458 1025	1749 63 2000 1500	1225 2	1690 5
MARKETING/DISTRIBUTN		1317 3	1209 55 1500 1000	1490 10	1776 1	1692 2
HUMANITIES		1117 3	986 8			
ECONOMICS		1492 3	1217 3			
OTHR SOCIAL SCIENCES		1375 1	1064 12	1416 3		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2082 16		
CHEMICAL				2147 11		1950 1
CIVIL -CNSTR/SAN/TRP				2058 12		1998 25 2525 1625
ELECTRICAL -COMPTR			2250 1	2196 303 2333 2080	2215 1	2295 5
GEOLOGICAL			700 1			
INDUSTRIAL	1791 2		1750 2	2161 28 2400 1950		2135 1
MECHANICAL				2172 99 2320 2037	2100 3	2053 3
METALLURGICAL				2184 6		
MINING						
NUCLEAR -ENGRG PHYS				2188 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2055 19		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1305 5	1223 7			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1750 1	2166 1	1623 5	2120 160 2333 1916		2050 1
HEALTH (MED) PROFSNS			866 1			
MATHEMATICS			1833 2	2030 18		
OTHR PHYSCL/EARTH SC		1033 1	1150 1	2135 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1538 2	1500 1		1456 3		1821 3
BUSINESS - GENERAL	1469 11	1418 9	1322 8	1567 7		1843 5
MARKETING/DISTRIBUTN	1697 6	1415 3	1617 5	1501 7		1722 3
HUMANITIES						
ECONOMICS			1[illegible]16 1			
OTHR SOCIAL SCIENCES	1750 2					

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2130	11	2108	4			2072	3			2320	4
CIVIL -CNSTR/SAN/TRP							2700	1			2285	10
ELECTRICAL -COMPTR	1666	1	2268	17			1946	2			2363	2
GEOLOGICAL			1958	1							2260	1
INDUSTRIAL			2045	1								
MECHANICAL	2369	3	2159	6			2080	1			2332	12
METALLURGICAL			2208	1								
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS											2569	7
ENGINEERING TECH									2100	1		

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/7/83 THROUGH 6/10/83   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1454 4		1250 2			1333 1
BIOLOGICAL SCIENCES						
CHEMISTRY	2405 1					2425 1
COMPUTER SCIENCE	2275 1	2000 2	1833 1			2075 3
HEALTH (MED) PROFSNS	1750 1					
MATHEMATICS		2125 2				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1369 3			1305 3	1405 13	1185 1
BUSINESS - GENERAL	1698 4		1868 7	1110 4	970 3	
MARKETING/DISTRIBUTN	920 1		900 1			
HUMANITIES	1500 1	1500 1		1600 1	780 2	960 1
ECONOMICS						
OTHR SOCIAL SCIENCES					1524 2	998 5

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1721 2		
CHEMICAL					2300 1	
CIVIL -CNSTR/SAN/TRP	1593 2		1826 2	1641 7	1607 14	1916 1
ELECTRICAL -COMPTR	2060 4		2414 15	1708 37 2050 1448	2539 5	
GEOLOGICAL						
INDUSTRIAL	1950 1		2000 1	1881 3		
MECHANICAL	2101 6		2125 2	1836 29 2083 1500		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1400 1					
BIOLOGICAL SCIENCES	1200 1			1666 1	923 1	1450 2
CHEMISTRY				1100 1		
COMPUTER SCIENCE	1931 6		2033 5	1551 8	1947 2	1666 1
HEALTH (MED) PROFSNS				1500 1		1147 3
MATHEMATICS				1341 6		
OTHR PHYSCL/EARTH SC				1380 2		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL		3034 17	2132 6	2251 7	1776 1	2083 1
MBA - TECHNICAL		3292 4	3361 3	2886 4		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2792 2	3178 3	2889 9	2833 1	1917 1	2513 2
MBA - TECHNICAL	2965 8	2875 2				3250 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2725 4		3152 3			2750 1
MBA - TECHNICAL			2750 1			

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1510 545 1625 1350	1292 11	1386 21 1666 1083	1636 23 1958 1300		1521 2
BUSINESS - GENERAL	1585 16	1339 63 1700 1000	1260 176 1500 1025	1680 132 1950 1416	1417 3	1708 6
MARKETING/DISTRIBUTN		1280 11	1239 93 1500 1000	1495 23 1750 1150	1788 2	1692 2
HUMANITIES		1281 8	1033 16	1484 4		
ECONOMICS		1413 5	1216 5			
OTHR SOCIAL SCIENCES		1008 2	1103 31 1333 867	1588 5		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	1043	1	1250	1	1405	4	1939 2259 1516	48	1500	1	1000	1
CHEMICAL							2136 2300 1916	21			2150	4
CIVIL -CNSTR/SAN/TRP							2070	14			1960 2500 1625	40
ELECTRICAL -COMPTR					2104	2	2182 2340 2025	766	2206	2	2275	13
GEOLOGICAL					700	1						
INDUSTRIAL	1729	4			1750	2	2118 2296 1915	55	2259	2	2135	1
MECHANICAL							2152 2300 2037	199	2077	5	2111	8
METALLURGICAL							2107	16				
MINING												
NUCLEAR -ENGRG PHYS							2147	4				
PETROLEUM -NATL GAS												
ENGINEERING TECH					1500	2	2056 2267 1850	46	1900	1	1730	2

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1232 10	1348 33 1950 1000			
BIOLOGICAL SCIENCES			1100 1	1562 3		
CHEMISTRY				1232 1		
COMPUTER SCIENCE	1589 10	1655 3	1888 17	2080 354 2333 1833		2033 4
HEALTH (MED) PROFSNS			866 1			
MATHEMATICS		1416 1	1833 2	2017 30 2166 1790		
OTHR PHYSCL/EARTH SC		1033 1	1150 1	2139 13		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1436 4	1510 2	1100 1	1431 7	1459 2	1646 15
BUSINESS - GENERAL	1572 23 2000 1200	1527 16	1526 34 1916 1200	1567 7		1824 8
MARKETING/DISTRIBUTN	1601 23 1833 1375	1349 5	1532 12	1501 7		1722 3
HUMANITIES	1400 1	1725 2	1000 1	1306 3		
ECONOMICS			1396 2			
OTHR SOCIAL SCIENCES	1638 3	1100 1	1375 2	1166 1		1750 1

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	2100	1										
CHEMICAL	2190	17	2108	4			2100	5			2449	19
CIVIL -CNSTR/SAN/TRP							2700	1			2285	10
ELECTRICAL -COMPTR	2000	4	2291 2526 2000	24	2250	1	2018	6	2000	1	2347	11
GEOLOGICAL			1958	1							2216	4
INDUSTRIAL	2163	2	2045	1							2650	1
MECHANICAL	2225	11	2078	15	2250	1	2086	5			2347 2500 2130	25
METALLURGICAL			2208	1								
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS											2583 2700 2225	21
ENGINEERING TECH			1500	1					2100	2	2275	2

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1331 7	1400 1	1379 8			1378 3
BIOLOGICAL SCIENCES	1375 2					
CHEMISTRY	1701 3					2425 1
COMPUTER SCIENCE	2025 3	1796 6	1833 1			2020 12
HEALTH (MED) PROFSNS	1675 2					
MATHEMATICS		2125 2				2000 1
OTHR PHYSCL/EARTH SC				1200 1		2217 2

AVERAGE MONTHLY SALARY OFFERS   JULY   1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1402	4			1595	9	1231	7	1377 1471 1250	26	1506	5
BUSINESS - GENERAL	1760	8	1500	1	1785	12	1486	11	1015	4	1311	2
MARKETING/DISTRIBUTN	1060	2			1000	2			1250	1	1669	1
HUMANITIES	1500	2	1500	1			1600	1	780	2	955	2
ECONOMICS							1542	1				
OTHR SOCIAL SCIENCES							1483	3	1416	8	992	9

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	1800 1		1600 2	1608 11	1561 1	
CHEMICAL	2075 1			1916 3	2300 1	
CIVIL -CNSTR/SAN/TRP	1796 4		1742 4	1665 16	1666 22 1986 1400	1916 1
ELECTRICAL -COMPTR	2119 13		2339 27 2526 2083	1691 126 1975 1448	2359 8	1625 1
GEOLOGICAL						
INDUSTRIAL	1950 1		2000 1	1610 7		
MECHANICAL	2076 8		2136 15	1758 69 2082 1448		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS			2075 1	1906 3		
PETROLEUM -NATL GAS						
ENGINEERING TECH	2000 2					

AVERAGE MONTHLY SALARY OFFERS JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES	1450	2			2088	1			1505	1	1000	1
BIOLOGICAL SCIENCES	1247	3					1666	1	923	1	1401	4
CHEMISTRY	1750	1			1500	1	1395	3				
COMPUTER SCIENCE	1927	10			1991	9	1427	16	1894	5	1480	6
HEALTH (MED) PROFSNS							1500	1			1148	7
MATHEMATICS					2208	1	1396	15				
OTHR PHYSCL/EARTH SC	1392	2					1292	11	850	1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1777 19	2719 26 3667 1750	2203 8	2180 16	1776 1	2083 1
MBA - TECHNICAL	1948 4	3100 5	3361 3	2738 6		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2792 2	2773 5	2819 12	2833 1	1917 1	2452 4
MBA - TECHNICAL	2965 8	2650 3				3250 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2725 4		2946 4		2350 1	2750 1
MBA - TECHNICAL			2750 1			